



*Photos from 2019 NAWB Forum in Washington, DC*

## April Briefing Materials

**April 17, 2019**  
7:30 A.M.

**WORKFORCE****SOLUTIONS**  
**G R E A T E R   D A L L A S**

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

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**BOARD OF DIRECTORS MEETING**

**April 17, 2019 – 7:30 a.m.**

**Dallas Regional Chamber, 500 N. Akard St., Suite 2600, Dallas, Texas 75201**

**Call to Order — Bill O’Dwyer, Vice Chair**

**Public Comment**

**Declaration of Conflict of Interest**

**Chairman’s Comments**

Impressions from 2019 National Association of Workforce Boards Forum

**Consent Agenda**

**Action**

- A. Review and Approval of February 20, 2019 Meeting Minutes
- B. Approval of Training Providers and Vendors
- C. Contracts and Purchases

**Closed Session Meeting with Board Attorney; Closed Meeting Pursuant to §551.071  
Texas Open Meetings Act**

**Means, Ends and Expectations**

**Discussion/Action**

- A. Monthly Financial Analysis
- B. Monthly Performance Analysis
- C. Employer Engagement
- D. Legislative Update
- E. Endorsement of External Grant Applications and Agreements

**President’s Briefing**

**Discussion/Action**

- A. Action Pursuant to the Close Session – Authorization to Execute Leases and/or Contracts
- B. Shared Services Presentation – ChildCareGroup
- C. Policy - Childcare Provider Reimbursement Rates & Parent Share of Cost
- D. Authorization of Contracts, Partnerships, and Agreements
- E. Quality Assurance and Oversight

**General Discussion/Other Business**

**Adjourn**

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

*\*Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.*

**2019 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates**

<b>April 17, 2019</b>	Strategic Planning
<b>May 15, 2019</b>	WIOA Target Occupations List
<b>August 21, 2019</b>	Presentation and Acceptance of the Annual Audit
<b>September 18, 2019</b>	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
<b>October 16, 2019</b>	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
<b>November 7, 2019</b>	Red, White and You! Statewide Hiring Fair – Gilley’s Dallas, 1135 S. Lamar St.
<b>December 4-6, 2019</b>	TWC 23rd Annual Conference – Gaylord Texan Resort

**2020 PROPOSED MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates**

<b>January 15, 2020</b>	Welcome New & Returning Board Directors
<b>February 19, 2020</b>	Engage Auditors and Approval of the Budget
<b>April 15, 2020</b>	Strategic Planning
<b>May 20, 2020</b>	WIOA Target Occupations List
<b>August 19, 2020</b>	Presentation and Acceptance of the Annual Audit
<b>September 16, 2020</b>	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
<b>October 21, 2020</b>	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
<b>November 5, 2020</b>	Red, White and You! Statewide Hiring Fair (attendance optional)
<b>TBA</b>	TWC 24th Annual Conference, (attendance optional)

**BOARD OF DIRECTORS**

*Officers: Ellen Torbert, Southwest Airlines, Chair  
Bill O'Dwyer, MIINC Mechanical, Vice Chair  
Terrance F. Richardson, KPMG, Treasurer  
Gilbert Gerst, Bank of Texas, Past Chair*

*Laurie Bouillion Larrea, President  
Connie Rash, Secretary*

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*Rebecca Acuña, PepsiCo  
Alan Cohen, Child Poverty Action Lab  
Cristina Criado, Criado and Associates  
Holly Crowder, Beck  
Rolinda Duran, Texas Workforce Solutions, Vocational Rehabilitation Services  
Angela Farley, Dallas Regional Chamber  
Kevin Faulkner, Texas Workforce Commission  
Lewis E. Fulbright, Dallas AFL-CIO  
Shannon Gray, Health and Human Services Commission  
Kellie Teal-Guess, Cyrusone  
Magda Hernandez, Irving ISD  
Susan Hoff, United Way of Metropolitan Dallas  
Carter Holston, NEC Corporation of America  
Jim Krause, Krause Advertising  
Dr. Joe May, Dallas County Community College District  
Kerry McGeath, Desoto Public Library  
Robert Mong, University of North Texas at Dallas  
Jason Oliver, AT&T  
Niki Shah, Baylor Scott & White  
Michelle R. Thomas, JPMorgan Chase  
Mark York, Dallas AFL-CIO*

**Consent Item – A**  
**Review and Approval of Meeting Minutes February 20, 2019**

<b>Directors Present</b>	<b>Directors Present(cont'd)</b>	<b>Directors Absent</b>
Rebecca Acuna Alan Cohen Cristina Criado Rolinda Duran Angela Farley Shannon Gray Susan Hoff Carter Holston Jim Krause	Dr. Joe May Kerry McGeath Robert Mong Bill O'Dwyer, Vice Chair Terrance Richardson, Treasurer Mark York	Holly Crowder Kevin Faulkner Lewis Fulbright Gilbert Gerst, Past Chair Magda Hernandez Jason Oliver Niki Shah Michelle R. Thomas Ellen Torbert, Chair

**MINUTES**

**Public Hearing – Workforce Innovation and Opportunity Act (WIOA) Plan Modification (2017-2020)**

Connie Rash, Senior Vice President and Richard Perez, Research Manager presented the WIOA Plan Modification Summary for 2017-2020. Mark Hays, Vice Chancellor of Workforce and Economic Development at Dallas County Community College District and Celes Oppedahl, Dallas County Community College District made public comments.

**Call To Order/Welcome**

Vice Chair, Bill O'Dwyer called the Board of Directors' meeting to order at 7:30 a.m. and welcomed everyone in attendance. A quorum was present.

**Closed Session-Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act –**

Convened at 7:33 a.m.

Reconvened at 7:50 a.m.

**Action Pursuant to Closed Session**

The Board met in and concluded a closed session with the Board attorney pursuant to certain Sections of the Texas Government Code including, without limitation, 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property), and 551.074 (Personnel Matters). Closed session discussion items related to real property lease negotiations, receipt of notice of a complaint investigation from the Department of Justice Civil Rights Center, and two prospective personnel matters. In reconvened public Board session, Vice Chair, Bill O'Dwyer made the motion to approve and ratify two personnel decisions that were discussed in closed session. The motion passed with Terrance Richardson seconding and one abstention.

**Public Comment** –Dave Gregorio, Founder and CEO of Heroes to Health - Veterans

**Declaration of Conflict of Interest** –Vice Chair Bill O'Dwyer asked for Board of Directors' Declaration of Conflict of Interest on any of the Action Items: Dr. Joe May – DCCCD, Rolinda Duran TWC and any state agency matters. Terrance Richardson -TWC and any other state agency matters. Shannon Gray - HHSC, Rebecca Acuna - Childcare Group.

**Chairman's Comments**

Vice Chair Bill O'Dwyer introduced the new board director Kellie Teal-Guess, of Cyrusone. Ms. Guess stated she was glad to be a part of this board and she was looking forward to participating.

**Report from the Finance Committee – Terrance Richardson, Treasurer**  
**December 7, 2018, 10:30 a.m.**

Committee Members Attended: Terrance Richardson, WFSDallas Board Treasurer and Committee Chair, Leonor Marquez and Angela Farley, Committee members

Committee Members Unable to Attend: Jason Oliver

Staff Attended: Laurie Bouillion Larrea, President, Mike Purcell, CFO, Ashlee Verner, CFO, Connie Rash, Senior Vice President and Board Secretary.

### **Review and Approval of Annual Budget**

The meeting was called to order at 10:35 a.m. by the Board Treasurer and Committee Chair, Terrance Richardson. The members in attendance reviewed the 2019 Proposed Annual Budget as presented by Mike Purcell, CFO. The grant funds 2019 reflected an increase in child care funds and in Workforce Innovation and Opportunity Act funding. Overall, the budget is \$124.1M, a net increase of 24.57% and represents a very substantial investment in workforce for Dallas County. Administrative costs represent 13.89% and infrastructure costs to operate eight workforce centers represent another 9.88%.

### **Review and Approval of Medical Insurance Renewals**

The Finance Committee reviewed and approved the Medical Insurance Renewals for 2019 which result in a modest decrease of about 1% from prior year.

Meeting concluded at 11:35 a.m.

It was recommended that the Board action to accept the Finance Committee's recommendation to approve the annual budget inclusive of the medical insurance renewals for fiscal year 2019. Board ratification of the executive renewal of the healthcare coverage. Terrance Richardson made the motion to accept the above recommendation. The motion passed with Jim Krause seconding.

### **Report from the Finance Committee – Terrance Richardson, Treasurer February 5, 2019, 8:30 a.m.**

**Committee Members Attended:** Terrance Richardson, WFSDallas Board Treasurer and Committee Chair, Angela Farley and Jason Oliver, Committee members

**Guests Attended:** Kevin Smith, CPA, Partner and Michelle Buss, Manager with Crowe Horwath Accounting Firm

**Staff Attended:** Laurie Bouillion Larrea, President, Ashlee Verner, CFO Connie Rash, Senior Vice President and Board Secretary Rowena Ho, Accounting Manager

Meeting was called to order at 8:29 a.m. by the **Board Treasurer and Committee Chair, Terrance Richardson.**

#### **I. Review and Adoption of 2018 Annual Audit Plan**

Kevin Smith, Partner, Crowe Horwath, and Michelle Buss, Manager for Crowe presented the 2018 audit plan to the Committee. The price this year is \$99,500 for the single audit and financial statement audit, similarly priced to our last audit. Additional testing of certain internal controls for the period of January 1, 2019 – April 30, 2019 requested by the audit committee will be performed at a price not to exceed \$7,000. The members asked a few questions regarding scope and timing. Members thanked our visitors and suggested the Audit Plan be recommended to the full board for consideration.

Committee Chair Richardson also mentioned another item to note from the audit plan, we have asked them specifically to do a short period review of the first four months of 2019 as a diligence involved to the transition of Chief Financial Officer.

#### **II. Review and Approval of Benefits in Lieu of Parking**

Currently, the agency provides parking or DART transportation to employees. Beginning January 1, 2018, Not-for-Profit entities are required to include amounts paid for parking and transportation fringe benefits in Unrelated Business Taxable Income. Therefore, the agency's parking/transportation fringe benefit expenses are subject to a 21% tax.

If a procedural change is implemented prior to March 31, 2019 eliminating such fringe benefits, Not-for-Profits will incur no tax nor penalty for years 2018 and 2019.

Effective March 1, 2019, WFSDallas will purchase parking and/or DART transportation on behalf of staff, provided employees elect a taxable payroll deduction to cover the cost.

In lieu of parking benefits, the agency will make a salary adjustment to all classifications; and to salaries of current employees to offset the loss of benefit. The agency's benefits summary package will be revised to exclude parking/transportation as a paid fringe benefit.

This recommendation was provided by the Board's legal counsel, and confirmed by the President.

Meeting concluded at 9:29 a.m.

It was recommended that the Board give authorization to accept the Finance Committee's recommendations to engage the auditors and adopt the audit plan for Fiscal Year 2018 in addition to discontinue providing parking benefits to employees and instead purchase parking and/or DART transportation on behalf of staff, provided employees elect a taxable payroll deduction to cover the cost.

Terrance Richardson made the motion to accept the above recommendation. The motion passed with Jim Krause seconding.

#### **Legislative Update**

President Larrea invited Linda Davis, V.P. External Relations to the podium. Ms. Davis briefed the board on the Texas Association of Business (TAB) and other updates.

