



35<sup>th</sup> Anniversary Celebration, January 16, 2019  
Courtesy of James Edward Photography



## February Briefing Materials

February 20, 2019  
7:30 A.M.

**WORKFORCESOLUTIONS**  
**GREATER DALLAS**

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

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[www.wfsdallas.com](http://www.wfsdallas.com) 214-290-1000

**BOARD OF DIRECTORS MEETING**

February 20, 2019 – 7:30 a.m.

Dallas Regional Chamber, 500 N. Akard Street, Suite 2600, Dallas, Texas 75201

Public Hearing – Workforce Innovation and Opportunity Act (WIOA) Plan Modification (2017-2020)

Call to Order — Ellen Torbert, Chair

Closed Session with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act

Public Comment

Declaration of Conflict of Interest

Chairman's Comments

- Introduction of New Director
- Legislative Update

Report from the Finance Committee Meetings (December and February)

Action/Ratification

- Review and Adoption of the 2019 Annual Budget
- Review and Adoption of Medical Insurance Renewals
- Engagement of Auditors, Review and Approval of 2018 Audit Plan
- Approval of Benefits In lieu of Parking

Consent Agenda

Action

- A. Review and Approval of January 16, 2019 Meeting Minutes and Ratification of Action Items
- B. Approval of Training Providers and Vendors
- C. Contracts and Purchases

Means, Ends and Expectations

Discussion/Action

- A. Monthly Financial Analysis
- B. Monthly Performance Analysis
- C. Employer Engagement – Sector Strategies
- D. Endorsement of External Grant Applications and Agreements

President's Briefing

Discussion/Action

- A. Approval of WIOA Plan Modification 2017-2020
- B. College Works Greater Dallas – Dr. Eric J. Ban, Dallas County Promise
- C. Authorization of Contracts, Partnerships, and Agreements
- D. Policy
- E. Leases

General Discussion/Other Business

Adjourn

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

**Public Hearing**  
**Workforce Innovation and Opportunity Act**  
**Plan Modification (2017-2020)**

To review the plan, please see our website at:

<https://www.wfsdallas.com/>

# **WORKFORCE SOLUTIONS**

## **GREATER DALLAS**

*\*Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.*

### **2019 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates**

<b>February 20, 2019</b>	Engage Auditors and Approval of the Budget
<b>April 17, 2019</b>	Strategic Planning
<b>May 15, 2019</b>	WIOA Target Occupations List
<b>August 21, 2019</b>	Presentation and Acceptance of the Annual Audit
<b>September 18, 2019</b>	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
<b>October 16, 2019</b>	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
<b>November 7, 2019</b>	Red, White and You! Statewide Hiring Fair
<b>December 4-6, 2019</b>	TWC 23rd Annual Conference – Gaylord Texan Resort

### **2020 PROPOSED MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates**

<b>January 15, 2020</b>	Welcome New & Returning Board Directors
<b>February 19, 2020</b>	Engage Auditors and Approval of the Budget
<b>April 15, 2020</b>	Strategic Planning
<b>May 20, 2020</b>	WIOA Target Occupations List
<b>August 19, 2020</b>	Presentation and Acceptance of the Annual Audit
<b>September 16, 2020</b>	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
<b>October 21, 2020</b>	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
<b>November 5, 2020</b>	Red, White and You! Statewide Hiring Fair (attendance optional)
<b>TBA</b>	TWC 24th Annual Conference, (attendance optional)

**BOARD OF DIRECTORS**

*Officers: Ellen Torbert, Southwest Airlines, Chair  
Bill O'Dwyer, MIINC Mechanical, Vice Chair  
Terrance F. Richardson, KPMG, Treasurer  
Gilbert Gerst, Bank of Texas, Past Chair*

*Laurie Bouillion Larrea, President  
Connie Rash, Secretary*

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*Rebecca Acuña, PepsiCo  
Alan Cohen, Child Poverty Action Lab  
Cristina Criado, Criado and Associates  
Holly Crowder, Beck  
Rolinda Duran, Texas Workforce Solutions, Vocational Rehabilitation Services  
Angela Farley, Dallas Regional Chamber  
Kevin Faulkner, Texas Workforce Commission  
Lewis E. Fulbright, Dallas AFL-CIO  
Shannon Gray, Health and Human Services Commission  
Kellie Teal-Guess, Cyrusone  
Magda Hernandez, Irving ISD  
Susan Hoff, United Way of Metropolitan Dallas  
Carter Holston, NEC Corporation of America  
Jim Krause, Krause Advertising  
Dr. Joe May, Dallas County Community College District  
Kerry McGeath, Desoto Public Library  
Robert Mong, University of North Texas at Dallas  
Jason Oliver, AT&T  
Niki Shah, Baylor Scott & White  
Michelle R. Thomas, JPMorgan Chase  
Mark York, Dallas AFL-CIO*

**Finance Committee Report**  
**December 7, 2018, 10:30 a.m.**

**Committee Members Attending:**

Terrance Richardson, WFSDallas Board Treasurer and Committee Chair,  
Leonor Marquez and Angela Farley, Committee members

**Committee Members Unable to Attend:**

Jason Oliver

**Staff Attending:**

Laurie Bouillion Larrea, President,  
Mike Purcell, CFO  
Ashlee Verner, CFO  
Connie Rash, Senior Vice President and Board Secretary

Meeting was called to order at 10:35 a.m. by the **Board Treasurer and Committee Chair, Terrance Richardson.**

**I. Review and Approval of Annual Budget**

The members in attendance reviewed the 2019 Proposed Annual Budget as presented by Mike Purcell, CFO. The grant funds for 2019 reflected an increase in child care funds and in Workforce Innovation and Opportunity Act funding. Overall, the budget is \$124.1M, a net increase of 24.57% and represents a very substantial investment in workforce for Dallas County. Administrative costs represent 13.89% and infrastructure costs to operate eight workforce centers represent another 9.88%.

**II. Review and Approval of Medical Insurance Renewals**

The Finance Committee reviewed and approved the Medical Insurance Renewals for 2019 which result in a modest decrease of about 1% from prior year.

Meeting concluded at 11:35 a.m.

**RECOMMENDATION:** Board action to accept the Finance Committee's recommendation to approve the annual budget inclusive of the medical insurance renewals for fiscal year 2019. Board ratification of the executed renewal of the healthcare coverage.

## **Finance Committee Report**

### **February 5, 2019, 8:30 a.m.**

#### **Committee Members Attending:**

Terrance Richardson, WFSDallas Board Treasurer and Committee Chair,  
Angela Farley and Jason Oliver, Committee members

#### **Guests Attending:**

Kevin Smith, CPA, Partner and  
Michelle Buss, Manager with Crowe Horwath Accounting Firm

#### **Staff Attending:**

Laurie Bouillion Larrea, President,  
Ashlee Verner, CFO  
Connie Rash, Senior Vice President and Board Secretary  
Rowena Ho, Accounting Manager

Meeting was called to order at 8:29 a.m. by the **Board Treasurer and Committee Chair, Terrance Richardson.**

### **I. Review and Adoption of 2018 Annual Audit Plan**

Kevin Smith, Partner, Crowe Horwath, and Michelle Buss, Manager for Crowe presented the 2018 audit plan to the Committee. The price this year is \$99,500 for the single audit and financial statement audit, similarly priced to our last audit. Additional testing of certain internal controls for the period of January 1, 2019 – April 30, 2019 requested by the audit committee will be performed at a price not to exceed \$7,000. The members asked a few questions regarding scope and timing. Members thanked our visitors and suggested the Audit Plan be recommended to the full board for consideration.

### **II. Review and Approval of Benefits in Lieu of Parking**

Currently, the agency provides parking or DART transportation to employees. Beginning January 1, 2018, Not-for-Profit entities are required to include amounts paid for parking and transportation fringe benefits in Unrelated Business Taxable Income. Therefore, the agency's parking/transportation fringe benefit expenses are subject to a 21% tax.

If a procedural change is implemented prior to March 31, 2019 eliminating such fringe benefits, Not-for-Profits will incur no tax nor penalty for years 2018 and 2019.

Effective March 1, 2019, WFSDallas will purchase parking and/or DART transportation on behalf of staff, provided employees elect a taxable payroll deduction to cover the cost.

In lieu of parking benefits, the agency will make a salary adjustment to all classifications; and to salaries of current employees to offset the loss of benefit. The agency's benefits summary package will be revised to exclude parking/transportation as a paid fringe benefit.

This recommendation was provided by the Board's legal counsel, and confirmed by the President.

Meeting concluded at 9:29 a.m.

**RECOMMENDATION:** Board authorization to accept the Finance Committee's recommendations to engage the auditors and adopt the audit plan for Fiscal Year 2018 in addition to discontinue providing parking benefits to employees and instead purchase parking and/or DART transportation on behalf of staff, provided employees elect a taxable payroll deduction to cover the cost.

**Consent Item – A**  
**Review and Approval of Meeting Minutes January 16, 2019**

Directors Present	Directors Present(cont'd)	Directors Absent
Rebecca Acuna	Carter Holston	Angela Farley
Alan Cohen	Jim Krause	Kevin Faulkner
Cristina Criado	Dr. Joe May	Jason Oliver
Holly Crowder	Kerry McGeath	Niki Shah
Rolinda Duran	Robert Mong	
Lewis Fulbright	Bill O'Dwyer, Vice Chair	
Gilbert Gerst, Past Chair	Terrance Richardson, Treasurer	
Shannon Gray	Michelle R. Thomas	
Magda Hernandez	Ellen Torbert, Chair	
Susan Hoff	Mark York	

**MINUTES**

**Call To Order/Welcome**

Chair, Ellen Torbert called the Board of Directors' meeting to order at 8:50 a.m. and welcomed everyone in attendance. A quorum was present.

**Public Comment** – None

**Declaration of Conflict of Interest** –Chair Ellen Torbert asked for Board of Directors' Declaration of Conflict of Interest on any of the Action Items: Dr. Joe May – DCCCD, Rolinda Duran TWC and any state agency matters. Terrance Richardson -TWC and any other state agency matters.

