



June 2019 AEL Graduation Ceremony – photo courtesy: James Edward

# August Briefing Materials

August 21, 2019  
7:30 A.M.

**WORKFORCESOLUTIONS**  
**G R E A T E R D A L L A S**

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

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**Call to Order & Introductions — Terrance Richardson, Treasurer**  
**Public Comment**  
**Declaration of Conflict of Interest**  
**Chairman's Comments**

**Report from Finance Committee – Terrance Richardson, Treasurer** **Action**

- Presentation & Acceptance of 2018 Audit – *Michelle Buss & Kevin Smith, Crowe LLP*
- Ratification of Insurance Policies – *Ryan Bowles, Marsh & McLennan*
- Bylaws Amendments

**Update from Childcare Task Force – Susan Hoff, Task Force Chair**

**Update from Dallas County Promise – Eric J. Ban, Ed.D. and Carey O'Connor**

**Consent Agenda** **Action**

- A. Review & Approval of May 15, 2019 Minutes
- B. Approval of Vendors
- C. Contracts & Purchases

**Closed Session with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act**

**Means, Ends and Expectations** **Discussion/Action**

- A. Financial Analysis – *Ashlee Verner, CPA, Chief Financial Officer*
- B. Performance Analysis – *Richard Perez, Research Manager*
- C. Employer Engagement/Work In Texas Replacement – *Lynn Hoffman, Senior Employer Services Manager*
- D. Economic Landscape – *Mario Castaneda, Research Analyst*

**Contracts & Procurements** **Discussion/Action**

Procurements & Endorsement of External Applications/Agreements – *Connie Rash, Senior Vice President*  
Contract Authorization – *Demetria Robinson, Vice President*

**President's Briefing** **Discussion/Action**

- A. Recognitions
- B. Legislative Update
- C. Policy
- D. Leases
- E. Quality Assurance and Oversight

**General Discussion/Other Business**

**Adjourn**

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

*\*Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.*

**2019 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates**

<b>August 21, 2019</b>	Presentation and Acceptance of the Annual Audit
<b>September 18, 2019</b>	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
<b>October 16, 2019</b>	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board - TBA
<b>November 7, 2019</b>	Red, White and You! Statewide Hiring Fair – Gilley’s Dallas, 1135 S. Lamar St.
<b>December 4-6, 2019</b>	TWC 23rd Annual Conference – Gaylord Texan Resort

**2020 PROPOSED MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates**

<b>January 15, 2020</b>	Welcome New & Returning Board Directors
<b>February 19, 2020</b>	Engage Auditors and Approval of the Budget
<b>April 15, 2020</b>	Strategic Planning
<b>May 20, 2020</b>	WIOA Target Occupations List
<b>August 19, 2020</b>	Presentation and Acceptance of the Annual Audit
<b>September 16, 2020</b>	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
<b>October 21, 2020</b>	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
<b>November 5, 2020</b>	Red, White and You! Statewide Hiring Fair (attendance optional)
<b>TBA</b>	TWC 24th Annual Conference, (attendance optional)

**BOARD OF DIRECTORS**

*Officers: Ellen Torbert, Southwest Airlines, Chair  
Bill O'Dwyer, MIINC Mechanical, Vice Chair  
Terrance F. Richardson, KPMG, Treasurer  
Gilbert Gerst, Bank of Texas, Past Chair*

*Laurie Bouillion Larrea, President  
Connie Rash, Secretary*

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*Rebecca Acuña, PepsiCo  
Alan Cohen, Child Poverty Action Lab  
Cristina Criado, Criado and Associates  
Holly Crowder, Beck  
Rolinda Duran, Texas Workforce Solutions, Vocational Rehabilitation Services  
Angela Farley, Dallas Regional Chamber  
Kevin Faulkner, Texas Workforce Commission  
Lewis E. Fulbright, Dallas AFL-CIO  
Shannon Gray, Health and Human Services Commission  
Kellie Teal-Guess, Cyrusone  
Magda Hernandez, Irving ISD  
Susan Hoff, United Way of Metropolitan Dallas  
Carter Holston, NEC Corporation of America  
Jim Krause, Krause Advertising  
Dr. Joe May, Dallas County Community College District  
Kerry McGeath, Desoto Public Library  
Robert Mong, University of North Texas at Dallas  
Jason Oliver, AT&T  
Niki Shah, Baylor Scott & White  
Michelle R. Thomas, JPMorgan Chase  
Mark York, Dallas AFL-CIO*

## **Finance Committee Report**

**July 23, 2019, 9:00 a.m.**

### **Committee Members Attending:**

Terrance Richardson, WFSDallas Board Treasurer and Committee Chair  
Angela Farley, Committee member

### **Guests Attending:**

Kevin Smith, CPA, Partner, Crowe LLP  
Michelle Buss, Manager Crowe LLP

### **WFSDallas Attending:**

Laurie Bouillion Larrea, President  
Ashlee Verner, CFO  
Connie Rash, Senior Vice President and Board Secretary  
Rowena Ho, Accounting Manager

Meeting was called to order at 9:08 a.m. by the **Board Treasurer and Committee Chair, Terrance Richardson.**

## **I. Acceptance of 2018 Audit**

Crowe representative Kevin Smith, Audit Partner and Michelle Buss, Audit Manager attended. Crowe completed our 2018 Annual Audit and presented the report to the committee noting the following:

- Unmodified opinion
- No significant deficiencies nor material weaknesses
- No findings or questioned costs

The Committee participated in discussions including a closed session with the auditors and recommends the report for Board acceptance.

## **II. Ratification of Insurance Policies**

The Committee reviewed the renewal of Annual Insurance Policies in accordance with our Risk Management and recommends ratification.

The Committee discussed necessity to increase the crime policy to cover increased transactions. The Committee also requested MHBT, our insurance broker, discuss whether there is an exclusion for personal and advertising exposure.

**RECOMMENDATION:** Board authorization to accept the Finance Committee's recommendations to approve the annual audit for Fiscal Year 2018 and ratify the renewal of risk management coverage (insurance policies).

## **III. Bylaws Discussion**

The Audit Committee concluded their meeting with a discussion regarding upcoming changes to bylaws. These changes will be presented to the Board.

Meeting concluded at 10:49 a.m.

**Consent Item – A**  
**Review and Approval of Meeting Minutes May 15, 2019**

<b>Directors Present</b>	<b>Directors Present(cont'd)</b>	<b>Directors Absent</b>
Rebecca Acuna	Susan Hoff	Alan Cohen
Holly Crowder	Dr. Joe May	Cristina Criado
Rolinda Duran	Robert Mong	Carter Holston
Angela Farley	Bill O'Dwyer, Vice Chair	Jim Krause
Kevin Faulkner	Jason Oliver	Kerry McGeath
Lewis Fulbright	Michelle R. Thomas	Niki Shah
Shannon Gray	Ellen Torbert, Chair	Gilbert Gerst, Past Chair
Kellie Teal-Guess	Mark York	Terrance Richardson, Treasurer
Magda Hernandez		

**MINUTES**

**Call To Order/Welcome**

Chair, Ellen Torbert called the Board of Directors' meeting to order at 7:35 a.m. and welcomed everyone in attendance. A quorum was present.

**Public Comment** – Elizabeth Morrison, ResCare Workforce Services, Inc. Deputy Director. Ms. Morrison briefed the board on Choices performance, Youth and the Peer Advocate Outreach programs. Ms. Morrison introduced three Talent Solution Specialists to the board.

**Chairman's Comments**

Chair, Ellen Torbert thanked Vice Chair Bill O'Dwyer for conducting the meetings during her absence. Chair Torbert thanked Linda Davis for her service in workforce.

**Declaration of Conflict of Interest** – Chair, Ellen Torbert asked for Board of Directors' Declaration of Conflict of Interest on any of the Action Items: Dr. Joe May – DCCCD, Rolinda Duran and Kevin Faulkner TWC and any state agency matters. Shannon Gray - HHSA, Rebecca Acuna - Childcare Group, Magda Hernandez, Irving ISD.

**Consent Agenda**

**A. Review and Approval of April 17, 2019 Meeting Minutes**

**B. Approval of Training Providers and Vendors**

It was recommended that the Board of Directors give authorization to approve vendors' training programs as presented in the board packet. Those not approved, are not on the targeted occupations list, or above the board's maximum training amount according to policy.

**C. Contracts and Purchases - None**

Vice Chair, Bill O'Dwyer made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with Mark York seconding. Abstentions as noted above.

**Closed Session-Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act –**

No issues to discuss.

**Means, Ends and Expectations**

**A. Monthly Financial Analysis**

President Laurie Larrea referenced Pages 12-15 of the board packet and briefed the board on the youth summer jobs program with Chief Renee Hall. She continued with briefing the board on expenditures.

**B. Monthly Performance**

President Larrea referenced Pages 16-18 of the board packet and stated that the performance was excellent with only one measure in credentials not meeting which she noted the target will be 90% not 95%. Ms. Larrea congratulated the ChildCareGroup and ResCare for improvements since October.

**C. Employer Engagement – Sector Strategies**

President Laurie introduced Richard Perez, Research Manager. Mr. Perez continued briefing the board on the unemployment rates and layoffs.

**D. Legislative Update** – Vice President, Linda Davis briefed the board on legislative updates. She mentioned that WFSDallas hosted the second annual infrastructure week job fair for companies in construction and infrastructure industry. She continued with briefing the board on the Dallas Employer Consortium meeting to discuss initiating a FAME (Federation for Advance Manufacturing Education) Dallas Chapter. The meeting was a success, garnering employer support of 12 manufacturers from the area. An initial survey of employer attendees indicated that 176 Advanced Manufacturing Technicians will be needed over the next two years. She gave an updated of the Retail Pay\$ Walmart Grant, CitySquare and Café Momentum.

President Larrea referenced Page 22 – Community Engagement and briefed the board of several events.

**E. Endorsement of External Grants and Partnerships**

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership presented to the Board for endorsement.

Pending application	Status	Program Overview
US Department of Labor Homeless Veterans Reintegration Program	Pending	American GI Forum National Veterans Outreach Program will offer services to reintegrate homeless veterans into the workforce through the proposed homeless veterans' reintegration program.
Texas Workforce Commission Skills Development	Pending	Dallas County Community College District, Richland College, Garland Campus proposes \$541,112 to train IT and non IT workforce at Health Management System Inc. The project includes business technical training in Cloud-based computing, Big Data, Machine Learning Programming languages and Project Management for 227 incumbent workers and 39 new hires.
Texas Workforce Commission Skills Development	Pending	Dallas County Community College District, Mountain View College proposes \$263,789 to train.