**Consent Agenda**

**A. Review and Approval of January 16, 2019 Meeting Minutes and Ratification of Action Items**

**B. Approval of Training Providers and Vendors**

It was recommended that the Board of Directors give authorization to approve vendors' training programs as presented in the board packet. Those not approved, are not on the targeted occupations list, or above the board's maximum training amount according to policy.

**Texas Rising Star Assessor Services**

In January, the Board authorized staff to proceed with the procurement review process for the Texas Rising Star Assessor Services. Proposals were competitively scored by a representative from each of the three Board areas sharing the Assessors (WFSDallas, Workforce Solutions of Tarrant County, and Workforce Solutions of North Central Texas). Seven (7) proposals met the qualifications and will be added to the Vendors' List based upon successful negotiations and background check.

It was recommended that the Board approve ratification to add **Perna Richards, Mary Erin Guzowsky, Paulsel Consulting Service, Racquel Washington, Nancy H. Beaver, Valencia Ashley dba ElevatED Solutions, and The Art of Learning** to the vendors' list for Texas Rising Star Assessor Services. The vendor will be reimbursed for services according to an approved payment structure, pending successful negotiations and background check consistent with 40 TAC, Chapter 745 prior to conducting any work in a child care facility (center or home).

**C. Contracts and Purchases**

**Approval of Child Care Local Match Partners**

The 2019 fiscal year total amount of local match required to access the federal child care funds is \$4,571,562. Staff requested ratification of the agreements with Dallas ISD, Richardson ISD, and The Dallas Foundation to secure a portion of local match funds in the amount of \$256,223. In addition, the Board entered into a Memorandum of Understanding (MOU) with Workforce Solutions for Tarrant County to secure the remaining match in the amount of \$390,339. These funds will be made available only after Tarrant County's contributors have fully documented and secured the federal funds needed by WFSDallas to meet its commitment to Texas Workforce Commission. The table below represents the total amount of local match funds secured from the listed partner:

Local Match Partners	Local Amount	Federal Amount
Dallas ISD	\$150,000	\$298,236
Richardson ISD	\$100,000	\$198,824
The Dallas Foundation	\$6,223	\$12,372
MOU with Workforce Solutions of Tarrant County	\$390,339	\$776,089
<b>Total</b>	<b>\$646,562</b>	<b>\$1,285,521</b>

It was recommended that the Board approve ratification to accept the contributions for the additional amounts with Dallas ISD and Richardson ISD, the agreement with The Dallas Foundation, and MOU with Workforce Solutions of Tarrant County as specified above as part of the CCG FY19 contract to provide direct care to eligible children in Dallas.

**FY18 ChildCareGroup Contract (TRS Quality Improvement Activities) Closeout Amendment**

A contract amendment was necessary to add funds to cover cost of additional services provided for Texas Rising Star (TRS) quality improvement activities in the amount of \$427,387 as follows:

- \$419,135 - TRS operational and direct provider support; and
- \$8,252 - TRS Mentors

It was recommended that the Board give authorization to amend the FY18 ChildCareGroup TRS quality improvement activities contract with additional funds not to exceed \$427,387 as presented above.

Gilbert Gerst made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with Mark York seconding. Abstentions as noted above.

**Means, Ends and Expectations**

**A. Monthly Financial Analysis**

President Larrea referenced Pages 13-16 of the board packet and briefed the board. There were no issues to discuss.

**B. Monthly Performance**

President Laurie Larrea referenced Pages 17-19 of the board packet and mentioned this report is better and thanked ResCare and center managers for their work.

**C. Employer Engagement – Sector Strategies**

President Laurie continued briefing the board regarding Page 20 of the board packet, regarding layoffs in Dallas County and Job Fair stats on Page 23. Linda Davis continued with briefing the board on Sector Report and past and upcoming events.

**D. Endorsement of External Grants and Partnerships**

Federal and State external funding sources often require review and support from the local workforce development board. Board

staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership presented to the Board for endorsement.

Pending application	Status	Program Overview
Texas Workforce Commission Dual Credit and Tech Ed.	Pending	<p><b>Lancaster ISD</b> proposes a dual credit program for Career Technical Education for culinary and engineering/robotics pathways.</p> <p><b>Duncanville ISD</b> proposes dual credit programs for Career Technical Education for information technology and health science pathways.</p> <p><b>Cedar Valley College</b> proposes dual credit programs for CTE for HVAC pathways.</p>
Texas Workforce Commission Skills Development	Pending	Cedar Valley College proposes a skills development grant totaling \$500,101 to train 40 new hires and 238 current workers. CVC will partner with Ancor Rigid Plastics, Cadence McShane Construction, Campos Engineering, EA Sween Company, Glaziers Beer and Beverage, H2T Holdings, Herbalife, and Romark Texas.
Texas Workforce Commission Skills Development	Pending	Dallas County Community College District on behalf of Bill J. Priest Institute for Economic Development and Cedar Valley College proposes a partnership with DFW Hospital Council/Children’s Health System of Texas, Medical City Healthcare, Methodist health System, Texas Health Resources, and Texas Scottish Rite Hospital for Crippled Children to apply for \$1,270,468.10 to train 51 new workers and 677 current workers. This is a multiple board application including Dallas, North Texas and Tarrant WDBs. Occupations targeted include: Mechanical Engineer, Registered Nurse, Respiratory Therapist, Emergency Medical Technician, Surgical Technician, Licensed Vocational Nurse, Health information Specialist, and other occupations.

**Inland Port Transportation Grants Update**

April 7, 2017 – WFSDallas, in partnership with the Dallas Regional Chamber and DART, submitted two Job Access Reverse Commute Applications to the North Central Texas Council of Governments (NCTCOG). One grant was for an inland Port Job Access Transportation Study (\$210,000) and the second grant was a Job Access Vanpool Service (\$360,090 including 50% match).

November 10, 2017 – NCTCOG issued an official award letter approving the grants.

September 27, 2018 – NCTCOG sent notice rescinding the Job Access Transportation Study award and also requested significant modification to the administrative structure of the Vanpool Service in order to meet Federal Transportation Agency requirements.

January/February 2019

- DART formed the Inland Port Transportation Management Agency (TMA).  
The TMA convened in January 2018 and includes employer, city and county representatives. A TMA is a membership organization formed to provide a forum for employers, developers, building owners, local government representatives, and others to work together to collectively establish policies, programs, and services to address local transportation needs and air quality issues within a specified geographical area. The funding mechanism, geographic area, membership, mission, and services are tailored to meet the specific needs of the geographic area. Alberta Blair (Dallas County Public works Director) was voted Chair.
- DART continues to help the newly formed Inland Port TMA develop the administrative and financial structure necessary to operate independently. The TMA received NCTCOG funding but is will not be available until October/November 2019.
- NCTCOG will conduct the transportation access survey (rather than a 3<sup>rd</sup> party consultants). This will expedite data development necessary to prove demand.
- Dallas Innovation Alliance, Toyota and Chase have expressed interest in assisting with job and community services access for Southern Dallas residents.

President Laurie Larrea mentioned that the board continues at the much larger table in hopes that solutions will be identified and executed.

**President’s Briefing**

**A. Approval of WIOA Plan Modification 2017-2020**

Workforce Solutions Greater Dallas ensures the development and implementation of a system of services that meets employers and job seeker needs while providing economic development opportunities for the community.



WFSDallas is led by a volunteer Board of twenty-five Directors as mandated by the State and Federal law and appointed by the Dallas County Judge and the City of Dallas Mayor.

WFSDallas invests approximately \$120,000,000 annually in workforce supported by government and private funding. These funds provide a broad range of programs to address regional workforce issues with business-led objectives including job training, workplace education, childcare and educational initiatives. The Dallas region, inclusive of Dallas County and the city of Dallas, includes additional major cities of Garland, Grand Prairie, Irving and Mesquite, as well as, an additional 19 cities with a combined population of 2.5 million.

In the 2017-2020 Plan Modification, WFSDallas will continue to focus on:

- Engage employers, within the workforce system to offer business-led programming,
- Assist workers & families earn a living wage,
- Provide educational and skills opportunities to special populations,
- Engage disconnected youth to offer career exploration, skills training in demand occupations with the goal of employment or enrollment in post-secondary education,
- Build career pathways for job seekers to accelerate their advancement while meeting employer needs, and
- Focus on people living in poverty to better their lives through better work.

In the 2017-2020 Plan Modification, Workforce Solutions Greater Dallas will modify the targeted occupation list to add/remove occupations and update all information with mean wage. The 2019-2020 Targeted Occupation List was listed in the board packet.

- **Patient Care Technician (Add)**
- **Medical Assistant (Add)**
  - **Police Officer (Add)**
- **Corrections Officer (Remove)**

It was recommended that the Board give authorization to approve the 2017-2020 Workforce Development Plan Modification. Terrance Richardson made the motion to approve the 2017-2020 Workforce Development Plan Modification. The motion passed with Mark York seconding.

## **B. College Works Greater Dallas – Dr. Eric J. Ban, Dallas County Promise**

Dr. Eric Ban will present College Works Greater Dallas' materials and activities in collaboration with WFSDallas.

Will be presented at a later date.

President Larrea briefed the Board of Directors on the Dallas County Promise program.

## **C. Authorization of Contracts, Partnerships, and Agreements**

### **Contract Amendments**

Contracts and budgets have been approved for Fiscal Year 2019 based upon grants received at that time. The Board has since received additional grants and lapsed funds from the previous program year have been realized. As a result, staff requests amendments to the following existing FY19 service provider contracts:

1. ***FY19 ResCare Workforce Services Contract (Workforce Operations)*** - provides management and operation of the workforce solutions offices. The additional funds in the amount of \$3,399,000 consists of the following:
  - \$1,250,000 in WIOA Adult;
  - \$850,000 in WIOA Dislocated Worker;
  - \$800,000 in Temporary Assistance for Needy Families/Choices (TANF);
  - \$109,000 in Non-Custodial Parent (NCP);
  - \$70,000 in Reemployment Services and Eligibility Assessment (REA); and
  - \$70,000 in National Philanthropic Trust for 100K initiatives.
  - Additional funds for Summer Earn and Learn with payment points to be negotiated and ratified at the Board meeting in April.The value of contract after this amendment is \$18,613,377.
2. ***FY19 ResCare Workforce Services Contract (Youth)*** - provides management and operation to young adults ages 18-24 throughout Dallas County. The additional funds in the amount of \$844,000 will cover costs of continued services. The value of contract after this amendment is \$3,054,637.
3. ***FY19 Gulf Coast Trades Center (Adjudicated Youth)*** – provides services to adjudicated youth at a residential facility referred by the Dallas Juvenile Detention Court. The additional funds in the amount of \$100,000 will cover costs of continued services to additional youth. The value of contract after this amendment is \$275,000.

4. **FY19 ChildCareGroup Contract (Child Care Assistance)** - provides management and operation of the child care subsidy program. Additional funds are for direct care:

- \$6,526,399 in Child Care Development Fund (CCF) carryover (October 1, 2018-December 31, 2018);
- \$6,862,602 in Local Match (CCM) carryover (October 1, 2018-December 31, 2018);
- \$1,856,338 in CCF; and
- \$50,226 in recoupment funds.

The value of contract after this amendment is \$95,072,314. The FY19 performance contracted target is 14,467 for the average number of children served per day with an expected even higher target due to carryover funds to be determined in the near future.