**Chairman's Comments**

Chair Ellen Torbert thanked Leonor Marquez and Mike Purcell for their service. Chair Torbert introduced the new directors: Alan Cohen, Child Poverty Action Lab. Mr. Cohen stated he was glad to be a part of this board. Shannon D. Gray, Health and Human Services Commission. Ms. Gray stated she was looking forward to working with the board. Ms. Magda Hernandez, Irving ISD Superintendent also stated she was looking forward to working with the board.

**Consent Agenda**

**A. Review and Approval of October 17, 2018 Meeting Minutes**

**B. Approval of Training Providers and Vendors**

**Training Providers**

It was recommended that the Board of Directors give authorization to approve vendors' training programs as presented in the board packet.

**Texas Rising Star Assessor Services**

On December 13, 2018 was prospective respondents' final opportunity to be considered for Texas Rising Star (TRS) Assessor Services. The Board received eleven (11) responsive proposals to the TRS Assessor Services RFQ: **Kellee Tyrone, Prerna Richards, Mary Erin Guzowsky, Rev. Sharon Elizabeth Harris, Paulsel Consulting Service, Minding YOB Services LLC, Racquel Washington, Shana Watts, Nancy H. Beaver, Valencia Ashley dba ElevatED Solutions, The Art of Learning.** Proposals were competitively scored by a representative from each of the three Board areas sharing the Assessors (WFSDallas, Workforce Solutions of Tarrant County, and Workforce Solutions of North Central Texas). Proposals meeting the qualifications, successful negotiations and background checks will be added to the vendors' list for Texas Rising Star Assessor Services and bought back to the Board for ratification in February.

It was recommended that the Board give authorization to proceed with the procurement review process and bring back final results for ratification in February.

**Ratification of Vendor to the Approved Vendors' List**

Staff conducted procurement for electric service provider for the Mesquite Workforce Center. The following were considered in the evaluation process: company's history of providing service, quality of service in the marketplace and competitive **fixed-pricing** for seventeen (17) months service plan.

The board obtained service plans from: Champion Energy Services LLC, Houston; Direct Energy Business LLC, Phoenix; and TXU Energy Retail Company LLC (TXU Energy), Irving. TXU Energy, the Board's current provider of electric service at the Mesquite Workforce Center location, met requirements of the procurement. The Terms of Service Agreement (TOSA) with the TXU Energy also provided the following term regarding the Mesquite Workforce Center location: "There is no early cancellation fee if you move, close or sell this location before your term ends".



It was recommended that the Board approve ratification to add TXU Energy to the Approved Vendor' list. Board authorization to elect TXU Energy as electric service provider for the Mesquite Workforce Center location. The ratification and authorization of the TXU energy electric service (seventeen months' service plan with fixed-pricing energy charge at 5.39 cents per Kilowatt hour) effective January 14, 2019.

**C. Contracts and Purchases**

**Approval of Child Care Local Match Partners**

The 2019 fiscal year total amount of local match required to access the federal child care funds is \$4,571,562. Staff requested ratification of the agreement with the City of Dallas to secure a portion of local match funds in the amount of \$450,000 at this time. Staff will continue to work with other potential partners to secure the remaining match funds of \$646,562 and will bring this partnership back for ratification in February. The table below represents the total amount of local match funds secured from the listed partner:

<b>Local Match Partners</b>	<b>Local Amount</b>	<b>Federal Amount</b>
City of Dallas	\$450,000	\$894,720
<b>Total</b>	<b>\$450,000</b>	<b>\$894,710</b>

It was recommended that the Board approve ratification to accept the contribution for the Local Match agreement as specified above with the City of Dallas as part of the CCG FY19 contract to provide direct care to eligible children in Dallas.

**D. Endorsement of External Grants and Partnerships**

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership presented to the Board for endorsement.

<b>Pending application</b>	<b>Status</b>	<b>Program Overview</b>
Texas Workforce Commission Skills Development Fund	Pending	Richland College, Garland Campus will train 41 new hires and 231 current workers within the manufacturing industry. Companies include: Ecolab, RHE Hatco Inc., Interceramic, Kirchhoff Automotive, MAPEI Corp., and others. The grant amount requested totals \$418,968.
National Philanthropic Trust	Funded	WFSDallas was awarded \$250,000 to implement the 2 <sup>nd</sup> year of the 100,000 Opportunities Initiative, Dallas. The grant will host three events to attract, hire and retain Opportunity youth; connect Opportunity youth to jobs, training and services to find and retain employment; and to assist in the development of systems that increase outcomes for employer and youth in the region.
Texas Workforce Commission High Demand Job Training Program	Pending	WFSDallas and Cedar Valley College will partner with Lancaster Economic Development to offer services allowable within the TWC high demand job training program. Lancaster Economic Development Corp. will match \$150,000 dollar for dollar grant funds provided by TWC.

It was recommended that the Board give authorization to approve grant application presented above.

Gilbert Gerst made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with noted board minutes correction with Mark York seconding. Abstentions as noted above.

**Means, Ends and Expectations**

**A. Monthly Financial Analysis**

President Larrea referenced Pages 15-18 of the board packet and briefed the board. There were no issues to discuss.

**B. Monthly Performance**

President Laurie Larrea referenced Pages 19-23 of the board packet. She mentioned that the board was not meeting the Choices Full Work Rate and Average Number of Children Served Per Day and the Adult and Dislocated Worker credential rate measure. The board anticipates making the measures in February.

**C. Employer Engagement – Sector Strategies**

President Laurie continued with the Sector Report brief. Referencing Pages 25-29 of the board packet. She briefed the board on the past and upcoming events.

**Closed Session-Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act – No items to discuss**

## **A. President's Briefing**

### **ResCare Workforce Services Workforce System Contract**

Based upon the end of year performance report, the board missed the Choices Full Work Rate – All Family contracted measure. ResCare has had multiple meetings with Board staff; however, their strategies and tactics did not result in meeting the measure. Therefore, **it is necessary to invoke Section 17 of the contract designating ResCare Workforce Services as a “high risk contractor” for the FY19 Workforce System contract effective January 16, 2019.**

*As stated in Section 17 Responsible Contractor of the contract, the Board, in its sole discretion, may deem the Contractor a "high risk" if there is serious question or issue regarding the Contractor's administrative, financial or technical capability in meeting the terms and conditions of this Contract. This may occur if the Contractor: (1) has committed a sanctionable act pursuant to 40 TAC, Chapter 802, Subchapter G; or (2) has a history of unsatisfactory performance, or (3) is not financially stable, or (4) has a management system which does not meet management standards as determined by the Board and/or set forth in the UG and UGMS, or (5) has not conformed to terms and conditions of previous awards, or (6) is otherwise not responsible as determined by the Board. In such event, the Board may establish and impose upon Contractor any special conditions and/or restrictions, it deems in its sole discretion, appropriate and necessary for the duration of the Contract period or until such time as the "high risk" status is removed by the Board.*

In the current month, The Choices Full Work Rate is still marked as “Not Meeting”. In addition, the Adult and Dislocated Worker credential rate measures are also performing below standard. A realistic performance improvement plan indicating processes are in place outlining strategies to achieve the goals will be imperative to improve performance outcomes. **All measures will have to be recorded by TWC as “P or P+” for at least 3 consecutive months in order for the “high risk” status to be removed.**

It was recommended that the give Board authorization to designate ResCare Workforce Services as a high risk contractor for the FY19 Workforce System contract effective January 16, 2019.

Bill O'Dwyer made the motion to accept the above recommendation. The motions passed with Holly Crowder seconding. Abstentions as noted above.

## **B. Policy**

There were no policies for consideration this month.

## **C. Leases**

A briefing will be provided at the February 20<sup>th</sup>, 2019 board meeting on the Red Bird workforce center.

**D. Quality Assurance and Oversight** – There were no issues to discuss.

**General Discussion/Other Business** - None

**Adjourn 9:35 a.m.**

**Consent Item – A continued**

**Ratification of Action taken on January 16, 2019.**

**Consent Item – B**  
**Approval of Training Providers and Vendors**

Training Provider	Course	Hours	Cost	Approved	Not Approved
Consulting Solutions.Net	Computer Support Specialist Program	144	\$4,995		X
Texas A&M University - Corpus Christi	Lean Six Sigma Green and Black Belt (GES275)	125	\$2,295	X	
Medical Professional Institute, LLC	Medical Assistant	600	\$11,764	X Pending board approval of target occ.	
CCI Training Center, Inc. - Dallas	Pharmacy Tech & Lab Procedures	784	\$12,000	X	
CCI Training Center, Inc. - Arlington	Pharmacy Tech & Lab Procedures	784	\$12,000	X	
IMPACT Institute	Train-the-Trainer	24	\$1,200		X
School of Healthcare Careers	Dental Assistant	318	\$7,500	X	

**RECOMMENDATION:** Board authorization to approve vendors' training programs as presented above. Those not approved, are not on the targeted occupations list, or above the board's maximum training amount according to policy.

**Texas Rising Star Assessor Services**

In January, the Board authorized staff to proceed with the procurement review process for the Texas Rising Star Assessor Services. Proposals were competitively scored by a representative from each of the three Board areas sharing the Assessors (WFSDallas, Workforce Solutions of Tarrant County, and Workforce Solutions of North Central Texas). Seven (7) proposals met the qualifications and will be added to the Vendors' List based upon successful negotiations and background check.

**RECOMMENDATION:** Board ratification to add **Perna Richards, Mary Erin Guzowsky, Paulsel Consulting Services, Racquel Washington, Nancy H. Beaver, Valencia Ashley dba ElevatED Solutions, and The Art of Learning** to the vendors' list for Texas Rising Star Assessor Services. The vendor will be reimbursed for services according to an approved payment structure, pending successful negotiations and background check consistent with 40 TAC, Chapter 745 prior to conducting any work in a child care facility (center or home).

