



*Harvey Hiring Event (September 8, 2017). Photo credit: James Edward*

## **WORKFORCESOLUTIONS** **GREATER DALLAS**

### September Briefing Materials

September 20, 2017

7:30 A.M.

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

A proud partner of the  American Job Center network

**BOARD OF DIRECTORS MEETING**  
**September 20, 2017 – 7:30 a.m.**  
**Dallas Regional Chamber, 500 N. Akard St., Suite 2600, Dallas, Texas 75201**

Call to Order — Ellen Torbert, Chair

Public Comment

Declaration of Conflict of Interest

Chairman's Comments

**Consent Agenda**

**Action**

- A. Review and Approval of August 16, 2017 Meeting Minutes
- B. Approval of Training Providers and Vendors
- C. Contracts and Purchases
- D. Endorsement of External Grant Applications and Agreements

**Means, Ends and Expectations**

**Discussion/Action**

- A. Monthly Performance Analysis
- B. Monthly Financial Analysis
- C. Employer Engagement – Plan for Employer Services

**Closed Session Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act**

**President's Briefing**

**Discussion/Action**

- A. Action pursuant to the Closed Session
- B. Authorization of Contracts, Partnerships, and Agreements
  - a. Renewal of Contracts
  - b. Childcare Local Match
- C. Legislative Update
- D. Policy
- E. Leases
- F. Quality Assurance and Oversight

**General Discussion/Other Business**

**Adjourn**

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

Board of Directors

*Officers: Ellen Torbert, Southwest Airlines, Chair*  
*Bill O'Dwyer, MIINC Mechanical, Vice Chair*  
*Terrance F. Richardson, KPMG, Treasurer*  
*Gilbert Gerst, Bank of Texas, Past Chair*

*Laurie Bouillion Larrea, President*  
*Connie Rash, Secretary*

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*Irma Allen, HHSC*  
*Tré Black, On-Target Supplies and Logistics*  
*Cristina Criado, Criado and Associates*  
*Holly Crowder, Beck*  
*Rolinda Duran, Texas Workforce Solutions, Vocational Rehabilitation Services*  
*Angela Farley, Dallas Regional Chamber*  
*Kevin Faulkner, Texas Workforce Commission*  
*Susan Hoff, United Way of Metropolitan Dallas*  
*Carter Holston, NEC Corporation of America*  
*Jim Krause, Krause Advertising*  
*Leonor Marquez, Los Barrios Unidos Community Clinic*  
*Dr. Joe May, Dallas County Community College District*  
*Dr. Michael McFarland, Lancaster ISD*  
*Kerry McGeath, Desoto Public Library*  
*Jason Oliver, AT&T*  
*Niki Shah, Baylor Scott & White*  
*James Stubbs, Kroger Food Stores*  
*Lee Ann Valerio, Region 10 ESC*  
*Mark York, Dallas AFL-CIO*  
*Gabriella Draney Zielke, Tech Wildcatters*

*\*Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.*

2017 Monthly Meeting Schedule – Wednesday Meeting Dates

September 20, 2017	Approve New FY Contracts (Workforce, Childcare, Youth, Professional Services)
September 29, 2017	Careers in Texas Industries
October 4, 2017	100K Opportunity Fair, Southwest Mall
October 18, 2017	Welcome New & Returning Board Directors, Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
November 9, 2017	Red, White and You! Statewide Hiring Fair (attendance optional)
November 29 – December 1, 2017	TWC 21st Annual Conference, Dallas Sheraton Hotel (registration open, please contact Barbara Stein)

2018 Monthly Meeting Schedule – Wednesday Meeting Dates

February 21, 2018	Approve Annual Budget and Engage Auditors
April 18, 2018	Strategic Overview
May 16, 2018	Procurement and Contracts
August 15, 2018	Presentation and Acceptance of the Annual Audit
September 19, 2018	Approve New FY Contracts (Workforce, Childcare, Youth, Professional Services)
October 17, 2018	Welcome New & Returning Board Directors, Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
TBA	Red, White and You! Statewide Hiring Fair (attendance optional)
TBA	TWC 22 <sup>nd</sup> Annual Conference, (attendance optional)

**Consent Item – A**  
**Review and Approval of Meeting Minutes August 16, 2017**

Directors Present	Directors Present(cont'd)	Directors Absent
Irma Allen	Kerry McGeath	Cristina Criado
Tré Black	Jason Oliver	Jim Krause
Holly Crowder	Dr. Joe May	Bill O'Dwyer, Vice Chair
Rolinda Duran	Terrance Richardson,	Dr. Michael McFarland
Angela Farley	Treasurer	Niki Shah
Kevin Faulkner	Ellen Torbert, Chair	James Stubbs
Susan Hoff	Lee Ann Valerio	Mark York
Gilbert Gerst		Gabriella Draney Zielke
Carter Holston		
Leonor Marquez		

**MINUTES**

**Call To Order/Welcome**

Chair, Ellen Torbert called the Board of Directors' meeting to order at 7:36 a.m. and welcomed everyone in attendance. A quorum was present.

**Public Comment** – Tonya Edwards, Project Director-ResCare introduced new ResCare leaders, Alicia Carter, Finance Director and Jamie Gonzales, Pleasant Grove Center Manager. Ms. Edwards indicated she will be resigning from ResCare as of August 31<sup>st</sup>, and thanked ResCare and her team.

Elizabeth Morrison, ResCare Services, briefed the board on the 100K Opportunity Youth initiative with the Starbuck and the Schultz Foundation event that was held May 19<sup>th</sup>, 2017. She encouraged the board of directors to attend the next 100K event that will be held at the Southwest Workforce Center on Wednesday, October 4<sup>th</sup>, 2017.

**Report from Finance Committee Meeting**

**I. Acceptance of 2016 Audit**

Crowe Horwath representative Kevin Smith, Audit Partner for Crowe Horwath and Michelle Buss, Audit Manager attended. Crowe Horwath completed our 2016 Annual Audit and presented the report to the committee noting the following:

- Unmodified opinion
- No Significant deficiencies or material weaknesses
- No findings or questioned costs
- No management letter necessary

The committee participated in discussions including a closed session with the auditors and recommends the report for Board acceptance.

**II. Ratification of Insurance Policies**

The Committee reviewed the renewal of Annual Insurance Policies in keeping with our Risk Management and recommends ratification. In light of an absence of quorum, it was recommended that the board of directors accept these items for consideration and approval based upon staff recommendation with the endorsement of those in attendance – recommendation to acceptance of the 2016 Annual Audit and ratification of Insurance Policies.

Gilbert Gerst made the motion to accept the above recommendations. The motion passed with Dr. Joe May seconding.

**Declaration of Conflict of Interest**

Kevin Faulkner and Terrance Richardson -TWC and any other state agency matters. Jason Oliver – Contracts, Dr. Joe May - Consent Agenda Item C, President's Briefing Item D and Rolinda Duran – Earn and Learn.

**Chairman's Comments**

Chair, Ellen Torbert briefed the board on the recent TAWB meeting she attended in Houston. She thanked the Board of Directors, Laurie Larrea and staff and workforce center staff for going above and beyond in their commitment in serving the communities of Dallas.

**Consent Agenda**

- A. Review and Approval of May 2017, Meeting Minutes**
- B. Ratification of Vendor to the Approved Vendors' List**

Staff conducted procurement for electric service provider for the Pleasant Grove Workforce Center. The following were considered in the evaluation process: company's history of provide service, quality of service in the marketplace and competitive **fixed-pricing** for a 36-month service plan.

The board obtained service plans from: **Champion Energy Services, Houston; Direct Energy, Houston; and TXU Energy Retail Company LLC (TXU Energy), Irving.** TXU Energy met requirements of the procurement and electric service agreement terms for the Pleasant Grove Workforce Center.

It was recommended that the board approve ratification to add TXU Energy to the Approved Vendors' list. Board authorization to elect TXU Energy as electric service provider for the Pleasant Grove Workforce Center location. The ratification and authorization of the TXU Energy electric service (36-month service plan with **fixed-pricing** energy charge at 4.3 centers per kilowatt hour) effective July 6, 2017.

**II. Approval of Training Providers**

It was recommended that the Board give authorization to approve vendors' training programs as presented. Those not approved are not on the target occupation list, or above the board's maximum training cost according to policy.

**III. Texas Rising Star Assessor Services**

Workforce Solutions Greater Dallas (WFSDallas) released a Request for Qualifications (RFQ) for Texas Rising Star (TRS) Assessor Services on July 13, 2017. The first deadline for all proposals was no later than August 3, 2017. The purpose of the procurement was to solicit for qualified professionals to provide assessor services to Texas Rising Star (TRS) providers and to child care providers who may be seeking TRS certification in the following Workforce Board areas:

- Workforce Solutions Greater Dallas (WFSDallas) – Dallas County
- Workforce Solutions for Tarrant County (WSTC) – Tarrant County; and
- Workforce Solutions for North Central Texas (WSNCT) - Collin, Denton, Ellis, Erath, Hood, Hunt, Johnson, Kaufman, Navarro, Palo Pinto, Parker, Rockwall, Somervell and Wise Counties.

We received six (6) proposals: **April Watson-Horton/Ability Solutions, Inc.; B.E.C.D.S., Inc.; Katherine Haule; Terasa Banks-Sneed dba Best Practices Consulting; Comprehensive Learning Solutions, LLC; and The Center for Individuals with Exceptionalities, Inc.** Proposals were competitively scored with two proposals not meeting the qualifications, April Watson-Horton/Ability Solutions, Inc. and Comprehensive Learning Solutions, LLC. The payment schedule for TRS vendors is indicated below:

Facility Capacity	Formal Assessment	Annual Monitor	Monitoring Visit	Board Approved Meetings
1-100 Children	\$ 600.00	\$ 400.00	\$ 200.00	
101-200 Children	\$ 900.00	\$ 600.00	\$ 300.00	
201or more Children	\$ 1,050.00	\$ 700.00	\$ 350.00	
				\$ 50.00

It was recommended that the board give authorization to add **B.E.C.D.S., Inc.; Katherine Haule; Terasa Banks-Sneed dba Best Practices Consulting; and The Center for Individuals with Exceptionalities, Inc.** to the vendors' list for Texas Rising Star Assessor Services. The vendor will be reimbursed for services according to the payment structure that was provided in the Request for Qualifications, pending successful negotiations. Additionally, that vendor must meet required background check consistent with 40 TAC, Chapter 745 prior to conducting any work in a child care facility (center or home).

**IV. Request for Quotations – Consultant Services for Project Management**

WFSDallas released an RFQ for Consultation Services for Project Management on July 26, 2017 with responses due back on August 3, 2017. WFSDallas received one (1) bid from **Sharon Dehn, Independent Consultant** in response to the RFQ. Following a review of the bid and successful negotiations, staff requests Board approval to contract with Sharon Dehn for consultant services for Project Management at \$1200 per week.

It was recommended that the board give authorization to contract with Sharon Dehn for consultant services for project management at \$1200 per week, effective following board action for a period up to four years.

**C. Contracts and Purchases**

**I. ResCare Contract Amendment**

In April, the Board approved an amendment to ResCare's existing contract to add funds contingent upon receipt of TWC grant for Summer Earn and Learn. Staff received the grant and amended ResCare's contract adding \$306,540 for summer employment opportunities to 123 youth with disabilities working with Vocational Rehabilitation partners including operating costs.

It was recommended that the Board approve ratification to amend ResCare's existing contract not to exceed \$306,540 for the Summer Earn and Learn project.

**II. Dallas LEAP2**

In November, the Board authorized contracts with Dallas County Sheriff's Department and the Dallas County Community College District for pre- and post-release services to 225 inmates within government correctional facilities. Following recent contract



negotiations, staff recommends revised contract amounts not to exceed \$153,206 to the Dallas County Sheriff's Department and \$204,532 to the Dallas County Community College District.

It was recommended that the board approve ratification to amend the Dallas County Sheriff's Department contract for the amount not to exceed \$153,206 and to contract with Dallas County Community College District for the amount not to exceed \$204,532.