5. **FY19 ChildCareGroup Contract (Child Care Quality)** – provides child care quality improvement activities to assist child care providers in enhancing their skills and quality of services provided to children in Dallas County. The additional funds in the amount of \$250,000 will be targeted to improve the quality of child care for infants and toddler care.

The total value of contract after this amendment is \$1,826,628.

It was recommended that the Board give authorization to amend the existing FY19 contracts to **ResCare Workforce Services** for workforce center services and young adults; **Gulf Coast Trades Center** for adjudicated youth; and **ChildCareGroup** for child care assistance and quality activities as presented above.

Mark York made the motion to accept the above recommendations. The motion passed with Angela Farley seconding. Abstentions as noted above.

#### **Adult Education and Literacy Consortium Contract Amendments**

On January 29, 2019, The Texas Workforce Commission approved the PY18 AEL Supplemental funding distributions. To date, the board have not received the grant from TWC. There is \$676,115 allocated to the Dallas Board with supplemental performance targets of 524, increasing our overall target to 8,841. Board staff has begun the negotiation process with Consortium partners (Dallas County Community College District, Irving ISD, ResCare Workforce Services, Richardson ISD, and Wilkinson Center) to determine the dollar amounts and performance targets. Amendments to our existing partners will be awarded based upon successful negotiations and contingent upon receipt of the grant.

It was recommended that the Board give authorization for the President to execute contract amendments with the Dallas County AEL Consortium partners contingent upon receipt of TWC grant and successful negotiations. Final contract amendment amounts will be presented for ratification in April.

Jim Krause made the motion to accept the above recommendation. The motion passed with Carter Holston seconding. Abstentions as noted above.

#### **D. Policy**

(1) **Alternative Dispute Resolution** – US Department of Labor provides guidance on implementing the nondiscrimination and equal opportunity provisions of WIOA for processing discrimination complaints received in accordance with 29 CFR Part 38. This policy has been updated to include new language from WD Letter 18-07, Change 2 (<https://twc.texas.gov/files/partners/18-07-ch-2-twc.pdf>).

(2) **Definition of Reasonable Commuting Distance** – In accordance with Texas Administrative Code Title 40, Part 20, Rule §813.13, this policy has been updated to include SNAP customers to the extent allowed by regulations.

It was recommended that the Board give authorization to approve policies as presented above.

Terrance Richardson made the motion to accept the above recommendation. The motion passed with Dr. Joe May seconding. Abstentions as noted above.

#### **E. Leases**

Staff provided a handout for the leases including:

- Grand Prairie Workforce Center Update -- 10 year extension
- Southwest Workforce Center Update --
- Garland Workforce Center Update
- Vocational Rehabilitation Location Updates

Terrance Richardson made the motion to accept the above Policy and Lease recommendations. The motion passed with Dr. Joe May seconding. Abstentions as noted above.

General Discussion/Other Business - None

Adjourn 8:57 a.m.

**Consent Item – B**  
**Approval of Training Providers and Vendors**

<b>Training Provider</b>	<b>Course</b>	<b>Hours</b>	<b>Cost</b>	<b>Approved</b>	<b>Not Approved</b>
Consulting Solutions.Net	Computer Support Specialist Program	144	\$4,995		X
Consulting Solutions.Net	Customer Service and Administrative Assistant Certification Program	144	\$3,995		X
Consulting Solutions.Net	Medical Coding & Health Information Technician Program	320	\$9,295		X
Consulting Solutions.Net	JAVA Programming & SQL Expert Certificate Program	312	\$7,000		X
Consulting Solutions.Net	Project Management Certification (PMP/CAPM) Prep Course w/ Intro to Agile	140	\$5,755		X
The College of Health Care Professions	Dental Assistant	900	\$12,000		X
The College of Health Care Professions	Limited Medical Radiologic Technologist	1500	\$21,000		X
The College of Health Care Professions	Massage Therapy	680	\$11,300		X
The College of Health Care Professions	Medical Assistant Blended	900	\$12,000		X
Consulting Solutions.Net	Microsoft Certified Solutions Associate (MCSA)/ Expert (MCSE) Training	224	\$9,000		X
Consulting Solutions.Net	Microsoft Office Specialist with CAPM/PMP Training Program	240	\$7,000		X
Colaberry Inc	Data Analytics Bootcamp	84	\$1,999		X
The College of Health Care Professions	Medical Coding and Billing - Blended format	900	\$12,000		X
Excel Career Training	Nurse Aide Certificate Training Program	100	\$600		X
Consulting Solutions.Net	Project Management (PMP/CAPM) Certificate w/ Agile Program	140	\$5,755		X
Vision Truck Driving School	Class B License Development Course	100	\$3,500	X	
Consulting Solutions.Net	Cisco Certified Network Associate Certificate Training Bootcamp (CCNA)	75	\$4,495		X

Consulting Solutions.Net	Internet and Mobile Development Business Optimization Specialist (IMDBOS) Program	230	\$7,000		X
Consulting Solutions.Net	SQL/NoSQL/Big Data and Project Management Certificate w/ Agile Program	240	\$7,000		X
Consulting Solutions.Net	Web Communications Management Program	490	\$14,000		X
Dallas Career Institute	Pharmacy Technician Program	300	\$5,000	X	
Arlington Career Institute	Paralegal/Legal Assistant	900	\$11,203	X	
Arlington Career Institute	HVACR	315	\$11,000	X	
New Era Training Center, Inc.	Computer Network Technician - Cisco Internet Series Program	160	\$6,200	X	
Alpha Medical Institute	Accounting	790	\$9,350	X	
Medical and Dental School of Dallas	Dental Assistant	292	\$10,220	X	
New Era Training Center, Inc.	Executive Administrative Assistant and Technical Documentation Specialist	160	\$6,200	X	
Optimum Dialysis Training Academy	Clinical Dialysis Technician	300	\$4,475	X	

**RECOMMENDATION:** Board authorization to approve vendors' training programs, as presented above.

**Consent Agenda Item - C**  
**Contracts and Purchases**

<b>FY19 Contractor Amendments and Updates</b>	<b>Contract Effective Dates</b>	<b>Initial Contract Amount</b>	<b>Action Previously Approved</b>	<b>Ratification of Contract Value</b>
<i>Child Care Assistance</i>				
<b>FY19 ChildCareGroup (Child Care Assistance) contract</b>	10/01/2018 - 09/30/2019	\$ 70,687,359	\$ 95,072,314	\$ <b>95,071,727</b>
The total contract value is slightly different due to an adjustment based upon actual expenditures through December 31, 2018. The FY19 child care performance target has been updated to 16,149 from 14,467 average number of children served per day as anticipated and briefed in February.				
<i>Workforce System Operations</i>				
<b>FY19 ResCare Workforce Services Inc. (Workforce System Operations) contract</b>	10/01/2018 - 09/30/2019	\$ 14,196,980	\$ 16,182,305	\$ <b>19,511,305</b>
In February, the \$70,000 in National Philanthropic Trust for 100K initiatives were awarded in the workforce system operations contract, but have been reallocated to the Youth System contract for ResCare Workforce Services, Inc. reducing the workforce system operations contract value as presented above. In addition, carry forward funds from FY18 programs (AEL, Retail Pay\$ and NEG) have been added to the existing contract to continue these services.				
<i>Youth System</i>				
<b>FY19 ResCare Workforce Services Inc. (Youth System) contract</b>	10/01/2018 - 09/30/2019	\$ 1,660,637	\$ 2,210,637	\$ <b>3,528,688</b>
The existing youth system contracts are effective through September 30, 2019 to allow for continued services without any service disruption. The total contract value has increased due to carry forward funds from FY18 Wage Services for Paid Work Experience and Student Hireability programs to continue these services through their expiration dates. In addition, the \$70,000 in National Philanthropic Trust for 100K initiatives have been allocated to this contract. The Summer Earn and Learn program funds will be added to ResCare's existing contract contingent upon receipt of grant from TWC with an effective date of February 1, 2019.				
<i>Adult Education &amp; Literacy</i>				
<b>Dallas County Community College District contract</b>	07/01/2018 - 06/30/2019	\$ 4,250,000		\$ <b>4,657,397</b>
An amendment to the existing DCCCD's AEL contract consists of additional funds in the amount of <u>\$407,397</u> with a supplemental target of 357. Funds consists of AEFLA Federal, EL Civics, Performance based, and TWC Award. DCCCD's total target is 6,091.				
<b>Irving ISD contract</b>	07/01/2018 - 06/30/2019	\$ 645,000		\$ <b>757,085</b>
An amendment to the existing IISD's AEL contract consists of additional funds in the amount of <u>\$112,085</u> with a supplemental target of 80. Funds consists of AEFLA Federal, EL Civics, Performance based, and TWC Award. IISD's total target is 779.				
<b>Richardson ISD contract</b>	07/01/2018 - 06/30/2019	\$ 385,000		\$ <b>417,826</b>
An amendment to the existing RISD's AEL contract consists of additional funds in the amount of <u>\$32,826</u> with a supplemental target of 12. Funds consists of AEFLA Federal, EL Civics, Performance based, and TWC Award. RISD's total target is 523.				
<b>Wilkinson Center contract</b>	07/01/2018 - 06/30/2019	\$ 1,085,000		\$ <b>1,176,218</b>
An amendment to the existing WC's AEL contract consists of additional funds in the amount of <u>\$91,218</u> with a supplemental target of 75. Funds consists of AEFLA Federal, EL Civics, Performance based, and TWC Award. WC's total target is 1,487.				
<b>ResCare Workforce Services, Inc. contract</b>	07/01/2018 - 06/30/2019	\$ 100,000		\$ <b>109,350</b>
An amendment to the existing ResCare's AEL contract consists of additional funds in the amount of <u>\$9,350</u> . Funds consists of AEFLA Federal, EL Civics, and TWC Award. ResCare continues to support the Consortium with outreach, workshops, employer contacts and orientations.				

**RECOMMENDATION:** Board ratification of contract amendments and updates to the existing Contractors as presented above.