**Consent Item – C**  
**Contracts and Purchases**

**Approval of Child Care Local Match Partners**

The 2019 fiscal year total amount of local match required to access the federal child care funds is \$4,571,562. Staff requests ratification of the agreements with Dallas ISD, Richardson ISD, and The Dallas Foundation to secure a portion of local match funds in the amount of \$256,223. In addition, the Board entered into a Memorandum of Understanding (MOU) with Workforce Solutions for Tarrant County to secure the remaining match in the amount of \$390,339. These funds will be made available only after Tarrant County's contributors have fully documented and secured the federal funds needed by WFSDallas to meet its commitment to Texas Workforce Commission. The table below represents the total amount of local match funds secured from the listed partner:

<b>Local Match Partners</b>	<b>Local Amount</b>	<b>Federal Amount</b>
Dallas ISD	\$150,000	\$298,236
Richardson ISD	\$100,000	\$198,824
The Dallas Foundation	\$6,223	\$12,372
MOU with Workforce Solutions of Tarrant County	\$390,339	\$776,089
<b>Total</b>	<b>\$646,562</b>	<b>\$1,285,521</b>

**RECOMMENDATION:** Board ratification to accept the contributions for the additional amounts with Dallas ISD and Richardson ISD, the agreement with The Dallas Foundation, and MOU with Workforce Solutions of Tarrant County as specified above as part of the CCG FY19 contract to provide direct care to eligible children in Dallas.

**FY18 ChildCareGroup Contract (TRS Quality Improvement Activities) Closeout Amendment**

A contract amendment is necessary to add funds to cover cost of additional services provided for Texas Rising Star (TRS) quality improvement activities in the amount of \$427,387 as follows:

- \$419,135 - TRS operational and direct provider support; and
- \$8,252 - TRS Mentors

**Recommendation:** Board authorization to amend the FY18 ChildCareGroup TRS quality improvement activities contract with additional funds not to exceed \$427.387 as presented above.

**MEANS, ENDS AND EXPECTATIONS  
DETAIL EXPENDITURE REPORT  
December, 2018**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
5401-17	WIOA-YOUTH-PROGRAM	0617WOY000	6/30/2019	\$ 3,909,150.00	\$ 3,039,700.49	77.76%	80.00%	\$ 869,449.51	\$ 3,909,150.00	100.00%
	WIOA-YOUTH-ADMIN	0617WOY000	6/30/2019	\$ 434,350.00	\$ 306,280.33	70.51%	80.00%	\$	\$ 306,280.33	70.51%
	<b>TOTAL YOUTH</b>			<b>\$ 4,343,500.00</b>	<b>\$ 3,345,980.82</b>	<b>77.03%</b>	<b>80.00%</b>	<b>\$ 869,449.51</b>	<b>\$ 4,215,430.33</b>	<b>97.05%</b>
5402-17	WIOA-ADULT-PROGRAM	0617WOA000-1	6/30/2019	\$ 3,889,897.00	\$ 3,300,201.93	84.84%	80.00%	\$ 570,190.07	\$ 3,870,392.00	99.50%
	WIOA-ADULT-ADMIN	0617WOA000-1	6/30/2019	\$ 432,209.00	\$ 384,287.95	88.91%	80.00%	\$	\$ 384,287.95	88.91%
	<b>TOTAL ADULT</b>			<b>\$ 4,322,106.00</b>	<b>\$ 3,684,489.88</b>	<b>85.25%</b>	<b>80.00%</b>	<b>\$ 570,190.07</b>	<b>\$ 4,254,679.95</b>	<b>98.44%</b>
5403-17	WIOA-DISLOCATED -PROGRAM	0617WOD000-1	6/30/2019	\$ 3,118,131.00	\$ 2,719,240.67	87.21%	80.00%	\$ 398,890.33	\$ 3,118,131.00	100.00%
	WIOA-DISLOCATED-ADMIN	0617WOD000-1	6/30/2019	\$ 346,458.00	\$ 217,537.93	62.79%	80.00%	\$	\$ 217,537.93	62.79%
	<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 3,464,589.00</b>	<b>\$ 2,936,778.60</b>	<b>84.77%</b>	<b>80.00%</b>	<b>\$ 398,890.33</b>	<b>\$ 3,335,668.93</b>	<b>96.28%</b>
<b>TOTALS</b>				<b>\$ 12,130,195.00</b>	<b>\$ 9,967,249.30</b>	<b>82.17%</b>	<b>80.00%</b>	<b>\$ 1,838,529.91</b>	<b>\$ 11,805,779.21</b>	<b>97.33%</b>
5401-18	WIOA-YOUTH-PROGRAM	0618WOY000	6/30/2020	\$ 4,783,352.00	\$ 251,596.40	5.26%	50.00%	\$ 1,425,333.29	\$ 1,676,929.69	35.06%
	WIOA-YOUTH-ADMIN	0618WOY000	6/30/2020	\$ 531,483.00	\$ 61,533.85	11.58%	50.00%	\$	\$ 61,533.85	11.58%
	<b>TOTAL YOUTH</b>			<b>\$ 5,314,835.00</b>	<b>\$ 313,130.25</b>	<b>5.89%</b>	<b>50.00%</b>	<b>\$ 1,425,333.29</b>	<b>\$ 1,738,463.54</b>	<b>32.71%</b>
5402-18	WIOA-ADULT-PROGRAM	0618WOA000	6/30/2020	\$ 4,732,236.90	\$ 299,221.86	6.32%	50.00%	\$ 2,237,313.02	\$ 2,536,534.88	53.60%
	WIOA-ADULT-ADMIN	0618WOA000	6/30/2020	\$ 525,804.10	\$ 123,140.01	23.42%	50.00%	\$	\$ 123,140.01	23.42%
	<b>TOTAL ADULT</b>			<b>\$ 5,258,041.00</b>	<b>\$ 422,361.87</b>	<b>8.03%</b>	<b>50.00%</b>	<b>\$ 2,237,313.02</b>	<b>\$ 2,659,674.89</b>	<b>50.58%</b>
5403-18	WIOA-DISLOCATED -PROGRAM	0618WOD000	6/30/2020	\$ 4,066,583.00	\$ 914,961.80	22.50%	50.00%	\$ 1,368,175.74	\$ 2,283,137.54	56.14%
	WIOA-DISLOCATED-ADMIN	0618WOD000	6/30/2020	\$ 451,842.00	\$ 85,606.32	18.95%	50.00%	\$	\$ 85,606.32	18.95%
	<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 4,518,425.00</b>	<b>\$ 1,000,568.12</b>	<b>22.14%</b>	<b>50.00%</b>	<b>\$ 1,368,175.74</b>	<b>\$ 2,368,743.86</b>	<b>52.42%</b>
5416-18	<b>WIOA-Rapid Response</b>	0618WOR000	6/30/2018	\$ 76,838.00	\$ 27,874.85	36.28%	50.00%	\$ 23,390.15	\$ 51,265.00	66.72%
5405-17	<b>NDW-Texas Oil &amp; Gas</b>	0617-NDW000	12/31/2018	\$ 413,022.00	\$ 77,060.85	18.66%	100.00%	\$ 286,769.31	\$ 363,830.16	88.09%
<b>TOTALS</b>				<b>\$ 15,581,161.00</b>	<b>\$ 1,840,995.94</b>	<b>\$ 0.91</b>	<b>50.00%</b>	<b>\$ 5,340,981.51</b>	<b>\$ 7,181,977.45</b>	<b>46.09%</b>