**President's Briefing**

**A. Action Pursuant to the Close Session** – None

**B. Authorization of Contracts**

**Child Care Quality RFP**

On February 5, 2019, Workforce Solutions Greater Dallas released new procurement for Child Care Quality activities with deadlines March 7, 2019 at 5:00 p.m. CST; April 4, 2019 at 5:00 p.m. CDT; and May 2, 2019 at 5:00 p.m. CDT; and May 2, 2019 at 5:00 p.m. CDT. Procurement results indicated below reflect program design and budgets, as originally proposed from proposals received by the last deadline of May 2<sup>nd</sup>. Negotiations will begin in the near future to resolve

**Child Care Quality RFP**

On February 5, 2019, Workforce Solutions Greater Dallas released new procurement for Child Care Quality activities with deadlines March 7, 2019 at 5:00 p.m. CST; April 4, 2019 at 5:00 p.m. CDT; and May 2, 2019 at 5:00 p.m. CDT. Procurement results indicated below reflect program design and budgets, as originally proposed from proposals received by the last deadline of May 2<sup>nd</sup>. Negotiations will begin in the near future to resolve any cost, performance and/or service strategies before contracts are issued or trainings are placed on the vendors' list. The following results of the fifteen (15) proposals received, evaluated, scored and ranked are:

Nine (9) proposals met the score threshold of 70 as presented below:

Professional Trainers

- **ElevatED Solutions**
- **New Foundation Educational Consultants, LLC**

Professional Development/Other Innovative Activities

- **Camp Fire First Texas**
- **ElevatED Solutions**
- **Kaplan Early Learning (3 different proposals)**
- **Frog Street**
- **501ops**

There were six (6) proposals that did not meet the threshold of 70:

- Hatch, Inc.
- Kaplan Early Learning (Outdoor Play)
- Texas Association for the Education of Young Children – Professional Development #1
- Texas Association for the Education of Young Children – Professional Development #2
- New Foundation Educational Consultants – Professional Development
- Kaplan Early Learning (Playground Equipment)

It was recommended that the Board give authorization to negotiate with the recommended vendors/proposers scoring 70 or better, as presented above. The activities, budget amounts and deliverables will be negotiated for Professional Development/Other Innovative Activities based upon availability of funding, need and successful negotiations to contract; and recommended Trainers will be added to a vendors' list. Contracts will be executed and final amounts will be presented for ratification in August.

#### **Amendment to Existing Contracts**

It is necessary to add available funds to existing contracts to offer additional services to our workforce system customers. The existing contract amendments include:

1. **ChildCareGroup (Child Care Assistance Services Contract)** – Add \$500,573 as follows:
  - \$500,000 for operational costs; and
  - \$573 recoupment funds for direct care services.
2. **ResCare Workforce Services (Workforce System Contract)** – Add \$550,000 as follows:
  - \$200,000 in WIOA Adult funds; and
  - \$350,000 in WIOA Dislocated Worker funds.
3. **ResCare Workforce Services (Youth Services Contract)** – Add \$400,000 for Vocational Rehabilitation Summer Earn and Learn program to provide processing and payment of participate wages for work experience.
4. **WIOA Youth Services** – Add \$1,500,000 to existing youth contractors (Richland College, ResCare Workforce Services and Gulf Coast Trades Center) for additional youth services, during the heavier summer months, as follows:
  - \$104,440 to Gulf Coast Trades Center;
  - \$208,880 to Richland College Garland Campus; and
  - \$1,186,680 to ResCare Workforce Services.

It was recommended that the Board give authorization to amend the existing contracts, as presented above.

**Workforce Programs** – It is anticipated that there will be implementation strategies and decisions to be made prior to the August Board of Directors' meeting as a result of receipt of new grants and/or lapsed funding and procurement outcomes. Staff requests Board authorization for the President to take action through August for authorization of contracts, policies and re-contracting issues for WIOA, child care quality, adult education & literacy, and other funding streams, as appropriate. These items will be discussed and brought back to the Board for approval and ratification.

It was recommended that the Board action to authorize the President to contract and issue policy for WIOA, child care, quality, adult education & literacy, and other workforce funding streams as appropriate during the summer recess. These items will be brought back to the Board in August for ratification.

#### **C. Policy**

The Board submitted the proposed policy changes to child care provider reimbursement rates and parent share of cost fees as approved by the Board in April. Discussions continue with TWC regarding the affordability of these actions. Feedback included moving forward with some adjustments to rates, but not decreasing parent share of cost. The state is concerned about moving too many "levers" at the same time.

It was recommended that the Board give authorization to the President to continue negotiations with TWC. If agreement can be reached on provider reimbursement rates, Board authorization to implement that portion of the approved policy change.

Mark York made the motion to approve the above four (4) recommendations. The motion passed with Jason Oliver seconding. Abstentions as noted.

#### **D. Quality Assurance and Oversight**

No issues to discuss.

**General Discussion/Other Business** – None

Adjourn 8:31 a.m.



**Consent Item – B**  
**Approval of Vendors**

We have no vendors at this time for approval.

**Consent Item – C**  
**Contracts & Purchases**

**I. QNet Contract Amendment**

It is necessary to add additional funds in the amount of \$76,500 to QNet’s existing contract to cover costs of ongoing and upcoming technology upgrades and projects through September 30<sup>th</sup>.

**RECOMMENDATION:** Board authorization to amend QNet’s existing contract in the amount of \$76,500.

**II. Texas Rising Star (TRS) Assessor Services Payment Structure**

In partnership with Tarrant and North Central workforce boards, we have contracted with fifteen (15) TRS Assessors to assist us in certifying and recertify child care providers as TRS quality providers. The contracted Assessors are listed on a Vendor’s List and provide these services on an as needed basis. The TRS Assessor Services Payment Structure was originally created based upon licensed capacity of the child care facility. After further review of the assessment process, it was determined that the payment structure should be revised to the number of classrooms rather than the total amount of children that could be served within the facility. This payment structure also presents an increase due to the level of work that has been contributed to the assessment process and allows for travel reimbursement for required training. Staff requests to change the structure with the new program year, effective October 1, 2019. This structure will allow the Assessors to invoice according to the number of classrooms assessed as presented below:

Facility Classrooms	Formal Assessment / Recertification	Monitoring Visit	Board Approved Meetings
1-5 Classrooms	\$ 700.00	\$ 500.00	
6-10 Classrooms	\$ 900.00	\$ 600.00	
11-15 Classrooms	\$ 1,050.00	\$ 700.00	
16+ Classrooms	\$ 1,200.00	\$ 800.00	
			\$ 50.00

**RECOMMENDATION:** Board authorization of the TRS Assessor Services Payment Structure as presented above, effective October 1, 2019.

**MEANS, ENDS AND EXPECTATIONS  
DETAIL EXPENDITURE REPORT  
June, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
5401-17	WIOA-YOUTH-PROGRAM	0617WOY000	6/30/2019	\$ 3,909,150.00	\$ 3,909,150.00	100.00%	100.00%	\$ -	\$ 3,909,150.00	100.00%
	WIOA-YOUTH-ADMIN	0617WOY000	6/30/2019	\$ 434,350.00	\$ 434,350.00	100.00%	100.00%	\$ -	\$ 434,350.00	100.00%
	<b>TOTAL YOUTH</b>			<b>\$ 4,343,500.00</b>	<b>\$ 4,343,500.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 4,343,500.00</b>	<b>100.00%</b>
5402-17	WIOA-ADULT-PROGRAM	0617WOA000	6/30/2019	\$ 3,889,897.00	\$ 3,889,897.00	100.00%	100.00%	\$ -	\$ 3,889,897.00	100.00%
	WIOA-ADULT-ADMIN	0617WOA000	6/30/2019	\$ 432,209.00	\$ 432,209.00	100.00%	100.00%	\$ -	\$ 432,209.00	100.00%
	<b>TOTAL ADULT</b>			<b>\$ 4,322,106.00</b>	<b>\$ 4,322,106.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 4,322,106.00</b>	<b>100.00%</b>
5403-17	WIOA-DISLOCATED -PROGRAM	0617WOD000	6/30/2019	\$ 3,118,131.00	\$ 3,118,131.00	100.00%	100.00%	\$ -	\$ 3,118,131.00	100.00%
	WIOA-DISLOCATED-ADMIN	0617WOD000	6/30/2019	\$ 346,458.00	\$ 346,458.00	100.00%	100.00%	\$ -	\$ 346,458.00	100.00%
	<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 3,464,589.00</b>	<b>\$ 3,464,589.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 3,464,589.00</b>	<b>100.00%</b>
<b>TOTALS</b>				<b>\$ 12,130,195.00</b>	<b>\$ 12,130,195.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 12,130,195.00</b>	<b>100.00%</b>
5401-18	WIOA-YOUTH-PROGRAM	0618WOY000	6/30/2020	\$ 4,783,352.00	\$ 1,228,131.66	25.68%	50.00%	\$ 3,001,067.91	\$ 4,229,199.57	88.41%
	WIOA-YOUTH-ADMIN	0618WOY000	6/30/2020	\$ 531,483.00	\$ 129,739.76	24.41%	50.00%	\$ -	\$ 129,739.76	24.41%
	<b>TOTAL YOUTH</b>			<b>\$ 5,314,835.00</b>	<b>\$ 1,357,871.42</b>	<b>25.55%</b>	<b>50.00%</b>	<b>\$ 3,001,067.91</b>	<b>\$ 4,358,939.33</b>	<b>82.01%</b>
5402-18	WIOA-ADULT-PROGRAM	0618WOA000	6/30/2020	\$ 4,737,237.00	\$ 2,363,044.10	49.88%	50.00%	\$ 1,859,849.04	\$ 4,222,893.14	89.14%
	WIOA-ADULT-ADMIN	0618WOA000	6/30/2020	\$ 526,359.00	\$ 321,362.63	61.05%	50.00%	\$ -	\$ 321,362.63	61.05%
	<b>TOTAL ADULT</b>			<b>\$ 5,263,596.00</b>	<b>\$ 2,684,406.73</b>	<b>51.00%</b>	<b>50.00%</b>	<b>\$ 1,859,849.04</b>	<b>\$ 4,544,255.77</b>	<b>86.33%</b>
5403-18	WIOA-DISLOCATED -PROGRAM	0618WOD000	6/30/2020	\$ 4,066,583.00	\$ 2,229,380.43	54.82%	50.00%	\$ 1,463,495.52	\$ 3,692,875.95	90.81%
	WIOA-DISLOCATED-ADMIN	0618WOD000	6/30/2020	\$ 451,842.00	\$ 153,919.25	34.06%	50.00%	\$ -	\$ 153,919.25	34.06%
	<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 4,518,425.00</b>	<b>\$ 2,383,299.68</b>	<b>52.75%</b>	<b>50.00%</b>	<b>\$ 1,463,495.52</b>	<b>\$ 3,846,795.20</b>	<b>85.14%</b>
5416-18	<b>WIOA-Rapid Response</b>	0618WOR000	6/30/2018	\$ 76,838.00	\$ 76,838.00	100.00%	100.00%	\$ -	\$ 76,838.00	100.00%
<b>TOTALS</b>				<b>\$ 15,586,716.00</b>	<b>\$ 6,581,124.82</b>	<b>42.22%</b>	<b>50.00%</b>	<b>\$ 6,324,412.47</b>	<b>\$ 12,905,537.29</b>	<b>82.80%</b>