**MEANS, ENDS AND EXPECTATIONS  
DETAIL EXPENDITURE REPORT  
February, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
5401-17	WIOA-YOUTH-PROGRAM	0617WOY000	6/30/2019	\$ 3,909,150.00	\$ 3,329,492.82	85.17%	83.33%	\$ 579,657.18	\$ 3,909,150.00	100.00%
	WIOA-YOUTH-ADMIN	0617WOY000	6/30/2019	\$ 434,350.00	\$ 343,431.20	79.07%	83.33%	\$	\$ 343,431.20	79.07%
	<b>TOTAL YOUTH</b>			<b>\$ 4,343,500.00</b>	<b>\$ 3,672,924.02</b>	<b>84.56%</b>	<b>83.33%</b>	<b>\$ 579,657.18</b>	<b>\$ 4,252,581.20</b>	<b>97.91%</b>
5402-17	WIOA-ADULT-PROGRAM	0617WOA000-1	6/30/2019	\$ 3,889,897.00	\$ 3,495,772.60	89.87%	83.33%	\$ 394,124.40	\$ 3,889,897.00	100.00%
	WIOA-ADULT-ADMIN	0617WOA000-1	6/30/2019	\$ 432,209.00	\$ 399,427.88	92.42%	83.33%	\$	\$ 399,427.88	92.42%
	<b>TOTAL ADULT</b>			<b>\$ 4,322,106.00</b>	<b>\$ 3,895,200.48</b>	<b>90.12%</b>	<b>83.33%</b>	<b>\$ 394,124.40</b>	<b>\$ 4,289,324.88</b>	<b>99.24%</b>
5403-17	WIOA-DISLOCATED -PROGRAM	0617WOD000-1	6/30/2019	\$ 3,118,131.00	\$ 2,849,480.34	91.38%	83.33%	\$ 268,650.66	\$ 3,118,131.00	100.00%
	WIOA-DISLOCATED-ADMIN	0617WOD000-1	6/30/2019	\$ 346,458.00	\$ 258,549.69	74.63%	83.33%	\$	\$ 258,549.69	74.63%
	<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 3,464,589.00</b>	<b>\$ 3,108,030.03</b>	<b>89.71%</b>	<b>83.33%</b>	<b>\$ 268,650.66</b>	<b>\$ 3,376,680.69</b>	<b>97.46%</b>
<b>TOTALS</b>				<b>\$ 12,130,195.00</b>	<b>\$ 10,676,154.53</b>	<b>88.01%</b>	<b>83.33%</b>	<b>\$ 1,242,432.24</b>	<b>\$ 11,918,586.77</b>	<b>98.26%</b>
5401-18	WIOA-YOUTH-PROGRAM	0618WOY000	6/30/2020	\$ 4,783,352.00	\$ 609,537.64	12.74%	66.67%	\$ 2,264,236.38	\$ 2,873,774.02	60.08%
	WIOA-YOUTH-ADMIN	0618WOY000	6/30/2020	\$ 531,483.00	\$ 84,630.19	15.92%	66.67%	\$	\$ 84,630.19	15.92%
	<b>TOTAL YOUTH</b>			<b>\$ 5,314,835.00</b>	<b>\$ 694,167.83</b>	<b>13.06%</b>	<b>66.67%</b>	<b>\$ 2,264,236.38</b>	<b>\$ 2,958,404.21</b>	<b>55.66%</b>
5402-18	WIOA-ADULT-PROGRAM	0618WOA000	6/30/2020	\$ 4,737,237.00	\$ 704,545.20	14.87%	66.67%	\$ 3,148,088.01	\$ 3,852,633.21	81.33%
	WIOA-ADULT-ADMIN	0618WOA000	6/30/2020	\$ 526,359.00	\$ 170,015.92	32.30%	66.67%	\$	\$ 170,015.92	32.30%
	<b>TOTAL ADULT</b>			<b>\$ 5,263,596.00</b>	<b>\$ 874,561.12</b>	<b>16.62%</b>	<b>66.67%</b>	<b>\$ 3,148,088.01</b>	<b>\$ 4,022,649.13</b>	<b>76.42%</b>
5403-18	WIOA-DISLOCATED -PROGRAM	0618WOD000	6/30/2020	\$ 4,066,583.00	\$ 1,328,411.22	32.67%	66.67%	\$ 1,874,117.14	\$ 3,202,528.36	78.75%
	WIOA-DISLOCATED-ADMIN	0618WOD000	6/30/2020	\$ 451,842.00	\$ 107,225.39	23.73%	66.67%	\$	\$ 107,225.39	23.73%
	<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 4,518,425.00</b>	<b>\$ 1,435,636.61</b>	<b>31.77%</b>	<b>66.67%</b>	<b>\$ 1,874,117.14</b>	<b>\$ 3,309,753.75</b>	<b>73.25%</b>
5416-18	<b>WIOA-Rapid Response</b>	0618WOR000	6/30/2018	\$ 76,838.00	\$ 43,204.83	56.23%	66.67%	\$ 15,560.17	\$ 58,765.00	76.48%
<b>TOTALS</b>				<b>\$ 15,586,716.00</b>	<b>\$ 3,126,279.38</b>	<b>20.06%</b>	<b>66.67%</b>	<b>\$ 7,302,001.70</b>	<b>\$ 10,428,281.08</b>	<b>66.90%</b>

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
February, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>WORKFORCE INNOVATION AND OPPORTUNITY ACT</b>										
	WIOA FORMULA FUNDS	0617 WIOA FUNDS	6/30/2017	\$ 12,130,195.00	\$ 10,676,154.53	88.01%	83.33%	\$ 1,242,432.24	\$ 11,918,586.77	98.26%
	WIOA FORMULA FUNDS	0618 WIOA FUNDS	6/30/2018	\$ 15,586,716.00	\$ 3,126,279.38	20.06%	66.67%	\$ 7,302,001.70	\$ 10,428,281.08	66.90%
7211-19	RESOURCE ADMINISTRATION	0619RAG000	9/30/2019	\$ 8,735.00	\$ 4,014.38	45.96%	41.67%	\$ -	\$ 4,014.38	45.96%
6229-19	TRADE ACT SERCVICES-2019	0619TRA000	12/31/2019	\$ 1,448,340.00	\$ 105,765.31	7.30%	N/A	\$ 880,573.68	\$ 986,338.99	68.10%
6239-19	Reemployment Services and Eligibility Assessment	0619REA000	9/30/2019	\$ 700,748.00	\$ 216,518.85	30.90%	41.67%	\$ 410,159.44	\$ 626,678.29	89.43%
<b>WIOA TOTALS</b>	<b>Totals</b>			<b>\$ 29,874,734.00</b>	<b>\$ 14,128,732.45</b>	<b>47.29%</b>		<b>\$ 9,835,167.06</b>	<b>\$ 23,963,899.51</b>	<b>80.21%</b>
<b>WAGNER-PEYSER EMPLOYMENT SERVICE</b>										
6223-19	EMPLOYMENT SERVICES	0619WPA000	12/31/2019	\$ 606,481.00	\$ 137,385.09	22.65%	33.33%	\$ 2,167.21	\$ 139,552.30	23.01%
6228-18	TX Talent Connection	0618WPB001	8/31/2019	\$ 98,945.00	\$ 3,682.82	3.72%	53.33%	\$ 25,704.00	\$ 29,386.82	29.70%
6625-19	WCI- Red, White, and You	0619WCI000	9/30/2019	\$ 51,200.00	\$ 51,184.07	99.97%	41.67%	\$ -	\$ 51,184.07	99.97%
6625-19	WCI- Child Care Conference	0619WCI000	9/30/2019	\$ 1,623.00	\$ -	0.00%	41.67%	\$ -	\$ -	0.00%
6625-19	WCI- TVLP Operating Grant Activities	0619WCI000	9/30/2019	\$ 8,584.00	\$ 3,576.65	41.67%	41.67%	\$ -	\$ 3,576.65	41.67%
6625-19	WCI- Foster Care Youth Conference	0619WCI000	9/30/2019	\$ 739.00	\$ -	0.00%	41.67%	\$ -	\$ -	0.00%
6625-19	WCI- Carrers in TX Industry Week/Youth Career Fairs	0619WCI000	9/30/2019	\$ 50,000.00	\$ 45,961.00	91.92%	41.67%	\$ -	\$ 45,961.00	91.92%
<b>E.S.TOTALS</b>	<b>Totals</b>			<b>\$ 817,572.00</b>	<b>\$ 241,789.63</b>	<b>29.57%</b>		<b>\$ 27,871.21</b>	<b>\$ 269,660.84</b>	<b>32.98%</b>
<b>FOOD STAMP EMPLOYMENT AND TRAINING</b>										
2266-19	Suppl. Nutrition Assistance Program	0619SNE000	9/30/2019	\$ 1,573,538.00	\$ 544,666.27	34.61%	41.67%	\$ 551,419.70	\$ 1,096,085.97	69.66%
<b>SNAP TOTALS</b>	<b>Totals</b>			<b>\$ 1,573,538.00</b>	<b>\$ 544,666.27</b>	<b>34.61%</b>		<b>\$ 551,419.70</b>	<b>\$ 1,096,085.97</b>	<b>69.66%</b>
<b>TEMPORARY ASSISTANCE FOR NEED FAMILIES</b>										
2243-19	NONCUSTODIAL PARENT CHOICES PRGM	0619NCP000	9/30/2019	\$ 455,220.00	\$ 142,259.22	31.25%	41.67%	\$ 271,935.47	\$ 414,194.69	90.99%
2245-19	TEMPORARY ASSISTANCE NEEDY FAMILIES	0619TAF000	10/31/2019	\$ 8,162,248.00	\$ 2,391,456.39	29.30%	38.46%	\$ 4,473,572.51	\$ 6,865,028.90	84.11%
<b>TANF -TOTALS</b>	<b>Totals</b>			<b>\$ 8,617,468.00</b>	<b>\$ 2,533,715.61</b>	<b>29.40%</b>		<b>\$ 8,613,370.86</b>	<b>\$ 8,613,370.86</b>	<b>50.05%</b>
<b>CHILD CARE SERVICES</b>										
1275-19	CCF CCMS CHILD CARE	0619CCF000	12/31/2019	\$ 68,838,793.00	\$ 10,230,889.25	14.86%	33.33%	\$ 50,917,708.63	\$ 61,148,597.88	88.83%
1276-19	CHILD CARE ATTENDANCE AUTOMATION	0619CAA000	11/30/2019	\$ 457,667.00	\$ 163,268.51	35.67%	41.67%	\$ 294,398.49	\$ 457,667.00	100.00%
1271-19	CCM CCMS LOCAL INITIATIVE	0619CCM000	12/31/2019	\$ 9,095,613.00	\$ -	0.00%	33.33%	\$ 5,616,793.00	\$ 5,616,793.00	61.75%
1272-19	CHILD CARE DFPS	0619CCP000	8/31/2019	\$ 5,061,953.00	\$ 3,404,809.21	67.26%	50.00%	\$ 1,657,143.79	\$ 5,061,953.00	100.00%
1274-18	CHILD CARE QUALITY	0618CCQ000	1/31/2019	\$ 1,712,137.00	\$ 1,712,137.00	100.00%	100.00%	\$ -	\$ 1,712,137.00	100.00%
1274-19	CHILD CARE QUALITY	0619CCQ000	10/31/2019	\$ 3,056,228.00	\$ 610,730.51	19.98%	38.46%	\$ 1,728,259.48	\$ 2,338,989.99	76.53%
<b>CARE -TOTALS</b>	<b>Totals</b>			<b>\$ 88,222,391.00</b>	<b>\$ 16,121,834.48</b>	<b>18.27%</b>		<b>\$ 60,214,303.39</b>	<b>\$ 76,336,137.87</b>	<b>86.53%</b>