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
December, 2018**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>WORKFORCE INNOVATION AND OPPORTUNITY ACT</b>										
	WIOA FORMULA FUNDS	0616 WIOA FUNDS	6/30/2017	\$ 12,130,195.00	\$ 9,967,249.30	82.17%	80.00%	\$ 1,838,529.91	\$ 11,805,779.21	97.33%
	WIOA FORMULA FUNDS	0617 WIOA FUNDS	6/30/2018	\$ 15,581,161.00	\$ 1,840,995.94	91.00%	50.00%	\$ 5,340,981.51	\$ 7,181,977.45	46.09%
7211-19	RESOURCE ADMINISTRATION	0619RAG000	9/30/2019	\$ 8,735.00	\$ 2,410.85	27.60%	25.00%	\$ -	\$ 2,410.85	27.60%
6229-18	TRADE ACT SERCVICES-2018	0618TRA000	12/31/2018	\$ 1,595,580.00	\$ 726,706.10	45.54%	N/A	\$ -	\$ 726,706.10	45.54%
6229-19	TRADE ACT SERCVICES-2019	0619TRA000	12/31/2019	\$ 1,448,340.00	\$ 5,912.62	0.41%	N/A	\$ 989,574.54	\$ 995,487.16	68.73%
6293-19	Reemployment Services and Eligibility Assessment	0619REA000	9/30/2019	\$ 700,748.00	\$ 119,931.20	17.11%	25.00%	\$ 412,207.15	\$ 532,138.35	75.94%
<b>WIOA TOTALS</b>	<b>Totals</b>			<b>\$ 31,464,759.00</b>	<b>\$ 12,663,206.01</b>	<b>40.25%</b>		<b>\$ 8,581,293.11</b>	<b>\$ 21,244,499.12</b>	<b>67.52%</b>
<b>WAGNER-PEYSER EMPLOYMENT SERVICE</b>										
6223-18	EMPLOYMENT SERVICES	0618WPA000	12/31/2018	\$ 712,702.00	\$ 712,702.00	100.00%	100.00%	\$ -	\$ 712,702.00	100.00%
6223-19	EMPLOYMENT SERVICES	0619WPA000	12/31/2019	\$ 606,481.00	\$ 8,865.24	1.46%	20.00%	\$ 29,059.53	\$ 37,924.77	6.25%
6228-18	TX Talent Connection	0618WPB001	8/31/2019	\$ 98,945.00	\$ 3,277.95	3.31%	46.67%	\$ 25,704.00	\$ 28,981.95	29.29%
6625-19	WCI- Red, White, and You	0619WCI000	9/30/2019	\$ 51,200.00	\$ 47,355.29	92.49%	25.00%	\$ -	\$ 47,355.29	92.49%
6625-19	WCI- Child Care Conference	0619WCI000	9/30/2019	\$ 1,623.00	\$ -	0.00%	25.00%	\$ -	\$ -	0.00%
6625-19	WCI- TVLP Operating Grant Activities	0619WCI000	9/30/2019	\$ 8,584.00	\$ 2,145.99	25.00%	25.00%	\$ -	\$ 2,145.99	25.00%
6625-19	WCI- Foster Care Youth Conference	0619WCI000	9/30/2019	\$ 739.00	\$ -	0.00%	25.00%	\$ -	\$ -	0.00%
6625-19	WCI- Carrers in TX Industry Week/Youth Career Fairs	0619WCI000	9/30/2019	\$ 50,000.00	\$ -	0.00%	25.00%	\$ -	\$ -	0.00%
<b>E.S.TOTALS</b>	<b>Totals</b>			<b>\$ 1,530,274.00</b>	<b>\$ 774,346.47</b>	<b>50.60%</b>		<b>\$ 54,763.53</b>	<b>\$ 829,110.00</b>	<b>54.18%</b>
<b>FOOD STAMP EMPLOYMENT AND TRAINING</b>										
2266-19	Suppl. Nutrition Assistance Program	0619SNE000	9/30/2019	\$ 1,144,320.00	\$ 309,866.83	27.08%	25.00%	\$ 774,022.29	\$ 1,083,889.12	94.72%
<b>SNAP TOTALS</b>	<b>Totals</b>			<b>\$ 1,144,320.00</b>	<b>\$ 309,866.83</b>	<b>27.08%</b>		<b>\$ 774,022.29</b>	<b>\$ 1,083,889.12</b>	<b>94.72%</b>
<b>TEMPORARY ASSISTANCE FOR NEED FAMILIES</b>										
2243-19	NONCUSTODIAL PARENT CHOICES PRGM	0619NCP000	9/30/2019	\$ 455,220.00	\$ 87,587.95	19.24%	25.00%	\$ 206,010.91	\$ 293,598.86	64.50%
2245-19	TEMPORARY ASSISTANCE NEEDY FAMILIES	0619TAF000	10/31/2019	\$ 8,162,248.00	\$ 1,114,860.48	13.66%	23.08%	\$ 4,681,477.98	\$ 5,796,338.46	71.01%
<b>TANF -TOTALS</b>	<b>Totals</b>			<b>\$ 8,617,468.00</b>	<b>\$ 1,202,448.43</b>	<b>13.95%</b>		<b>\$ -</b>	<b>\$ 8,613,370.86</b>	<b>50.05%</b>
<b>CHILD CARE SERVICES</b>										
1275-18	CCF CCMS CHILD CARE	0618CCF000-3	12/31/2018	\$ 53,673,491.00	\$ 52,118,180.70	97.10%	100.00%	\$ 1,555,310.30	\$ 53,673,491.00	100.00%
1275-19	CCF CCMS CHILD CARE	0619CCF000	12/31/2019	\$ 68,838,793.00	\$ -	0.00%	20.00%	\$ 50,933,975.37	\$ 50,933,975.37	73.99%
1276-18	CHILD CARE ATTENDANCE AUTOMATION	0618CAA000-1	11/30/2018	\$ 409,263.00	\$ 389,223.13	95.10%	100.00%	\$ -	\$ 389,223.13	95.10%
1276-19	CHILD CARE ATTENDANCE AUTOMATION	0619CAA000	11/30/2019	\$ 457,667.00	\$ 95,193.92	20.80%	25.00%	\$ 362,473.08	\$ 457,667.00	100.00%
1271-18	CCM CCMS LOCAL INITIATIVE	0618CCM000-1	12/31/2018	\$ 9,079,355.00	\$ 9,079,355.00	100.00%	100.00%	\$ -	\$ 9,079,355.00	100.00%
1271-19	CCM CCMS LOCAL INITIATIVE	0619CCM000	12/31/2019	\$ 9,089,390.00	\$ -	0.00%	20.00%	\$ 4,722,083.00	\$ 4,722,083.00	51.95%

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
December, 2018**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
1272-18	CHILD CARE DFPS	0618CCP000-1	12/31/2018	\$ 6,783,000.00	\$ 6,781,751.06	99.98%	100.00%	\$ -	\$ 6,781,751.06	99.98%
1272-19	CHILD CARE DFPS	0619CCP000	8/31/2019	\$ 5,061,953.00	\$ 2,086,488.85	41.22%	33.33%	\$ 2,975,464.15	\$ 5,061,953.00	100.00%
1274-18	CHILD CARE QUALITY	0618CCQ000	1/31/2019	\$ 1,712,137.00	\$ 1,712,137.00	100.00%	100.00%	\$ -	\$ 1,712,137.00	100.00%
1274-19	CHILD CARE QUALITY	0619CCQ000	10/31/2019	\$ 3,056,228.00	\$ 332,908.68	10.89%	23.08%	\$ 1,745,331.32	\$ 2,078,240.00	68.00%
<b>CARE -TOTALS</b>	<b>Totals</b>			<b>\$ 158,161,277.00</b>	<b>\$ 72,595,238.34</b>	<b>45.90%</b>		<b>\$ 62,294,637.22</b>	<b>\$ 134,889,875.56</b>	<b>85.29%</b>
		<b>STATE OF TEXAS</b>								
7230-18	ADULT EDUCATION AND LITERACY	0618ALA000	6/30/2020	\$ 7,366,040.00	\$ 3,601,785.95	48.90%	50.00%	\$ 3,217,243.16	\$ 6,819,029.11	92.57%
	<b>Totals</b>			<b>\$ 7,366,040.00</b>	<b>\$ 3,601,785.95</b>	<b>48.90%</b>		<b>\$ 3,217,243.16</b>	<b>\$ 6,819,029.11</b>	<b>92.57%</b>
	<b>GRAND TOTALS</b>			<b>\$ 208,284,138.00</b>	<b>\$ 91,146,892.03</b>	<b>43.76%</b>		<b>#VALUE!</b>	<b>\$ 173,634,454.00</b>	<b>80.03%</b>
		<b>STATE OF TEXAS - Contracts</b>								
7353-18	Student Hireability Navigator	3018VRS135	8/31/2019	\$ 300,000.00	\$ 73,655.55	24.55%	33.33%	\$ 181,799.35	\$ 255,454.90	85.15%
7354-18	Wage Services for Paid Work Experience	3018VRS173	9/30/2019	\$ 225,000.00	\$ 24,332.64	10.81%	50.00%	\$ 183,985.75	\$ 208,318.39	92.59%
7500-19	Infrastructure Support Services and Shared Cost	0619COL000	8/31/2019	\$ 111,700.00	\$ 42,475.73	38.03%	33.33%	\$ -	\$ 42,475.73	38.03%
	<b>Totals</b>			<b>\$ 636,700.00</b>	<b>\$ 140,463.92</b>	<b>22.06%</b>		<b>\$ 365,785.10</b>	<b>\$ 506,249.02</b>	<b>79.51%</b>
		<b>PRIVATE</b>								
7246-19	TEXAS VETERANS COMMISSION	TVC	9/30/2019	\$ 155,700.00	\$ 47,847.69	30.73%	25.00%	\$ -	\$ 47,847.69	30.73%
8515-18	100K OPPORTUNITIES INITIATIVE	Starbucks/Schultz Foundation	3/31/2020	\$ 250,000.00	\$ 2,656.68	1.06%	16.67%	\$ -	\$ 2,656.68	1.06%
8525-18	RETAIL PIPELINE PROJECT (RETAIL PAY\$)	Walmart Foundation	11/30/2019	\$ 1,771,576.00	\$ 613,524.75	34.63%	50.00%	\$ 298,593.39	\$ 912,118.14	51.49%
	<b>Totals</b>			<b>\$ 2,177,276.00</b>	<b>\$ 664,029.12</b>	<b>30.50%</b>		<b>\$ 298,593.39</b>	<b>\$ 962,622.51</b>	<b>44.21%</b>

**Workforce Solutions Greater Dallas**  
Statements of Financial Position (Unaudited)  
December 31, 2018 and December 31, 2017

	<b>12/31/2018</b>	<b>12/31/2017</b>
	<b>(Unaudited)</b>	<b>(Audited)</b>
<b>ASSETS</b>		
Cash	\$ 8,985,392	3,707,042
Grants receivable	9,428,823	10,783,445
Advances and other receivables	17,003	20,641
Prepaid expenses	179,937	548,319
Investment	382,411	611,120
Equipment, net	5,925	—
Total assets	<u>\$ 18,999,491</u>	<u>15,670,567</u>
<b>LIABILITIES AND NET ASSETS</b>		
Accounts payable and accrued liabilities	\$ 15,397,075	13,264,361
Employee benefits payable	382,411	611,120
Deferred revenue	1,289,039	1,289,039
Total liabilities	<u>17,068,525</u>	<u>15,164,520</u>
Net Assets		
Net assets without donor restrictions	340,986	321,461
Net assets with donor restrictions	1,589,980	184,586
Total net assets	<u>1,930,966</u>	<u>506,047</u>
Total liabilities and net assets	<u>\$ 18,999,491</u>	<u>15,670,567</u>

**Workforce Solutions Greater Dallas**  
Statements of Activities (Unaudited)  
Period ended December 31, 2018 and December 31, 2017

	<b>12/31/2018 (Unaudited)</b>			<b>12/31/2017 (Audited)</b>		
	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Revenues and other support:</b>						
Revenues from grants and contracts	100,468,488	1,405,394	101,873,882	98,250,858	184,586	98,435,444
Other	224,064		224,064	66,284		66,284
Income from investments:			—	—		—
Dividends & interest	19,525		19,525	16,810		16,810
Net realized/unrealized gain	—		—	109,995		109,995
Net assets released from restrictions	—		—	—		—
Total revenues and other support	<u>100,712,077</u>	<u>1,405,394</u>	<u>102,117,471</u>	<u>98,443,947</u>	<u>184,586</u>	<u>98,628,533</u>
<b>Expenses:</b>						
Direct program services	97,303,495		97,303,495	95,052,911		95,052,911
Administration	3,389,057		3,389,057	3,236,480		3,236,480
Employee benefits	—		—	109,995		109,995
Total expenses	<u>100,692,552</u>	<u>—</u>	<u>100,692,552</u>	<u>98,399,386</u>	<u>—</u>	<u>98,399,386</u>
Change in net assets	19,525	1,405,394	1,424,919	44,561	184,586	229,147
Net assets, beginning of year	321,461	184,586	506,047	276,900	—	276,900
<b>Net assets, end of period</b>	<u>\$ 340,986</u>	<u>\$ 1,589,980</u>	<u>\$ 1,930,966</u>	<u>\$ 321,461</u>	<u>\$ 184,586</u>	<u>\$ 506,047</u>



# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

**FINAL RELEASE**  
As Originally Published 2/1/2019  
**DECEMBER 2018 REPORT**

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP											
Contracted Measures		3	10	4	76.47%											
Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes																

## Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment within 10 Weeks	+P	110.12%	55.34%	55.34%	60.94%	57.79%	55.96%	5,736	9,413	60.94%				7/18	9/18
TWC	# of Employers Receiving Workforce Assistance	+P	107.94%	4,738	11,502	5,114	11,033	11,067	----	----	5,114				10/18	12/18

## Program Participation Measures

TWC	Choices Full Work Rate - All Family Total	-P	92.90%	50.00%	50.00%	46.45%	44.75%	49.62%	224	482	46.45%				10/18	12/18
TWC	Avg # Children Served Per Day - Combined (Discrete Month)	-P	83.00%	13,500	14,467	11,205	n/a	n/a	235,309	21	n/a	n/a	n/a	n/a	12/18	12/18
TWC	Avg # Children Served Per Day - Combined	n/a	n/a	n/a	n/a	11,076	11,424	10,923	731,043	66	11,076				10/18	12/18

1. Because of the significant increase in CCDF funding requires a significant ramp-up in kids served per day, CC performance accountability has been shifted to focus on discrete monthly performance levels that compares performance for the month with each Board's ramp-up plan and BCY19 initial targets. A Bd is considered to be at -P if the Discrete Monthly performance is less than 95% of the Discrete Monthly Ramp-Up Target or greater than 102% of the Initial Total BCY 2019 Target.

## WIOA Outcome Measures

LBB-K	Employed/Enrolled Q2 Post Exit - C&T Participants	MP	99.84%	69.00%	69.00%	68.89%	70.25%	70.15%	23,301	33,825	68.98%	68.80%			7/17	12/17
LBB-K	Employed/Enrolled Q2-Q4 Post Exit - C&T Participants	MP	100.04%	84.00%	84.00%	84.03%	84.67%	85.72%	19,762	23,519	84.49%	83.53%			1/17	6/17
TWC	Median Earnings Q2 Post Exit - C&T Participants	MP	101.47%	\$5,092.71	\$5,006.00	\$5,167.33	\$5,283.93	\$5,217.27	n/a	22,073	\$5,136.06	\$5,194.28			7/17	12/17
LBB-K	Credential Rate - C&T Participants	+P	114.80%	60.00%	60.00%	68.88%	72.20%	70.86%	239	347	61.96%	75.00%			1/17	6/17
DOL-C	Employed Q2 Post Exit - Adult	MP	94.71%	74.90%	74.90%	70.94%	71.00%	76.97%	166	234	72.64%	69.53%			7/17	12/17
DOL-C	Employed Q4 Post Exit - Adult	MP	98.37%	72.40%	72.40%	71.22%	70.55%	76.03%	193	271	69.59%	74.00%			1/17	6/17
DOL-C	Median Earnings Q2 Post Exit - Adult	---	-----	-----	-----	\$6,041.98	\$4,969.23	\$5,498.57	n/a	162	\$5,671.27	\$6,546.53			7/17	12/17
DOL-C	Credential Rate - Adult	-P	83.90%	82.00%	82.00%	68.80%	80.35%	78.78%	86	125	64.79%	74.07%			1/17	6/17
DOL-C	Employed Q2 Post Exit - DW	MP	102.09%	86.30%	86.30%	88.10%	83.82%	86.67%	74	84	86.84%	89.13%			7/17	12/17
DOL-C	Employed Q4 Post Exit - DW	MP	102.64%	86.60%	86.60%	88.89%	83.85%	85.76%	64	72	90.63%	87.50%			1/17	6/17
DOL-C	Median Earnings Q2 Post Exit - DW	---	-----	-----	-----	\$9,383.10	\$9,232.00	\$8,636.71	n/a	74	\$7,791.83	\$11,389.79			7/17	12/17

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

**FINAL RELEASE**  
As Originally Published 2/1/2019  
**DECEMBER 2018 REPORT**

Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes															

## WIOA Outcome Measures

DOL-C 2	Credential Rate – DW	-P	79.71%	81.70%	81.70%	65.12%	79.63%	73.90%	28 43	52.63%	75.00%			1/17	6/17
DOL-C 2	Employed/Enrolled Q2 Post Exit – Youth	MP	107.72%	68.30%	68.30%	73.57%	69.29%	75.33%	270 367	70.76%	76.02%			7/17	12/17
DOL-C 2	Employed/Enrolled Q4 Post Exit – Youth	MP	93.26%	72.50%	72.50%	67.61%	71.03%	72.21%	144 213	68.32%	66.96%			1/17	6/17
DOL-C 2	Credential Rate – Youth	MP	103.21%	65.10%	65.10%	67.19%	73.50%	73.08%	43 64	68.75%	65.63%			1/17	6/17

2. <90% of Target is -P and >= 110% of Target is +P.

3. Targets will be negotiated late in BCY18 when casemix data is available.

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

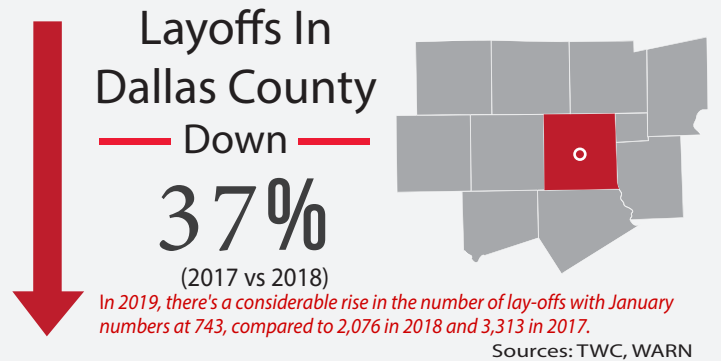
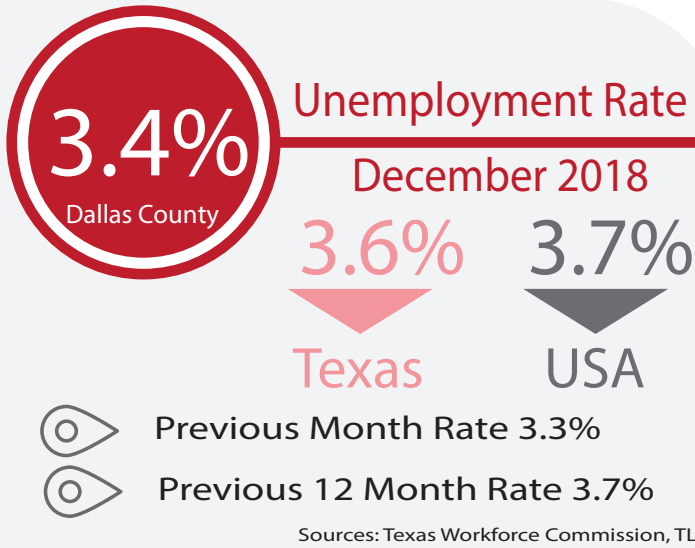
# AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

Percent of Target (Year-to-Date Performance Periods)