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
June, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>WORKFORCE INNOVATION AND OPPORTUNITY ACT</b>										
	WIOA FORMULA FUNDS	0617 WIOA FUNDS	6/30/2017	\$ 12,130,195.00	\$ 12,130,195.00	100.00%	100.00%	\$ -	\$ 12,130,195.00	100.00%
	WIOA FORMULA FUNDS	0618 WIOA FUNDS	6/30/2018	\$ 15,586,716.00	\$ 6,581,124.82	42.22%	50.00%	\$ 6,324,412.47	\$ 12,905,537.29	82.80%
7211-19	Resource Administration	0619RAG000	9/30/2019	\$ 8,735.00	\$ 7,224.23	82.70%	75.00%	\$ -	\$ 7,224.23	82.70%
6229-19	Trade Act Services	0619TRA000	12/31/2019	\$ 1,448,340.00	\$ 234,488.29	16.19%	N/A	\$ 769,738.38	\$ 1,004,226.67	69.34%
6239-19	Reemployment Services and Eligibility Assessment	0619REA000	9/30/2019	\$ 700,748.00	\$ 411,381.23	58.71%	75.00%	\$ 248,279.70	\$ 659,660.93	94.14%
<b>WIOA TOTALS</b>	<b>Totals</b>			<b>\$ 29,874,734.00</b>	<b>\$ 19,364,413.57</b>	<b>64.82%</b>		<b>\$ 7,342,430.55</b>	<b>\$ 26,706,844.12</b>	<b>89.40%</b>
<b>WAGNER-PEYSER EMPLOYMENT SERVICE</b>										
6223-19	Employment Services	0619WPA000	12/31/2019	\$ 606,481.00	\$ 327,904.84	54.07%	60.00%	\$ -	\$ 327,904.84	54.07%
6239-19	Wagner-Peyser Employment Services Reimbursement Fee	0619WPA001	12/31/2019	\$ 10,980.00	\$ -	0.00%	40.00%	\$ -	\$ -	0.00%
6228-18	TX Talent Connection	0618WPB001	5/30/2020	\$ 98,945.00	\$ 10,956.07	11.07%	50.00%	\$ 24,996.50	\$ 35,952.57	36.34%
6625-19	WCI- Red, White, and You	0619WCI000	1/31/2020	\$ 51,200.00	\$ 49,354.26	96.40%	56.25%	\$ -	\$ 49,354.26	96.40%
6625-19	WCI- Child Care Conference	0619WCI000	1/31/2020	\$ 1,623.00	\$ 1,287.39	79.32%	56.25%	\$ -	\$ 1,287.39	79.32%
6625-19	WCI- TVLP Operating Grant Activities	0619WCI000	1/31/2020	\$ 8,584.00	\$ 6,437.97	75.00%	56.25%	\$ -	\$ 6,437.97	75.00%
6625-19	WCI- Foster Care Youth Conference	0619WCI000	1/31/2020	\$ 739.00	\$ -	0.00%	56.25%	\$ -	\$ -	0.00%
6625-19	WCI- Careers in TX Industry Week/Youth Career Fairs	0619WCI000	1/31/2020	\$ 50,000.00	\$ 45,961.00	91.92%	56.25%	\$ -	\$ 45,961.00	91.92%
<b>E.S.TOTALS</b>	<b>Totals</b>			<b>\$ 828,552.00</b>	<b>\$ 441,901.53</b>	<b>53.33%</b>		<b>\$ 24,996.50</b>	<b>\$ 466,898.03</b>	<b>56.35%</b>
<b>FOOD STAMP EMPLOYMENT AND TRAINING</b>										
2266-19	Suppl. Nutrition Assistance Program	0619SNE000	9/30/2019	\$ 1,784,762.00	\$ 1,088,810.31	61.01%	75.00%	\$ 517,353.77	\$ 1,606,164.08	89.99%
<b>SNAP TOTALS</b>	<b>Totals</b>			<b>\$ 1,784,762.00</b>	<b>\$ 1,088,810.31</b>	<b>61.01%</b>		<b>\$ 517,353.77</b>	<b>\$ 1,606,164.08</b>	<b>89.99%</b>
<b>TEMPORARY ASSISTANCE FOR NEED FAMILIES</b>										
2243-19	Noncustodial Parent Choices Program	0619NCP000	9/30/2019	\$ 455,220.00	\$ 341,769.02	75.08%	75.00%	\$ 100,283.24	\$ 442,052.26	97.11%
2245-19	Temporary Assistance for Needy Families	0619TAF000	10/31/2019	\$ 8,162,248.00	\$ 5,249,362.74	64.31%	69.23%	\$ 2,170,082.88	\$ 7,419,445.62	90.90%
<b>TANF -TOTALS</b>	<b>Totals</b>			<b>\$ 8,617,468.00</b>	<b>\$ 5,591,131.76</b>	<b>64.88%</b>		<b>\$ 8,613,370.86</b>	<b>\$ 8,613,370.86</b>	<b>50.05%</b>
<b>CHILD CARE SERVICES</b>										
1275-19	* CCF CCMS CHILD CARE	0619CCF000	12/31/2019	\$ 73,871,477.72	\$ 38,477,230.92	52.09%	60.00%	\$ 25,508,371.61	\$ 63,985,602.53	86.62%
1276-19	CHILD CARE ATTENDANCE AUTOMATION	0619CAA000	11/30/2019	\$ 457,667.00	\$ 332,231.07	72.59%	75.00%	\$ 125,435.93	\$ 457,667.00	100.00%
1271-19	CCM CCMS LOCAL INITIATIVE	0619CCM000	12/31/2019	\$ 9,095,613.00	\$ -	0.00%	60.00%	\$ 9,095,613.00	\$ 9,095,613.00	100.00%
1272-19	CHILD CARE DFPS	0619CCP000	8/31/2019	\$ 5,568,953.00	\$ 5,074,984.24	91.13%	83.33%	\$ 493,968.76	\$ 5,568,953.00	100.00%
1274-19	CHILD CARE QUALITY	0619CCQ000	1/31/2020	\$ 3,108,260.00	\$ 1,229,134.48	39.54%	56.25%	\$ 1,144,377.61	\$ 2,373,512.09	76.36%
<b>CHILD CARE -TOTALS</b>	<b>Totals</b>			<b>\$ 92,101,970.72</b>	<b>\$ 45,113,580.71</b>	<b>48.98%</b>		<b>\$ 36,367,766.91</b>	<b>\$ 81,481,347.62</b>	<b>88.47%</b>

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
June, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>STATE OF TEXAS</b>										
7230-18	Adult Education and Literacy	0618ALA000	6/30/2020	\$ 8,042,155.00	\$ 7,526,669.25	93.59%	100.00%	\$ 380,161.96	\$ 7,906,831.21	98.32%
7233-19	AEL - PQI - Local Performance Quality Improvement	0619PQI001	12/31/2019	\$ 30,000.00	\$ 13,037.08	43.46%	50.00%	\$ 13,962.92	\$ 27,000.00	90.00%
<b>Totals</b>				<b>\$ 8,072,155.00</b>	<b>\$ 7,539,706.33</b>	<b>93.40%</b>		<b>\$ 394,124.88</b>	<b>\$ 7,933,831.21</b>	<b>98.29%</b>
<b>GRAND TOTALS</b>				<b>\$ 141,279,641.72</b>	<b>\$ 79,139,544.21</b>	<b>56.02%</b>		<b>\$ -</b>	<b>\$ -</b>	<b>80.03%</b>
<b>STATE OF TEXAS - Contracts</b>										
7352-19	Summer Earn and Learn	3019VRS213-1	1/31/2020	\$ 670,617.65	\$ 66,517.24	9.92%	41.67%	\$ 334,500.00	\$ 401,017.24	59.80%
7353-18	Student Hireability Navigator	3018VRS135	8/31/2019	\$ 300,000.00	\$ 157,850.57	52.62%	88.89%	\$ 113,390.11	\$ 271,240.68	90.41%
7354-18	Wage Services for Paid Work Experience	3018VRS173	9/30/2019	\$ 225,000.00	\$ 63,531.25	28.24%	83.33%	\$ 138,968.75	\$ 202,500.00	90.00%
7500-19	Infrastructure Support Services and Shared Cost	0619COL000	8/31/2019	\$ 280,872.89	\$ 260,647.91	92.80%	83.33%	\$ -	\$ 260,647.91	92.80%
				<b>\$ 1,476,490.54</b>	<b>\$ 548,546.97</b>	<b>37.15%</b>		<b>\$ 586,858.86</b>	<b>\$ 1,135,405.83</b>	<b>76.90%</b>
<b>PRIVATE</b>										
7246-19	Texas Veterans Commission	TVC	9/30/2019	\$ 165,700.00	\$ 124,700.66	75.26%	75.00%	\$ -	\$ 124,700.66	75.26%
8515-18	100K Opportunities Initiative	Philanthropic Trust	3/31/2020	\$ 250,000.00	\$ 25,197.78	10.08%	50.00%	\$ 58,734.11	\$ 83,931.89	33.57%
8525-18	Retail Pipeline Project (Retail Pays)	Walmart Foundation	12/1/2020	\$ 1,771,576.00	\$ 938,652.09	52.98%	77.27%	\$ 435,638.24	\$ 1,374,290.33	77.57%
8535-19	Walmart Statewide - PATHS	Walmart Foundation	5/16/2022	\$ 5,454,750.00	\$ 2,529.24	0.05%	4.17%	\$ -	\$ 2,529.24	0.05%
<b>Totals</b>				<b>\$ 7,642,026.00</b>	<b>\$ 1,091,079.77</b>	<b>14.28%</b>		<b>\$ 494,372.35</b>	<b>\$ 1,585,452.12</b>	<b>20.75%</b>

\*Allocations vs. Expenditures CCF across years. TWC called late Friday to make an unprecedented offer to allow Workforce Solutions Greater Dallas to voluntarily de-obligate potential unspent funds in FY19 to be reallocated and re-granted to the board for FY20 – thus leveling out a two-year service plan. This is a very generous offer to retain funds and increase services. We are in the midst of reviewing probable expenditures with ChildCareGroup and analyzing the amount of money that should be de-obligated and re-granted to 2020. TWC will issue a stringent Technical Assistance Plan to assist us in various issues including increasing rates, increasing numbers in care and spending all funds over the two-year period.

**Recommendation:** Board to authorize the President to offer TWC a sum of funds – to be presented and specified in the Board meeting – to be de-obligated in 2019 and re- granted in 2020.

**Workforce Solutions Greater Dallas**  
 Statements of Financial Position (Unaudited)  
 June 30, 2019 and December 31, 2018

	<u>6/30/2019</u>	<u>12/31/2018</u>
	<u>(Unaudited)</u>	<u>(Audited)</u>
<b>ASSETS</b>		
Cash	\$ 4,314,965	9,367,802
Grants receivable	18,342,067	8,982,472
Advances and other receivables	361,693	50,364
Prepaid expenses	62,766	176,980
Investment	—	—
Equipment, net	5,926	5,926
Total assets	<u>\$ 23,087,417</u>	<u>18,583,544</u>
<b>LIABILITIES AND NET ASSETS</b>		
Accounts payable and accrued liabilities	\$ 14,866,385	12,171,584
Employee benefits payable	187,915	382,411
Deferred revenue	4,146,044	4,146,045
Total liabilities	<u>19,200,344</u>	<u>16,700,040</u>
Net Assets		
Net assets without donor restrictions	831,878	479,074
Net assets with donor restrictions	3,055,195	1,404,430
Total net assets	<u>3,887,073</u>	<u>1,883,504</u>
Total liabilities and net assets	<u>\$ 23,087,417</u>	<u>18,583,544</u>

**Workforce Solutions Greater Dallas**  
 Statements of Activities (Unaudited)  
 Period ended June 30, 2019 and December 31, 2018

	<u>6/30/2019 (Unaudited)</u>			<u>12/31/2018 (Audited)</u>		
	<u>Without Donor</u>	<u>With Donor</u>	<u>Total</u>	<u>Without</u>	<u>With Donor</u>	<u>Total</u>
	<u>Restrictions</u>	<u>Restrictions</u>		<u>Donor</u>	<u>Restrictions</u>	
<b>Revenues and other support:</b>						
Revenues from grants and contracts	60,109,637	1,997,470	62,107,107	97,132,014	1,404,430	98,536,444
Other	19,773	—	19,773	224,637	—	224,637
Income from investments:						
Dividends & interest	6,099	—	6,099	19,525	—	19,525
Net realized/unrealized gain	—	—	—	—	—	—
Net assets released from restrictions	346,705	(346,705)	—	184,586	(184,586)	—
Total revenues and other support	<u>60,482,214</u>	<u>1,650,765</u>	<u>62,132,979</u>	<u>97,560,762</u>	<u>1,219,844</u>	<u>98,780,606</u>
<b>Expenses:</b>						
Direct program services	58,462,159	—	58,462,159	93,994,039	—	93,994,039
Administration	1,667,251	—	1,667,251	3,409,110	—	3,409,110
Employee benefits	—	—	—	—	—	—
Total expenses	<u>60,129,410</u>	<u>—</u>	<u>60,129,410</u>	<u>97,403,149</u>	<u>—</u>	<u>97,403,149</u>
Change in net assets	352,804	1,650,765	2,003,569	157,613	1,219,844	1,377,457
Net assets, beginning of year	479,074	1,404,430	1,883,504	321,461	184,586	506,047
<b>Net assets, end of period</b>	<u>\$ 831,878</u>	<u>\$ 3,055,195</u>	<u>\$ 3,887,073</u>	<u>\$ 479,074</u>	<u>\$ 1,404,430</u>	<u>\$ 1,883,504</u>

# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

**FINAL RELEASE**  
As Originally Published 8/7/2019  
**JUNE 2019 REPORT**

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP											
Contracted Measures		4	12	1	94.12%											
Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes																

## Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment within 10 Weeks	+P	107.19%	55.34%	55.34%	59.32%	57.79%	55.96%	16,358	27,575	62.38%	58.32%	57.11%		7/18	3/19
TWC	# of Employers Receiving Workforce Assistance	MP	100.53%	9,247	11,502	9,296	11,033	11,067	----	----	5,204	5,044	5,233		10/18	6/19

## Program Participation Measures

TWC	Choices Full Work Rate - All Family Total	MP	99.90%	50.00%	50.00%	49.95%	44.75%	49.62%	211	424	46.52%	52.44%	50.88%		10/18	6/19
TWC	Avg # Children Served Per Day - Combined (Discrete Month)	+P	114.02%	14,940	16,149	17,034	n/a	n/a	340,684	20	n/a	n/a	n/a	n/a	6/19	6/19
TWC	Avg # Children Served Per Day - Combined	n/a	n/a	n/a	n/a	13,537	11,424	10,923	2,639,790	195	11,065	13,212	16,368		10/18	6/19

1. TWC modified child care measure status methodology effective with the February MPR to be more consistent with the historic methodology. Generally, <95% of Target is -P, >=105% of Target is +P (unless service level is unsustainable), or else MP. This methodology is applied to the monthly Ramp-up Target if the Board has not yet hit their Combined Target or against the Combined Target itself once the Board has fully ramped up.

## WIOA Outcome Measures

LBB-K	Employed/Enrolled Q2 Post Exit – C&T Participants	MP	101.77%	69.00%	69.00%	70.22%	70.25%	70.15%	44,787	63,780	69.29%	69.34%	71.59%	70.98%	7/17	6/18
LBB-K	Employed/Enrolled Q2-Q4 Post Exit – C&T Participants	MP	100.95%	84.00%	84.00%	84.80%	84.67%	85.72%	41,321	48,728	84.70%	84.01%	85.23%	85.25%	1/17	12/17
TWC	Median Earnings Q2 Post Exit – C&T Participants	+P	109.77%	\$5,006.00	\$5,006.00	\$5,495.28	\$5,283.93	\$5,217.27	n/a	42,420	\$5,190.61	\$5,227.46	\$5,634.00	\$6,041.64	7/17	6/18
LBB-K	Credential Rate – C&T Participants	+P	124.17%	60.00%	60.00%	74.50%	72.20%	70.86%	596	800	67.27%	78.76%	75.80%	74.89%	1/17	12/17
DOL-C	Employed Q2 Post Exit – Adult	MP	97.22%	74.90%	74.90%	72.82%	71.00%	76.97%	300	412	74.07%	70.87%	70.37%	76.04%	7/17	6/18
DOL-C	Employed Q4 Post Exit – Adult	MP	96.26%	72.40%	72.40%	69.69%	70.55%	76.03%	354	508	68.82%	73.79%	70.37%	66.93%	1/17	12/17
DOL-C	Median Earnings Q2 Post Exit – Adult	---	-----	-----	-----	\$6,393.83	\$4,969.23	\$5,498.57	n/a	290	\$5,748.65	\$6,589.98	\$5,786.68	\$7,025.97	7/17	6/18
DOL-C	Credential Rate – Adult	MP	97.56%	82.00%	82.00%	80.00%	80.35%	78.78%	220	275	77.46%	81.48%	76.71%	84.42%	1/17	12/17
DOL-C	Employed Q2 Post Exit – DW	MP	100.50%	86.30%	86.30%	86.73%	83.82%	86.67%	170	196	89.47%	91.30%	80.00%	86.11%	7/17	6/18
DOL-C	Employed Q4 Post Exit – DW	MP	101.41%	86.60%	86.60%	87.82%	83.85%	85.76%	137	156	90.63%	87.50%	86.84%	86.96%	1/17	12/17
DOL-C	Median Earnings Q2 Post Exit – DW	---	-----	-----	-----	\$9,164.05	\$9,232.00	\$8,636.71	n/a	167	\$7,791.83	\$10,598.88	\$10,146.57	\$8,786.37	7/17	6/18
DOL-C	Credential Rate – DW	-P	89.02%	81.70%	81.70%	72.73%	79.63%	73.90%	72	99	57.89%	83.33%	73.91%	72.73%	1/17	12/17

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

*FINAL RELEASE*  
As Originally Published 8/7/2019

**JUNE 2019 REPORT**

Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
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## WIOA Outcome Measures

DOL-C 2	Employed/Enrolled Q2 Post Exit – Youth	MP	106.82%	68.30%	68.30%	72.96%	69.29%	75.33%	<u>564</u> 773		71.13%	75.85%	72.85%	71.43%	7/17	6/18
DOL-C 2	Employed/Enrolled Q4 Post Exit – Youth	MP	97.94%	72.50%	72.50%	71.01%	71.03%	72.21%	<u>578</u> 814		63.51%	66.49%	72.38%	77.97%	1/17	12/17
DOL-C 2	Credential Rate – Youth	MP	101.58%	65.10%	65.10%	66.13%	73.50%	73.08%	<u>123</u> 186		62.86%	65.63%	68.42%	66.13%	1/17	12/17

2. <90% of Target is -P and >= 110% of Target is +P.

3. Targets will be negotiated late in BCY19 when casemix data is available.

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

# AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

Percent of Target (Year-to-Date Performance Periods)

**FINAL RELEASE**  
As Originally Published 8/7/2019

**JUNE 2019 REPORT**

Green = +P    White = MP    Yellow = MP but At Risk    Red = -P

Board	Reemployment and Employer Engagement		Participation		WIOA Outcome Measures															Total Measures			
			Choices Full Work Rate-All Family Total	Avg # Children Svd Per Day-Comb (Discr. Mo)	C&T Participants				Adult				DW				Youth						
	Clmnt ReEmpl within 10 Weeks	Emplrs Rcvg Wkfc Assist			Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q2-Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q4 Post-Exit	Credentia Rate	+P	MP	-P	% MP & +P
	Alamo	115.09%	98.76%	126.62%	111.86%	103.17%	101.80%	110.12%	119.85%	101.64%	99.19%	n/a	89.90%	101.27%	98.91%	n/a	105.66%	100.23%	93.15%	129.55%	5	10	2
Borderplex	109.90%	108.49%	113.48%	99.07%	97.87%	100.85%	107.28%	114.00%	98.23%	106.07%	n/a	100.34%	99.87%	97.55%	n/a	94.38%	95.87%	97.96%	133.43%	6	11	0	100%
Brazos Valley	119.19%	93.81%	76.66%	96.52%	101.38%	98.50%	111.60%	111.12%	109.04%	103.86%	n/a	98.70%	90.79%	96.50%	n/a	89.37%	102.98%	94.98%	69.45%	3	10	4	76%
Cameron	114.56%	100.69%	97.60%	101.53%	110.71%	101.21%	116.85%	145.00%	95.10%	91.10%	n/a	104.11%	107.88%	105.16%	n/a	106.92%	106.59%	99.86%	106.43%	4	13	0	100%
Capital Area	111.54%	101.64%	95.84%	94.93%	102.88%	104.11%	118.92%	113.02%	96.87%	100.42%	n/a	100.00%	93.95%	102.27%	n/a	105.94%	107.54%	109.53%	111.42%	4	12	1	94%
Central Texas	111.55%	95.46%	117.48%	101.91%	93.64%	99.61%	104.34%	98.40%	99.41%	105.35%	n/a	111.98%	105.32%	97.78%	n/a	92.02%	109.21%	98.60%	133.56%	4	12	1	94%
Coastal Bend	120.29%	113.14%	123.50%	95.00%	99.96%	101.32%	106.16%	101.73%	94.07%	95.31%	n/a	91.93%	106.14%	98.92%	n/a	91.57%	100.28%	102.93%	120.77%	5	12	0	100%
Concho Valley	114.34%	102.36%	99.86%	94.52%	106.91%	100.27%	108.18%	127.60%	104.93%	114.94%	n/a	82.40%	114.51%	96.30%	n/a	97.58%	100.37%	116.53%	111.94%	8	7	2	88%
Dallas	107.19%	100.53%	99.90%	114.02%	101.77%	100.95%	109.77%	124.17%	97.22%	96.26%	n/a	97.56%	100.50%	101.41%	n/a	89.02%	106.82%	97.94%	101.58%	4	12	1	94%
Deep East	117.83%	101.03%	106.80%	102.57%	103.46%	100.65%	110.01%	119.50%	103.32%	91.12%	n/a	108.11%	92.24%	95.26%	n/a	100.19%	93.76%	102.15%	130.06%	5	12	0	100%
East Texas	112.92%	124.27%	95.30%	108.49%	98.54%	100.37%	108.60%	106.52%	99.29%	98.33%	n/a	90.01%	103.62%	97.79%	n/a	102.28%	90.34%	99.20%	101.52%	5	12	0	100%
Golden Cresce	112.99%	92.76%	131.06%	92.65%	109.97%	102.39%	121.29%	120.65%	118.18%	110.47%	n/a	108.28%	105.19%	93.09%	n/a	101.91%	126.10%	130.76%	133.38%	10	5	2	88%
Gulf Coast	111.69%	91.10%	97.94%	102.62%	96.61%	99.07%	110.59%	101.18%	99.36%	100.80%	n/a	98.25%	84.75%	96.23%	n/a	96.31%	107.25%	108.94%	156.01%	3	12	2	88%
Heart of Texas	116.62%	121.85%	102.55%	102.37%	103.16%	100.02%	108.51%	136.15%	109.50%	94.22%	n/a	114.42%	116.01%	124.07%	n/a	41.67%	103.07%	102.34%	104.70%	7	9	1	94%
Lower Rio	120.72%	99.06%	116.96%	102.32%	109.96%	100.68%	114.37%	132.50%	99.25%	102.53%	n/a	100.06%	104.68%	101.01%	n/a	102.57%	98.93%	105.68%	106.24%	5	12	0	100%
Middle Rio	106.59%	100.00%	105.04%	99.81%	101.88%	95.20%	106.56%	150.17%	100.70%	89.27%	n/a	95.34%	107.33%	111.11%	n/a	111.11%	107.89%	91.91%	119.56%	7	9	1	94%
North Central	103.50%	118.10%	114.28%	86.25%	98.23%	102.10%	112.16%	116.37%	104.19%	102.25%	n/a	96.75%	100.67%	92.90%	n/a	94.68%	102.70%	98.72%	96.72%	4	12	1	94%
North East	111.56%	99.61%	100.10%	115.98%	99.35%	101.48%	104.44%	87.98%	100.48%	98.12%	n/a	93.49%	108.40%	118.31%	n/a	84.66%	89.23%	111.61%	107.59%	3	10	4	76%
North Texas	112.11%	97.51%	93.16%	99.53%	103.45%	102.30%	107.69%	142.60%	99.71%	108.92%	n/a	110.34%	114.59%	101.44%	n/a	108.84%	99.80%	106.35%	107.87%	5	11	1	94%
Panhandle	124.90%	108.95%	132.66%	99.74%	104.87%	102.01%	108.83%	121.12%	104.68%	110.53%	n/a	88.99%	104.60%	90.96%	n/a	103.67%	96.43%	118.16%	84.61%	7	8	2	88%
Permian Basin	122.96%	99.64%	98.76%	94.02%	108.03%	102.51%	112.46%	125.35%	89.86%	85.42%	n/a	98.51%	113.24%	103.18%	n/a	82.43%	119.76%	107.23%	144.93%	7	6	4	76%
Rural Capital	108.14%	96.19%	102.22%	98.87%	105.12%	105.40%	114.00%	123.45%	102.97%	109.21%	n/a	83.49%	104.67%	107.89%	n/a	111.11%	97.58%	102.43%	126.63%	7	9	1	94%
South Plains	116.13%	98.82%	109.52%	107.03%	101.99%	98.37%	109.26%	119.80%	91.60%	106.47%	n/a	91.14%	97.30%	92.59%	n/a	93.68%	99.80%	119.57%	115.77%	7	10	0	100%
South Texas	109.33%	113.72%	108.32%	102.67%	101.51%	99.79%	110.04%	146.15%	107.69%	102.63%	n/a	107.88%	102.37%	111.73%	n/a	136.67%	107.64%	127.36%	110.96%	9	8	0	100%
Southeast	121.46%	97.44%	95.36%	102.75%	105.16%	100.76%	106.89%	102.97%	103.86%	109.57%	n/a	106.77%	91.97%	102.25%	n/a	103.11%	93.44%	99.82%	93.95%	3	14	0	100%
Tarrant	106.08%	98.74%	100.10%	94.75%	101.99%	101.55%	112.20%	114.48%	101.32%	99.25%	n/a	90.65%	100.58%	97.78%	n/a	93.62%	90.38%	95.60%	69.51%	3	12	2	88%
Texoma	117.46%	94.39%	109.12%	102.88%	105.97%	101.12%	111.64%	123.53%	104.93%	100.06%	n/a	91.45%	114.42%	111.11%	n/a	80.01%	99.80%	106.21%	100.42%	7	8	2	88%
West Central	119.68%	98.62%	94.86%	103.34%	97.91%	98.55%	105.49%	113.10%	101.51%	101.67%	n/a	96.54%	89.51%	91.25%	n/a	111.11%	106.49%	104.47%	80.51%	4	10	3	82%
+P	27	7	13	3	8	1	26	23	1	3	0	3	5	5	0	4	2	6	14	151			
MP	1	17	12	17	19	27	2	4	26	23	0	21	21	23	0	18	25	22	10	288			
-P	0	4	3	8	1	0	0	1	1	2	0	4	2	0	0	6	1	0	4	37			
% MP & +P	100%	86%	89%	71%	96%	100%	100%	96%	96%	93%	N/A	86%	93%	100%	N/A	79%	96%	100%	86%	92%			
From	7/18	10/18	10/18	6/19	7/17	1/17	7/17	1/17	7/17	1/17		1/17	7/17	1/17		1/17	7/17	1/17	1/17	From			
To	3/19	6/19	6/19	6/19	6/18	12/17	6/18	12/17	6/18	12/17		12/17	6/18	12/17		12/17	6/18	12/17	12/17	To			