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
February, 2019**

Fund #	Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>STATE OF TEXAS</b>										
7230-18	ADULT EDUCATION AND LITERACY	0618ALA000	6/30/2020	\$ 8,042,155.00	\$ 4,951,038.28	61.56%	66.67%	\$ 2,041,846.35	\$ 6,992,884.63	86.95%
7233-19	AEL - PQI - Local Performance Quality Improvement	0619PQI001	12/31/2019	\$ 30,000.00	\$ -	0.00%	16.67%	\$ -	\$ -	0.00%
<b>Totals</b>				<b>\$ 8,072,155.00</b>	<b>\$ 4,951,038.28</b>	<b>61.33%</b>		<b>\$ 2,041,846.35</b>	<b>\$ 6,992,884.63</b>	<b>86.63%</b>
<b>GRAND TOTALS</b>				<b>\$ 137,177,858.00</b>	<b>\$ 38,521,776.72</b>	<b>28.08%</b>		<b>\$ -</b>	<b>\$ -</b>	<b>80.03%</b>
<b>STATE OF TEXAS - Contracts</b>										
7353-18	Student Hireability Navigator	3018VRS135	8/31/2019	\$ 300,000.00	\$ 90,383.29	30.13%	66.67%	\$ 159,943.52	\$ 250,326.81	83.44%
7354-18	Wage Services for Paid Work Experience	3018VRS173	9/30/2019	\$ 225,000.00	\$ 26,679.57	11.86%	61.11%	\$ 175,820.43	\$ 202,500.00	90.00%
7500-19	Infrastructure Support Services and Shared Cost	0619COL000	8/31/2019	\$ 215,240.89	\$ 83,738.74	38.90%	50.00%	\$ -	\$ 83,738.74	38.90%
				<b>\$ 740,240.89</b>	<b>\$ 200,801.60</b>	<b>27.13%</b>		<b>\$ 335,763.95</b>	<b>\$ 536,565.55</b>	<b>72.49%</b>
<b>PRIVATE</b>										
7246-19	TEXAS VETERANS COMMISSION	TVC	9/30/2019	\$ 155,700.00	\$ 78,958.30	50.71%	41.67%	\$ -	\$ 78,958.30	50.71%
8515-18	100K OPPORTUNITIES INITIATIVE	Starbucks/Schultz Foundation	3/31/2020	\$ 250,000.00	\$ 5,750.68	2.30%	27.78%	\$ 70,000.00	\$ 75,750.68	30.30%
8525-18	RETAIL PIPELINE PROJECT (RETAIL PAY\$)	Walmart Foundation	11/30/2019	\$ 1,771,576.00	\$ 661,071.96	37.32%	59.09%	\$ 147,924.65	\$ 808,996.61	45.67%
<b>Totals</b>				<b>\$ 2,177,276.00</b>	<b>\$ 745,780.94</b>	<b>34.25%</b>		<b>\$ 217,924.65</b>	<b>\$ 963,705.59</b>	<b>44.26%</b>



**Workforce Solutions Greater Dallas**  
 Statements of Financial Position (Unaudited)  
 February 28, 2019 and December 31, 2018

	<b>2/28/2019</b>	<b>12/31/2018</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>ASSETS</b>		
Cash	\$ 3,746,112	8,985,392
Grants receivable	9,174,519	9,428,823
Advances and other receivables	311,443	17,003
Prepaid expenses	6,018	179,937
Investment	187,916	382,411
Equipment, net	5,925	5,925
Total assets	<u>\$ 13,431,933</u>	<u>18,999,491</u>
<b>LIABILITIES AND NET ASSETS</b>		
Accounts payable and accrued liabilities	\$ 10,022,477	15,397,075
Employee benefits payable	187,916	382,411
Deferred revenue	1,289,039	1,289,039
Total liabilities	<u>11,499,432</u>	<u>17,068,525</u>
Net Assets		
Net assets without donor restrictions	576,784	525,572
Net assets with donor restrictions	1,355,717	1,405,394
Total net assets	<u>1,932,501</u>	<u>1,930,966</u>
Total liabilities and net assets	<u>\$ 13,431,933</u>	<u>18,999,491</u>

**Workforce Solutions Greater Dallas**  
 Statements of Activities (Unaudited)  
 Period ended February 28, 2019 and December 31, 2018

	<b>2/28/2019 (Unaudited)</b>			<b>12/31/2018 (Unaudited)</b>		
	<b>Without Donor</b>	<b>With Donor</b>		<b>Without</b>	<b>With Donor</b>	
	<b>Restrictions</b>	<b>Restrictions</b>	<b>Total</b>	<b>Donor</b>	<b>Restrictions</b>	<b>Total</b>
<b>Revenues and other support:</b>						
Revenues from grants and contracts	17,302,892	—	17,302,892	100,468,488	1,405,394	101,873,882
Other	573	—	573	224,064	—	224,064
Income from investments:						
Dividends & interest	1,535	—	1,535	19,525	—	19,525
Net realized/unrealized gain	—	—	—	—	—	—
Net assets released from restrictions	49,677	(49,677)	—	184,586	(184,586)	—
Total revenues and other support	<u>17,354,677</u>	<u>(49,677)</u>	<u>17,305,000</u>	<u>100,896,663</u>	<u>1,220,808</u>	<u>102,117,471</u>
<b>Expenses:</b>						
Direct program services	16,772,794	—	16,772,794	97,303,495	—	97,303,495
Administration	530,671	—	530,671	3,389,057	—	3,389,057
Employee benefits	—	—	—	—	—	—
Total expenses	<u>17,303,465</u>	<u>—</u>	<u>17,303,465</u>	<u>100,692,552</u>	<u>—</u>	<u>100,692,552</u>
Change in net assets	51,212	(49,677)	1,535	204,111	1,220,808	1,424,919
Net assets, beginning of year	525,572	1,405,394	1,930,966	321,461	184,586	506,047
<b>Net assets, end of period</b>	<u>\$ 576,784</u>	<u>\$ 1,355,717</u>	<u>\$ 1,932,501</u>	<u>\$ 525,572</u>	<u>\$ 1,405,394</u>	<u>\$ 1,930,966</u>

# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

**FINAL RELEASE**  
As Originally Published 4/3/2019  
**FEBRUARY 2019 REPORT**

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP											
Contracted Measures		2	13	2	88.24%											
Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes																

## Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment within 10 Weeks	+P	108.02%	55.33%	55.33%	59.77%	57.79%	55.96%	9,189	15,374	62.13%	55.91%			7/18	11/18
TWC	# of Employers Receiving Workforce Assistance	MP	103.96%	6,241	11,502	6,488	11,033	11,067	----	----	5,198	3,893			10/18	2/19

## Program Participation Measures

TWC	Choices Full Work Rate - All Family Total	MP	97.10%	50.00%	50.00%	48.55%	44.75%	49.62%	222	459	46.52%	51.60%			10/18	2/19
TWC	Avg # Children Served Per Day - Combined (Discrete Month)	-P	92.16%	14,467	16,149	13,333	n/a	n/a	266,665	20	n/a	n/a	n/a	n/a	2/19	2/19
TWC	Avg # Children Served Per Day - Combined	n/a	n/a	n/a	n/a	11,630	11,424	10,923	1,267,694	109	11,061	12,503			10/18	2/19

1. TWC modified child care measure status methodology effective with the February MPR to be more consistent with the historic methodology. Generally, <95% of Target is -P, >=105% of Target is +P (unless service level is unsustainable), or else MP. This methodology is applied to the monthly Ramp-up Target if the Board has not yet hit their Combined Target or against the Combined Target itself once the Board has fully ramped up.

## WIOA Outcome Measures

LBB-K	Employed/Enrolled Q2 Post Exit – C&T Participants	MP	100.26%	69.00%	69.00%	69.18%	70.25%	70.15%	23,399	33,823	69.19%	69.18%			7/17	12/17
LBB-K	Employed/Enrolled Q2-Q4 Post Exit – C&T Participants	MP	100.14%	84.00%	84.00%	84.12%	84.67%	85.72%	19,799	23,536	84.58%	83.62%			1/17	6/17
TWC	Median Earnings Q2 Post Exit – C&T Participants	MP	101.44%	\$5,101.73	\$5,006.00	\$5,175.43	\$5,283.93	\$5,217.27	n/a	22,154	\$5,149.59	\$5,198.34			7/17	12/17
LBB-K	Credential Rate – C&T Participants	+P	121.87%	60.00%	60.00%	73.12%	72.20%	70.86%	253	346	67.90%	77.72%			1/17	6/17
DOL-C	Employed Q2 Post Exit – Adult	MP	95.85%	74.90%	74.90%	71.79%	71.00%	76.97%	168	234	73.58%	70.31%			7/17	12/17
DOL-C	Employed Q4 Post Exit – Adult	MP	98.22%	72.40%	72.40%	71.11%	70.55%	76.03%	192	270	69.41%	74.00%			1/17	6/17
DOL-C	Median Earnings Q2 Post Exit – Adult	---	-----	-----	-----	\$6,137.04	\$4,969.23	\$5,498.57	n/a	164	\$5,728.35	\$6,589.98			7/17	12/17
DOL-C	Credential Rate – Adult	MP	96.38%	82.00%	82.00%	79.03%	80.35%	78.78%	98	124	77.14%	81.48%			1/17	6/17
DOL-C	Employed Q2 Post Exit – DW	MP	103.46%	86.30%	86.30%	89.29%	83.82%	86.67%	75	84	86.84%	91.30%			7/17	12/17
DOL-C	Employed Q4 Post Exit – DW	MP	102.64%	86.60%	86.60%	88.89%	83.85%	85.76%	64	72	90.63%	87.50%			1/17	6/17
DOL-C	Median Earnings Q2 Post Exit – DW	---	-----	-----	-----	\$9,316.20	\$9,232.00	\$8,636.71	n/a	75	\$7,791.83	\$10,598.88			7/17	12/17
DOL-C	Credential Rate – DW	-P	85.40%	81.70%	81.70%	69.77%	79.63%	73.90%	30	43	57.89%	79.17%			1/17	6/17

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

*FINAL RELEASE*  
As Originally Published 4/3/2019  
**FEBRUARY 2019 REPORT**

Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes															

## WIOA Outcome Measures

DOL-C 2	Employed/Enrolled Q2 Post Exit – Youth	MP	108.01%	68.30%	68.30%	73.77%	69.29%	75.33%	<u>270</u> 366	71.18%	76.02%			7/17	12/17
DOL-C 2	Employed/Enrolled Q4 Post Exit – Youth	MP	93.68%	72.50%	72.50%	67.92%	71.03%	72.21%	<u>144</u> 212	69.00%	66.96%			1/17	6/17
DOL-C 2	Credential Rate – Youth	MP	103.21%	65.10%	65.10%	67.19%	73.50%	73.08%	<u>43</u> 64	68.75%	65.63%			1/17	6/17

2. <90% of Target is -P and >= 110% of Target is +P.

