



Commissioner Ruth Hughs, Vice Chair Bill O'Dwyer, Laurie Bouillion Larrea, and Steven Bridges receive a check from Governor Gregg Abbott for the Texas Talent Connection Grant announced on April 27th.

May Briefing Materials

May 16, 2018
7:30 A.M.

WORKFORCESOLUTIONS
G R E A T E R D A L L A S

Ross Tower 500 N. Akard St., Suite 2600, Dallas, Texas 75201

www.wfsdallas.com 214-290-1000

BOARD OF DIRECTORS MEETING

May 16, 2018 – 7:30 a.m.

Dallas Regional Chamber, 500 N. Akard St., Suite 2600, Dallas, Texas 75201

Call to Order — Ellen Torbert, Chair

Closed Session Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act

Public Comment

Declaration of Conflict of Interest

Chairman's Comments

Discussion/Action

- Introduction of New Director and Recognition of Outgoing Director
- Amendment to Bylaws

Consent Agenda

Action

- Review and Approval of April 18, 2018 Meeting Minutes
- Approval of Training Providers and Vendors
- Contracts and Purchases
- Endorsement of External Grant Applications and Agreements

Means, Ends and Expectations

Discussion/Action

- Monthly Financial Analysis
- Monthly Performance Analysis
- Employer Engagement – Sector Strategies
- Legislative Update

President's Briefing

Discussion/Action

- Action pursuant to the Closed Session
- 2017-2020 Plan - 2018 Update
- Authorization of Contracts, Partnerships, and Agreements
- Policy - Childcare
- Leases
- Quality Assurance and Oversight

General Discussion/Other Business

Adjourn

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

BOARD OF DIRECTORS

*Officers: Ellen Torbert, Southwest Airlines, Chair
Bill O'Dwyer, MIINC Mechanical, Vice Chair
Terrance F. Richardson, KPMG, Treasurer
Gilbert Gerst, Bank of Texas, Past Chair*

*Laurie Bouillion Larrea, President
Connie Rash, Secretary*

*Rebecca Acuña, PepsiCo
Irma Allen, HHSC
Cristina Criado, Criado and Associates
Holly Crowder, Beck
Rolinda Duran, Texas Workforce Solutions, Vocational Rehabilitation Services
Angela Farley, Dallas Regional Chamber
Kevin Faulkner, Texas Workforce Commission
Lewis E. Fulbright, Dallas AFL-CIO
Dr. Michael Hinojosa, Dallas ISD
Susan Hoff, United Way of Metropolitan Dallas
Carter Holston, NEC Corporation of America
Jim Krause, Krause Advertising
Leonor Marquez, Los Barrios Unidos Community Clinic
Dr. Joe May, Dallas County Community College District
Kerry McGeath, Desoto Public Library
Robert Mong, University of North Texas at Dallas
Jason Oliver, AT&T
Niki Shah, Baylor Scott & White
Michelle R. Thomas, JPMorgan Chase
Mark York, Dallas AFL-CIO
Gabiella Draney Zielke, Tech Wildcatters*

NEW BOARD DIRECTOR



Rebecca Acuña
PepsiCo
Director of Government Affairs

Rebecca Acuña is the Director of Government Affairs for PepsiCo, responsible for state and local relations in Texas. Prior to joining PepsiCo, she was the Executive Director of the Latino Center for Leadership Development, a national leadership organization that creates a pipeline of policy-makers and thought-leaders. Ms. Acuña has also served in leadership roles in political campaigns and federal and state government in Washington, D.C. and Texas. A veteran of the Texas State capitol, Ms. Acuña has served as a Chief of Staff and Communications Director for three members of the Texas House of Representatives. She was the first Latina tapped as statewide Press Secretary for a major-party gubernatorial campaign in Texas. She has also served as Communications Director for a Texas Member of Congress in Washington, D.C. Raised in Laredo, Texas, Rebecca is a graduate of the University of Texas at Austin. She serves on the Board of Directors of the League of Women Voters of Greater Dallas and on the Board of Directors for the ChildCareGroup.