Measure	Category 1: Claimant Reemployment						Category 2: WIOA Career Pathways						Category 3: Foster Youth							
	Reemployment within 10 Weeks (% Target)		Reempl within 10 Wks Wage Replacement		Avg Rank	Overall Rank*	% Adult/DW/Youth in Training		% Increase in Adult/DW/Youth in Training		% Adult/DW/Youth in Trng-Rel Empl		Avg Rank	Overall Rank*	% of Youth Participants Who Are Foster Youth		% of Foster Youth Empl/Enr in Q2, Post Exit		Avg Rank	Overall Rank*
	Measure Weight	55%	45%	35%			40%	25%	45%	55%										
Board	Current % Target.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank
Quartile 1																				
Brazos Valley	119.19%	1	88.81%	6	3.25	3	37.68%	7	-20.00%	4	45.83%	6	5.55	7	3.12%	5	61.54%	5	5	6
Concho Valley	114.34%	3	91.69%	3	3	1	61.54%	5	-44.44%	5	38.82%	7	5.5	6	9.43%	1	48.28%	7	4.3	5
Golden Crescent	112.99%	4	96.65%	2	3.1	2	66.37%	3	-45.65%	6	56.52%	3	4.2	4	4.17%	2	82.35%	1	1.45	1
Middle Rio	106.59%	7	105.26%	1	4.3	5	61.54%	5	14.29%	1	74.29%	1	2.4	2	3.33%	4	73.81%	3	3.45	2
North East	111.56%	6	83.44%	7	6.45	7	74.32%	2	5.77%	2	52.60%	5	2.75	3	0.00%	6	60.00%	6	6	7
North Texas	112.11%	5	91.68%	4	4.55	6	63.64%	4	-54.35%	7	53.19%	4	5.2	5	0.00%	6	78.05%	2	3.8	4
Texoma	117.46%	2	89.19%	5	3.35	4	88.10%	1	5.71%	3	65.93%	2	2.05	1	3.92%	3	73.68%	4	3.55	3
Quartile 2																				
Deep East	117.83%	5	91.72%	3	4.1	5	25.10%	7	-31.11%	7	34.04%	7	7	7	2.35%	6	62.96%	6	6	6
Heart of Texas	116.62%	6	86.80%	5	5.55	6	35.79%	5	17.24%	5	66.67%	2	4.25	4	0.71%	7	67.86%	4	5.35	5
Panhandle	124.90%	1	83.01%	7	3.7	3	70.03%	2	21.03%	4	66.00%	3	3.05	2	6.19%	3	82.50%	1	1.9	1
Permian Basin	122.96%	2	105.66%	1	1.55	1	83.19%	1	23.75%	3	69.57%	1	1.8	1	4.55%	4	65.00%	5	4.55	4
South Plains	116.13%	7	86.50%	6	6.55	7	46.63%	3	-10.75%	6	64.94%	4	4.45	6	3.90%	5	62.50%	7	6.1	7
Southeast	121.46%	3	95.87%	2	2.55	2	31.08%	6	57.53%	2	47.06%	6	4.4	5	6.31%	2	75.00%	2	2	2
West Central	119.68%	4	90.73%	4	4	4	41.73%	4	70.97%	1	52.94%	5	3.05	2	7.14%	1	68.57%	3	2.1	3
Quartile 3																				
Cameron	114.56%	2	104.21%	1	1.55	1	73.29%	1	35.63%	3	51.43%	3	2.3	1	20.93%	1	65.38%	7	4.3	5
Capital Area	111.54%	5	90.71%	5	5	6	46.14%	4	-25.34%	7	43.52%	5	5.45	7	5.67%	4	69.47%	5	4.55	6
Central Texas	111.55%	4	85.44%	6	4.9	5	58.79%	2	28.00%	4	49.18%	4	3.3	3	7.19%	2	75.00%	2	2	1
Coastal Bend	120.29%	1	97.35%	3	1.9	2	28.01%	7	-1.66%	6	62.86%	2	5.35	6	4.85%	5	72.88%	3	3.9	4
East Texas	112.92%	3	92.70%	4	3.45	3	51.76%	3	6.00%	5	17.56%	7	4.8	5	2.54%	7	66.67%	6	6.45	7
Rural Capital	108.14%	7	84.81%	7	7	7	38.42%	6	86.67%	1	40.48%	6	4	4	3.09%	6	75.68%	1	3.25	2
South Texas	109.33%	6	100.02%	2	4.2	4	42.40%	5	55.88%	2	71.43%	1	2.8	2	5.97%	3	70.59%	4	3.55	3
Quartile 4																				
Alamo	115.09%	2	87.50%	6	3.8	4	20.94%	7	-35.56%	7	48.38%	5	6.5	7	6.11%	5	75.41%	1	2.8	3
Borderplex	109.90%	4	94.79%	2	3.1	3	40.68%	4	27.54%	2	55.26%	3	2.95	2	4.48%	6	64.15%	7	6.55	7
Dallas	107.19%	5	88.67%	5	5	5	60.06%	1	4.72%	4	33.12%	6	3.45	3	6.75%	3	75.26%	2	2.45	2
Gulf Coast	111.69%	3	93.27%	3	3	2	29.69%	6	5.00%	3	23.34%	7	5.05	6	6.21%	4	71.29%	4	4	4
Lower Rio	120.72%	1	101.22%	1	1	1	47.88%	2	57.14%	1	80.77%	1	1.35	1	2.03%	7	69.23%	5	5.9	6
North Central	103.50%	7	86.72%	7	7	7	41.94%	3	-5.39%	6	58.10%	2	3.95	4	8.39%	2	65.35%	6	4.2	5
Tarrant County	106.08%	6	90.00%	4	5.1	6	33.12%	5	1.73%	5	50.66%	4	4.75	5	8.91%	1	73.83%	3	2.1	1
From	7/1/18		7/1/16				10/1/18		10/1/18		7/1/17				10/1/18		7/1/17			
To	3/31/19		3/31/18				6/30/19		6/30/19		6/30/18				6/30/19		6/30/18			

\*(Based on Average Rank)

\*\* Wage Replacement data is not available until the final release of the second month of each quarter. Until it is available, data from the prior quarter will continue to be used for scoring purposes.

# Industry Sector Report

August 2019

## INFRASTRUCTURE



WFSDallas partnered with the **Regional Hispanic Contractors Association (RHCA)** to conduct OSHA Fall Prevention Training at our workforce centers. The first two trainings took place on August 13<sup>th</sup> at the Irving Workforce Center with 19 and August 14<sup>th</sup> at Opportunity Center with 34. The training is designed to teach construction workers to prevent injury and death from falls in the work environment. Construction falls are the leading cause of injury and death for construction workers in Texas.

WFSDallas held our second annual **Infrastructure Week Job Fair** on May 16<sup>th</sup> at Gilley's Dallas. The event included 30 employers and partner organizations; **300 job seekers** looking for work in the construction industry. At the end of the day we recorded 111 job offers and 43 on the spot hires. As a part of this event, WFSDallas also included a **100,000 Opportunities Initiative** that attracted hundreds of young adults. The pairing of those two events gave our young adults the opportunity to talk to construction employers about a career in the infrastructure/construction industry.



  
Dallas County  
Community College District



WFSDallas partnered with Dallas County Community College District, **Regional Black Contractors Association (RBCA)** and the South Dallas Training Center to offer a construction training and certification class to **previously incarcerated jobseekers**. The class is made possible through the **Adult Education & Literacy (AEL)** services that assists unemployed and underemployed individuals to obtaining an education foundation and earning a credential.



Kent Andersen, Account Executive  
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## ADVANCED MANUFACTURING

Steven Bridges, Account Executive  
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In May, Workforce Solutions Greater Dallas partnered with the Town of **Sunnyvale Economic Development** to better understand the manufacturing needs of companies in their area. Tours of manufacturing facilities were coordinated by Sunnyvale EDC and partners from workforce, education, the local chamber and the public were invited to participate. Sunnyvale manufacturers participating included **Kaffenbarger Trucking, Daltille, Performance Pulsation, Vince Hagan, Accura Systems, Beech Sheet Metal, and Prentex**. We look forward to the continued partnership as we build a talent pipeline in to the manufacturing industry.



**Pictured:** Ryan Finch (Sunnyvale Mayor Pro Tem), Traci Anderson (Sunnyvale EDC), Muder Saiger (FastSigns), Janet Foreman (DCCCD), Steven Bridges (WFSDallas), Terri Shatter (Sunnyvale Chamber), and Amanda Porter (DalTile).