3. Targets will be negotiated late in BCY18 when casemix data is available.

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

# AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

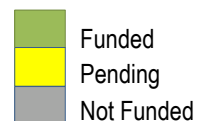
Percent of Target (Year-to-Date Performance Periods)

**FINAL RELEASE**  
As Originally Published 4/3/2019  
**FEBRUARY 2019 REPORT**

Green = +P    White = MP    Yellow = MP but At Risk    Red = -P

Board	Reemployment and Employer Engagement		Participation		WIOA Outcome Measures															Total Measures			
			Choices Full Work Rate-All Family Total	Avg # Children Svd Per Day-Comb (Discr. Mo)	C&T Participants				Adult				DW				Youth			+P	MP	-P	% MP & +P
	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q2-Q4 Post-Exit			Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q4 Post-Exit	Credentia Rate						
	Climnt ReEmpl within 10 Weeks	Emplyrs Rcvg Wkfc Assist	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q2-Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q4 Post-Exit	Credentia Rate						
Alamo	114.93%	100.99%	128.22%	104.59%	102.41%	102.36%	103.64%	108.05%	102.66%	100.34%	n/a	71.88%	101.44%	99.20%	n/a	97.06%	99.96%	88.99%	138.81%	4	11	2	88%
Borderplex	110.02%	111.46%	111.28%	101.98%	97.06%	100.23%	102.56%	102.02%	103.09%	115.82%	n/a	79.82%	101.20%	94.45%	n/a	101.67%	101.35%	93.93%	64.52%	4	11	2	88%
Brazos Valley	118.49%	99.88%	71.14%	106.38%	99.67%	97.43%	99.96%	100.78%	111.68%	105.75%	n/a	109.66%	80.28%	113.82%	n/a	107.24%	125.83%	94.69%	44.45%	5	9	3	82%
Cameron	115.99%	104.92%	113.08%	98.35%	106.71%	99.61%	105.52%	143.27%	90.64%	94.39%	n/a	104.02%	110.18%	103.44%	n/a	107.00%	109.82%	96.50%	108.77%	6	11	0	100%
Capital Area	111.14%	105.28%	88.90%	102.12%	101.90%	104.15%	106.94%	103.97%	101.55%	99.52%	n/a	93.75%	96.85%	110.14%	n/a	96.41%	110.17%	111.09%	104.51%	6	10	1	94%
Central Texas	109.69%	103.63%	118.06%	106.41%	93.01%	99.77%	103.21%	100.45%	95.96%	104.08%	n/a	123.50%	98.94%	97.89%	n/a	87.84%	107.62%	95.75%	111.30%	5	10	2	88%
Coastal Bend	118.81%	113.97%	121.98%	107.36%	98.52%	100.71%	101.58%	126.13%	94.77%	94.33%	n/a	116.63%	101.97%	98.12%	n/a	95.12%	98.07%	112.45%	161.04%	8	9	0	100%
Concho Valley	116.09%	108.85%	98.56%	105.45%	105.57%	100.57%	102.64%	137.93%	105.50%	116.51%	n/a	89.54%	117.02%	86.65%	n/a	112.99%	106.26%	118.38%	127.93%	10	5	2	88%
Dallas	108.02%	103.96%	97.10%	92.16%	100.26%	100.14%	101.44%	121.87%	95.85%	98.22%	n/a	96.38%	103.46%	102.64%	n/a	85.40%	108.01%	93.68%	103.21%	2	13	2	88%
Deep East	115.10%	108.96%	86.08%	94.73%	104.55%	100.46%	102.61%	125.70%	109.27%	90.65%	n/a	107.59%	101.42%	95.98%	n/a	108.54%	109.81%	106.75%	135.54%	4	11	2	88%
East Texas	111.02%	122.46%	91.44%	111.18%	101.17%	101.08%	105.04%	91.12%	97.30%	96.28%	n/a	89.54%	105.31%	104.35%	n/a	94.61%	87.40%	107.73%	116.33%	5	8	4	76%
Golden Cresce	111.02%	100.21%	141.18%	104.30%	107.78%	101.23%	105.66%	121.95%	120.16%	108.30%	n/a	106.31%	93.81%	93.60%	n/a	108.54%	117.10%	133.73%	121.95%	9	8	0	100%
Gulf Coast	111.88%	96.71%	98.78%	102.25%	96.29%	98.75%	103.43%	101.75%	99.04%	99.49%	n/a	93.40%	100.29%	97.24%	n/a	98.97%	113.99%	111.56%	143.31%	4	13	0	100%
Heart of Texas	116.95%	124.40%	98.64%	102.40%	102.52%	99.23%	102.33%	132.18%	97.31%	94.22%	n/a	114.42%	116.01%	134.41%	n/a	37.03%	109.57%	96.29%	107.87%	6	10	1	94%
Lower Rio	121.71%	108.27%	111.32%	101.50%	109.90%	99.21%	103.80%	137.45%	99.56%	102.07%	n/a	101.25%	104.02%	101.01%	n/a	111.11%	103.23%	103.21%	141.27%	7	10	0	100%
Middle Rio	106.54%	106.11%	111.68%	102.35%	100.12%	92.39%	101.43%	146.47%	101.01%	83.23%	n/a	100.69%	118.06%	111.11%	n/a	111.11%	110.46%	93.96%	95.65%	8	7	2	88%
North Central	102.57%	116.70%	111.44%	92.47%	96.25%	101.68%	102.90%	119.87%	104.61%	100.68%	n/a	99.86%	100.32%	94.50%	n/a	95.09%	95.94%	104.46%	130.02%	4	12	1	94%
North East	106.76%	95.78%	89.82%	100.45%	101.17%	101.57%	101.68%	62.78%	96.71%	104.36%	n/a	110.86%	114.42%	112.93%	n/a	111.11%	94.36%	116.72%	112.80%	7	8	2	88%
North Texas	110.47%	103.90%	99.54%	96.60%	103.72%	101.43%	101.46%	140.52%	111.11%	99.96%	n/a	106.71%	114.59%	90.91%	n/a	114.03%	85.55%	104.03%	103.11%	5	11	1	94%
Panhandle	120.70%	98.05%	135.28%	97.13%	103.80%	102.20%	101.96%	112.45%	106.71%	113.35%	n/a	84.83%	101.34%	102.92%	n/a	94.32%	94.98%	119.17%	76.14%	5	10	2	88%
Permian Basin	123.71%	103.76%	95.78%	96.03%	107.83%	102.62%	102.14%	130.30%	96.52%	71.18%	n/a	99.63%	117.18%	95.23%	n/a	87.54%	119.76%	122.55%	161.04%	7	8	2	88%
Rural Capital	105.66%	100.77%	98.70%	115.74%	104.35%	106.10%	108.15%	126.18%	105.64%	110.38%	n/a	92.96%	105.71%	111.22%	n/a	111.11%	100.26%	107.23%	137.17%	9	8	0	100%
South Plains	118.42%	100.08%	116.52%	99.37%	101.38%	97.17%	101.10%	125.68%	100.09%	110.57%	n/a	102.37%	91.34%	93.19%	n/a	92.59%	100.85%	117.50%	124.67%	6	11	0	100%
South Texas	107.80%	109.81%	114.24%	97.34%	100.87%	98.40%	105.86%	149.12%	96.30%	103.41%	n/a	105.62%	102.97%	111.73%	n/a	144.72%	99.08%	118.87%	104.02%	8	9	0	100%
Southeast	120.56%	99.45%	104.66%	106.24%	102.86%	99.62%	102.66%	98.68%	98.78%	110.54%	n/a	132.87%	92.52%	112.88%	n/a	98.43%	91.66%	101.67%	89.05%	4	12	1	94%
Tarrant	106.57%	107.54%	95.82%	91.36%	99.22%	101.25%	103.46%	114.48%	105.93%	101.31%	n/a	96.03%	98.90%	97.48%	n/a	91.08%	90.43%	98.65%	83.17%	3	12	2	88%
Texoma	113.27%	99.79%	111.82%	115.31%	106.26%	101.11%	103.75%	127.45%	105.82%	104.41%	n/a	101.58%	114.42%	111.11%	n/a	40.00%	95.81%	114.89%	104.44%	7	8	2	88%
West Central	121.35%	102.82%	83.28%	103.06%	97.51%	98.13%	104.72%	101.85%	106.92%	94.44%	n/a	88.86%	104.76%	96.38%	n/a	111.11%	106.49%	107.31%	n/a	2	12	2	88%
+P	27	12	13	6	6	1	6	19	3	6	0	5	8	9	0	8	6	11	14	160			
MP	1	16	9	17	21	26	22	7	25	20	0	17	19	18	0	15	20	16	8	277			
-P	0	0	6	5	1	1	0	2	0	2	0	6	1	1	0	5	2	1	5	38			
% MP & +P	100%	100%	79%	82%	96%	96%	100%	93%	100%	93%	N/A	79%	96%	96%	N/A	82%	93%	96%	81%	92%			
From	7/18	10/18	10/18	2/19	7/17	1/17	7/17	1/17	7/17	1/17		1/17	7/17	1/17		1/17	7/17	1/17	1/17	From			
To	11/18	2/19	2/19	2/19	12/17	6/17	12/17	6/17	12/17	6/17		6/17	12/17	6/17		6/17	12/17	6/17	6/17	To			

**Means, Ends, and Expectations  
Endorsement of External Grants and Partnerships**



Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership presented to the Board for endorsement.

Pending applications	Status	Program Overview
Texas Workforce Commission Skills Development	Pending	Dallas County Community College District on behalf of Richland College to train 39 new hires and 222 current workers partnering with HMS Holding offering information technology training.
Texas Workforce Commission Dual Credit and Tech Ed.	Pending	Lancaster ISD proposes a dual credit programs for Career Technical Education for culinary and engineering/robotics pathways.
		Duncanville ISD proposes dual credit programs for Career Technical Education for information technology and health science pathways.
	Pending	Cedar Valley College proposes dual credit programs for CTE for HVAC pathways.
Texas Workforce Commission Skills Development	Pending	Cedar Valley College proposes a skills development grant totaling \$500,101 to train 40 new hires and 238 current workers. CVC will partner with Ancor Rigid Plastics, Cadence McShane Construction, Campos Engineering, EA Sween Company, Glaziers Beer and Beverage, H2T Holdings, Herbalife, and Romark Texas.
Texas Workforce Commission Skills Development	Pending	Dallas County Community College District on behalf of Bill J. Priest Institute for Economic Development and Cedar Valley College proposes a partnership with the DFW Hospital Council/Children's Medical Center, Medical City Healthcare, Methodist Health System, and Texas Scottish Rite Hospital for Children to apply for \$926,691 to train 105 new workers and 413 current workers. This is a multiple board application including Dallas, North Texas and Tarrant WDBs. Occupations targeted include: Mechanical Engineer, Registered Nurse, Respiratory Therapist, Emergency Medical Technician, Surgical Technician, Licensed Vocational Nurse, Health Information Specialist, and other occupations.

**Previously Presented Pending Status**

Funding Source/	Status	Program Overview
Texas Workforce Commission Skills Development Fund	Pending	Richland College, Garland Campus will train 41 new hires and 231 current workers within the manufacturing industry. Companies include: Ecolab, RHE Hatco Inc., Interceramic, Kirchhoff Automotive, MAPEI Corp., and others. The grant amount requested totals \$418,968.
National Philanthropic Trust	Funded	WFSDallas was awarded \$250,000 to implement the 2 <sup>nd</sup> year of the 100,000 Opportunities Initiative, Dallas. The grant will host three events to attract, hire and retain Opportunity youth; connect Opportunity youth to jobs, training and services to find and retain employment; and to assist in the development of systems that increase outcomes for employer and youth in the region.
Texas Workforce Commission High Demand Job Training Program	Pending	WFSDallas and Cedar Valley College will partner with Lancaster Economic Development to offer services allowable within the TWC high demand job training program. Lancaster Economic Development Corp. will match \$150,000 dollar for dollar grant funds provided by TWC.
City of Dallas, RFP for Workforce Development	Pending	Goodwill Industries of Dallas will train 90 participants within computer literacy and financial education with 65 completing the Certificate for Apartment Maintenance Technician. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
City of Dallas, RFP for Workforce Development	Pending	City Wide Community Development Corp. will train 48 participants within logistics in partnership with Cedar Valley College. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
City of Dallas, RFP for Workforce Development	Pending	Oak Cliff Chamber of Commerce will train 43 participants within the healthcare industry for Patient Care Technicians in partnership with Methodist Health System and DCCCD. WFSDallas will partner to offer support services, pending award of funds, eligibility requirements and funding availability.
Texas Workforce Commission	Pending	WFSDallas, as the grant recipient, will partner with the Dallas County Community College to respond to the Request for Applications ApprenticeshipTexas. Approximately \$200,000 will be requested to serve employers including but not limited to (DFW Airport, SW Alliance, Organ Donor Transplant and others).
Texas Workforce Commission	Pending	Dallas County Community College, Bill J Priest, Cedar Valley College, and El Centro College propose a \$567,890 to serve 208 current workers and 54 new workers. This grant will offer Health care training with employer partners (Children's Health System of Texas, Medical City Healthcare, Methodist Health System, THR, and Texas Scottish Rite).
Texas Workforce Commission	Pending	Dallas County Community College proposes \$279,999 for an apprenticeship program for electricians, tradeshow decorators, and television production technicians. This program targets cities within Dallas, Lubbock, and Irving.
City of Dallas	Pending	North Lake College and Cardinal Financial Services are submitting this request for a 12-month Skills Development Fund (SDF) grant project in the amount of \$395,675 to train 107 new employees (\$2,969/trainee) a total of 100 percent (100%) new jobs.