**FINAL RELEASE**  
As Originally Published 2/1/2019  
**DECEMBER 2018 REPORT**

Green = +P    White = MP    Yellow = MP but At Risk    Red = -P

Board	Reemployment and Employer Engagement		Participation		WIOA Outcome Measures															Total Measures			
			Choices Full Work Rate-All Family Total	Avg # Children Svd Per Day-Comb (Discr. Mo)	C&T Participants				Adult				DW				Youth			+P	MP	-P	% MP & +P
	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q2-Q4 Post-Exit			Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q4 Post-Exit	Credentia Rate						
Alamo	115.71%	100.83%	125.30%	96.94%	102.19%	102.25%	103.64%	107.62%	102.66%	100.34%	n/a	71.88%	101.44%	99.20%	n/a	94.51%	99.50%	88.99%	138.81%	4	11	2	88%
Borderplex	112.91%	106.38%	120.60%	99.81%	96.86%	100.08%	102.54%	99.17%	101.18%	115.82%	n/a	79.82%	101.20%	94.45%	n/a	101.67%	101.35%	93.93%	58.37%	4	11	2	88%
Brazos Valley	120.18%	102.29%	62.54%	106.70%	99.61%	97.33%	99.87%	100.78%	111.68%	105.75%	n/a	109.66%	68.81%	113.82%	n/a	107.24%	125.83%	89.13%	44.45%	4	8	5	71%
Cameron	119.66%	102.58%	115.26%	105.41%	106.64%	99.45%	105.49%	142.03%	90.64%	91.53%	n/a	104.02%	110.18%	103.44%	n/a	107.00%	109.82%	95.11%	101.52%	7	10	0	100%
Capital Area	112.44%	99.78%	90.32%	88.94%	101.00%	104.00%	107.04%	97.37%	98.21%	99.52%	n/a	88.94%	94.87%	108.86%	n/a	84.36%	110.17%	111.09%	97.04%	4	9	4	76%
Central Texas	109.38%	93.80%	124.90%	98.59%	92.35%	99.76%	103.17%	83.33%	70.71%	100.39%	n/a	120.48%	91.61%	97.89%	n/a	24.15%	105.22%	95.75%	111.30%	5	7	5	71%
Coastal Bend	121.84%	110.72%	124.16%	99.20%	98.42%	100.58%	101.52%	123.87%	95.18%	93.40%	n/a	116.63%	101.97%	98.12%	n/a	89.54%	98.07%	112.45%	161.04%	8	8	1	94%
Concho Valley	118.68%	104.41%	106.82%	97.21%	105.74%	100.46%	102.53%	137.93%	103.85%	116.51%	n/a	89.54%	117.02%	86.65%	n/a	112.99%	102.46%	118.38%	127.93%	10	5	2	88%
Dallas	110.12%	107.94%	92.90%	83.00%	99.84%	100.04%	101.47%	114.80%	94.71%	98.37%	n/a	83.90%	102.09%	102.64%	n/a	79.71%	107.72%	93.26%	103.21%	3	10	4	76%
Deep East	115.09%	108.23%	86.42%	91.16%	104.22%	100.24%	102.82%	124.30%	87.42%	90.65%	n/a	107.59%	96.76%	95.98%	n/a	104.02%	101.67%	106.75%	135.54%	4	10	3	82%
East Texas	111.09%	118.28%	105.86%	113.64%	101.06%	100.94%	105.14%	88.00%	97.30%	94.71%	n/a	89.54%	105.31%	104.35%	n/a	83.80%	87.40%	107.73%	116.33%	6	7	4	76%
Golden Cresce	112.44%	97.63%	164.46%	98.27%	107.55%	101.10%	105.78%	121.95%	120.16%	108.30%	n/a	106.31%	93.81%	93.60%	n/a	108.54%	108.08%	133.73%	121.95%	8	9	0	100%
Gulf Coast	115.03%	97.10%	94.78%	100.44%	96.10%	98.64%	103.38%	101.47%	98.87%	99.39%	n/a	93.18%	99.62%	97.24%	n/a	98.09%	113.55%	111.56%	143.31%	4	12	1	94%
Heart of Texas	120.36%	115.16%	91.59%	102.84%	102.39%	99.13%	102.32%	132.18%	97.31%	94.22%	n/a	114.42%	116.01%	134.41%	n/a	37.03%	109.57%	93.37%	107.87%	6	8	3	82%
Lower Rio	127.28%	104.14%	113.82%	105.91%	109.71%	99.10%	103.76%	136.37%	99.56%	102.07%	n/a	101.25%	104.02%	101.01%	n/a	111.11%	100.51%	103.21%	128.41%	7	10	0	100%
Middle Rio	114.91%	106.92%	110.56%	103.04%	99.87%	92.32%	101.48%	146.47%	101.01%	83.23%	n/a	100.69%	118.06%	111.11%	n/a	111.11%	110.46%	93.96%	95.65%	8	7	2	88%
North Central	105.48%	111.75%	115.64%	86.61%	95.94%	101.55%	102.96%	115.22%	104.61%	100.68%	n/a	95.81%	100.32%	91.63%	n/a	90.45%	95.94%	104.46%	130.02%	5	11	1	94%
North East	105.48%	97.33%	99.10%	99.55%	100.71%	101.33%	101.51%	62.50%	96.71%	104.36%	n/a	110.86%	114.42%	112.93%	n/a	111.11%	94.36%	116.72%	112.80%	8	8	1	94%
North Texas	113.39%	101.61%	112.18%	94.75%	103.23%	101.07%	101.69%	140.52%	111.11%	99.96%	n/a	106.71%	114.59%	90.91%	n/a	114.03%	85.55%	104.03%	103.11%	6	9	2	88%
Panhandle	120.40%	100.44%	142.32%	95.64%	103.52%	102.05%	101.95%	110.45%	106.71%	113.35%	n/a	82.85%	101.34%	102.92%	n/a	94.32%	94.98%	119.17%	76.14%	5	10	2	88%
Permian Basin	124.44%	99.92%	106.26%	91.57%	107.62%	102.49%	102.15%	130.30%	96.52%	71.18%	n/a	99.63%	117.18%	95.23%	n/a	87.54%	119.76%	122.55%	161.04%	8	6	3	82%
Rural Capital	105.86%	102.57%	101.48%	100.33%	103.07%	105.80%	108.16%	121.43%	105.64%	110.38%	n/a	92.96%	105.71%	111.22%	n/a	111.11%	97.49%	107.23%	137.17%	9	8	0	100%
South Plains	118.29%	99.71%	120.46%	95.26%	101.10%	97.10%	101.10%	117.88%	88.97%	110.86%	n/a	85.08%	77.84%	93.19%	n/a	92.59%	100.85%	117.50%	124.67%	6	8	3	82%
South Texas	111.37%	107.35%	111.94%	107.26%	100.62%	98.20%	105.86%	144.73%	96.30%	103.41%	n/a	105.62%	102.97%	111.73%	n/a	124.04%	99.08%	118.87%	104.02%	9	8	0	100%
Southeast	126.73%	99.02%	107.16%	90.84%	102.61%	99.51%	102.35%	98.68%	98.78%	110.54%	n/a	132.87%	92.52%	112.88%	n/a	98.43%	91.66%	101.67%	89.05%	5	10	2	88%
Tarrant	110.09%	108.98%	97.12%	88.82%	98.83%	101.08%	103.51%	114.48%	105.74%	101.31%	n/a	96.03%	98.10%	96.98%	n/a	91.08%	89.80%	96.84%	83.17%	3	11	3	82%
Texoma	120.73%	99.63%	106.36%	113.35%	105.61%	100.83%	103.49%	127.45%	105.69%	104.41%	n/a	101.58%	114.42%	111.11%	n/a	40.00%	95.81%	114.89%	104.44%	7	8	2	88%
West Central	122.13%	98.48%	81.88%	97.76%	97.41%	98.02%	104.98%	96.48%	106.92%	94.44%	n/a	88.86%	101.37%	96.38%	n/a	111.11%	107.36%	104.89%	n/a	2	12	2	88%
+P	28	10	18	9	6	1	6	19	3	6	0	5	8	8	0	8	5	11	14	165			
MP	0	17	3	8	21	26	22	6	22	20	0	14	18	19	0	12	20	15	8	251			
-P	0	1	7	11	1	1	0	3	3	2	0	9	2	1	0	8	3	2	5	59			
% MP & +P	100%	96%	75%	61%	96%	96%	100%	89%	89%	93%	N/A	68%	93%	96%	N/A	71%	89%	93%	81%	88%			
From	7/18	10/18	10/18	12/18	7/17	1/17	7/17	1/17	7/17	1/17		1/17	7/17	1/17		1/17	7/17	1/17	1/17	From			
To	9/18	12/18	12/18	12/18	12/17	6/17	12/17	6/17	12/17	6/17		6/17	12/17	6/17		6/17	12/17	6/17	6/17	To			



**Corporate Activity**

Approx. **56** corporate relocations & expansions in 2018. Significant growth by industry includes: Information Technology and Retail Trade

Sources: Dallas Regional Chamber

**Middle Skilled Occupations**

Current Supply (Jobs)	Median Hourly Earnings	Projected Growth Rate
<b>206,836</b>	<b>\$24.96</b>	<b>4.3%</b>

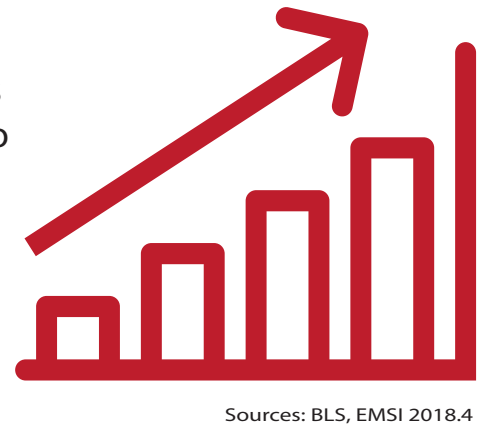
Sources: BLS, EMSI 2018.4

**Apprenticeships**



**Job Market**

Demand for middle skills occupations continues to grow. In January, Dallas County had **16,726** unique jobs postings; Up from **12,725** in January 2018

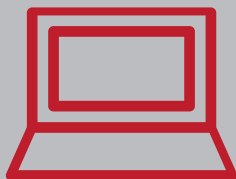


**Sector Wages**



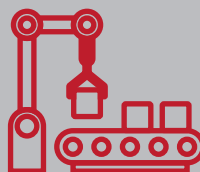
**Construction**

**4.3%** Increase in average weekly wage



**Technology**

**4.9%** Increase in average weekly wage



**Manufacturing**

**2.9%** Increase in average weekly wage



**Healthcare**

**2.1%** Increase in average weekly wage

# ES 2020 Sector Report

February 2019

## INFORMATION TECHNOLOGY

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Hitachi High-Tech

inspire | STEM EDUCATION



A STEM roundtable was held at [Hitachi High-Tech](#). Local ISDs and community partners came together to learn about “Inspire STEM Education” <https://www.inspirestemeducation.us/> and the TM4000, a true scanning electron microscope that can be used in the classroom to introduce students to STEM-related career pathways. Hitachi High-Tech and WFSDallas are exploring ways to engage more employers in a pipeline initiative.



## INFRASTRUCTURE

Kent Andersen, Account Executive  
kandersen@wfsdallas.com, 214.290.1019

Workforce Solutions Greater Dallas launched the [Love Field Industry Sectors Initiative](#) in partnership with Dallas County Promise and the Dallas Regional Chamber. WFSDallas / DRC are focused on employer engagement while Dallas Promise is identifying pipeline partners. Employers including Safran, Bombardier, Business Jet Access and City of Dallas met on January 30<sup>th</sup> and will meet again on February 28<sup>th</sup> to identify core competencies and training needs to guide curriculum and certification development.



**BOMBARDIER**



TRIO Electric’s pre-apprenticeship model at Grand Prairie High School continues to expand as student interest in the program grows. TRIO will participate in a summer youth paid internship program giving students valuable workplace experience.

## ADVANCED MANUFACTURING

Steven Bridges, Account Executive  
sbridges@wfsdallas.com, 214.290.1015

At the Mesquite Chamber Awards Dinner WFSDallas presented the first annual Mesquite Manufacturer of the Year award to [Strukmyer Medical](#) which employs over 100 workers in their state of the art research and development lab and facility.



## Retail Pay\$

Sponsored By Walmart

**WORKFORCE SOLUTIONS**  
GREATER DALLAS

CitySquare Transition Resource Action Center (TRAC) and WFSDallas have finalized plans for the [Thrift Internship](#) where participants will receive two Retail Pay\$ certifications while they work at the Thrift Store.