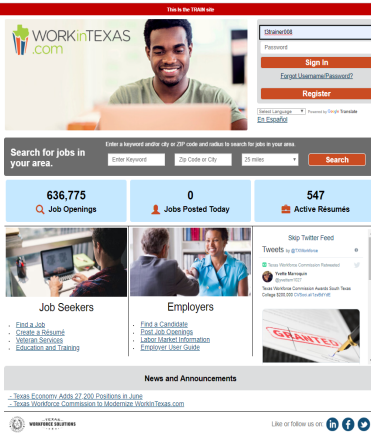


On Saturday August 10<sup>th</sup>, WFSDallas opened our Southwest office for a major hiring event with Chime Solutions, establishing their new operation at Reimagine Red Bird. Chime Solutions, an in-bound call center operation based in Atlanta is opening a Dallas location in late September. During the course of the day the event saw approx. **900 job seekers!** Still waiting for figures but we believe over 250 walked away with jobs. Chime will continue to use our workforce center to hire an additional 200 staff before their new office opens in late September.

As the old mall is being converted to office, retail and entertainment use, Chime Solutions is remaking 100,000 square feet of the former mall into usable office space. In the first phase of their expansion Chime will be hiring 450 new employees across a range of positions. WFSDallas worked with Chime to conduct the initial large scale hiring event which took place at Red Bird and our Southwest Workforce Center.

## INFORMATION TECHNOLOGY

Lynn Hoffman, Innovation Officer  
lhoffman@wfsdallas.com, 214.290.1042



Lynn and summer Intern, Bibek Gyawali updated the IT Sector Strategy and engaged over 100 **“Tech Talent Consumers”** and **IT Training Providers** to gather information regarding recruiting and training needs. Results from 20 respondents were presented during the Tech Talent Webinar on Thursday, August 15 with 5 employer participants.

Results show employers are recruiting for **full-time positions** primarily using **job sites, LinkedIn and their website**. Hardest to fill positions are **Cyber Security and System/IT Analysts**. The biggest challenge is **lack of specific education/training and credentials** which are also the most important recruiting factors. Employers partner with **universities rather than technical schools** for recruiting and upskilling.

**“New” WorkinTexas.com** launched August 19. 228 workforce center staff were trained in 18 sessions over 11 weeks.

Lynn Hoffman, Innovation Officer  
lhoffman@wfsdallas.com, 214.290.1042

## RETAIL

**Retail Pay\$**

Sponsored By Walmart

**WORKFORCE SOLUTIONS**  
GREATER DALLAS

**Retail Pay\$ - By the Numbers**

**Over 2,000 Registrations, 282 Certifications!**

Penn Foster Online Skills Academy - 1,757 registered, 673 learners, 190 completed!

Dallas County Community College District - 280 registered, 92 completed!

600 employed, 1400 unemployed



Our partnerships with **DPD, CitySquare TRAC and Café Momentum** allowed us to provide tablets and certifications to Opportunity Youth

**Retail Pays panelists** from DART, DCCCD and DRC presented at the TEDC conference held on June 13 at the Hilton in Rockwall.



**In August, we welcomed 5 New Employers and 89 New Learners!**

**WinCo**  
**FOODS**  
An Employee Owned Company

**Tom Thumb**



**United**  
**supermarkets**

**Albertsons**

## Community Engagement



Congrats to the inaugural class of DPD2YOUth summer work experience. Under the leadership of Chief U Renee Hall - 45 young adults had their first job this summer. Thanks to the families and young adults who joined us tonight to celebrate a great first summer.

#changinglives Elizabeth Saab put in the passion this summer to pull us all together and hang on for a grand ride. Thanks to Safer Dallas Better Dallas, Calvert Collins for administering this project. Imprimis - Valerie Freeman and the payroll team! Couldn't have done any of this without the worksites! Thanks to ResCare for staffing worksite development! Workforce Solutions Greater Dallas was all in on this one.

Appreciation for the funds to make this a reality - AT&T Foundation, Mark Cuban Foundation, and Target! Supporting partners and worksites included United Way of Metropolitan Dallas, PESICO, uniforms by Flying Cross, a big shootout to DCCCD, DISD, City of Dallas Parks and Rec, Youth Commission, Dallas County, DART, Dallas Regional Chamber, Big Brothers Big Sisters - and so many more. Tonight ended with school supplies, backpacks, parting gifts, games, food and plans for the future! It was truly a team effort and a labor of love. Here's to a remarkable school year for these young workers and to a bigger project in 2020!



June 6, 2019, **Dallas County Judge Jenkins** hosted Young Adults "Money Moves" hiring event at the W. H. Adamson high school. Current stats include:

- 51 employers
- 593 job seekers
- 3,897 interviews (duplicate)
- 608 contingent hires
- 47 on site hires

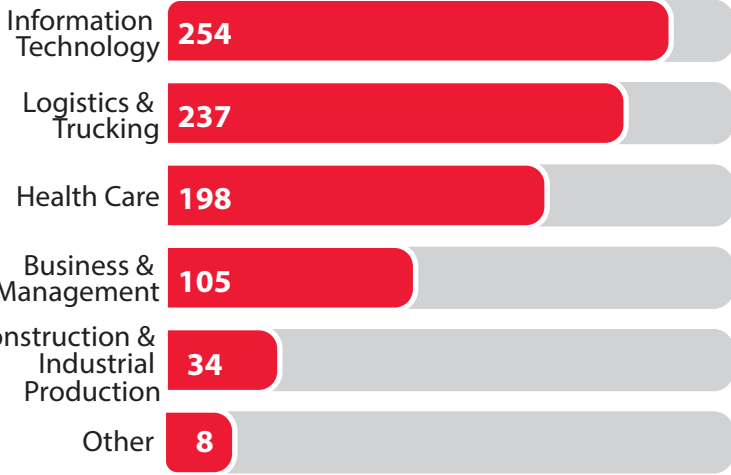
### Please Join Us for the upcoming Job Fairs!

**September 24, 2019, 1:00 p.m. – 5:00 p.m. @ Gilley's Dallas**  
**Judge Clay Jenkins' You're Hired Job Fair**  
For Logistics Employers, this year featuring 100k Initiatives

**October 3, 2019, 1:00 p.m. – 5:00 p.m. @ Redbird Mall**  
**D23 Job Fair**  
Featuring an assortment of employers for jobs in the Southern Sector

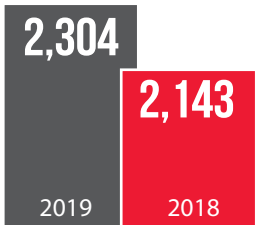
**November 7, 2019, time TBA. @ Gilley's Dallas**  
**Annual State-wide Hiring Red White and You! Veterans Hiring Event**

## Training Funded by WFS Dallas



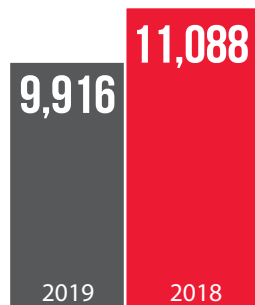
TWIST (April 2018- May 2019)

### Layoffs



\*through August

### Continued Claims

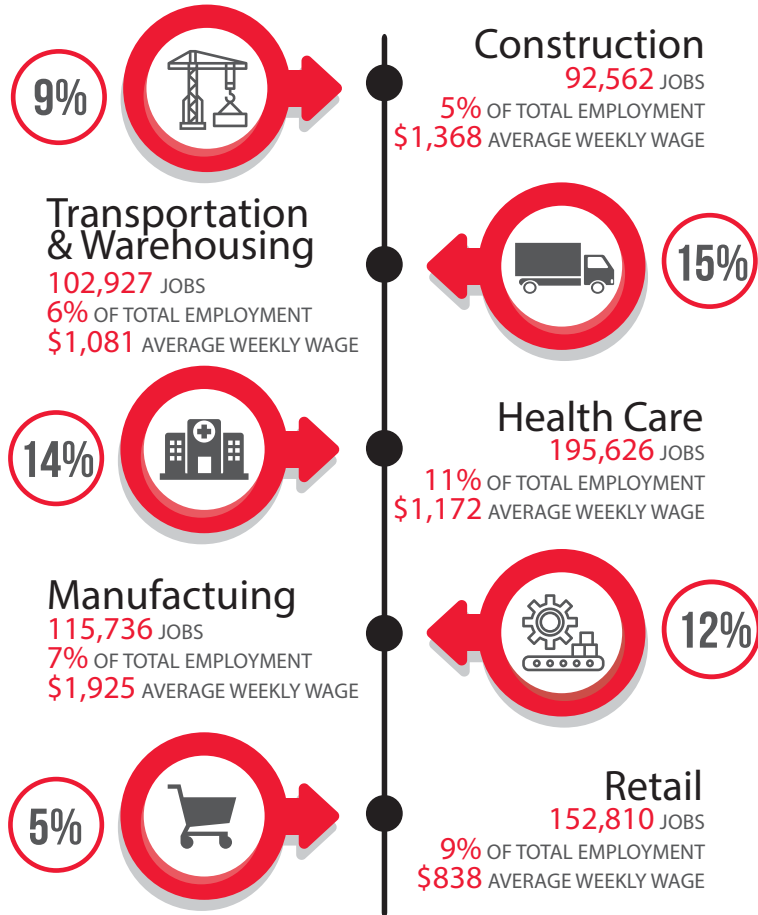


\*through July

Source: TWC

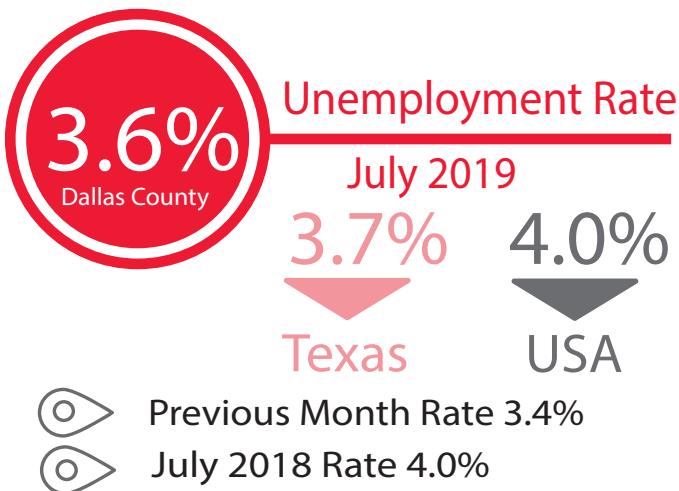
## Projections

\*Projected Growth by 2023 in Dallas County

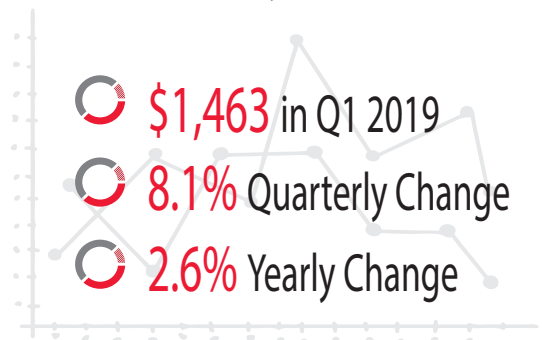


Source: TWC, LCMI  
Projections based on EMSI 2019, Q2

## Labor Market Information



### Weekly Wages



Source: Texas Workforce Commission, TLM



Workforce Solutions Greater Dallas Adult Education and Literacy Program has just wrapped up a successful 5th year!