**Meetings are held at Ross Towers, 500 N. Akard St., Suite 2600, Dallas, Texas 75201 at 7:30 A.M., unless otherwise noted.*

2018 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates

May 16, 2018	WIOA Target Occupations List
August 15, 2018	Presentation and Acceptance of the Annual Audit
September 19, 2018	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
October 17, 2018	Awards Ceremony, Annual Meeting, Annual Meeting, Election of Officers, CEO Evaluation by the Full Board
November 8, 2018	Red, White and You! Statewide Hiring Fair at Gilley's 1135 S. Lamar, (attendance optional)
November 28-30, 2018	TWC 22 nd Annual Conference, Hilton – Americas, Houston, Texas (attendance optional)

2019 MONTHLY MEETING SCHEDULE – Wednesday Meeting Dates

January 16, 2019	Welcome New & Returning Board Directors and Approve Annual Budget
February 20, 2019	Engage Auditors
April 17, 2019	Strategic Planning
May 15, 2019	WIOA Target Occupations List
August 21, 2019	Presentation and Acceptance of the Annual Audit
September 18, 2019	Approve New Annual Contracts (Workforce, Childcare, Youth, Professional Services) and Eligible Training Provider Review
October 16, 2019	Awards Ceremony, Annual Meeting, Election of Officers and Renewal of Staff Health Benefits, CEO Evaluation by the Full Board
TBA	Red, White and You! Statewide Hiring Fair (attendance optional)
TBA	TWC 23 rd Annual Conference, (attendance optional)

Consent Item – A
Review and Approval of Meeting Minutes April 18, 2018

Directors Present	Directors Present(cont'd)	Directors Absent
Irma Allen	Susan Hoff	Rebecca Acuna
Cristina Criado	Jim Krause	Carter Holston
Holly Crowder	Bill O'Dwyer, Vice Chair	Dr. Joe May
Rolinda Duran	Leonor Marquez	Kerry McGeath
Angela Farley	Terrance Richardson,	Jason Oliver
Kevin Faulkner	Treasurer	Niki Shah
Lewis Fulbright	Mark York	Ellen Torbert, Chair
Gilbert Gerst, Past Chair		Gabriella Draney Zielke
Dr. Michael Hinojosa		

MINUTES

Call To Order/Welcome

Vice Chair, Bill O'Dwyer called the Board of Directors' meeting to order at 7:38 a.m. and welcomed everyone in attendance. A quorum was present.

Public Comment – None

Declaration of Conflict of Interest –Vice Chair O'Dwyer asked for Board of Directors' Declaration of Conflict of Interest on any of the Action Item: Terrance Richardson, Rolinda Duran and Kevin Faulkner TWC and any state agency matters. Dr. Michael Hinojosa, DISD issues and Gilbert Gerst.

Chairman's Comments

- **Introduction of New Director**

Gilbert Gerst and Terry Richardson commented on the National Association of Workforce Boards (NAWB) meetings that were held in Washington D.C. in March. Vice Chair O'Dwyer encouraged other board directors to attend the upcoming TWC Annual State Conference and the next NAWB meeting.

Consent Agenda

A. Review and Approval of February 21, 2018 Meeting Minutes

B. Approval of Training Providers and Vendors

Training Providers

It was recommended that the Board of Directors give authorization to approve vendors' training programs as presented in the board packet. Those not approved are not on the target occupations list, or above the board's maximum training cost according to policy.

C. Contracts and Purchase

Job Access/Reverse Commute (JARC) Projects

The Job Access Reverse Commute (JARC) grants, approved in February 2018, will require a responsible and qualified project management consultant to ensure all parts of the grant are successfully completed. On March 23, 2018 a Request for Quotations was released and two responses were received. Staff requests board authorization to negotiate and contract with the highest ranked bidder: JC Myers LLC. If unsuccessful, the board will negotiate with the second highest bidder: 3i Contracting. The consulting contract will be presented for ratification at the May 2018 Board meeting.