On February 22 at 9 a.m., Dallas Regional Chamber will host the 2<sup>nd</sup> Retail Pay\$ employer convening. Similar events are planned for April 26 and June 28.

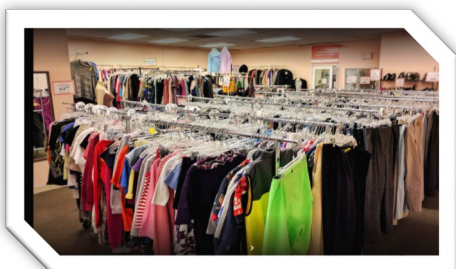
## RETAIL

Lynn Hoffman, Senior Employer Service Manager  
lhoffman@wfsdallas.com, 214.290.1042

DALLAS  
REGIONAL  
CHAMBER\*

### Retail Pay\$ - By the Numbers:

- 150 learners have registered for training through Penn Foster and 14 have received their NRF certificate.
- 60 current workers are taking DCCCD courses to obtain Retail Management, Supervisor and Customer Service Certificate; 40 have received their certification and 18 college credit hours.



**Community Engagement Report  
February 2019**

**January 17, 2019**

**MLK Job Fair** was held at J. Erik Jonsson Central Library from 10am to 2pm. WFSDallas partnered with the City of Dallas and the Martin Luther King Community Center to produce the event which included:

- **33 employers,**
- **634 job seekers (400% more than last year!),**
- **789 contingent offers,**
- **2633 face-to-face interviews and**
- **27 hires.**



**January 30, 2019**

**Love Field Industry Sectors Initiative Convening.**

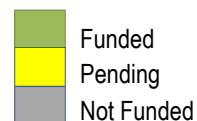
Representatives of WFSDallas (Kent Andersen), Dallas Promise (Eric Ban) and DRC convened Love Field Aviation Employers and the education community to kick-off the geographic sector initiative.



**Upcoming  
Job Fairs**

April	May	June
Health Care Career Fair 04/19 Location TBD	Infrastructure Week Hiring Event Week of 5/13/19 Location TBD	Young Adult Job Fair 06/06/19 Location TBD

**Means, Ends, and Expectations**  
**Endorsement of External Grants and Partnerships**



Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership presented to the Board for endorsement.

Pending applications	Status	Program Overview
Texas Workforce Commission Dual Credit and Tech Ed.	Pending	Lancaster ISD proposes a dual credit programs for Career Technical Education for culinary and engineering/robotics pathways.
		Duncanville ISD proposes dual credit programs for Career Technical Education for information technology and health science pathways.
		Cedar Valley College proposes dual credit programs for CTE for HVAC pathways.
Texas Workforce Commission Skills Development	Pending	Cedar Valley College proposes a skills development grant totaling \$500,101 to train 40 new hires and 238 current workers. CVC will partner with Ancor Rigid Plastics, Cadence McShane Construction, Campos Engineering, EA Sween Company, Glaziers Beer and Beverage, H2T Holdings, Herbalife, and Romark Texas.
Texas Workforce Commission Skills Development	Pending	Dallas County Community College District on behalf of Bill J. Priest Institute for Economic Development and Cedar Valley College proposes a partnership with the DFW Hospital Council/Children's Health System of Texas, Medical City Healthcare, Methodist Health System, Texas Health Resources, and Texas Scottish Rite Hospital for Crippled Children to apply for \$1,270,468.10 to train 51 new workers and 677 current workers. This is a multiple board application including Dallas, North Texas and Tarrant WDBs. Occupations targeted include: Mechanical Engineer, Registered Nurse, Respiratory Therapist, Emergency Medical Technician, Surgical Technician, Licensed Vocational Nurse, Health Information Specialist, and other occupations.

**Previously Presented Pending Status**

Funding Source/	Status	Program Overview
Texas Workforce Commission Skills Development Fund	Pending	Richland College, Garland Campus will train 41 new hires and 231 current workers within the manufacturing industry. Companies include: Ecolab, RHE Hatco Inc., Interceramic, Kirchoff Automotive, MAPEI Corp., and others. The grant amount requested totals \$418,968.
National Philanthropic Trust	Funded	WFSDallas was awarded \$250,000 to implement the 2 <sup>nd</sup> year of the 100,000 Opportunities Initiative, Dallas. The grant will host three events to attract, hire and retain Opportunity youth; connect Opportunity youth to jobs, training and services to find and retain employment; and to assist in the development of systems that increase outcomes for employer and youth in the region.
Texas Workforce Commission High Demand Job Training Program	Pending	WFSDallas and Cedar Valley College will partner with Lancaster Economic Development to offer services allowable within the TWC high demand job training program. Lancaster Economic Development Corp. will match \$150,000 dollar for dollar grant funds provided by TWC.
City of Dallas, RFP for Workforce Development	Pending	Goodwill Industries of Dallas will train 90 participants within computer literacy and financial education with 65 completing the Certificate for Apartment Maintenance Technician. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
City of Dallas, RFP for Workforce Development	Pending	City Wide Community Development Corp. will train 48 participants within logistics in partnership with Cedar Valley College. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
City of Dallas, RFP for Workforce Development	Pending	Oak Cliff Chamber of Commerce will train 43 participants within the healthcare industry for Patient Care Technicians in partnership with Methodist Health System and DCCCD. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
Texas Workforce Commission	Pending	WFSDallas, as the grant recipient, will partner with the Dallas County Community College to respond to the Request for Applications ApprenticeshipTexas. Approximately \$200,000 will be requested to serve employers including but not limited to (DFW Airport, SW Alliance, Organ Donor Transplant and others).
Texas Workforce Commission	Pending	Dallas County Community College, Bill J Priest, Cedar Valley College, and El Centro College propose a \$567,890 to serve 208 current workers and 54 new workers. This grant will offer Health care training with employer partners (Children's Health System of Texas, Medical City Healthcare, Methodist Health System, Texas Health Resources, and Texas Scottish Rite Hospital for Children).
Texas Workforce Commission	Pending	Dallas County Community College proposes \$279,999 for an apprenticeship program for electricians, tradeshow decorators, and television production technicians. This program targets cities within Dallas, Lubbock, and Irving.
City of Dallas	Pending	North Lake College and Cardinal Financial Services are submitting this request for a 12-month Skills Development Fund (SDF) grant project in the amount of \$395,675 to train 107 new employees (\$2,969/trainee) a total of 100 percent (100%) new jobs.

**RECOMMENDATION:** Board authorization to approve grant applications presented above.



## Inland Port Transportation Grants Update

**April 7, 2017** – WFSDallas, in partnership with the Dallas Regional Chamber and DART, submitted two **Job Access Reverse Commute Applications** to the North Central Texas Council of Governments (NCTCOG). One grant was for an Inland Port Job Access Transportation Study (\$210,000) and the second grant was a Job Access Vanpool Service (\$360,090 including 50% match).

**November 10, 2017** – NCTCOG issued an official award letter approving the grants.

**September 27, 2018** – NCTCOG sent notice rescinding the Job Access Transportation Study award and also requested significant modification to the administrative structure of the Vanpool Service in order to meet Federal Transportation Agency requirements.

### **January/February 2019**

- DART formed the Inland Port Transportation Management Agency (TMA).
- The TMA convened in January 2018 and includes employer, city and county representatives. A TMA is a membership organization formed to provide a forum for employers, developers, building owners, local government representatives, and others to work together to collectively establish policies, programs, and services to address local transportation needs and air quality issues within a specified geographical area. The funding mechanism, geographic area, membership, mission, and services are tailored to meet the specific needs of the geographic area. Alberta Blair (Dallas County Public Works Director) was voted Chair.
- DART continues to help the newly formed Inland Port TMA develop the administrative and financial structure necessary to operate independently. The TMA received NCTCOG funding but it will not be available until October/November 2019.
- NCTCOG will conduct the transportation access survey (rather than a 3<sup>rd</sup> party consultants). This will expedite data development necessary to prove demand.
- Dallas Innovation Alliance, Toyota and Chase have expressed interest in assisting with job and community services access for Southern Dallas residents.

**President's Briefing Item – A**  
**Approval of WIOA Plan Modification 2017-2020**

Workforce Solutions Greater Dallas ensures the development and implementation of a system of services that meets employers and job seeker needs while providing economic development opportunities for the community.

WFSDallas is led by a volunteer Board of twenty-five Directors as mandated by the State and Federal law and appointed by the Dallas County Judge and the City of Dallas Mayor.

WFSDallas invests approximately \$120,000,000 annually in workforce supported by government and private funding. These funds provide a broad range of programs to address regional workforce issues with business-led objectives including job training, workplace education, childcare and educational initiatives. The Dallas region, inclusive of Dallas County and the city of Dallas, includes additional major cities of Garland, Grand Prairie, Irving and Mesquite, as well as, an additional 19 cities with a combined population of 2.5 million.

In the 2017-2020 Plan Modification, WFSDallas will continue to focus on:

- Engage employers, within the workforce system to offer business-led programming,
- Assist workers & families earn a living wage,
- Provide educational and skills opportunities to special populations,
- Engage disconnected youth to offer career exploration, skills training in demand occupations with the goal of employment or enrollment in post-secondary education,
- Build career pathways for job seekers to accelerate their advancement while meeting employer needs, and
- Focus on people living in poverty to better their lives through better work.

In the 2017-2020 Plan Modification, Workforce Solutions Greater Dallas will modify the targeted occupation list to add/remove occupations and update all information with mean wage. Please see the 2019-2020 Targeted Occupation List on the next page.

- **Patient Care Technician (Add)**
- **Medical Assistant (Add)**
  - **Police Officer (Add)**
- **Corrections Officer (Remove)**

<b>RECOMMENDATION:</b> Board authorization to approve the 2017-2020 Workforce Development Plan Modification.
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Workforce Solutions Greater Dallas has identified the following targeted occupations for Dallas County. These occupations will assist Dallas County employers by providing a well-trained and higher-skilled workforce. This List may be modified as necessary to ensure that training continues to meet the needs of the Dallas workforce.