### **III. 100,000 Opportunities Initiative**

As presented to the Board in May, WFSDallas received \$250,000 from the Schultz Family Foundation for the implementation of three job fairs to target 2,500 Opportunity Youth, with 75% finding work, 80% retaining employment after 6 months, and 77% retaining employment after 12 months. ResCare Workforce Services staff will implement activities planned.

It was recommended that the board approve ratification to amend ResCare's existing contract for the amount not to exceed \$206,250, effective May 12, 2017.

Gilbert Gerst made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with Jason Oliver seconding. There were four abstentions Rolinda Duran, Kevin Faulkner, Dr. Joe May and Terrance Richardson.

### **Business Services Plan**

President Larrea invited Linda Davis, Vice President, External Relations to the podium and continued briefing the board directors on a proposal to realign the Employer Services Department. Ms. Davis referenced the handout, Business Service Plan and continued with briefing the board.

It was recommended that the Board give authorization for the realignment of services that includes retaining the function and funds to provide direct Employment Services. The estimated dollars will be determined after negotiation with ResCare, and presented for approval in September.

Terrance Richardson made the motion to accept the above recommendation and Jason Oliver seconding. The motion passed.

### **Means, Ends and Expectations**

**A. Monthly Performance Analysis** – President Laurie Larrea referenced Pages 25 of the board packet and briefed the board.

She mentioned the board must have a strategic plan to eliminate the talent gap.

**B. Monthly Financial Analysis** – President Larrea referenced Pages 21-23 of the board packet and briefed the board. She thanked Board Director, Rolinda Duran, ResCare and board staff for a successful Summer Earn and Learn program.

**C. Employer Engagement** – President Larrea referenced Page 26 of the board packet. She noted the Careers in Texas Industries Week would not be held September 29, 2017. Ms. Larrea asked for volunteers to create a business panel and present in three middle schools. The following board of directors volunteered to participate on the panel: Ellen Torbert, Holly Crowder, Gilbert Gerst, Jason Oliver and Susan Hoff recommended Niki Shah.

### **President's Briefing**

#### **A. Leases**

Pleasant Grove Workforce Center continues to experience delays. The board requested additional interior work if the facility is not ready on September 1. CBRE is monitoring the effort. Staff will brief the board on other options and progress status as of our upcoming meeting.

Dallas Independent School District/ Adult Education and Literacy (AEL) Buildings were expected to expire on or about October 1, 2017. Through the multiple efforts of the Wilkinson Center and DCCCD, we have combed the neighborhoods for alternate locations. DISD has now offered a one year extension to our existing lease to continue providing AEL services at Titche Annex and Arcadia Park locations through September 30, 2018. In our last update in May, we believed that the rental was no longer available to us under the existing agreement. We appreciate the offering from DISD. We will continue to search for options coinciding with the September 30, 2018 deadline.

Carrollton – Potential Workforce Center is a possibility in the coming year. With the addition of Texas Workforce Commission Vocational Rehabilitation staff, WFSDallas has both a housing need and the additional resources to open new space. We maintain four centers in Dallas and four centers in the adjacent cities with populations of 100,000 or greater. Carrollton has a population of 119,097 residents. The city straddles Dallas and Denton County, and our neighboring board in Denton is interested in a partnership (joint center in Carrollton) to serve the growing population. CBRE found a few locations, and continues to research the area. We will bring this item back in September for further consideration.

Irving Workforce Center is one of the sites designated to incorporate Texas Workforce Commission/Vocational Rehabilitation staff before the year ends. To accommodate the licensed counselors, we must provide discrete, walled offices for their daily work. Since funds are restricted for capital improvement, all construction must be negotiated into the lease extensions. The lease expires December 31, 2018, so CBRE is pursuing an extension to the lease to provide for the necessary improvements.

It was recommended that the board give authorization to accept the DISD offer to extend the AEL/ESL locations at Titche and Arcadia Park for one more year, and to monitor Pleasant Grove for timely completion.

Lee Ann Valerio made the motion to accept the above recommendation. The motion passed with Dr. Joe May seconding. There were two abstentions –Terrance Richardson and Kevin Faulkner.

**B. Quality Assurance and Oversight**

President Larrea referenced Page 28 of the board packet; Fiscal Review of Child Care Services. She continued briefing the board on the outcome.

**C. Adult Education & Literacy Consortium**

President Larrea introduced Demetria Robinson; Vice President, Contracts for WFSDallas. Ms. Robinson approached the podium and reference Page 29, Adult Education and Literacy Consortium, of the board packet. She continued with briefing the board on the Historical Data, PY1-PY3 Consortium Performance Scoreboard, Career Pathways, Employer On-site ESL/HSE Classes, ResCare Outreach and PY4 Performance Targets.

**D. Authorization of Contracts, Partnerships, and Agreements**

**I. Ratification of Contracts**

In May, Board authorization was given to the President to act on contracts and policy issues for Workforce Innovation Opportunity Act (WIOA) and other workforce funding streams as appropriate. Several contracts were modified with extensions and/or additional funds to cover costs of these services. Ratification of the following contracts is requested:

1. **ResCare Workforce Center Contract Amendment**
  - Supplemental Nutrition Assistance Program Employment & Training (SNAP E&T) – Staff designated \$225,000 to services for SNAP Able-Bodied Adults Without Dependents (ABAWD) customers; and requests to add \$330,000 for SNAP services due to receipt of additional SNAP funds.
2. **ChildCareGroup Contract Amendment**
  - \$1,218,715 in Department of Family and Protective Services (DFPS) funds for direct care; and
  - \$1,256,000 in CCC funds for direct care.

Board authorization to ratify contract amendments to ResCare, ChildCareGroup, and the lease agreement with DISD as presented above.

**II. Adult Education and Literacy (AEL) Contract Ratification**

The Board received program year 4 AEL funds from Texas Workforce Commission (TWC), effective July 1, 2017 through June 30, 2018. With these funds, there were modifications to performance measures and program guidelines. Within the allocation, the funding is specific to new activities such as integrated English literacy and civics education instruction. The overall performance measure was increased slightly from 8,563 to 8,768 with very specific targets. The average cost per slightly increased from \$629 to \$679.25 for HSE and ESL services. The PY4 performance measures are as follows:

HSE/ESL Target	EL Civics Target	Integrated EI Civics Target	Intensive (work-based, Internationally Trained Professional, Corrections) Target	Integrated Education & Training Target	Transitions Target (duplicated)
7,688	208	347	300	225	787

Staff negotiated contracts with each of the consortium partners to provide services to meet the performance measures:

AEL Consortium Partners	PY4 Performance Target	Budget
Dallas County Community College District	5780	\$ 3582,588
Irving ISD	760	\$ 644,230
Richardson ISD	500	\$ 380,674
Richland College-Garland Campus	340	\$ 370,945
Wilkinson Center	1430	\$ 1,084,328
ResCare Workforce Services*		\$ 150,000

*\*ResCare Workforce Services – doesn't provide curriculum, but provides outreach efforts through our workforce system; administers the assessment testing during registration at partner sites; participates at orientations, offers job search and resume workshops, recruitment of employers to host on-site AEL classes for their employees; and on-site job fairs, job readiness and WIOA services at all AEL locations.*

It was recommended that the Board give authorization to contract with the AEL Consortium partners at cost not to exceed as presented above contingent upon receipts of all grant funds.

**III. Review and Selection based on Procurement of Computer and Printer Services**

Procurement was released on July 13, 2017 for Computer and Printer Services with a due date of August 3, 2017. WFSDallas received one responsive proposal from Qnet Technologies. Following a review of the procurement staff recommends Qnet Technologies to provide Computer and Printer Services for the Dallas workforce system.

It was recommended that the board give authorization to negotiate and contract with Qnet Technologies to provide computer and printer services for WFSDallas. The negotiated contract amount will be presented to the Board in September.



Susan Hoff made the motion to accept the above three recommendations. The motion passed with Angela Farley seconding. There were two abstentions –Terrance Richardson and Kevin Faulkner.

**E. Community Survey – “Why Not Work”**

**F. Policy**

**CHOICES**

Updates to the CHOICES Guide will assist customers achieve education and employment goals while benefiting overall performance goals. WFSDallas will modify the existing policy CM0308, Change 1 by offering additional incentives for goals, as define in the individual assessment and documented in the files and in accordance with the CHOICES Guide and applicable policies.

**Incumbent Worker**

In accordance with Workforce Investment Opportunity Act 134(d)(4); and applicable DOL and TWC policies, WFSDallas is required to define a policy for incumbent worker training. Incumbent worker training is an allowable activity providing employers an opportunity to build and maintain a skilled workforce. Such activity is limited to 20% WIOA Adult and Dislocated Worker funds to afford the cost of providing incumbent worker training. Employers are required to pay for significant cost of training for employees in the program.

The employer share depends on the size of the employer (at least 10% of the cost for employers with 50 or fewer, 25% of the cost for employers with 51 – 100 employees and 50% of the cost for employers with more than 100 employees).

Criteria for utilization of WFSDallas training funds includes promotion or replacement at a living wage (not the training wage for entry level programs), US certified Apprenticeship training and certification; or other substantial industry recognized training and work experience certification. The board reviewed partnership with Amazon for both Web Services and Cyber Security apprenticeship in coordination with DCCCD campuses.

It was recommended that the board give authorization to approve CHOICES incentives and Incumbent Worker policies, as presented. Gilbert Gerst made the motion to approve the above recommendation with Jason Oliver seconding. The motion passed with two abstentions –Terrance Richardson and Kevin Faulkner.

**F. Legislative Update**

**General Discussion/Other Business – None**

**Adjourn at 9:12 a.m.**

**Consent Item B**  
**Approval of Training Providers and Vendors**

**I. Texas Rising Star Assessor Services**

On September 7, 2017 was prospective respondents' final opportunity to be considered for Texas Rising Star (TRS) Assessor Services. We received twelve (12) responsive proposals to the TRS Assessor Services RFO: **Accompanied by God's Love, Inc.; Alice Ausbon/Victory Training & Consulting; April Watson-Horton/Ability Solutions, Inc.; Carolyn Surry-Middleton; Comprehensive Learning Solutions, LLC; Laura Varnell, M.Ed.; Pictra Payne; Sharon Young; Sheila M. Matlock; Shela Mobarak c/o Be the Seed of Change; Stacy Bengé, M.S.; and The B.R.I.D.G.E. Group.** Proposals were competitively scored with four (4) proposals not meeting the qualifications: Comprehensive Learning Solutions, LLC; Laura Varnell, M.Ed.; Shela Mobarak c/o Be the Seed of Change; and The B.R.I.D.G.E. Group.

The payment schedule for TRS vendors is indicated below:

Facility Capacity	Formal Assessment	Annual Monitor	Monitoring Visit	Board Approved Meetings
1-100 Children	\$ 600.00	\$ 400.00	\$ 200.00	
101-200 Children	\$ 900.00	\$ 600.00	\$ 300.00	
201 or more Children	\$ 1,050.00	\$ 700.00	\$ 350.00	
				\$ 50.00

**RECOMMENDATION:** Board authorization to add **Accompanied by God's Love, Inc.; Alice Ausbon/Victory Training & Consulting; April Watson-Horton/Ability Solutions, Inc.; Carolyn Surry-Middleton; Pictra Payne; Sharon Young; Sheila M. Matlock; and Stacy Bengé, M.S.,** to the vendors' list for Texas Rising Star Assessor Services. The vendor will be reimbursed for services according to the payment structure that was provided in the Request for Qualifications, pending successful negotiations. Additionally, the vendor must meet required background checks consistent with 40 TAC, Chapter 745 prior to conducting any work in a child care facility (center or home).