**8,496**  
Total Served

**108**  
Site Locations

**14**  
Employers with  
On- Site Classes

**AEL Consortium:**  
Dallas County Community College District  
Irving ISD  
Richardson ISD  
The Wilkinson Center  
ResCare Workforce Services



**Collaboration  
in Action**

## Knowledge + Skills = Work!

**538**

Certification Programs  
Completed



**326**

HSE Diplomas  
Attained



**211**

Graduation  
Attendees



# Contracts and Procurement Authorization of Contracts

## PROCUREMENTS

### I. Request for Quotes (RFQ) for Legal Services

WFSDallas released a procurement on July 11, 2019 for Request for Quotes for Legal Services. The deadline for proposals was August 8, 2019.

Two proposals were received in response to the RFQ. The proposals were distributed to readers, evaluated, scored and ranked. Two proposals received an overall score meeting the Board's threshold of 70 percent. Barnes and Thornburg LLP had the highest score with an average of 92.

**RECOMMENDATION:** Board authorization to accept the RFQ response quote from Barnes and Thornburg LLP to provide legal services. The terms of the RFQ provide annual negotiation for up to four years.

### II. Request for Proposals (RFP) for Fiscal and Program Compliance Monitoring Services

WFSDallas released a Request for Proposals for Fiscal and Program Compliance Monitoring Services on July 9, 2019. The deadline for proposals was August 8, 2019. The monitoring services will be conducted for the fiscal/program years in compliance with the most recent Federal and State guidance (Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards).

Three proposals were received in response to the RFP (Juanita Forbes & Associates LLC, Christine Nguyen & Associates and DCT LiveWell). The proposals were distributed to readers, evaluated, scored and ranked. Two proposals received an overall score meeting the Board's threshold of 70 percent. Christine Nguyen & Associates received an average score of 86, and Juanita Forbes and Associates received an average score of 88.

**RECOMMENDATION:** Board authorization to negotiate with Christine Nguyen & Associates to deliver fiscal monitoring and Juanita Forbes & Associates LLC to deliver program compliance monitoring to be negotiated annually for up to four years.

### III. Computer Hardware and Software

WFSDallas released procurement on June 4, 2019 in order to purchase computer hardware and software needed for refresh and update workforce technology systems. The deadline for proposals was June 13, 2019.

Seven (7) responsive proposals were received to provide computer hardware and software: **B&H Photo-Video-Pro-Audio, New York, NY; CCB Technology, Racine, WI; Coast to Coast Computer Products, Simi Valley, CA; GTS Technology Solutions Inc., Austin; HPI International, Inc., Brooklyn, NY; QNet Information Services, Dallas; and SHI Government Solutions, Austin.** Staff followed procurement policies and procedures for all items presented below.

Purchased from New Vendors

Vendor	Item	Total Cost
GTS Technology	Switches	\$25,275.00
GTS Technology	Servers	\$10,415.61
GTS Technology	3 ft. Power Cord	\$263.00
GTS Technology Total		\$35,953.61
B&H Photo	G-Hold Tablet Holder for Surface	\$96.00
HPI International	2 ft. Patch Cable	\$119.00
SHI	1 ft. HDMI Cable	\$400.00



QNet is the current contractor for information technology and support for Workforce Solutions Greater Dallas. QNet was able to secure the lowest cost for some of the large cost items. Following the consent item approval, QNet's total contract is \$356,940.

Items Yet to be Purchased

Vendor	Item	Total Cost
QNet	Wireless Keyboard & Mouse Combo.	\$12,760.00
QNet	Axcient	\$4,824.25
QNet	Desktop 7060 SFF	\$89,400.00
QNet	Desktop 7060 MFF	\$61,900.00
QNet	Stands	\$6,380.00
QNet	WatchGuard Total Security Suite Renewal, Firebox M300 (1 year)	\$15,686.00
QNet	WatchGuard Total Security Suite Renewal M400 (1 year)	\$3,198.62
QNet	WatchGuard Total Security Suite Renewal, Firebox T10 (1 year)	\$331.44
QNet	WatchGuard Firebox M370 Appliance	\$2,892.30
QNet Total		\$197,372.61
HPI	Surface Pro 6	\$4,880.40
HPI	Surface Book 2	\$7,458.90
HPI Total		\$12,339.30
Coast to Coast	UPS	\$2250.00

**RECOMMENDATION:** Board ratification to approve the previously purchased items from GTS Technology, B&H Photo, HPI International, and SHI. Board approval to purchase additional computer hardware and software from QNet, increasing their current contract \$356,940 to \$554,312.61, HPI for \$12,339.30, and Coast to Coast for \$2,250.

## AUTHORIZATION OF CONTRACTS

**Ratification of Contracts** – In May, the Board authorized the President to contract funds as appropriate during the summer recess and the items would be brought back to the Board in August for ratification.

**I. Adult Education & Literacy Program Contracts** – At the May meeting the board was advised that the board would receive a contract for AEL program funds from Texas Workforce Commission (TWC), effective July 1, 2019 through June 30, 2020. This year's funding allocation decreased by \$385,983 from last year's original allocation. The overall performance measure was increased from 8,317 to 8,986, resulting in a decrease to the average cost per for services provided. Staff has negotiated with our existing Consortium partners to continue providing services to meet the performance measures. All contracts are contingent on receipt of all grant funds from TWC and potential carry forward funds.

AEL Consortium Partners	Budget	Performance Target
Richardson ISD	\$ 385,500	590
Irving ISD	\$ 687,600	816
Wilkinson Center	\$1,001,500	1,460
Dallas County Community College District	\$4,423,000	6,155
ResCare Workforce Services*	\$ 100,000	

\*ResCare Workforce Services – doesn't provide curriculum, but provides outreach efforts through our workforce system; assist with administration of assessment testing during registration at partner sites; may participate at orientations, offers job search and resume workshops, recruitment of employers to host on-site AEL classes for their employees; and on-site job fairs, job readiness and WIOA services at all AEL locations.

**II. Dallas Independent School District Lease Agreement Extension** – The Board received a one-year extension to the existing lease agreement to continue providing AEL services at the Annex Arcadia Park school through September 30, 2020.

**III. ChildCareGroup (Child Care Assistance Services) Contract Amendment** –The existing CCG CCA contract consists of carry forward funds due to overlapping grants and contract periods as well as the current program year funding allocations. Additional funds in the amount of \$6,454,708 were contracted for direct child care services to customers as follows:

- \$1,508 in recoupment funds;
- \$553,200 in Department of Family and Protective Services (DFPS) funds; and
- \$5,900,000 in Child Care Development Funds (CCDF) funds.

**IV. Child Care Quality Activities** – In the Spring, the board received recommendations for proposals to offer additional innovative child care quality activities to child care providers in Dallas County. Coordination and planning of projects from the approved proposers/vendors that scored a 70 or above is ongoing and will be determined based upon need, availability of funding, and successful negotiations. We've successfully negotiated with the following proposers:

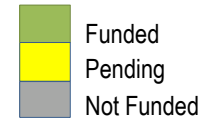
- **Together4Children** – \$120,000 to provide intensive Directors leadership training and infant/toddler activities; and
- **501ops** – \$60,000 to provide back office support to child care centers through a shared service model combined with technology.

Also, an amendment to **ChildCareGroup's** existing child care quality contract for an extension through January 31, 2020 with additional funds in the amount of \$350,000 to assist with planning, recruitment and implementation of quality activities and to offer additional infant/toddler focus initiatives.

**V. ResCare Workforce Services (Workforce System) Contract Amendment** – Additional funds in the amount of \$85,000 in Supplemental Nutrition Assistance Program Education & Training (SNAP E&T) to cover costs through September 30<sup>th</sup>.

<b>RECOMMENDATION:</b> Board ratification of contracts, amendments, and extensions as presented above.
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**Procurement and Contracts**  
**Endorsement of External Grants and Partnerships**



Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnerships presented to the Board for endorsement.

Pending applications	Status	Program Overview
Texas Workforce Commission	Pending	Brookhaven College collaborated with LPC TX Visual LLC to submit a \$152,526 grant to serve 84 workers (14 new hires and 70 current workers). LPC TX Visual is a new full service commercial printing company.
Texas Workforce Commission	Pending	Marriott Foundation for People with Disabilities and its Bridges from School to Work Program submitted a grant for \$252,000 to train 120 youth with disabilities. Program referrals will come from the vocational adjustment counselors at FWISD and DISD high schools. The Bridges assist youth find employment as well as build employability skills.
Governor's Office Wagner Peyser	Funded	Workforce Solutions Greater Dallas proposed \$250,000 to create an online training portal to support the Walmart-funded state-wide PATHS project.
Department of Labor YouthBuild	Pending	WFSDallas issued a tentative letter of support to ReBirth Empowerment Education for the US Department of Labor's YouthBuild Grant. ReBirth Empowerment will offer assessment, basic employer connections, education and training within the construction industry.

Previously Presented Pending Status

Funding Source/	Program Overview
US Department of Labor Homeless Vet. Reinteg. Program	American GI Forum National Veterans Outreach Program will offer services to reintegrate homeless veterans into the workforce through the proposed homeless veterans' reintegration program.
Texas Workforce Commission Skills Development	Dallas County Community College District, Richland College, Garland Campus proposes \$541,112 to train IT and non IT workforce at Health Management Systems Inc. The project includes business technical training in Cloud-based computing, Big Data, Machine Learning programming languages and Project Management for 227 incumbent workers and 39 new hires.
Texas Workforce Commission Skills Development	Dallas County Community College District on behalf of Richland College to train 39 new hires and 222 current workers partnering with HMS Holding offering information technology training.
Texas Workforce Commission Skills Development	Cedar Valley College proposes a skills development grant totaling \$500,101 to train 40 new hires and 238 current workers. CVC will partner with Ancor Rigid Plastics, Cadence McShane Construction, Campos Engineering, EA Sween Company, Glaziers Beer and Beverage, H2T Holdings, Herbalife, and Romark Texas.
Texas Workforce Commission Skills Development	Dallas County Community College District on behalf of Bill J. Priest Institute for Economic Development and Cedar Valley College proposes a partnership with the DFW Hospital Council/Children's Medical Center, Medical City Healthcare, Methodist Health System, and Texas Scottish Rite Hospital for Children to apply for \$926,691 to train 105 new workers and 413 current workers.
Texas Workforce Commission Skills Development Fund	Richland College, Garland Campus will train 41 new hires and 231 current workers within the manufacturing industry. Companies include: Ecolab, RHE Hatco Inc., Interceramic, Kirchoff Automotive, MAPEI Corp., and others. The grant amount requested totals \$418,968.
Texas Workforce Commission High Demand Job Training	WFSDallas and Cedar Valley College will partner with Lancaster Economic Development to offer services allowable within the TWC high demand job training program. Lancaster Economic Development Corp. will match \$150,000 dollar for dollar grant funds provided by TWC.
City of Dallas, RFP for Workforce Development	Goodwill Industries of Dallas will train 90 participants within computer literacy and financial education with 65 completing the Certificate for Apartment Maintenance Technician. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
City of Dallas, RFP for Workforce Development	City Wide Community Development Corp. will train 48 participants within logistics in partnership with Cedar Valley College. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
City of Dallas, RFP for Workforce Development	Oak Cliff Chamber of Commerce will train 43 participants within the healthcare industry for Patient Care Technicians in partnership with Methodist Health System and DCCCD. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
Texas Workforce Commission	WFSDallas, as the grant recipient, will partner with the Dallas County Community College to respond to the Request for Applications Apprenticeship Texas. Approximately \$200,000 will be requested to serve employers including but not limited to (DFW Airport, SW Alliance, Organ Donor Transplant and others).
Texas Workforce Commission	Dallas County Community College, Bill J Priest, Cedar Valley College, and El Centro College propose a \$567,890 to serve 208 current workers and 54 new workers. This grant will offer Health care training with employer partners (Children's Health System of Texas, Medical City Healthcare, Methodist Health System, THR, and Texas Scottish Rite).
Texas Workforce Commission	Dallas County Community College proposes \$279,999 for an apprenticeship program for electricians, tradeshow decorators, and television production technicians. This program targets cities within Dallas, Lubbock, and Irving.