Occupational Title	SOC Code	Dallas Employment	Dallas Mean Wage	Occupational Title	SOC Code	Dallas Employment	Dallas Mean Wage
<b>Health Care</b>				<b>Education/Training</b>			
Respiratory Therapists	29-1126	1,458	\$ 30.15	Teacher Spec. (Math, Science, ESL)	251032 251042	41,310	\$ 26.44
Registered Nurse*	29-1141	29,264	\$ 35.80	<b>Construction/Industrial Production</b>			
Medical & Clinical Lab Techs	29-2012	1,977	\$ 20.02	Construction Managers	11-9021	5,978	\$ 47.79
Diagnostic Medical Sonographers	29-2032	510	\$ 37.69	Brickmasons & Blockmasons	47-2021	780	\$ 22.52
Radiologic Technologists	29-2034	2,423	\$ 27.66	Carpenters	47-2031	8,175	\$ 18.92
Emergency Medical Technicians &	29-2041	1,332	\$ 21.58	Cement Masons & Concrete Finishers	47-2051	2,547	\$ 17.92
Pharmacy Technicians	29-2052	4,138	\$ 16.55	Operating Engineers & Other	47-2073	3,266	\$ 20.07
Surgical Technologists	29-2055	1,297	\$ 24.35	Electricians	47-2111	9,456	\$ 22.71
Licensed Practical Nurse*	29-2061	7,398	\$ 23.31	Plumbers, Pipefitters*	47-2152	6,360	\$ 22.73
Medical Coding (limited spaces)	29-2071	2,588	\$ 21.55	Highway Maintenance Workers	47-4051	508	\$ 16.97
<b>Patient Care Technician</b>	<b>29-2099</b>	<b>1,144</b>	<b>\$ 19.55</b>	Auto Body & Related Repairers	49-3021	1,841	\$ 22.70
Dental Assistants	31-9091	4,336	\$ 18.24	Auto Service Techs & Mechanics*	49-3023	5,265	\$ 19.91
<b>Medical Assistants</b>	<b>31-9092</b>	<b>10,193</b>	<b>\$ 15.60</b>	Diesel/Bus/Truck Mech*	49-3031	3,784	\$ 23.30
Medical Equipment Preparers	31-9093	557	\$ 18.60	HVAC Mechanics & Installers*	49-9021	4,499	\$ 25.82
<b>Advanced Manufacturing/Engineering/Semiconductor</b>				Maintenance & Repair Workers	49-9071	15,839	\$ 18.76
Surveyors	17-1022	329	\$ 29.23	Aircraft Structure Assemblers	51-2011	371	\$ 20.92
Engineers*	17-2000	20,586	\$ 43.76	Composite Bonding Assemblers	51-2099	1,794	\$ 13.60
Electrical Engineers*	17-2071	2,387	\$ 51.21	CNC Machine Operator	51-4011	1,010	\$ 21.02
Mechanical Engineers*	17-2141	2,268	\$ 52.56	Machinists*	51-4041	2,108	\$ 19.55
Drafters, & Engineering Techs*	17-3000	11,235	\$ 27.26	Welder & Cutter*	51-4121	5,158	\$ 19.47
Electrical & Electronics Techs*	17-3023	3,110	\$ 30.26	Quality Control Technician	51-9061	6,928	\$ 19.13
<b>Information Technology /Telecommunications</b>				Crane and Tower Operators	53-7021	1,015	\$ 25.12
Computer & Info. Syst. Mgr.	11-3021	5,024	\$ 79.60	<b>Business Management &amp; Administration</b>			
Computer Systems Analysts	15-1121	13,129	\$ 46.81	General & Operations Managers	11-1021	26,255	\$ 71.45
Software Developers & Apps	15-1132	15,362	\$ 52.92	Business Operations Specialists, All	13-1199	12,098	\$ 41.35
Web Developers	15-1134	1,939	\$ 37.79	Accountants & Auditors	13-2011	25,689	\$ 40.26
Database Administrators	15-1141	2,539	\$ 45.91	Paralegals & Legal Assistants	23-2011	3,705	\$ 30.85
Network & Systems Admin	15-1142	6,100	\$ 44.95	First-Line Supervisors of Retail Sales	41-1011	15,529	\$ 23.17
Computer User Support Specialists	15-1151	11,971	\$ 25.82	Book/Accounting Clerk	43-3031	21,563	\$ 21.81
Computer Network Support Specialists	15-1152	4,218	\$ 38.43	Customer Service Representatives	43-4051	48,136	\$ 18.46
Graphic Designers	27-1024	3,129	\$ 25.80	Secretary*	43-6014	23,139	\$ 19.00
<b>Public Safety</b>				<b>Trucking</b>			
<del>Corrections Officer*</del>	<del>33-3012</del>	<del>2,948</del>	<del>\$ 21.68</del>	Logistics Managers	11-3071	1,609	\$ 49.79
<b>Police Officer</b>	<b>33-3051</b>	<b>7,662</b>	<b>\$ 32.56</b>	Tractor-Trailer Truck Drivers*	53-3032	28,227	\$ 22.79
				Industrial Forklift Operators*	53-7051	10,973	\$ 15.15

\*Indicates non-traditional occupations

\*<http://www.bls.gov/oco>

\*<http://careerinfonet.com> - Occupational rankings in Texas.

\*<http://www.workintexas.com> - Texas online job resource.

**President's Briefing – Item B**  
**College Works Greater Dallas – Dr. Eric J. Ban, Dallas County Promise**

Dr. Eric Ban will present College Works Greater Dallas' materials and activities in collaboration with WFSDallas.

**President's Briefing—Item C**  
**Authorization of Contracts, Partnerships, and Agreements**

**Contract Amendments**

Contracts and budgets have been approved for Fiscal Year 2019 based upon grants received at that time. The Board has since received additional grants and lapsed funds from the previous program year have been realized. As a result, staff requests amendments to the following existing FY19 service provider contracts:

1. **FY19 ResCare Workforce Services Contract (Workforce Operations)** - provides management and operation of the workforce solutions offices. The additional funds in the amount of \$3,399,000 consists of the following:
  - \$1,250,000 in WIOA Adult;
  - \$850,000 in WIOA Dislocated Worker;
  - \$800,000 in Temporary Assistance for Needy Families/Choices (TANF);
  - \$109,000 in Non-Custodial Parent (NCP);
  - \$70,000 in Reemployment Services and Eligibility Assessment (REA); and
  - \$70,000 in National Philanthropic Trust for 100K initiatives.
  - Additional funds for Summer Earn and Learn with payment points to be negotiated and ratified at the Board meeting in April.

The value of contract after this amendment is \$18,613,377.

2. **FY19 ResCare Workforce Services Contract (Youth)** - provides management and operation to young adults ages 18-24 throughout Dallas County. The additional funds in the amount of \$844,000 will cover costs of continued services.

The value of contract after this amendment is \$3,054,637.

3. **FY19 Gulf Coast Trades Center (Adjudicated Youth)** – provides services to adjudicated youth at a residential facility referred by the Dallas Juvenile Detention Court. The additional funds in the amount of \$100,000 will cover costs of continued services to additional youth.

The value of contract after this amendment is \$275,000.

4. **FY19 ChildCareGroup Contract (Child Care Assistance)** - provides management and operation of the child care subsidy program. Additional funds are for direct care:

- \$6,526,399 in Child Care Development Fund (CCF) carryover (October 1, 2018-December 31, 2018);
- \$6,862,602 in Local Match (CCM) carryover (October 1, 2018-December 31, 2018);
- \$1,856,338 in CCF; and
- \$50,226 in recoupment funds.

The value of contract after this amendment is \$95,072,314. The FY19 performance contracted target is 14,467 for the average number of children served per day with an expected even higher target due to carryover funds to be determined in the near future.

5. **FY19 ChildCareGroup Contract (Child Care Quality)** – provides child care quality improvement activities to assist child care providers in enhancing their skills and quality of services provided to children in Dallas County. The additional funds in the amount of \$250,000 will be targeted to improve the quality of child care for infants and toddler care.

The total value of contract after this amendment is \$1,826,628.

**RECOMMENDATION:** Board authorization to amend the existing FY19 contracts to **ResCare Workforce Services** for workforce center services and young adults; **Gulf Coast Trades Center** for adjudicated youth; and **ChildCareGroup** for child care assistance and quality activities as presented above.

**Adult Education and Literacy Consortium Contract Amendments**

On January 29, 2019, The Texas Workforce Commission approved the PY18 AEL Supplemental funding distributions. To date, we still have not received the grant from TWC. There is \$676,115 allocated to the Dallas Board with supplemental performance targets of 524, increasing our overall target to 8,841. Board staff has begun the negotiation process with Consortium partners (Dallas County Community College District, Irving ISD, ResCare Workforce Services, Richardson ISD, and Wilkinson Center) to determine the dollar amounts and performance targets. Amendments to our existing partners will be awarded based upon successful negotiations and contingent upon receipt of the grant.

**RECOMMENDATION:** Board authorization for the President to execute contract amendments with the Dallas County AEL Consortium partners contingent upon receipt of TWC grant and successful negotiations. Final contract amendment amounts will be presented for ratification in April.

***President's Briefing Item – D***

***Policy***

- (1) **Alternative Dispute Resolution** – US Department of Labor provides guidance on implementing the nondiscrimination and equal opportunity provisions of WIOA for processing discrimination complaints received in accordance with 29 CFR Part 38. This policy has been updated to include new language from WD Letter 18-07, Change 2 (<https://twc.texas.gov/files/partners/18-07-ch-2-twc.pdf>).
- (2) **Definition of Reasonable Commuting Distance** – In accordance with Texas Administrative Code Title 40, Part 20, Rule §813.13, this policy has been updated to include SNAP customers to the extent allowed by regulations.

<b>RECOMMENDATION:</b> Board authorization to approve policies as presented above.
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***President's Briefing – Item E***

***Leases***

Staff will provide a handout for the leases including:

- Grand Prairie Workforce Center Update
- Southwest Workforce Center Update
- Garland Workforce Center Update
- Vocational Rehabilitation Location Update

***General Discussion/Other Business***

***Adjourn***