**II. Approval of Training Providers**

Training Provider	Program Name	Cost	Hours	Approved	Not Approved
Texas State Technical College North Texas Center	Cyber Security - Cyber Security Specialization AAS	1680	\$11,465	x	
Texas State Technical College North Texas Center	Cyber Security Certificate 1	1440	\$8,545	x	
Texas State Technical College North Texas Center	Diesel Equipment Technology Heavy Truck Specialization AAS	1808	\$13,142		x
Texas State Technical College North Texas Center	Diesel Equipment Technology-Heavy Truck Certificate I	1056	\$8,059	x	
Per Scholas, Inc.	IT Ready/ IT Support CompTIA A+ Certification Course	276	\$6,000	x	
Texas State Technical College North Texas Center	Logistics Technology AAS	1060	\$11,572	x	
CCI Training Center, Inc.	Pharmacy Tech & Lab Procedures	784	\$12,000	x	

**RECOMMENDATION:** Board authorization to approve vendors' training programs as presented above. Those not approved, are not on the target occupations list, or above the board's maximum training cost according to policy.

*Consent Agenda – Item C  
Contracts and Purchase*

**DCCCD-Richland College (Garland Campus) Youth Contract Amendment**

Richland College Garland Campus is requesting additional funds in the amount of \$112,204 to provide training to an additional 18 youth. The training consists of Machine Operator, Accounting Office Specialist and Construction Maintenance. Employment opportunities will be available for each individual served.

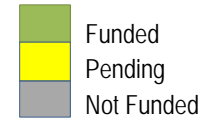
**RECOMMENDATION:** Board authorization to amend DCCCD-Richland College Garland Campus existing contract with additional funds not to exceed \$112,204 to cover costs through September 30, 2017.

**Jobs for Americas Graduates**

WFSDallas recently received a second year Wagner Peyser grant award for the Jobs for Americas Graduates totaling \$97,500. Pending receipt of contract from TWC, WFSDallas will award contracts with Lancaster ISD for \$82,500 and JAG for \$7,500.

**RECOMMENDATION:** Board authorization to contract with existing partners Lancaster ISD for \$82,500 and JAG for \$7,500, pending receipt of a contract from the Texas Workforce Commission.

**Consent Item – D**  
**Endorsement of External Grants and Partnerships**



Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occasionally request partnership and/or financial support. The following applications are presented to the Board for endorsement.

Funding Source	ResCare Planning	Status	Program Overview
Texas Workforce Commission		Pending	Richland College Garland Campus submitted a Skills Development Grant to train 385 current workers and 37 new workers for a grant totaling \$761,697 with company partners that included some of the following: Atlas Copco, Barnsco, CSM Bakery, Micropac.
Texas Workforce Commission		Pending	Mountain View College submitted a Skills Development Grant to train 119 current workers and 70 new workers for a grant totaling \$429,573 partnering with Tekni-Plex (Dolco).
Texas Workforce Commission	X	Pending	Brookhaven College is partnering with Thomson Reuters to train 370 current workers and 123 new workers in business technical skills for a grant totaling \$910,800.
<b>RECOMMENDATION:</b> Board authorization to support grant applications presented above.			

Previously Presented Pending Status

Funding Source/	Status	Program Overview
Schultz Family Foundation	Funded	WFSDallas submitted a \$250,000 grant to the Schultz Family Foundation to offer workforce services (job placement), data tracking and other services to 2,500 Opportunity Youth with \$250,000 in-kind WIOA youth match. Eligible youth will be co-enrolled in the WIOA youth program to ensure all needs are met.
Wagner Peyser – 7b	Funded	WFSDallas submitted a \$97,500 grant to the Texas Workforce Commission for a Wagner Peyser grant to continue to implement the JAG project. This project will serve at-risk youth implementing the JAG project working with Lancaster ISD (\$82,500) and JAG (\$7,500).
DOL Re-Entry Demonstration Project	Pending	Anthem Strong Families submits a TYRO champion project to serve individuals 25 and older involved with the justice system. Employment and education are available to ensure long-term employment, sustain a stable residence while addressing other barriers to employment such as substance abuse and mental health issues.
Toyota 2017 Impact Grant	Not Funded	WFSDallas partners with On the Road Lending's "Keys to Employment" project. This project will enable low-income people living in Southern Dallas to access good jobs at the growing Inland Port employment center. On the Road Lending will contract with WFSDallas for approximately \$157,000 for training, support services and operating costs.
	Not Funded	Transformance, Cedar Valley College, and Harmony CDC proposes a work readiness program that offers soft skills combined with technical training necessary for qualified individuals to find employment within warehouse/logistics and insurance.
	Not Funded	ChildCareGroup and Early Matters propose to promote early childhood education offering mentors, quality curriculum for the classrooms, and materials/equipment that benefit 12 childcare centers.
Texas Workforce Commission	Pending	North Lake College will train 211 new hires and 954 existing employees at DynaTen Corp., Polk Mechanical Co., and TD Industries requesting \$1,922,178.
North Central Texas Council of Governments	Funded	Workforce Solutions Greater Dallas, Dallas Area Rapid Transit and the Dallas Regional Chamber are partnering in a Job Access/Reverse Commute (JARC) application to fund enhanced transportation services to the Inland Port Employment Center. While qualified applicants reside in Southern Dallas, the lack of transportation to the Inland Port has been identified as a major obstacle in talent recruitment from that community. Two proposals were submitted: One for van pool services from end-of-line DART stations to the Inland Port (\$360,190) and the other to complete a transportation study of the region (\$210,000). The proposed grants would make employment in the Inland Port accessible to more unemployed and under-employed jobseekers, as well as, provide the economic development support the Inland Port businesses need to grow. Project Awards will be announced in the Fall 2017. <b>Grant was recently selected for funding.</b>
Texas Workforce Commission	Funded	Richland College – Garland Campus collaborates with Associa to train 575 (183 new hires and 392 current workers) requesting \$707,696.
	Pending	El Centro College collaborates with Dean Management and Oak Farms Dairy to train 75 current workers requesting \$130,086.
	Pending	Eastfield College collaborates with the Bottling Group to offer 10 new hires and 102 current workers training with a request of \$190,344.
Texas Workforce	Pending	Brookhaven College coordinating with Hillite International Automotive to provide training to 15 new hires and 252 current workers with a request of \$327,250.
Texas Workforce	Pending	Cedar Valley College submitted an application for a 12-mnth Skills Development Fund grant project in the amount of \$1,101,294 to train 613 (54 new and
City of Dallas	Funded	Workforce Readiness, Placement and Retention Project- coordination of workforce services with selected partners dependent upon available resources and Non-duplication of WFSDallas, and DCCCD services. Four community based organizations received city funds for workforce development initiatives.
Texas Workforce Commission	Pending	North Lake College and Cardinal Financial Services are submitting this request for a 12-month Skills Development Fund (SDF) grant project in the amount of \$395,675 to train 107 new employees (\$2,969/trainee) a total of 100 percent (100%) new jobs.
Texas Workforce Commission	Not Funded	Lone Star College in partnership with Dallas County Community College District will train 347 in the proposed Skills Development Application to the Texas Workforce Commission. \$749,244 skills development funds requested.
	Funded	Richland College – Garland Campus in partnership with Real Page proposes to train 700 participants – requested \$1,328,635 in TWC Skills Development Funds.
	Not Funded	Irving ISD requested Dual Credit and Technical Education – Equipment Grant totaling \$250,000 to serve 500 unduplicated students.
	Funded	Dallas County Community College - Cedar Valley College - \$296,537- The grant will help purchase and install equipment to provide 930 students in the mechanical profession with training for automotive service technicians.

## Means, Ends, and Expectations

### Review of New WIOA Performance Measures

#### Employed/Enrolled Q2 Post Exit

Performance Period: Exiters from 7/1/15 to 6/30/16

**WIOA Adult and WIOA Dislocated Worker and All Participants**

**Methodology: The percent of Exiters Employed In the 2<sup>nd</sup> Calendar Quarter after Exit**

Denominator is the number of Program Participants who Exited during the Performance Period and who did not have a valid Exclusion.

Numerator is the number of Exiters from the Denominator who were Employed IN the 2<sup>nd</sup> Calendar Quarter after exit.

Performance for this measure is based on quarterly UI Wage and Federal Employment Records, which are updated after the end of each calendar quarter (in October, January, April and July) and require time to fully mature.

#### Employed/Enrolled Q4 Post Exit

Performance Period: Exiters from 7/1/15 to 6/30/16

**WIOA Adult and WIOA Dislocated Worker and All Participants**

**Methodology: The percent of Exiters Employed In the 4<sup>th</sup> Calendar Quarter after Exit**

Denominator is the number of Program Participants who Exited during the Performance Period and who did not have a valid Exclusion.

Numerator is the number of Exiters from the Denominator who were Employed IN the 2<sup>nd</sup> Calendar Quarter after exit.

Performance for this measure is based on quarterly UI Wage and Federal Employment Records, which are updated after the end of each calendar quarter (in October, January, April and July) and require time to fully mature.

#### Median Earnings Q2 Post Exit

Performance Period: Exiters from 7/1/15 to 6/30/16

**WIOA Adult and WIOA Dislocated Worker and All Participants**

**Methodology: Median Earnings in the 2<sup>nd</sup> Calendar Quarter after Exit for Participants Employed in the 2<sup>nd</sup> Calendar Quarter after Exit.**

Participants Employed in the 2<sup>nd</sup> Quarter after Exit have their aggregate earnings in that quarter sorted from low to high and then the median is identified.

## Credential Rate

Performance Period: Exiters from 1/1/15 to 12/31/15

**WIOA Adult, WIOA Dislocated Worker, WIOA Youth and All Participants**

**Methodology:** The percent of Exiting Program Participants (Exiters) who were in Training/Education who achieved a Recognized Credential within 1 Year of Exit.

**Denominator** is the number of Program Participants who Exited during the Performance Period who were either enrolled in:  
1) Education at or beyond the Secondary Level; or 2) Training other than On-the-Job Training or Employer Customized Training.

**Numerator** is the number of Exiters from the Denominator who within a one year of exit have achieved either a 1) Recognized Credential other than a Secondary School Diploma/Equivalent; 2) OR Secondary School Diploma/Equivalent AND were also either:

1) Employed in any of the 4 Calendar Quarters Following the Calendar Quarter of Exit OR 2) Enrolled in Post-Secondary Education or Training within one year following Exit (but not before Exit).



# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

**FINAL RELEASE**  
As Originally Published 8/4/2017  
**JUNE 2017 REPORT**

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP											
Contracted Measures		6	10	2	88.89%											
Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes																

## Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment within 10 Weeks	MP	96.45%	57.70%	57.70%	55.65%	57.09%	55.16%	17,184	30,881	59.98%	54.42%	52.40%		7/16	3/17
TWC	# of Employers Receiving Workforce Assistance	MP	104.60%	9,025	10,962	9,440	12,190	11,413	----	----	5,853	4,881	5,026		10/16	6/17

## Program Participation Measures

TWC	Choices Full Work Rate - All Family Total	MP	98.77%	48.10%	48.10%	47.51%	45.76%	40.95%	220	465	45.61%	41.63%	55.29%		10/16	6/17
1	Avg # Children Served Per Day - Discretionary	---	-----	-----	-----	8,372	9,886	9,257	1,632,532	195	8,561	8,171	8,384		10/16	6/17
TWC	Avg # Children Served Per Day - Discretionary (Discrete Month)	-P	88.96%	9,710	9,710	8,638	n/a	n/a	190,040	22	n/a	n/a	n/a	n/a	6/17	6/17

1. For BCY17, TWC is not using "YTD" performance for accountability purposes.

2. For BCY17, TWC is focusing on individual monthly performance for accountability purposes. 98-100% of Target = +P, 95-102% of Target = MP, otherwise -P.