**RECOMMENDATION:** Board authorization to approve grant applications presented above.

# Industry Sector Report

April 2019

## INFRASTRUCTURE

**Kent Andersen, Account Executive**  
kandersen@wfsdallas.com, 214.290.1019

Workforce Solutions Greater Dallas continues to move forward with our [Love Field Industry Sector Initiative](#). In partnership with the Dallas Regional Chamber, WFSDallas engaged our Love Field employer group for a second time on February 28<sup>th</sup>. The discussion centered on employer need, talent shortcomings and education gaps faced by large and small employers in and around Love Field. We have embraced seven employers engaged in this sector including Southwest Airlines, Bombardier, Safran, City of Dallas, Dallas Aircraft Sales, Business Jet Center and Aircraft Parts Book. WFSDallas evaluated input received from surveys from our employer group, employer input at our meetings and on site tours. Our feedback has indicated a need for two specific education and training paths, one focused on A&P Mechanics and Avionics Technicians and one focused on Ground Operations. WFSDallas will follow up with a third meeting on May 30<sup>th</sup>.

The Highway Construction Workforce Pilot officially ended on March 31<sup>st</sup> and has been replaced by the Highway Construction Workforce Partnership (HCWP). WFSDallas is an active participant in the national effort and will continue to be involved with the Workforce Pilot as this initiative takes shape.



May 13 -17



**BOMBARDIER**



## ADVANCED MANUFACTURING

Steven Bridges, Account Executive  
sbridges@wfsdallas.com, 214.290.1015

On March 6<sup>th</sup>, Workforce Solutions Greater Dallas met in partnership with Dallas County Community College District, City of Dallas, and Dallas County Manufacturers' Association, to bring Advanced Manufacturing Technician training to the Dallas area. Having a Dallas **FAME** (Federation for Advanced Manufacturing Education) AMT project will help ensure a ready pipeline of skilled talent for the industry. A planned Employer Consortium meeting is scheduled for April 25<sup>th</sup> for interested employers such as Pepsico, Dal-Tile, Plastipak, Kraft/Heinz, Lineage Logistics, PCS, Brill, and others.



## Retail Pay\$

Sponsored By Walmart

WORKFORCESOLUTIONS  
GREATER DALLAS



WFSDallas partnered with CitySquare and Café Momentum providing Retail Pay\$ certifications and tablets to Foster Youth.

## RETAIL

Lynn Hoffman, Senior Employer Service Manager  
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### Retail Pay\$ - By the Numbers:

- 650 Total Learners!
- Penn Foster Online Skills Academy, 54 completed certifications!
- DCCCD, 40 received Supervisor Certifications earning 18 credit hours!

Lynn attended the Retail Opportunity Network (RON) Spring Conference in Baltimore. Activities included a site visit to the Salvation Army's nonprofit grocery store, **DMG Foods**.  
"Doing the Most Good"



**Community Engagement  
April 2019**



**March 31-April 4**

The Adult Education & Literacy team, along with Consortium partners, presented at the Coalition for Adult Basic Education (COABE) Conference in New Orleans. COABE is an annual conference where adult educators, directors and state leaders share best practices about their Adult Education programs.

**Upcoming  
Job Fairs**

May 1, 2019
<b>5th Annual Healthcare Career Fair</b> Irving Convention Center 10:00 a.m. - 2:00 p.m.
May 16, 2019
<b>Infrastructure Week Career Fair</b> Location - TBD 1:00 p.m. - 5:00 p.m.
June 6, 2019
<b>"Money Moves"</b> <b>Young Adult Job Fair</b> Location - TBD 1:00 p.m. - 5:00 p.m.



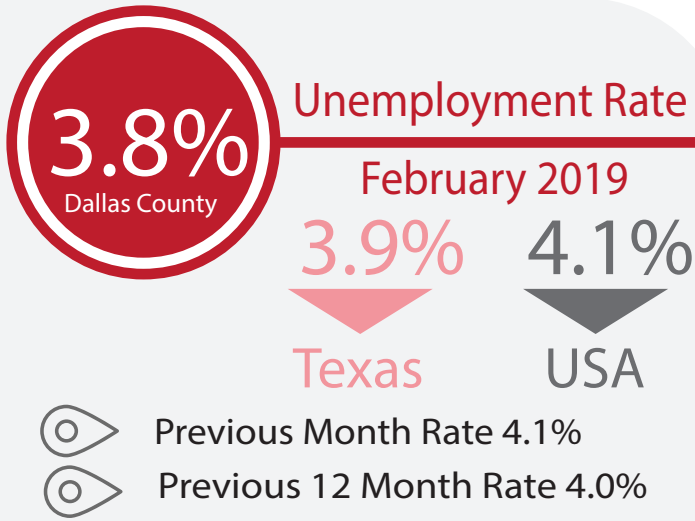
**April 4, 2019**

Steven Bridges, Account Executive, met with school administrators and students from DISD's Pre-Mechanical Engineering program at Kimball's E-Tech High School. Students in this program will have an Associate's degree by the time they graduate High School, providing a ready workforce for the Advanced Manufacturing industry.

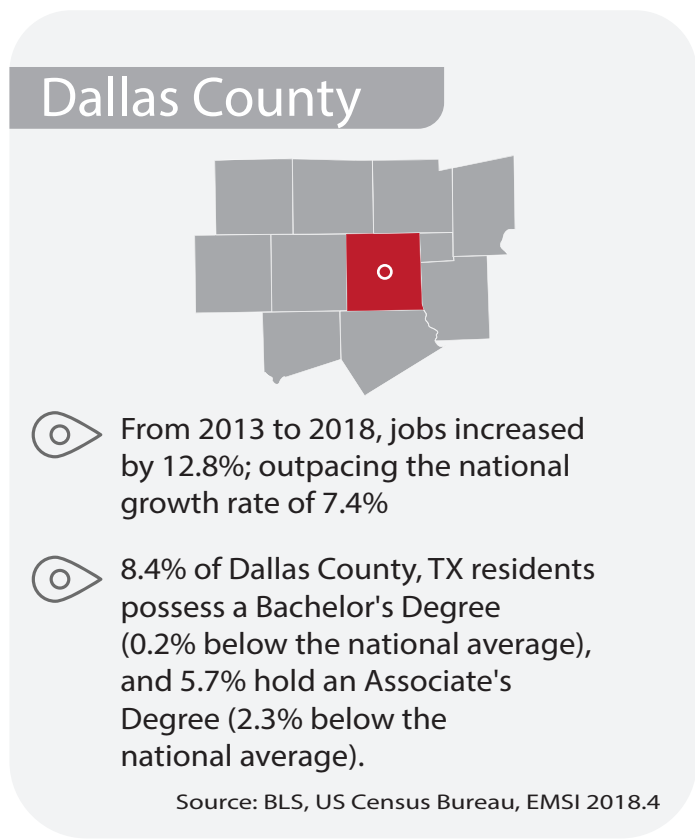
**March 20**

ResCare Community Outreach staff assisted job seekers and provided service orientations at AVANCE. AVANCE is a national, non-profit organization, primarily serving Texas that assists under-resourced families of young children in overcoming isolation and lack of opportunity.





Sources: Texas Workforce Commission, TLMI



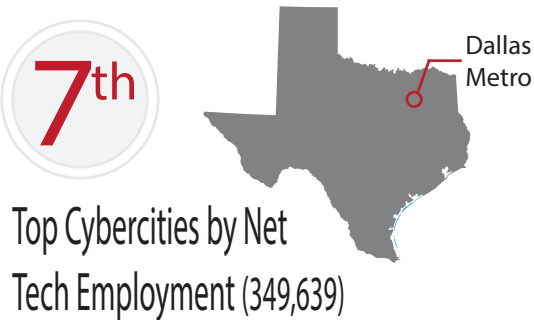
Source: BLS, US Census Bureau, EMSI 2018.4

### Retail Sector Snapshot



Sources: BLS, EMSI 2018.4

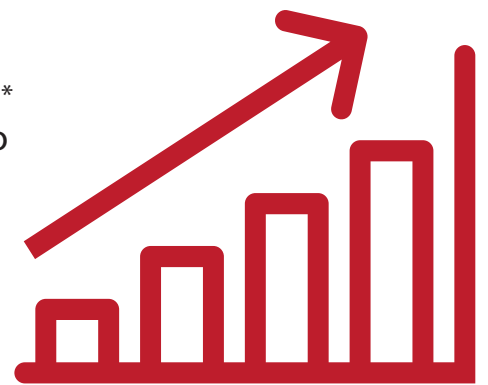
### Tech Employment



Source: CompTIA, Cyberstates 2019 Report

### Job Market

Demand for middle skills\* occupations continues to grow. In March, Dallas County had **20,329** unique jobs postings; Up from **14,662** in March 2018



Sources: BLS, EMSI 2018.4  
 \*Typically require more education and training than a high school diploma but less than a four-year college degree

### Area Layoffs

#### Company Layoffs/Closing

Walmart #494
Signet Jewelers-Rombaur RD
Teleperformance USA-FHCS, Inc
Signet Jewelers-Dallas
Aprima Medical Software, Inc. an eMD's Co.
General Information Services dba HireRight
Payless Shoesource-Dallas Corp. Office
Children's Health Systems of Texas
Sears Fashion Distribution Center 2
AllianceOne Receivables Management
Kohl's-Dallas

City	Notice	# Jobs
Dallas	4/3/2019	415
Dallas	4/1/2019	58
Dallas	3/28/2019	390
Dallas	3/25/2019	122
Richardson	3/7/2019	149
Dallas	3/7/2019	76
Dallas	2/25/2019	75
Dallas	1/31/2019	93
Garland	1/18/2019	84
Dallas	1/15/2019	236
Dallas	1/11/2019	330

**TOTAL 2,028**

### Layoffs In Dallas County

**UP**

**2,028** layoffs have been announced through April 2019. During the same time period in 2018, only **255** layoffs had been announced

Source: TWC, WARN

## Legislative Update

**H-1B Visas** - On April 1, the U.S. Citizenship and Immigration Services (USCIS) began accepting applications for the 85,000 H-1B visas available in FY2020. By April 5, it had met the application goal and is assessing whether submissions include the 20,000 workers with U.S. master's degrees or higher.

**House DOL Appropriations Hearing** - In April USDOL Secretary Alexander Acosta testified before the House Appropriations Committee defending his budget request that would cut DOL by 9.7 percent. Similar requests have been rejected the last 2 years.

**Higher Education Act (HEA) Reauthorization** - Both House and Senate committees are holding hearings regarding HEA reauthorization. The White House has released its priorities for the reauthorization of the HEA which include Pell Grant expansion to shorter-term training programs, a proposed pilot program to expand access to market-driven workforce development programs via innovative providers of postsecondary education, aligning Federal Work Study jobs with work-based learning opportunities, greater emphasis on outcomes in the accreditation process, and more transparency relative to postsecondary costs, graduation rates, and earnings outcomes.