It was recommended that the Board of Directors give authorization to negotiate and contract for JARC Project Management Consulting services based upon successful negotiations. The Project Management services will be for one year with the option to extend the agreement for up to two additional one-year terms depending upon satisfactory performance, compliance with contractual obligations and availability of resources.

Retail Pay\$ Project

As presented last month, Walmart awarded Workforce Solutions Greater Dallas \$1,771,576 to implement Retail Pay\$, a retail pipeline project. The Board approved contracts with ResCare Workforce services totaling \$468,374 in ResCare staffing costs and \$70,000 in employer outreach services to be provided by the Dallas Regional Chamber (DRC). This item adds additional grant funds to ResCare's contract totaling \$850,000 in Walmart funded training scholarships, and \$314,287.50 in WIOA funds for match.

It was recommended that the Board of Directors give authorization to contract with ResCare Workforce Services for \$850,000 in Walmart-funded training scholarships and \$314,287.50 in WIOA funds for match.

Dallas LEAP2 Project

WFSDallas received \$500,000 from the Department of Labor. Following discussions with the Sheriff's Department staff, it was agreed that the eligibility criteria as indicated by the Department of Labor (FOA-ETA-16-03) and the population served by the

Sheriff's Department are not a good match for LEAP2 grant activities. Staff has exhausted all possible program partners without success.

It was recommended that the Board of Directors give authorization to close the DOL Dallas LEAP2 Grant and return all unspent funds.

100k Opportunities Initiative

WFSDallas received \$250,000 from the Schultz Family Foundation and the Starbucks Foundation on May 12, 2017 and ends on May 11, 2018. As of April 5th, we have satisfied the initial deliverables of the grant. WFSDallas will deobligate \$34,000 from ResCare Workforce Services' contract necessary to cover the expenses from the April 5th job fair held at Fair Park.

It was recommended that the Board of Directors give authorization to deobligate \$34,000 from the ResCare Workforce Services contract for the 100k Opportunities Initiative. Final amounts were ratified at the May meeting.

ResCare Contract Amendments

Workforce Solutions Greater Dallas will amend the ResCare Workforce Services contract to add an additional \$200,000 in WIOA Dislocated Worker funds and \$200,000 WIOA Youth funds with 50% of the funds for operations and 50% for program activities.

It was recommended that the Board of Directors give authorization to amend the ResCare Workforce Services contract to add \$200,000 in WIOA Dislocated Worker funds and \$200,000 in WIOA Youth funds with 50% for operations and 50% for program cost.

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership presented to the Board for endorsement.

Partnership	Status	Program Overview
Texas Workforce Commission Dual Credit Career and Technical Education Program	Pending	Eastfield College proposes to increase and expand opportunities in Heating, Ventilation, and Air Conditioning industry requesting \$182,535 for 50 dual credit students (partners include DISD Spruce High School, Seagoville High School, DISD, Garland, Mesquite and Sunnyvale ISD schools, and Five Star Heating and AC and other industry partners. Funding will enhance three existing dual credit programs in career and technical education.
Texas Workforce Commission Dual Credit Career and Technical Education Program	Pending	Cedar Valley College will partner with National Coalition of Certification Centers (NC3) and Trane have recommended strategic enhancement of our existing HVAC program in order to provide our dual-credit students with the necessary skills and credentials needed for high wage employment in the Heating/AC Mechanic field. CVC has requested \$225,000.
Texas Workforce Commission College Credit for Heroes	Funded	DCCCD requests a partnership with WFSDallas to co-locate in the Opportunity Center to assist veterans with employment pathways that combine military service with educational courses.

It was recommended that the Board give authorization to approve grant applications and partnership, as presented above.