## WIOA Outcome Measures

TWC	Employed/Enrolled Q2 Post Exit - All Participants	+P	111.64%	62.30%	62.30%	69.55%	68.56%	66.36%	59,878	86,089	68.82%	68.73%	70.04%	70.62%	7/15	6/16
TWC	Employed/Enrolled Q2-Q4 Post Exit - All Participants	+P	106.42%	80.40%	80.40%	85.56%	84.76%	84.25%	49,113	57,401	85.36%	85.22%	86.42%	85.08%	1/15	12/15
TWC	Median Earnings Q2 Post Exit - All Participants	+P	120.76%	\$4,340.00	\$4,340.00	\$5,240.85	\$5,000.12	\$4,620.00	n/a	58,847	\$4,779.06	\$5,079.26	\$5,627.14	\$5,625.00	7/15	6/16
TWC	Credential Rate - All Participants	n/a	n/a	n/a	n/a	54.29%	46.85%	51.19%	329	606	47.37%	57.45%	56.62%	60.81%	1/15	12/15
DOL-C	Employed Q2 Post Exit - Adult	MP	101.58%	75.20%	75.20%	76.39%	77.09%	69.04%	757	991	79.15%	75.26%	69.10%	78.11%	7/15	6/16
DOL-C	Employed Q4 Post Exit - Adult	MP	103.79%	73.00%	73.00%	75.77%	78.34%	69.25%	807	1,065	70.97%	75.50%	77.73%	75.79%	1/15	12/15
DOL-C	Median Earnings Q2 Post Exit - Adult	-P	90.97%	\$6,500.00	\$6,500.00	\$5,913.00	\$7,090.84	\$5,376.40	n/a	747	\$6,445.52	\$5,338.90	\$5,799.33	\$4,858.16	7/15	6/16
DOL-C	Credential Rate - Adult	MP	101.76%	74.00%	74.00%	75.30%	80.40%	76.04%	509	676	75.18%	79.76%	71.33%	76.08%	1/15	12/15
DOL-C	Employed Q2 Post Exit - DW	MP	100.78%	86.00%	86.00%	86.67%	85.58%	77.68%	195	225	85.00%	81.48%	92.31%	90.38%	7/15	6/16
DOL-C	Employed Q4 Post Exit - DW	MP	102.87%	83.50%	83.50%	85.90%	82.83%	77.97%	268	312	87.80%	84.38%	86.25%	85.19%	1/15	12/15
DOL-C	Median Earnings Q2 Post Exit - DW	+P	105.72%	\$8,070.00	\$8,070.00	\$8,531.67	\$8,157.67	\$7,022.73	n/a	194	\$8,375.29	\$7,554.56	\$8,197.83	\$9,885.34	7/15	6/16
DOL-C	Credential Rate - DW	MP	103.44%	73.50%	73.50%	76.03%	75.21%	77.22%	203	267	77.50%	65.52%	79.03%	80.60%	1/15	12/15

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

*FINAL RELEASE*  
As Originally Published 8/4/2017

**JUNE 2017 REPORT**

Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
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## WIOA Outcome Measures

DOL-C 3	Employed/Enrolled Q2 Post Exit – Youth	+P	123.65%	59.80%	59.80%	73.94%	56.92%	68.15%	<u>420</u> 568		70.00%	75.38%	77.48%	72.61%	7/15	6/16
DOL-C 3	Employed/Enrolled Q4 Post Exit – Youth	MP	99.47%	71.50%	71.50%	71.12%	67.92%	68.10%	<u>362</u> 509		66.67%	66.00%	76.92%	74.62%	1/15	12/15
DOL-C 3	Credential Rate – Youth	+P	130.97%	47.60%	47.60%	62.34%	51.88%	66.07%	<u>336</u> 539		53.15%	67.05%	63.48%	75.44%	1/15	12/15

3. YTD results are impacted by seasonality and differing casemixes quarter-to-quarter which makes comparison of partial YTD performance to Year End target problematic since the Year End target was based on changes from the BCY16 performance period to the BCY17 performance period and partial periods won't include all of those changes.

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

# AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

Percent of Target (Year-to-Date Performance Periods)

**FINAL RELEASE**  
As Originally Published 8/4/2017

**JUNE 2017 REPORT**

Green = +P    White = MP    Yellow = MP but At Risk    Red = -P

Board	Reemployment and Employer Engagement		Participation		WIOA Outcome Measures															Total Measures			
			Choices Full Work Rate-All Family Total	Avg # Children Svd Per Day-Discr. (Mo)	All Participants				Adult				DW				Youth			+P	MP	-P	% MP & +P
	Empl/Enrolled Q2 Post-Exit	Empl/Enrolled Q2-Q4 Post-Exit			Median Earnings Q2 Post-Exit	Credential Rate	Empl/Enrolled Q2 Post-Exit	Employed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credential Rate	Empl/Enrolled Q2 Post-Exit	Employed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credential Rate	Empl/Enrolled Q2 Post-Exit	Empl/Enrolled Q4 Post-Exit	Credential Rate						
Alamo	101.34%	112.28%	123.96%	106.36%	109.54%	104.51%	116.92%	n/a	99.58%	101.21%	109.56%	91.85%	94.08%	98.99%	108.12%	93.81%	106.14%	102.03%	107.50%	8	6	4	78%
Borderplex	96.30%	121.30%	104.66%	93.28%	106.52%	105.34%	114.31%	n/a	99.47%	107.51%	112.47%	101.34%	94.04%	108.05%	94.92%	105.44%	91.28%	100.12%	115.32%	9	5	4	78%
Brazos Valley	103.37%	97.07%	110.50%	101.18%	105.15%	104.84%	111.78%	n/a	98.89%	102.69%	91.63%	94.34%	96.72%	127.17%	115.62%	110.40%	88.39%	106.52%	99.48%	7	8	3	83%
Cameron	104.05%	96.86%	103.62%	99.55%	109.59%	104.34%	119.66%	n/a	100.26%	101.98%	119.43%	119.50%	111.57%	111.70%	96.52%	108.02%	100.42%	87.68%	112.58%	9	8	1	94%
Capital Area	97.06%	112.41%	103.08%	82.80%	111.01%	105.47%	123.93%	n/a	104.66%	87.16%	90.34%	108.72%	101.46%	101.38%	116.92%	105.41%	95.00%	95.73%	101.05%	7	8	3	83%
Central Texas	92.81%	99.70%	112.48%	86.95%	106.48%	104.86%	111.98%	n/a	106.39%	104.92%	119.39%	107.35%	100.23%	111.52%	150.92%	96.26%	112.05%	106.26%	108.05%	11	5	2	89%
Coastal Bend	120.83%	101.80%	100.70%	101.18%	103.55%	102.83%	112.72%	n/a	93.84%	95.79%	127.40%	101.01%	93.16%	87.23%	123.80%	117.76%	96.17%	98.01%	92.84%	5	9	4	78%
Concho Valley	117.27%	109.31%	117.24%	97.80%	103.23%	103.23%	113.30%	n/a	100.84%	103.36%	90.70%	124.43%	101.54%	106.37%	106.14%	104.17%	116.17%	101.46%	71.03%	8	8	2	89%
Dallas	96.45%	104.60%	98.77%	88.96%	111.64%	106.42%	120.76%	n/a	101.58%	103.79%	90.97%	101.76%	100.78%	102.87%	105.72%	103.44%	123.65%	99.47%	130.97%	6	10	2	89%
Deep East	100.78%	104.90%	104.56%	98.51%	106.64%	104.70%	116.42%	n/a	100.04%	95.69%	134.78%	118.15%	101.47%	107.49%	105.64%	86.42%	97.52%	106.00%	139.44%	9	8	1	94%
East Texas	106.17%	96.12%	104.26%	107.37%	104.97%	103.97%	112.01%	n/a	94.97%	106.80%	100.13%	107.50%	99.97%	101.21%	117.37%	108.19%	101.93%	97.06%	112.04%	7	9	2	89%
Golden Cresce	128.99%	94.95%	145.40%	93.51%	101.72%	102.50%	109.87%	n/a	102.77%	114.30%	111.62%	104.62%	98.96%	84.54%	129.90%	86.96%	128.40%	87.11%	111.60%	8	5	5	72%
Gulf Coast	115.15%	69.72%	98.72%	95.92%	105.62%	103.53%	110.67%	n/a	97.72%	97.76%	96.57%	95.74%	96.52%	104.19%	94.17%	92.94%	109.39%	103.99%	128.30%	5	10	3	83%
Heart of Texas	95.20%	102.32%	82.93%	96.62%	107.49%	103.49%	106.86%	n/a	87.44%	95.89%	88.01%	89.40%	95.84%	94.99%	160.18%	66.85%	109.83%	103.74%	113.04%	5	7	6	67%
Lower Rio	102.79%	116.64%	124.18%	103.00%	108.02%	104.36%	117.65%	n/a	103.91%	103.76%	145.14%	107.15%	104.80%	113.14%	147.21%	110.68%	101.11%	100.24%	112.97%	10	7	1	94%
Middle Rio	101.71%	100.86%	104.14%	116.56%	101.75%	101.47%	115.03%	n/a	100.02%	93.10%	113.06%	108.04%	104.70%	114.63%	122.94%	97.78%	123.60%	96.19%	49.31%	6	9	3	83%
North Central	100.80%	115.07%	116.74%	92.59%	110.26%	105.43%	119.05%	n/a	97.19%	100.05%	135.66%	107.67%	97.85%	109.38%	115.13%	91.96%	105.29%	91.46%	92.48%	10	4	4	78%
North East	97.03%	99.65%	106.26%	95.87%	107.35%	105.01%	109.80%	n/a	114.50%	110.62%	67.57%	127.34%	103.69%	107.85%	104.50%	147.88%	117.49%	102.28%	101.90%	10	7	1	94%
North Texas	108.00%	98.25%	110.16%	97.52%	105.63%	105.05%	116.09%	n/a	102.36%	107.46%	122.14%	151.63%	109.56%	120.04%	130.82%	101.86%	132.28%	111.66%	73.54%	13	4	1	94%
Panhandle	107.70%	113.06%	116.80%	106.42%	105.57%	104.98%	124.06%	n/a	104.08%	94.32%	86.59%	103.96%	95.50%	106.29%	110.94%	122.31%	105.50%	101.28%	89.07%	9	5	4	78%
Permian Basin	153.78%	100.46%	101.52%	95.60%	101.19%	102.48%	114.13%	n/a	96.38%	87.20%	102.66%	103.42%	96.72%	106.93%	143.12%	88.02%	108.79%	75.49%	94.30%	5	9	4	78%
Rural Capital	96.75%	100.27%	119.16%	94.43%	109.77%	105.67%	118.89%	n/a	116.13%	105.67%	121.14%	110.52%	94.79%	98.36%	84.56%	98.19%	115.74%	117.46%	103.24%	10	5	3	83%
South Plains	101.46%	118.57%	106.66%	95.05%	105.96%	103.36%	115.48%	n/a	99.49%	102.84%	87.84%	101.94%	107.98%	93.93%	68.78%	92.97%	107.73%	93.23%	93.59%	6	6	6	67%
South Texas	108.26%	99.08%	109.90%	113.25%	104.94%	102.60%	117.12%	n/a	103.67%	115.71%	150.60%	97.31%	123.17%	140.89%	173.48%	111.11%	107.13%	107.56%	105.88%	12	5	1	94%
Southeast	101.20%	105.57%	101.18%	105.68%	104.51%	103.72%	103.50%	n/a	93.43%	95.31%	91.78%	94.98%	102.55%	96.37%	97.76%	68.79%	103.36%	101.28%	103.79%	1	12	5	72%
Tarrant	101.69%	100.21%	109.70%	100.53%	109.30%	105.53%	121.06%	n/a	93.60%	92.06%	91.76%	101.93%	89.01%	98.24%	108.84%	96.88%	108.26%	96.06%	85.70%	6	7	5	72%
Texoma	103.97%	101.96%	132.10%	97.99%	108.96%	105.67%	121.01%	n/a	110.25%	104.14%	156.53%	100.54%	119.36%	99.80%	111.81%	120.01%	125.63%	125.77%	131.54%	12	6	0	100%
West Central	98.37%	95.05%	96.15%	96.17%	105.45%	105.03%	116.36%	n/a	101.25%	106.18%	116.35%	104.03%	112.26%	130.52%	95.09%	183.15%	108.23%	99.17%	105.04%	10	8	0	100%
+P	9	9	15	2	20	10	27	0	4	8	15	12	6	15	20	12	19	7	14	224			
MP	18	17	12	12	8	18	1	0	19	15	3	12	17	9	4	7	7	16	5	200			
-P	1	2	1	14	0	0	0	0	5	5	10	4	5	4	4	9	2	5	9	80			
% MP & +P	96%	93%	96%	50%	100%	100%	100%	N/A	82%	82%	64%	86%	82%	86%	86%	68%	93%	82%	68%	84%			
From	7/16	10/16	10/16	6/17	7/15	1/15	7/15		7/15	1/15	7/15	1/15	7/15	1/15	7/15	1/15	7/15	1/15	1/15	From			
To	3/17	6/17	6/17	6/17	6/16	12/15	6/16		6/16	12/15	6/16	12/15	6/16	12/15	6/16	12/15	6/16	12/15	12/15	To			