### Texas Legislation we are following:

- **HB 1483/SB 643** - *Relating to a pilot program for assisting certain recipients of public benefits to gain permanent self-sufficiency.* The bill requires the implementation of a pilot program to help public benefits recipients gain permanent self-sufficiency by extending TANF and SNAP benefits for up to 60 months as well as providing wrap-around case management.
- **HB 2588** - *Relating to the award of grants by the Texas Workforce Commission to facilitate the participation of certain veterans and military personnel in apprenticeship training programs.*
- **HB 680/SB 1002** - *Relating to the powers and duties of the Texas Workforce Commission and local workforce development boards regarding the provision of child care.* The bill requires that any professional development for child care providers meet Texas Rising Star program requirements.
- **HB 2416/SB 1055** - *Relating to the administration by the Texas Workforce Commission of a workforce diploma pilot program.* The pilot defines requirements for public, nonprofit, or private high school diploma-generating entities.
- **HB 285** - *Relating to workforce requirements and employment and training services for certain persons receiving benefits under the supplemental nutrition assistance program.* The bill would remove all exemptions and time waivers currently granted to able-bodied SNAP recipients impacting minimum service counties mostly in rural areas.

**President's Briefing – Item A**

Action Pursuant to the Close Session – Authorization to Execute Leases and/or Contracts

**President's Briefing – Item B**

Shared Services Presentation - ChildCareGroup

**President's Briefing – Item C  
Policy**

Analysis of current child care provider reimbursement rates and parent share of cost policies will be discussed presenting financial options for increasing specific reimbursement rates and modifying parent share of cost.

**President's Briefing Item – D  
Authorization of Contracts, Partnerships, and Agreements**

**I. ResCare Contract Amendment**

**A. Workforce System Operations Incentive Matrix**

The incentive matrix for ResCare Workforce Services, Inc. is determined each year based upon the Board's performance targets set by Texas Workforce Commission and available funding. The proposed matrix includes:

- Increase in the total amount set at risk from \$600,000 to \$700,000 to incentivize making the critical Choices measure;
- Choices Full Work Rate is at 50% versus 38.50% from last year;
- Adult and DW measures are set at the same percentage at risk rate of 5%; and
- Median Earnings Q2 Post Exit for Adult and DW are not part of the matrix due to no target set by TWC.

**Budget Period: October 1, 2018 – September 30, 2019**

Performance Measure	Performance Target	Percentage at Risk
Claimant Reemployment within 10 weeks	55.34%	4.00%
Employer Workforce Assistance	11,502	4.00%
Choices Full Work Rate - All Family	50.00%	50.00%
Employed/Enrolled Q2 Post Exit - All Participants	69.00%	5.00%
Employed/Enrolled Q2-Q4 Post Exit - All Participants	84.00%	5.00%
Median Earnings Q2 Post Exit - All Participants	\$5,006	5.00%
Credential Rate - All Participants	60.00%	0.00%
Employed Q2 Post Exit - Adult	74.90%	4.50%
Employed Q4 Post Exit - Adult	72.40%	4.50%
Median Earnings Q2 Post Exit - Adult		
Credential Rate - Adult	82.00%	4.50%
Employed Q2 Post Exit - DW	86.30%	4.50%
Employed Q4 Post Exit - DW	86.30%	4.50%
Median Earnings Q2 Post Exit - DW		
Credential Rate - DW	81.70%	4.50%
<b>Total</b>		<b>100.00%</b>

\*Profit not to exceed \$700,000 (WIOA Adult, WIOA DW, TANF and SNAP)

\*\*All incentives are payable only on cumulative September 2019 final (year-end) performance report.

MP = percent of target is within 5% of the target – earns 100% of the incentive percentage at risk.

*Non-Custodial Parent Profit Matrix*

Performance Measure	Performance Target	Percentage at Risk
Obtained Employment Rate	65.00%	50.00%
Retained Employment Rate	50.00%	50.00%
<b>Total</b>		<b>100.00%</b>

\*Profit not to exceed \$15,000

\*\*All incentives are payable only on cumulative September 2019 final (year-end) performance report.

MP = percent of target is within 5% of the target – earns 100% of the incentive percentage at risk.

**B. Additional Supplemental Nutrition Assistance Program Employment & Training Funds**

TWC has notified the Board, additional Supplemental Nutrition Assistance Program Employment & Training (SNAP E&T) funds are forthcoming. Staff request approval to award the funds to ResCare contingent upon receipt of the grant. The projected award amount is \$245,979 and funds will have an expiration date of September 30, 2019.

**RECOMMENDATION:** Authorization to amend the existing ResCare’s workforce system operations contract with the incentive matrices and additional SNAP funds contingent receipt of grant from TWC as presented above.

**II. Youth Services RFP**

Workforce Solutions Greater Dallas released a procurement for Workforce Innovation and Opportunity Act – Youth System proposals on March 7, 2019 at 1:00 p.m. C.S.T. with a response date of April 11, 2019 at 5:00 p.m. C.D.T. Proposals will be reviewed and scored by reviewers with recommendations presented at the Board of Directors’ meeting on April 17<sup>th</sup>.

**III. ChildCare Quality RFP**

On February 5, 2019, Workforce Solutions Greater Dallas released new procurement for Child Care Quality activities with deadlines *March 7, 2019 at 5:00 p.m. CST; April 4, 2019 at 5:00 p.m. CDT; and May 2, 2019 at 5:00 p.m. CDT*. Procurement results indicated below reflect program design and budgets, as originally proposed from proposals received by March 7<sup>th</sup> and April 4<sup>th</sup> due dates. Negotiations will begin in the near future to resolve any cost, performance and/or service strategies before contracts are issued or trainings are placed on the vendors’ list. The following results of the eight (8) proposals received, evaluated, scored and ranked are:

- Two (2) did not meet the threshold of 70:
  - Integrity Training & Professional Services for professional training services – a score of 55; and
  - 501ops for professional development and/or innovative services – a score of 62
- Six (6) proposals met the score threshold of 70 as presented below:

Rank Order	Organization	Proposed Budget	Proposal Score	Proposed Services
1	First3Years	\$150 per hour (all-inclusive hourly rate) up to 3 hours	86.00	<u>Professional Training Services</u> - Developmental Screenings and the Childcare Provider’s Role; Supporting Healthy Development in Early Childhood; and Ethics for Early Childhood Professionals
2	Raising Austin dba Together4Children	\$117,263	86.00	<u>Professional Development/Other Innovative Activities</u> - Promoting Quality Infant and Toddler Care Academy Series; and Taking Charge of Change Strengthening Programs Serving Very Young Children
3	Raising Austin dba Together4Children	\$28,020	86.00	<u>Professional Development/Other Innovative Activities</u> - Cradling Literacy: Building Skills to Nurture Early Language and Literacy From Birth to Five; and Prime Times-Excellence in Infant and Toddler Programs
4	Eastfield College of Dallas County Community College District <i>Note: Services proposed for FY20 and will be negotiated contingent upon receipt of BCY2020 funding.</i>	\$364,147	85.00	<u>Professional Development/Other Innovative Activities</u> - CDA Credential Preparation College Credit Courses; Child Development/Early Childhood & Administrative Certificates Training Series; Infant & Toddler Continuing Education Seminars; College Credit Training toward AAS in Child Development/Early Childhood; & CDEC 1321 Infant & Toddler Child Courses

5	First3Years	\$10,700	71.00	<u>Professional Development/Other Innovative Activities</u> - Developmental Screening in the Childcare Setting; and Preventing Burnout, Supporting Professionals through Reflective Supervision
6	Minding YOB Services, LLC * Arlington	\$150 per hour (all-inclusive hourly rate) up to 3 hours	83.00	<u>Professional Training Services</u> - Poison Prevention in (Toddler) Young Children – Simple Steps to Safety; We Are Diverse – Inclusion NOT Exclusion; and Conducting Performance Appraisals – It's a Process.

**RECOMMENDATION:** Board authorization to negotiate with the recommended vendors/proposers scoring 70 or better, as presented above. The budget amounts and deliverables will be negotiated for professional development with all recommended trainers added to a vendors' list, as recommended above. Proposers not scoring 70 or better may be reconsidered or resubmit for the upcoming May deadline. Both providers will be offered opportunities to address the reviewers' questions.

**Quality Assurance and Oversight – President’s Briefing – Item E**

	Review final with no issues
	Pending final review
	Review final with issues

February 2017 Gulf Coast Trades DC.05-17.GC WIOA Youth		<b>Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas:</b> Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. <b>Status:</b> Pending close-out report.
September 2017 ResCare DC 11-17 WIOA Youth		<b>Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas:</b> Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. <b>Status:</b> Pending close-out report.
February 2018 ResCare DC 09-17 WIOA DW		<b>Program Review of WIOA-DW. Recommendations were made relating to the following areas:</b> Dislocated Worker Eligibility Criteria, Individualized Career Services, Support Services and TWIST Data Entry. <b>Status:</b> Pending close-out report.
September 2018 ResCare DC 14.18 WIOA Adult		<b>Program Review of WIOA-Adult. Recommendations were made relating to the following areas:</b> Eligibility, Individualized Career Services, and Support Services. <b>Status:</b> Pending monitor response.
August 2018 ResCare DC 03-18 Choices		<b>Program Review of CHOICES. Recommendations were made relating to the following areas:</b> Eligibility, Assessment, Family Employment Plan, Family Work Requirement, Allowable Activities, Participation, Case Management, Support Services Incentives, Non-cooperation, Post-employment Services, Employment Outcome Tab and TWIST Data Entry. <b>Status:</b> Pending contractor response.
October 2018 ResCare DC 13.18 WIOA DW		<b>Program Review of WIOA-DW. Recommendations were made relating to the following areas:</b> Individualized Career Services, and TWIST Data. <b>Status:</b> Pending monitor response.
July 2018 Richland DC 02.18 WIOA Youth		<b>Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas:</b> Basic Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, Performance Outcome Tab, TWIST, and Data Entry. <b>Status:</b> Pending monitor response.
October 2018 ResCare DC 05-18 NCP		<b>Program Review of NCP. Recommendations were made relating to the following areas:</b> Intake, Activities, Case Management, Support Services, Post-employment Services, and TWIST Data Entry. <b>Status:</b> Pending monitor response.
October 2018 ResCare DC 04-18 TAA		<b>Program Review of TAA. Recommendations were made relating to the following areas:</b> TAA Enrollment, Training, Case Management, Performance Outcome, Employment and TWIST Data Entry. <b>Status:</b> Pending monitor response.
November 2018 ResCare DC 12-18		<b>Program Review of SNAP. Recommendations were made relating to the following areas:</b> Eligibility, Assessment, IEP, Activities, Case Management, Support Services, Post-employment Services, and TWIST Data Entry. <b>Status:</b> Pending monitor response.
April 2019 ChildCareGroup DC 02-19		<b>Program Review of ChildCare. Recommendations were made relating to the following areas:</b> Eligibility, Parent Share of Cost, Actions, and Data Integrity. <b>Status:</b> Pending contractor response.
April 2019 ResCare – WIOA Youth DC 02-19		<b>Program Review of WIOA Youth. Recommendations were made relating to the following areas:</b> Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Performance Outcome Tab, Employment Outcome Tab, and TWIST Data Entry. <b>Status:</b> Pending contractor response.