**RECOMMENDATION:** Board authorization to support external grants presented above.

## President's Briefing Item – A Recognitions

## President's Briefing Item - B Legislative Update

### Washington Examiner

#### Americans must embrace lifelong learning and training to thrive in the future of work

by Ron Painter

| July 18, 2019 12:30 PM

With graduation season behind us, employers across America are preparing for a new crop of employees entering the workforce. Over the last several decades, the popular belief has been that the “cream of the crop,” as far as employees go, has come from four-year universities and colleges. Although a college degree remains a primary qualifier for many industries and employers, technological advances and innovations have shifted the workforce demand and many of the skills needed today are not exclusively acquired in higher education. Additionally, whether the new wave of employees arrives with a four-year degree or vocational training, one thing is certain: they will constantly need to be able to adapt, reskill, and upskill throughout their lifetime.

Many high school seniors graduating this month face a new, important question that is unique to this generation of graduates: college, vocational school, or straight to work? As many as 16 million high school graduates enrolled in trade schools in 2014, and that number has risen significantly since. Now, 1 in 3 high school graduates go straight to work instead of college, and not all cases are due to financial limitations.

These decisions are being made by graduates due in part to increased awareness of the reality that now, more than ever, employers are looking for candidate's ability to learn, adapt, and apply to the evolving needs and culture, internally and externally. Some of America's fastest-growing companies are looking for some mixture of essential skills like communication, teamwork, initiative to take-on and create new tasks, and the capacity for lifelong learning. In fact, from there, these employers increasingly show the willingness to provide employees with on-the-job training for more specific technical skills.

America needs its local superintendents, school boards, and communities to better embrace and proudly announce the high school graduates headed to technical school and apprenticeships. The dignity of work should be more than a throw-away phrase — it should be celebrated. Our economy depends on it, as there are severe shortages in the labor market. Not only should we celebrate those who choose the path of technical and vocation training, but we must make workforce development a priority in this country.

Local business-led workforce development boards, which connect employer needs with a supply of skilled employees, are more important to America's future than ever before.

Workforce boards are in communities across the country. They work with local employers to understand the current skill-demand that is unique to their respective companies and then develop training programs for the job seekers in that community. Workforce development boards can assess potential employees for competencies evidenced through credentials and integrate more work-based learning into their skill development efforts. This system is already in place and ready to support people in all stages of life to attain the skills needed in the evolving workforce.

According to the Associated Builders and Contractors, the construction industry has a critical shortage of skilled workers. In fact, Associated Builders and Contractors estimates there are currently over 500,000 unfilled construction jobs. While the number of job openings nationwide is at a record level, many employers say they struggle to find the employees they need. The National Federation of Independent Businesses found that 42% of small business owners reported few or no qualified applicants for positions they needed to fill. These shortages have very real consequences, not only for contractors and small business owners but for everyday people and the economy as a whole. Over the next decade, nearly 3.5 million manufacturing jobs will need to be filled and the current skills gap is expected to result in two million of those jobs going unfilled. Technological skills, both basic and advanced, will see substantial growth in demand, and many of these skills can be gained through career pathways and training programs developed in collaboration with local workforce development boards.

While graduating seniors may feel some anxiety over making the “right” choice for their future, they should know that from the perspective of an employer, there is no “perfect” choice. The ability to adapt to lifelong learning is what will count in the future of work.

Ron Painter is president and CEO of the National Association of Workforce Boards.

**President's Briefing – Item C  
Policy**

**I. ChildCare Provider Reimbursement Rate Update**

On April 18, 2019, staff forwarded the Board approved proposed provider reimbursement rates to the Texas Workforce Commission. Their review and conversations around Texas, prompted a larger discussion. Topics included:

- Re-work of the TWC childcare tool;
- Our submission of modified rates based upon the tool; and
- TWC counter-offer.

Based upon our input, TWC reconfigured their tool to utilize our proposed methodology. We ask the State to apply a percentage of the mean market rate across all categories. This has resulted in a rule-based model. When applied, the rule resulted in changes to our proposal. For example:

- Regular licensed center, infant full day, mean market rate in Dallas County is \$32.27 and 95% of that rate would be \$30.66 vs. our original proposal of \$30.28.
- Regular licensed center, toddler full day, mean market rate in Dallas County is \$29.81 and 95% of that rate would be \$28.32 vs. our original proposal of \$26.50.

We continue to work with the State as they would like a rule solution for most boards asking for increases. This might provide a standardization of rates across the State. TWC is waiting on the results of the 2019 Mean Market survey. Once they receive this updated survey, we will continue our negotiations with TWC to adopt specific increases and return to the board for approval.

II. **Limited English Proficiency (LEP)** –policy will be updated to include language from WD Letter #16-19 that references LEP status within TWIST.

III. **Equal Opportunity** – policy will include updates from TWC WD 18-07, change 2 which includes a linkage to the State's Nondiscrimination Plan at:

<http://intra.twc.state.tx.us/intranet/pi/docs/nondiscrimination-plan-twc.pdf>

IV. **Quality Assurance Guidelines**- policy updates will include updated legislative references and terms.

<b>RECOMMENDATION:</b> Board authorization to approve modifications to existing policies as indicated above.
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**President's Briefing – Item D  
Leases**

WFSDallas is currently procuring lease space for the following locations:

- Area of Dallas County has been designated: Northwest Dallas to include Carrollton, Texas, Dallas County (15,000-20,000 rentable square feet-RSF).
- Area of Dallas County has been designated: Mesquite (12,000-16,000 rentable square feet-RSF).
- The Northeast quadrant of Dallas County has been designated: Greenville Avenue/I-75 Corridor of East Dallas (approx. 16,000 rentable square feet-RSF), North LBJ/Richardson (approx. 16,000 RSF), and Garland (approx. 12,000 RSF).

All proposed properties must meet all ADA requirements. And, solutions should accommodate parking at ration of five (5) parking spaces per 1,000 rentable square feet of lease space. Only lease options will be evaluated, and subject to space planning.

Please forward all inquiries to: Neal Puckett, [Neal.puckett@cbre.com](mailto:Neal.puckett@cbre.com), 2100 McKinney Avenue, Suite 700, Dallas, Texas 75201

**Quality Assurance and Oversight – President’s Briefing – Item E**

	Review final with no issues
	Pending final review
	Review final with issues

July 2019 ChildCare Group FY 19-02		<b>Fiscal Review – Recommendations were made relating to the following areas:</b> provider payments <b>Status:</b> Pending contractor response.
June 2019 AEL – Richardson ISD FY 19-05		<b>Fiscal Review – Recommendations were made relating to the following areas:</b> expenditure disbursements, financial reporting requirements <b>Status:</b> Pending contractor response.
May 2019 AEL – Wilkinson Center FY19-04		<b>Fiscal Review – Recommendations were made relating to the following areas:</b> cash management, expenditure disbursements <b>Status:</b> Report closed with no questioned costs.
May 2019 ResCare		<b>Fiscal Review – Recommendations were made relating to the following areas:</b> expenditure disbursements, non-personnel costs, and support services payments. <b>Status:</b> Report closed with no questioned costs.
April 2019 ResCare – WIOA Youth DC 01-19		<b>Program Review of WIOA Youth. Recommendations were made relating to the following areas:</b> Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Performance Outcome Tab, Employment Outcome Tab, and TWIST Data Entry. <b>Status:</b> Report closed with no questioned costs.
April 2019 ChildCareGroup DC 02-19		<b>Program Review of ChildCare. Recommendations were made relating to the following areas:</b> Eligibility, Parent Share of Cost, Actions, and Data Integrity. <b>Status:</b> Report closed with no questioned costs.
November 2018 ResCare - SNAP DC 12-18		<b>Program Review of SNAP. Recommendations were made relating to the following areas:</b> Eligibility, Assessment, IEP, Activities, Case Management, Support Services, Post-employment Services, and TWIST Data Entry. <b>Status:</b> Report closed with no questioned costs.
October 2018 ResCare DC 13.18 WIOA DW		<b>Program Review of WIOA-DW. Recommendations were made relating to the following areas:</b> Individualized Career Services, and TWIST Data. <b>Status:</b> Report closed with no questioned costs.
September 2018 ResCare DC 14.18 WIOA Adult		<b>Program Review of WIOA-Adult. Recommendations were made relating to the following areas:</b> Eligibility, Individualized Career Services, and Support Services. <b>Status:</b> Report closed with no questioned costs.
July 2018 Richland DC 02.18 WIOA Youth		<b>Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas:</b> Basic Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, Performance Outcome Tab, TWIST, and Data Entry. <b>Status:</b> Pending contractor response.
February 2017 Gulf Coast Trades DC.05-17.GC WIOA Youth		<b>Program Review of Youth- WIOA. Recommendations were made relating to the following areas:</b> Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. <b>Status:</b> Report closed with no questioned costs. A follow-up review will be scheduled for any minor issues.
September 2017 ResCare DC 11-17 WIOA Youth		<b>Program Review of Youth- WIOA. Recommendations were made relating to the following areas:</b> Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. <b>Status:</b> Report closed with no questioned costs.

\*HHSC conducted a SNAP monitoring review at the Garland Workforce Center August 12 and 13. The review had no findings/observations.

FYI

# DCCCD receives \$12 million grant to offer 'earn and learn' health care apprenticeships

<https://www.dallasnews.com/news/education/2019/06/25/new-dcccd-apprenticeship-program-aims-fast-track-health-careers>

Dallas News – Eva-Marie Ayala, Staff Writer

More Dallas community college students will have a chance to "earn and learn" with a new federal \$12 million grant aimed at creating apprenticeship programs in the health care industry.

U.S. Labor Secretary Alexander Acosta on Tuesday announced that the Dallas County Community College District is among the first recipients of about \$183 million in department grants to expand apprenticeship opportunities nationwide.

Dallas' program, which will be developed in partnership with the American Hospital Association and area health care entities, will allow students to get paid while training in one of about 50 medical careers that are in high demand, said DCCCD chancellor Joe May. DCCCD will invest about \$4 million of its own funds in the program.

Officials hope the apprenticeships will help families move out of poverty. More than 70 percent of students at DCCCD are juggling work and school at the same time and many are first-generation college students, May said.

"That means they have to find that balance in life and for many of them if they have children or are supporting their families, it's very difficult to do. So the apprenticeship program allows us to marry together education and work in a way that allows them to earn money at the same time they are advancing their careers."

The El Centro College campus already offers some health care programs, including studies in invasive cardiovascular technology, nursing, paramedic training and dental hygiene. DCCCD will work with partners to develop curriculum and programming for the new apprenticeships that incorporate hands-on learning while filling industry needs, May said.

Apprenticeships have long been available for skilled-labor jobs, such as to be an electrician. In 2017, a federal task force was formed to explore how to expand apprenticeship



opportunities, including by looking at fields that traditionally relied on college programs. The task force also developed the idea for the grants.

Acosta noted that many traditional apprenticeship programs help individuals earn up to \$70,000 upon completion, and he hoped the new programs like DCCCD's will jump-start the earning power of thousands nationwide.

Officials hope DCCCD's new apprenticeship program will be one that could be scaled across the country.

Kimberly Guerrero recently graduated from El Centro with a nursing degree. She was able to secure an "externship" at Methodist Dallas Medical Center in which she was paid to assist a nurse.

While she did not receive course credit for the work, the job prepared her for the residency program for intensive care that she'll start later this summer at Methodist Charlton Medical Center.

"They took the time to teach me how to care for my patients ... I didn't want to be left alone for a couple of months or go straight from nursing school [to a job] without knowing how to do it," Guerrero said. "They guided me the right way."