Measure	Category 1: Claimant Reemployment						Category 2: WIOA Adult/DW		Category 3: Foster Youth								Category 4: Choices	
	Reemployment within 10 Weeks (% Target)		Reemployment within 10 Wks Wage Replacement		Avg Rank	Overall Rank*	% EE Related to Training		% of Youth Participants Who Are Foster Youth		% Change in Youth Participants Who Are Foster Youth				Choices Full Work Rate - All Family			
	55%	45%	100%	45%			55%				100%							
Measure Weight	Current % Target	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Current Perf.	Rank	Foster Youth Served		Percent Change	Rank	Avg Rank	Overall Rank*	Current Perf.	Rank
Board											Current	Prior Year						
<b>Quartile 1</b>																		
Brazos Valley	103.37%	5	72.10%	4	4.55	5	64.52%	5	1.69%	6	1	3	-66.67%	7	6.55	7	45.97%	7
Concho Valley	117.27%	2	68.64%	5	3.35	4	57.45%	6	2.99%	3	2	1	100.00%	2	2.45	2	58.62%	3
Golden Crescent	128.99%	1	68.50%	6	3.25	3	52.17%	7	4.17%	1	1	1	0.00%	4	2.65	3	72.70%	1
Middle Rio	101.71%	6	65.67%	7	6.45	7	82.40%	3	0.00%	7	0	0	0.00%	4	5.35	6	52.07%	6
North East	97.03%	7	77.43%	2	4.75	6	68.89%	4	2.63%	4	2	2	0.00%	4	4	5	53.13%	5
North Texas	108.00%	3	73.03%	3	3	2	93.10%	2	3.57%	2	2	1	100.00%	2	2	1	55.08%	4
Texoma	103.97%	4	80.51%	1	2.65	1	98.08%	1	2.08%	5	1	0	(Infinity)	1	2.8	4	66.05%	2
<b>Quartile 2</b>																		
Deep East	100.78%	5	78.00%	3	4.1	5	58.82%	4	3.85%	3	4	4	0.00%	3	3	3	52.28%	3
Heart of Texas	95.20%	7	81.94%	2	4.75	6	33.33%	7	0.62%	5	1	1	0.00%	3	3.9	4	36.74%	7
Panhandle	107.70%	3	75.49%	4	3.45	2	80.00%	2	10.94%	1	7	5	40.00%	2	1.55	1	58.40%	1
Permian Basin	153.78%	1	63.01%	7	3.7	3	40.43%	6	0.00%	6	0	0	0.00%	3	4.35	5	50.76%	4
South Texas	108.26%	2	66.72%	6	3.8	4	58.06%	5	0.00%	6	0	0	0.00%	3	4.35	5	54.95%	2
Southeast	101.20%	4	86.01%	1	2.65	1	75.00%	3	1.33%	4	2	1	100.00%	1	2.35	2	50.59%	5
West Central	98.37%	6	69.47%	5	5.55	7	85.19%	1	6.38%	2	3	5	-40.00%	7	4.75	7	38.46%	6
<b>Quartile 3</b>																		
Cameron	104.05%	3	93.07%	1	2.1	1	82.20%	3	0.53%	6	1	1	0.00%	3	4.35	4	51.81%	5
Capital Area	97.06%	5	90.42%	2	3.65	3	72.07%	4	2.40%	4	5	8	-37.50%	6	5.1	6	51.54%	6
Central Texas	92.81%	7	79.52%	4	5.65	7	82.35%	2	2.25%	5	4	10	-60.00%	7	6.1	7	56.24%	2
Coastal Bend	120.83%	1	74.55%	6	3.25	2	45.76%	7	3.33%	2	6	2	200.00%	1	1.45	1	50.35%	7
East Texas	106.17%	2	70.05%	7	4.25	4	66.10%	5	8.00%	1	12	6	100.00%	2	1.55	2	52.13%	4
Rural Capital	96.75%	6	85.69%	3	4.65	6	82.50%	1	0.00%	7	0	3	0.00%	3	4.8	5	59.58%	1
South Plains	101.46%	4	75.25%	5	4.45	5	62.30%	6	2.86%	3	2	2	0.00%	3	3	3	52.69%	3
<b>Quartile 4</b>																		
Alamo	101.34%	4	78.81%	7	5.35	6	71.58%	5	4.78%	2	22	64	-65.62%	7	4.75	7	61.98%	2
Borderplex	96.30%	7	82.92%	5	6.1	7	43.69%	6	4.15%	3	9	14	-35.71%	6	4.65	6	52.33%	5
Dallas	96.45%	6	91.44%	1	3.75	4	75.50%	3	2.49%	5	16	16	0.00%	3	3.9	3	47.51%	7
Gulf Coast	115.15%	1	81.84%	6	3.25	3	34.30%	7	6.20%	1	51	42	21.43%	2	1.55	1	49.36%	6
Lower Rio	102.79%	2	88.50%	2	2	1	91.04%	2	1.06%	7	3	0	(Infinity)	1	3.7	2	62.09%	1
North Central	100.80%	5	84.63%	4	4.55	5	74.35%	4	1.90%	6	5	5	0.00%	3	4.35	4	58.37%	3
Tarrant County	101.69%	3	86.98%	3	3	2	92.91%	1	4.05%	4	17	25	-32.00%	5	4.55	5	54.85%	4
From	7/1/16		7/1/15				10/1/15		10/1/16				10/1/16				10/1/16	
To	3/31/17		3/31/16				9/30/16		6/30/17				6/30/17				6/30/17	

\*(Based on Average Rank)

\*\* Wage Replacement data is not available until the final release of the second month of each quarter. Until it is available, data from the prior quarter will continue to be used for scoring purposes.

### Means, Ends, and Expectations Monthly Expenditure Report - July 2017

Denotes low expenditures

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Expenses + Obligations	Expenses Obligations
WIOA-YOUTH-PROGRAM	0616WOY000	6/30/2018	\$ 3,799,116.00	\$ 1,813,809.43	47.74%	80.00%	\$ 1,735,791.40	\$ 3,549,600.83	93.43%
WIOA-YOUTH-ADMIN	0616WOY000	6/30/2018	\$ 422,123.00	\$ 63,563.29	15.06%	80.00%	\$	\$ 63,563.29	15.06%
<b>TOTAL YOUTH</b>			<b>\$ 4,221,239.00</b>	<b>\$ 1,877,372.72</b>	<b>44.47%</b>	<b>80.00%</b>	<b>\$ 1,735,791.40</b>	<b>\$ 3,613,164.12</b>	<b>85.59%</b>
WIOA-ADULT-PROGRAM	0616WOA000	6/30/2018	\$ 3,783,071.00	\$ 2,597,847.44	68.67%	80.00%	\$ 647,976.20	\$ 3,245,823.64	85.80%
WIOA-ADULT-ADMIN	0616WOA000	6/30/2018	\$ 420,340.00	\$ 200,498.97	47.70%	80.00%	\$	\$ 200,498.97	47.70%
<b>TOTAL ADULT</b>			<b>\$ 4,203,411.00</b>	<b>\$ 2,798,346.41</b>	<b>66.57%</b>	<b>80.00%</b>	<b>\$ 647,976.20</b>	<b>\$ 3,446,322.61</b>	<b>81.99%</b>
WIOA-DISLOCATED -PROGRAM	0616WOD000	6/30/2018	\$ 3,344,288.00	\$ 1,849,238.99	55.30%	80.00%	\$ 1,256,496.31	\$ 3,105,735.30	92.87%
WIOA-DISLOCATED-ADMIN	0616WOD000	6/30/2018	\$ 371,586.00	\$ 43,817.64	11.79%	80.00%	\$	\$ 43,817.64	11.79%
<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 3,715,874.00</b>	<b>\$ 1,893,056.63</b>	<b>50.95%</b>	<b>80.00%</b>	<b>\$ 1,256,496.31</b>	<b>\$ 3,149,552.94</b>	<b>84.76%</b>
<b>TOTALS</b>			<b>\$ 12,140,524.00</b>	<b>\$ 6,568,775.76</b>	<b>54.11%</b>	<b>80.00%</b>	<b>\$ 3,640,263.91</b>	<b>\$ 10,209,039.67</b>	<b>84.09%</b>
WIOA-YOUTH-PROGRAM	0617WOY000	6/30/2019	\$ 3,889,251.00	\$ -	0.00%	8.33%	\$ -	\$ -	0.00%
WIOA-YOUTH-ADMIN	0617WOY000	6/30/2019	\$ 432,139.00	\$ -	0.00%	8.33%	\$	\$ -	0.00%
<b>TOTAL YOUTH</b>			<b>\$ 4,321,390.00</b>	<b>\$ -</b>	<b>0.00%</b>	<b>8.33%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00%</b>
WIOA-ADULT-PROGRAM	0617WOA000	6/30/2019	\$ 579,833.00	\$ -	0.00%	8.33%	\$ -	\$ -	0.00%
WIOA-ADULT-ADMIN	0617WOA000	6/30/2019	\$ 64,425.00	\$ -	0.00%	8.33%	\$	\$ -	0.00%
<b>TOTAL ADULT</b>			<b>\$ 644,258.00</b>	<b>\$ -</b>	<b>0.00%</b>	<b>8.33%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00%</b>
WIOA-DISLOCATED -PROGRAM	0617WOD000	6/30/2019	\$ 502,776.00	\$ -	0.00%	8.33%	\$ -	\$ -	0.00%
WIOA-DISLOCATED-ADMIN	0617WOD000	6/30/2019	\$ 55,864.00	\$ -	0.00%	8.33%	\$	\$ -	0.00%
<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 558,640.00</b>	<b>\$ -</b>	<b>0.00%</b>	<b>8.33%</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0.00%</b>
WIOA-Rapid Response	0617WOR000	6/30/2018	\$ 67,684.00	\$ 1,275.00	1.88%	8.33%	\$ -	\$ 1,275.00	1.88%
WOO-Additional Program Funding	0617WOO000	9/30/2017	\$ 535,710.00	\$ 66,815.13	12.47%	83.33%	\$ 419,341.79	\$ 486,156.92	90.75%
NDW-Texas Oil & Gas	0617-NDW000	12/31/2018	\$ 413,022.00	\$ 14,751.52	3.57%	34.62%	\$ 358,008.05	\$ 372,759.57	90.25%
<b>TOTALS</b>			<b>\$ 6,540,704.00</b>	<b>\$ 82,841.65</b>	<b>1.27%</b>	<b>8.33%</b>	<b>\$ 777,349.84</b>	<b>\$ 860,191.49</b>	<b>13.15%</b>

■ Denotes low expenditures

## Means, Ends, and Expectations Monthly Expenditure Report - July 2017

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>WORKFORCE INNOVATION AND OPPORTUNITY ACT</b>									
WIOA FORMULA FUNDS	0616 WIOA FUNDS	6/30/2017	\$ 12,140,524.00	\$ 6,568,775.76	54.11%	80.00%	\$ 3,640,263.91	\$ 10,209,039.67	84.09%
WIOA FORMULA FUNDS	0617 WIOA FUNDS	6/30/2018	\$ 6,540,704.00	\$ 82,841.65	1.27%	8.33%	\$ 777,349.84	\$ 860,191.49	13.15%
RESOURCE ADMINISTRATION	0617RAG000	9/30/2017	\$ 8,735.00	\$ 7,448.00	85.27%	83.33%	\$ -	\$ 7,448.00	85.27%
TRADE ACT SERCVICES-2017	0617TRA000	12/31/2017	\$ 1,425,876.00	\$ 604,733.47	42.41%	N/A	\$ 574,433.49	\$ 1,179,166.96	82.70%
<b>Totals</b>			<b>\$ 20,115,839.00</b>	<b>\$ 7,263,798.88</b>	<b>36.11%</b>		<b>\$ 4,992,047.24</b>	<b>\$ 12,255,846.12</b>	<b>60.93%</b>
<b>WAGNER-PEYSER EMPLOYMENT SERVICE</b>									
EMPLOYMENT SERVICES	0617WPA000	12/31/2017	\$ 472,249.00	\$ 265,862.18	56.30%	66.67%	\$ 49,203.20	\$ 315,065.38	66.72%
JAG Grant	0617WPB000	10/31/2017	\$ 90,000.00	\$ 16,848.30	18.72%	75.00%	\$ 69,651.70	\$ 86,500.00	96.11%
WCI-Youth Career Fairs	0616WCI001-3	9/30/2017	\$ 50,000.00	\$ 16,530.73	33.06%	87.50%	\$ -	\$ 16,530.73	33.06%
WCI-Labor Market & Career Information Supp.	"	"	\$ 35,000.00	\$ 35,000.00	100.00%	87.50%	\$ -	\$ 35,000.00	100.00%
WCI- ES Accessibility Standards	"	"	\$ 43,381.00	\$ 43,381.00	100.00%	87.50%	\$ -	\$ 43,381.00	100.00%
WCI- Hiring Red, White, And You	"	"	\$ 50,000.00	\$ 42,081.40	84.16%	87.50%	\$ -	\$ 42,081.40	84.16%
WCI- Child Care Quality Conference	"	"	\$ 1,623.00	\$ 1,155.25	71.18%	87.50%	\$ -	\$ 1,155.25	71.18%
WCI- Texas Veterens Leadership Program	"	"	\$ 8,584.00	\$ 7,153.30	83.33%	87.50%	\$ -	\$ 7,153.30	83.33%
WCI- Leadership Academy	"	"	\$ 5,200.00	\$ 5,200.00	100.00%	87.50%	\$ -	\$ 5,200.00	100.00%
WCI- Foster Care Youth Conference	"	"	\$ 739.00	\$ 281.89	38.14%	87.50%	\$ -	\$ 281.89	38.14%
WCI -Careers in Texas Industries Week	"	"	\$ 17,857.00	\$ -	0.00%	87.50%	\$ -	\$ -	0.00%
<b>Totals</b>			<b>\$ 774,633.00</b>	<b>\$ 433,494.05</b>	<b>55.96%</b>		<b>\$ 118,854.90</b>	<b>\$ 552,348.95</b>	<b>71.30%</b>
<b>FOOD STAMP EMPLOYMENT AND TRAINING</b>									
Suppl. Nutrition Assistance Program	0617SNE000	9/30/2017	\$ 1,748,134.00	\$ 1,267,418.40	72.50%	83.33%	\$ 76,428.00	\$ 1,343,846.40	76.87%
<b>Totals</b>			<b>\$ 1,748,134.00</b>	<b>\$ 1,267,418.40</b>	<b>72.50%</b>		<b>\$ 76,428.00</b>	<b>\$ 1,343,846.40</b>	<b>76.87%</b>



■ Denotes low expenditures

## Means, Ends, and Expectations Monthly Expenditure Report - July 2017

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>TEMPORARY ASSISTANCE FOR NEED FAMILIES</b>									
NONCUSTODIAL PARENT CHOICES PRGM	0617NCP001	9/30/2017	\$ 466,893.00	\$ 373,711.55	80.04%	84.62%	\$ 92,439.98	\$ 466,151.53	99.84%
TEMPORARY ASSISTANCE NEEDY FAMILIES	0617TAN000	10/31/2017	\$ 9,726,815.00	\$ 6,652,017.75	68.39%	83.33%	\$ 2,646,942.68	\$ 9,298,960.43	95.60%
<b>Totals</b>			<b>\$ 10,193,708.00</b>	<b>\$ 7,025,729.30</b>	<b>68.92%</b>		<b>\$ 2,739,382.66</b>	<b>\$ 9,765,111.96</b>	<b>95.80%</b>
<b>CHILD CARE SERVICES</b>									
CCF CCMS CHILD CARE	0617CCF000-1	12/31/2017	\$ 37,796,284.00	\$ 24,909,193.66	65.90%	83.33%	\$ 12,512,406.28	\$ 37,421,599.94	99.01%
CHILD CARE ATTENDANCE AUTOMATION	0617CAA000	11/30/2017	\$ 404,369.00	\$ 296,510.34	73.33%	83.33%	\$ 107,858.66	\$ 404,369.00	100.00%
CCM CCMS LOCAL INITIATIVE	0617CCM000	12/31/2017	\$ 7,480,890.00	\$ -	0.00%	66.67%	\$ 7,480,890.00	\$ 7,480,890.00	100.00%
CHILD CARE DFPS	0617CCP000	12/31/2017	\$ 5,628,000.00	\$ 5,590,876.52	99.34%	91.67%	\$ 37,123.48	\$ 5,628,000.00	100.00%
CHILD CARE QUALITY	0617CCQ000	10/31/2017	\$ 1,516,738.00	\$ 974,082.04	64.22%	76.92%	\$ 531,497.54	\$ 1,505,579.58	99.26%
CHILD CARE FULLY SUBSIDIZED DIRECT CAI	0617CCC000-1	12/31/2017	\$ 11,027,809.00	\$ 10,038,092.29	91.03%	83.33%	\$ 989,716.71	\$ 11,027,809.00	100.00%
<b>Totals</b>			<b>\$ 63,854,090.00</b>	<b>\$ 41,808,754.85</b>	<b>65.48%</b>		<b>\$ 21,659,492.67</b>	<b>\$ 63,468,247.52</b>	<b>99.40%</b>
<b>STATE OF TEXAS</b>									
ADULT EDUCATION AND LITERACY	0616AEL001-1	6/30/2018	\$ 7,639,470.00	\$ 6,389,303.86	83.64%	54.17%	\$ 656,443.88	\$ 7,045,747.74	92.23%
ADULT EDUCATION AND LITERACY	0616AELB01	6/30/2018	\$ 5,619,309.00	\$ 327,000.21	5.82%	8.33%	\$ -	\$ 327,000.21	5.82%
<b>Totals</b>			<b>\$ 13,258,779.00</b>	<b>\$ 6,716,304.07</b>	<b>50.66%</b>		<b>\$ 656,443.88</b>	<b>\$ 7,372,747.95</b>	<b>55.61%</b>
<b>GRAND TOTALS</b>			<b>\$ 109,945,183.00</b>	<b>\$ 64,515,499.55</b>	<b>58.68%</b>		<b>\$ 30,242,649.35</b>	<b>\$ 94,758,148.90</b>	<b>86.19%</b>
<b>PRIVATE</b>									
SUMMER EARN AND LEARN	TWC-VR	8/31/2017	\$ 330,800.00	\$ 144,753.09	43.76%	75.00%	\$ 117,484.17	\$ 262,237.26	79.27%
DOL-LEAP GRANT	DOL	9/30/2018	\$ 500,000.00	\$ 2,504.94	0.50%	41.67%	\$ 450,000.00	\$ 452,504.94	90.50%
TEXAS VETERANS COMMISSION	TVC	9/30/2017	\$ 126,000.00	\$ 97,962.97	77.75%	83.33%	\$ -	\$ 97,962.97	77.75%
AARP-BACK TO WORK +50	AARP	1/31/2018	\$ 12,000.00	\$ 9,050.62	75.42%	53.85%	\$ -	\$ 9,050.62	75.42%
HCA PARTNERSHIP INITIATIVE	0603WDR000	OPEN	\$ 431,833.04	\$ 382,095.58	88.48%	N/A	\$ -	\$ 382,095.58	88.48%
<b>Totals</b>			<b>\$ 1,400,633.04</b>	<b>\$ 636,367.20</b>	<b>45.43%</b>		<b>\$ 567,484.17</b>	<b>\$ 1,203,851.37</b>	<b>85.95%</b>

# WORKFORCESOLUTIONS

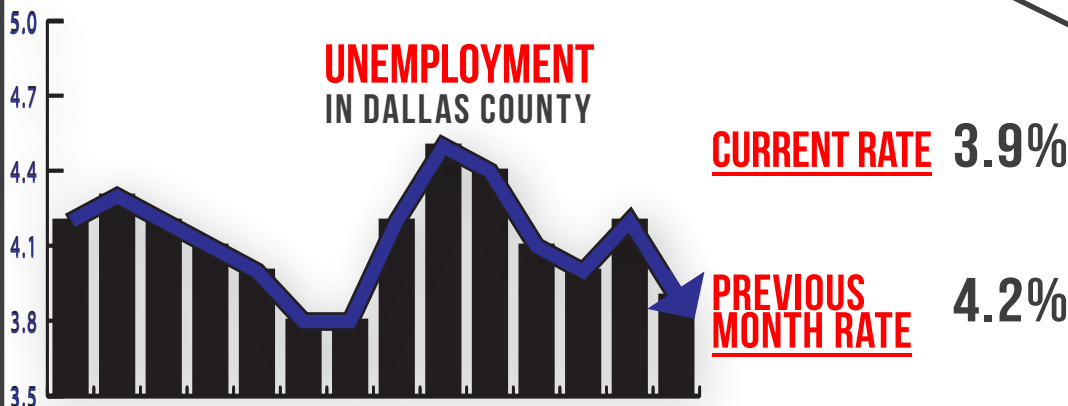
## GREATER DALLAS

### MEANS, ENDS, & EXPECTATIONS

DALLAS COUNTY LAYOFFS HAVE INCREASED BY 648% YEAR TO DATE, 196 Q3 2016 AND 1,180 IN Q3 2017. 67% OF 2017 Q3 LAYOFFS CAN BE ATTRIBUTED TO FINANCE SERVICES AND TELECOM. IN OUR AREA, FINANCE SERVICES AND TELECOM COMBINED, ACCOUNT FOR 9.5% OF ESTABLISHMENTS AND 8.7% OF EMPLOYEES.

**LAYOFFS IN DALLAS COUNTY UP 648%**  
(YTD 2016 -2017)

SOURCES:TWC



UNEMPLOYMENT RATE: 3.9% - DECREASED BY 9% WITHIN THE LAST SIX MONTHS. 3.9% IS THE LOWEST MONTHLY UNEMPLOYMENT RATE OF 2017 AND IT APPEARS TO BE TRENDING DOWNWARD.

SOURCES:BUREAU OF LABOR STATISTICS, TLMR, TWC

**EMPLOYER ATTENDANCE AT WORKFORCE-SPONSORED**

**JOB FAIRS**

**4,244**

(YTD 2017)

- EMPLOYERS ATTENDED A WORKFORCE SPONSORED JOB FAIR 4,244 TIMES DURING Q3.
- ATTENDANCE COULD BE ATTRIBUTED TO THE 129K JOBS CREATED IN THE AREA. THIS YEAR OVER YEAR TOTAL IS THE HIGHEST IN THE NATION BY MSA AND DALLAS COUNTY IS THE FLAGSHIP COUNTY, ADDING OVER 32% OF NEWLY CREATED JOBS.

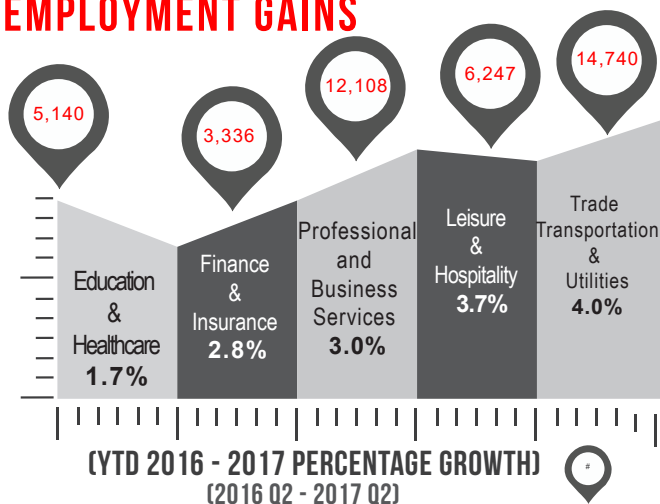
SOURCES:WIT, & BLS

## CORPORATE EXPANSIONS & RELOCATIONS

APPROXIMATELY 36 CORPORATE RELOCATIONS AND EXPANSIONS WITHIN THE LAST TWO YEARS. SIGNIFICANT GROWTH BY INDUSTRY INCLUDES: FINANCIAL SERVICES, TELECOM/DATA, AND HEALTH CARE WITH OVER 150% YEAR OVER YEAR GROWTH.

COMPANY NAME	CITY	NEW JOBS	YEAR ANNOUNCED	LOCATION TYPE
AT&T	Dallas	1,300	2016	Expansion
Amazon.com Inc	Coppell	1,000	2017	New Facility
McKesson Corp	Irving	975	2016	Expansion
Jacobs Inc.	Dallas	700	2016	HQ Relocation
Zale	Dallas	300	2016	Relocation and Expansion
Thomson Reuters	Carrollton	250	2016	Expansion
Saatchi & Saatchi	Dallas	150	2016	New Facility
Heart & Science	Dallas	100	2016	New Facility
OKI Data Americas	Irving	100	2016	HQ Relocation
<b>Total Jobs</b>		<b>4,875</b>		

## EMPLOYMENT GAINS



THE DFW AREA HAS ADDED OVER 89K JOBS. DALLAS COUNTY IS RESPONSIBLE FOR OVER 41K OF THOSE JOBS YTD.

MIDDLE SKILL JOB GROWTH: WITH THE LABOR FORCE GROWING AT EXPONENTIAL RATES AND MIGRATION RESULTING IN 80 HOUSEHOLDS MOVING TO DALLAS CO. PER DAY, INDUSTRIES AFFECTED BY MARKET DEMAND HAVE GROWN ABOVE 3% WITHIN THE PAST YEAR. EDUCATION AND HEALTHCARE HAVE GAINS DUE TO SEASONAL EMPLOYMENT.

SOURCES:JOBSEQ

YTD EMPLOYMENT GAIN

COMPANY LAYOFFS/CLOSING	CITY	NOTICE	# JOBS
Walter Investment Management Corp-Dietech Financial-Irving	Dallas	7/12/2017	437
BeautiControl, Inc.	Dallas	7/20/2017	77
Kindred Hospital-White Rock TeleTech-Richardson	Dallas	7/24/2017	79
Xylem, Inc.	Dallas	7/25/2017	358
DSC Logistics Inc.	Dallas	7/26/2017	85
Cheddar's Scratch Kitchen	Dallas	8/7/2017	75
	Dallas	8/14/2017	69
<b>TOTAL</b>		<b>22</b>	<b>1,180</b>

SOURCES:TWC

# Harvey Hiring Event – 9/8 Sheraton Dallas Convention Center

120 employers  
469 interviews  
127 offers, and  
57 hires on the spot



### Community Outreach Team August 2017 Updates

- Jubilee Park Job Fair - Served 20+ attendees and provided general information about workforce services
- Participated in multiple back to school events within the community making contact with 150+ attendees. Community Outreach Team has successfully added 256 new job seekers into WIT since August.
- Twelve (12) hires and 476 job seeker contacts have been documented.

## 100,000 Opportunities Initiative October 4, 2017 Redbird/Southwest Center Mall

#100kOpportunities

**SAME DAY INTERVIEWS & ON THE SPOT OFFERS!**

**LOOKING FOR A JOB?**  
YOUR FUTURE STARTS HERE!

If you are between 16 and 24 years old, national and local companies are looking for you at the Dallas Opportunity Fair.

WE HELP YOU...

- 1 GET A JOB
- 2 GET CONNECTED
- 3 GET STARTED

**WEDNESDAY  
OCTOBER 4  
10:30 AM - 3:30 PM**

REDBIRD/  
SOUTHWEST CENTER MALL  
3662 W Camp Wisdom Rd.  
Dallas, Texas 75237

**REGISTER TO GET CONNECTED!**  
<https://100kopps-dallas.eventbrite.com>

WORKFORCESOLUTIONS  
GREATER DALLAS

## Upcoming Events



## 6<sup>th</sup> Annual Hiring Red, White & You! Job Fair

Thursday, November 9, 2017

Gilley's Dallas

1135 S. Lamar Street, Dallas, TX

10am-2pm



*President's Briefing—Item B  
Authorization of Contracts, Partnerships, and Agreements*

**Renewal of Contracts**

Within the procurement guidelines, we review and review eligible contracts annually. The Board's contracts with current contractors listed below will expire September 30<sup>th</sup> and requires us to let new contracts. The proposed budgets are based upon existing and enhanced services, available grant funds, and negotiated terms. The list below includes each contractor's initial 2017 budget amounts and the proposed budget for fiscal year 2018 (October 1, 2017 through September 30, 2018):

**I. FY18 Professional Services Contracts**

Professional Services Contractors	2017 Initial Budget	2018 Proposed Budget	Difference	Procurement ends
Christine H. Nguyen, CPA – Financial Monitor	\$171,810	\$168,255	(\$3,555)	2019
Juanita Forbes & Associates – Program Compliance Monitor	\$177,710	\$179,245	\$1,535	2019
QNet – Technology Services	\$369,817	\$250,440	(\$119,377)	2021
Oriental Building Services, Inc. – Janitorial Services	\$36,477	\$48,500	\$12,023	2020

**RECOMMENDATION:** Board authorization to contract with the above professional services contractors with the 2018 proposed budget amounts, effective October 1, 2017 through September 30, 2018.

**II. FY18 Workforce Innovation and Opportunity Act (WIOA) Youth Services Contracts**

This is the third year in the procurement cycle for WIOA youth services. Staff recommends an annual contract with the existing contractors to continue providing youth services. The list below includes each contractor's initial 2017 budget and the proposed 2018 budget, effective October 1, 2017:

Youth Services Contract	2017 Initial Budget	2018 Proposed Budget	Difference	Procurement ends
ResCare Workforce Services	\$2,300,000	\$1,960,250	\$(339,750)	2019
DCCCD-Richland College (Garland Campus)	\$500,000	\$1,050,000	\$550,000	2019
Gulf Coast Trades Center	\$150,000	\$150,000	\$0	2019

**RECOMMENDATION:** Board authorization to contract with the existing contractors to provide youth services with the 2018 proposed budget amounts as presented above, effective October 1, 2017 through September 30, 2018. These figures do not include probable carryover funds.

**III. ChildCareGroup (Child Care Assistance) Contract Amendment**

ChildCareGroup's existing contract ends September 30<sup>th</sup>. However, Texas Workforce Commission has extended all child care grant funds. Staff is requesting to extend CCG's existing contract through October 31, 2017. In our review of budget versus actual expenditures, it appears there are sufficient funds in the contract to cover operational costs, but not direct care to customers. It is necessary to add additional funds for direct care services to customers at cost not exceed \$1,423,094 at this time. The \$1,423,094 consists of the following:

- \$11,043 in recoupment funds; and
- \$1,412,051 for direct care services in CCC funds.

Additional funds may be necessary to cover actual costs through October 31, 2017 for operations and/or direct care services depending on mandatory kids in care. Staff will present the final amount in October for Board ratification.

**RECOMMENDATION:** Board authorization to extend the existing contract with ChildCareGroup to continue providing services through October 31, 2017 with additional funds at cost not to exceed \$1,423,094.

**IV. ResCare Workforce Services (Workforce Solutions Operations) Contract Amendment**

ResCare's existing workforce operations contract ends September 30<sup>th</sup>. After negotiations with ResCare and review of budget versus actual expenditures; it was determined sufficient funds remains in their contract to continue providing services through October 31, 2017. Supplemental Nutrition Assistance Program Employment & Training (SNAP E&T) grant funds end September 30<sup>th</sup> and will require additional funds to continue those services contingent upon receipt of grant. In addition, the Board received the National Dislocated Worker Disaster Grant Project – 2017 Hurricane Harvey. Staff requests to extend ResCare's existing workforce operations contract through October 31, 2017 with additional funds not to exceed:

- \$83,000 in SNAP E&T funds inclusive of ABAWD; and
- \$40,000 in Disaster Grant Project – 2017 Hurricane Harvey funds.

**RECOMMENDATION:** Board authorization to extend ResCare Workforce Services existing contract for workforce operations through October 31, 2017 with additional funds not to exceed \$123,000 as presented above.

**Childcare Local Match**

The 2018 fiscal year total amount of local match required to access the federal child care funds is **\$4,721,674**. Staff request agreements with the following partners to secure local match funds in the amount of **\$1,975,000** at this time. Staff continues to secure uncommitted funds and will bring additional partners for ratification in October. The table below represents the total amount of local match funds secured from the listed partners:

Local Match Partners	Local Amount	Federal Amount
City of Dallas	\$450,000	\$865,309
Dallas ISD	\$950,000	\$1,826,764
Dallas County Community College District (Eastfield College and Brookhaven College)	\$625,000	\$1,105,673
<b>Total</b>	<b>\$1,975,000</b>	<b>\$3,797,746</b>

**RECOMMENDATION:** Board authorization to accept contributions for Local Match agreements as specified above with City of Dallas, Dallas ISD, and Dallas County Community College District as part of the CCG FY18 contract to provide direct care to eligible children in Dallas.

**Technology**

Additional program funding is available due to the delayed opening of the Pleasant Grove office and special funding from TWC for Workforce Enhancements. The available funds will allow WFSDallas to refresh and update workforce technology systems and bring software to current options. Procurement has been issued and will be presented to the Board in October for ratification. All refreshed technology will be recycled. The following software and hardware are needed:

Microsoft Office 2016 Professional Plus License (560)	Approx. \$44,800	Windows Remote Desktop (20)	Approx. \$580
Microsoft Office 2016 Standard License (505)	Approx. \$31,130	Windows Server 2012 User (20)	Approx. \$200
Microsoft Windows 10 Pro-Upgrade License (665)	Approx. \$43,890	Faronics DeepFreeze Cloud Connector (484)	Approx. \$6,776
QNet Labor Cost for Installation	Approx. \$108,550	Epson Home Cinema Projector (7)	Approx. \$7,000
Absolute Software (342)	Approx. \$16,416	Tripplite 1500 Smart Pro Rack (10)	Approx. \$6,000
Adobe Acrobat Pro DC (20)	Approx. \$3,200	Switches, USB, Cables	Approx. \$28,000
Prezi Pro (5)	Approx. \$1,590	Watchguard Wifi Access Point (63)	Approx. \$27,531
ArcGIS Pro (2)	Approx. \$3,000	Laptop (100 refresh)	Approx. \$100,000
Microsoft Surface Book (15)	Approx. \$25,084	Subtotal	Approx. \$459,392
Apple iPad Pro (5)	Approx. \$5,645	File Imaging Software	\$30,000 - \$100,000

**RECOMMENDATION:** Board authorization to approve approximately \$600,000 in specified expenses including purchase installation with ratification in October following procurement.



**President's Briefing Item - C**  
**Legislative Update**

**Budget** On September 8<sup>th</sup>, President Trump signed legislation that would extend federal funding and raise the debt limit for three months. The bill also includes emergency aid to assist those impacted by Hurricane Harvey. This gives Congress till December 8<sup>th</sup> to address funding for fiscal year (FY) 2018. Administration officials have indicated the President wanted to clear the legislative agenda to ensure tax reform remains a top policy focus this fall and that he is still committed to lowering the corporate tax rate to 15 percent. Congress still has a heavy agenda – with only four-months to negotiate major outstanding pieces of legislation.

**Appropriations** On September 7<sup>th</sup>, the **Senate Appropriations Committee** held a full-committee markup on its FY 2018 Labor, Health and Human Services, and Education (LHHS-ED) funding bill. The legislation keeps the Labor Department funding intact and rejects virtually all of President Trump's proposed cuts. It preserves funding for apprenticeship grants and for the Wage and Hours Division and gives a slight increase to Veterans' Employment and Training Services. The legislation contains \$164.1 billion in discretionary funding, including \$12 billion (\$61.5 million below FY17) for the Department of Labor. The bill includes a slight \$5 million cut from the \$1.7 billion Jobs Corps program, and allocates \$30 million to a new worker training program in Appalachia and the Mississippi Delta. It also includes the first discretionary increase in the maximum Pell grant in over a decade, a 1.7 percent increase, from \$5,920 to \$6,020. The bill also provides more than sufficient funding to continue Year-Round Pell, a permanent law change included last year. Year-Round Pell is expected to provide over 900,000 students an additional award of over \$1,600 annually to help them complete their program faster, enter or re-enter the workforce sooner, and graduate with less debt.

The **House Labor-HHS** appropriations legislation proposes an 11-percent cut for the Labor Department and includes a score of riders. On Wednesday, September 6<sup>th</sup>, the House Rules Committee approved 58 amendments to their Labor-HHS funding bill, which included proposals to reduce funding for the NLRB and the Mine Safety and Health Administration; to prevent the NLRB from implementing a 2014 rule intended to speed up union elections; to prohibit use of federal funds "to implement, administer, or enforce the Davis-Bacon Act,;" to prevent the Labor Department from enforcing regulations that reduce worker exposure to silica dust and require certain employers to submit injury and illness data electronically; and to block enforcement of an Obama administration executive order that encourages agencies to use project labor agreements on large construction projects.

**Committee on Education and the Workforce** House Education and the Workforce Committee **Chairwoman Virginia Foxx (NC)** announced she will unveil her comprehensive bill to overhaul the Higher Education Act at some point this fall. That would be the first movement on reauthorizing the legislation since the House passed several piece-meal measures several years ago — and it's likely to set off an outbreak of higher education policy activity on the committee.

Chairwoman Foxx also announced that Rob Green has joined the committee staff as workforce policy director. Green returns to the Committee after more than fifteen years in business advocacy. Prior to his work with the National Council of Chain Restaurants, the National Retail Federation, and the National Restaurant Association, Green served as workforce policy staff at the Education and Workforce Committee and in management and legislative roles for several members of Congress.

**Carl D. Perkins Reauthorization** The decades-old Perkins Loan program, under which more than 315,000 students received low-interest loans based on financial need in the past fiscal year, is slated to expire on September 30 unless Congress acts. There's already a bipartisan bill in the House to extend the program for another two years, but it's not clear whether advocates can muster enough support to keep the program alive. The path to reauthorization in the Senate is even more unlikely because of Senate HELP Committee Chairman Lamar Alexander's opposition to renewal as part of an effort to streamline and simplify all federal loan programs.

*President's Briefing Item – D  
Policy*

**I. Support Services**

Support services are necessary to assist applicants with needs that cannot be addressed through other resources. It is recommended to amend Board policy S0108 to add in one-time payment of \$200 to assist with work-related equipment and supplies and work or interviewing clothing, payment for vocational exams or certifications, or other work related expenses. All costs must be reasonable, necessary and allowable.

**II. Choices Sequence of Services Policy**

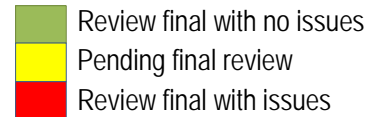
Board policy #CM0416 has been rescinded. CHOICES program will follow applicable TWC and Federal rules and regulations as updated. Contractor will follow CHOICES guide and maintain required documentation for program activities.

<b>RECOMMENDATION:</b> Board authorization to approve the policies, as presented.
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*President's Briefing Item – E  
Leases*

Staff will present an update to the existing leases for board discussion.

Quality Assurance and Oversight – President’s Briefing – Item F



November 2016 ResCare WIOA Adult/WIA Adult DC 07.16		<b>Program Review of Adult -WIA/WIOA.</b> Recommendations were made relating to the following areas: Additional documentation, ITAs, Support Services, Case Management, Performance, Employment, TWIST, and Data Entry. <b>Status:</b> Contractor submitted corrective action; pending monitor final review
September 2016 ResCare WIOA DW DC 08.16		<b>Program Review of DW- WIA/WIOA.</b> Recommendations were made relating to the following areas: Additional documentation, ITAs, Case Management, Performance, Employment, TWIST, and Data Entry. <b>Status:</b> Contractor submitted corrective action; pending monitor final review
January 2017 ResCare DC.01-17.RC WIOA Youth		<b>Program Review of Youth- WIA/WIOA.</b> Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. <b>Status:</b> Contractor submitted corrective action; pending monitor final review
February 2017 Gulf Coast Trades DC.05-17.GC WIOA Youth		<b>Program Review of Youth- WIA/WIOA.</b> Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. <b>Status:</b> Contractor response was incomplete and will request for additional documentation
February 2017 Richland College WIOA Youth DC.04-17.Yo.DCCCD.RC		<b>Program Review of Youth- WIA/WIOA.</b> Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. <b>Status:</b> Issued report and pending contractor response
January 2017 ChildCareGroup Childcare		<b>Fiscal Review of Child Care Services.</b> Recommendations were made relating to the following areas: Expenditure disbursements and procurements. <b>Status:</b> Pending Contractor response and/or re-payment of \$47,047.
January 2017 ChildCareGroup Childcare DC.02.17CCG		<b>Program Review of Child Care Services.</b> Recommendations were made relating to the following areas: Parent share of cost, documentation, actions, data integrity, and relative care information. <b>Status:</b> Pending monitor Final Determination
Jan. 23-March 16, 2017 ResCare Choices DC.03-17.Choices.RC		<b>Program Review of CHOICES.</b> Recommendations were made relating to the following areas: eligibility, assessment, family employment plan, family work requirement, allowable activities, participation, case management, support services, non-cooperation, post-employment services, employment outcome tab, and TWIST data entry. <b>Status:</b> Pending Contractor response
July 2017 ResCare ResCare		<b>Fiscal Review of ResCare Workforce Services.</b> Recommendations were made relating to the following areas: personnel costs, non-personnel costs, education and training payments, support services payments. <b>Status:</b> Pending monitor response
May 22-30, 2017 ResCare TAA DC.06-17.TAA.RC		<b>Program Review of TAA.</b> Recommendations were made relating to the following areas: Reemployment and training plan, training, and case management. <b>Status:</b> Report issued to Contractor & pending response
July 2017 ResCare SNAP E&T DC.08-17.SNAP.RC		<b>Program Review of SNAP.</b> Recommendations were made relating to the following areas: Case management. <b>Status:</b> Conducted exit with Contractor – 9/13/17
July 2017 ResCare NCP DC.07-17.NCP.RC		<b>Program Review of NCP.</b> Recommendations were made relating to the following areas: Intake, case management, TWIST data entry. <b>Status:</b> Conducted exit with Contractor – 9/13/17

Congratulations!

# Dallas Regional Chamber's second-in-command leaving at year-end



Pat Priest joined the Dallas Regional Chamber nine years ago.

## DALLAS REGIONAL CHAMBER

The Dallas Regional Chamber's second in command is leaving at the end of the year, concluding a nearly decade-long tenure with the organization.

[DRC's](#) chief operating officer and chief financial officer [Pat Priest](#) will finish 2017 with the chamber, through her official last day is to be determined. Over the next few months, she will help [Angela Farley](#), formerly DRC's senior vice president of education, transition into the COO and CFO role.

Priest joined the chamber nine years ago as a consultant. Since then, she has helped the [DRC](#) become more focused on economic development and recruiting, and given it a more prominent position in representing businesses on the state level.

"When we first started, we were doing a nice job, but over the past nine years, we've become more focused," Priest said. "When I look at our economic development activities, we are recruiting more corporate headquarters than any other community in the country, and we continue that work."



Angela Farley, formerly the chamber's senior vice president of education, will take over as chief financial and operations officer.

"Nine years ago, we were a participant in the policy arena at the state level. Now we have moved into a position as a real leader in maintaining the pro-business environment at the state level," she added. After leaving the chamber, Priest will continue to work with the Dallas community, but on a volunteer and part-time basis.

"I'm at the point, right now I'm ready to turn the reins over to someone else and having some free time," Priest said. Her successor, Farley, has been with the chamber for five years, formerly working with [DRC's](#) talent and education initiatives. She also has experience in forensic accounting.

As she takes on the organization's top financial and operational role, effective Jan. 1, Farley said she will continue to work on education, while broadening her influence to the chamber's work in attracting talent and new business.

One of her first orders of business will be working with the [DRC's](#) efforts to attract Amazon's second headquarters to North Texas.

"We're at a great point in the Dallas region and trying to manage the growth of the region," Farley said. "It will be on me to help leverage the work that each group (of the chamber) is doing in a collaborative way, so we can maximize our impact in the region."

The [DRC](#) was founded in 1909 and is led by president and CEO Dale Petroskey. [According to Dallas Business Journal research](#), it is North Texas' largest chamber of commerce, with 55 employees and 2015 revenue of \$7.92 million.

## TRUSTEES NAME DR. MCFARLAND AS NEW SUPERINTENDENT

(August 31, 2017) – The Board of Trustees has voted unanimously to hire Dr. Michael D. McFarland as the new permanent superintendent of Crowley ISD. He was announced as lone finalist by the Board on August 10, 2017 and has completed a state-mandated 21-day waiting period.

Dr. McFarland will officially assume his permanent duties on October 1, 2017. In the interim, he will spend time learning more about Crowley ISD, its students, teachers, staff and community. Dr. Patricia Linares will continue serving as interim superintendent through September.



“We are thrilled to welcome Dr. McFarland to Crowley ISD,” Board President June W. Davis said. “He is a transformational leader focused on student

achievement. His success as an innovative and visionary superintendent serving a diverse North Texas school district is exactly what our Board and stakeholders were looking for in our next leader.”



Dr. McFarland is currently the superintendent of Lancaster ISD where he has successfully served in that role since 2010. Prior to working in Lancaster, Dr. McFarland was assistant superintendent of achievement for Champaign public schools in Illinois. He has also been a high school and middle school principal in Tyler ISD and Longview ISD and began his education career as an algebra, accounting and computer science teacher.

Dr. McFarland has been recognized at the national and state level for his outstanding leadership as a school superintendent. He was selected as the American Association of School Administrators National Superintendent of the Year Nominee from Texas in 2015 and he was also selected as the National Alliance for Black School Educator’s Superintendent of the Year in 2014. In addition, the Texas Association of School Administrators selected Dr. McFarland as one of the top five superintendents in the state and the Texas Association of School Boards selected him as a State Finalist for the Texas Superintendent of the Year and as Region 10 Superintendent of the Year.

“I am honored to be named superintendent in this incredible school district,” Dr. McFarland said. “Crowley ISD is known for creating opportunities for success for all students, and I look forward to working with the Crowley ISD Board of Trustees, the educators and the entire community to build on the tradition of success and to ensure that we provide excellence in every school, in every classroom, for every student, every day.”

Originally from Jasper, Texas, Dr. McFarland has a Bachelor of Business Administration in Business Education from Baylor University, his Master of Education in Educational Administration and Superintendent Certification from Stephen F. Austin University and a Doctorate of Education in Educational Administration from Baylor University.

He is married to Cynthia McFarland and has two daughters, Kharis and Michiah, and two sons, Tyler and Jarrett.

Dr. Patricia A. Linares has served as interim superintendent of Crowley ISD since March 2017. She will continue to work in an interim role and assist Dr. McFarland during the transition until he officially begins on October 1, 2017.

“We truly thank Dr. Linares for stepping in to serve our district during this crucial time,” Davis said. “Her leadership and expertise has brought improvements to our schools and our systems and has helped make it possible for us to find the right person to become the next permanent superintendent of Crowley ISD.”