Susan Hoff made the motion to approve staff's recommendations on the Consent Agenda. The motion passed with Terrance Richardson seconding. There were four abstentions – Terrance Richardson, Kevin Faulkner, Roland Duran and Gilbert Gerst

Means, Ends and Expectations

- A. Monthly Financial Analysis** – President Larrea referenced Pages 15-18 of the board packet and briefed the board.
- B. Monthly Performance Performance**– President Laurie Larrea referenced Pages 20-21 of the board packet. She mentioned the credential numbers were off due to a glitch in the technology in Austin. It should partially correct by next month. The Childcare measure is over-performing within budget. The TANF/Choices performance measure is critical and ResCare is taking active steps to meet the measure.
- C. Employer Engagement** – President Larrea and Vice President, Linda Davis referenced Pages 22-24 of the board packet. They briefed the board on the 100K Youth Hiring Events at Fair Park and Walmart – Retail Pays Launch and upcoming events and encouraged attendance. Ms. Davis continued with a legislative update.

Closed Session-Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 Texas Open Meetings Act

Convened at 8:14 a.m.
Reconvened at 9:04 a.m.

President's Briefing

A. Action Pursuant to Closed Session

Attorney John Dickey conducted the Closed Session. Gilbert Gerst made the motion to accept decision that was made in closed session. The motion passed with Terrance Richardson seconding.

B. Authorization of Contracts, Partnerships, and Agreements

Contract Amendments

- **Child Care** – The Board anticipate receipt of additional funding from Texas Workforce Commission in the amount of \$2-\$3 million dollars in child care funding. At some time in the next few months, newly allocated federal child care dollars will be available and

that amount is yet to be determined. In preparation, staff request authority to contract these dollars to existing child care partners expeditiously and will return to the Board for ratification.

- **SNAP E&T** - In addition, TWC notified the Board that Supplemental Nutrition Assistance Program Employment & Training (SNAP E&T) funds will also be coming soon. Contingent on receipt, staff request to contract with our existing contractor, ResCare Workforce Services, to provide services to this population and will return to the Board for ratification.
- **Summer Earn & Learn** - Staff has received the Summer Earn and Learn grant and request to amend ResCare's existing contract adding \$486,000 (\$121,500 in operations, and \$364,500 in student wages) for summer employment opportunities to 153 youth with disabilities working with Vocational Rehabilitation partners including operating costs.
- **Student Hireability Navigator Program** – Staff received a Student Hireability Navigator Program totaling \$300,000 and requests an amendment to ResCare's contract adding \$240,000 to provide two navigators providing pre-employment services for in-school youth, pending a signed contract with the Texas Workforce Commission.

It was recommended that the Board of Directors give authorization to amend the existing child care contracts and ResCare Workforce Services contract. The final amounts will be bought back to the Board for ratification.

Approval of Child Care Local Match Partners

The 2018 fiscal year total amount of local match required to access the federal child care funds is \$4,721,674. The Board entered into a Memorandum of Understanding with Workforce Solutions for Tarrant County to secure the remaining match in the amount of \$671,674. The purpose of sharing pledged local match contributions secured in the Tarrant County Workforce Development area will be used to access federal funds for the benefit of the Dallas Workforce Development Area. This MOU allows WFSDallas to draw down federal funds in the amount of \$1,291,568 to fully secure child care dollars for direct care services. These funds will be made available only after Tarrant County's contributors have fully documented and secured the federal funds needed by WFSDallas to meet its commitment to Texas Workforce Commission. We appreciate the partnership between Boards, but staff remains committed to securing additional match funds.

It was recommended that the Board of Directors approve ratification to accept the MOU with Workforce Solutions for Tarrant County as specified above and as part of the CCG FY18 contract to provide direct care to eligible children in Dallas.

C. Policy

WFSDallas' Training Provider Policy, T0108, will be amended to include the following formal policy recommendations for initial eligibility (indicated in **bold** below):

- Proposed training program must be on the Board's approved targeted occupation list (*the Board will not approve advanced certifications for occupations not on the Board's Targeted Occupations List*)
- Minimum of one-year experience providing training to the general population
- Reasonable cost based on comparable training programs
- A maximum of \$12,000 training cap per participant unless otherwise necessary to meet the employment needs of our local community and training is not otherwise available. Classes may be considered on a case-by-case basis to exceed the training cap. Board anticipates no interruptions to currently enrolled students
- Providers must be appropriately accredited and provide documentation
- Providers must document recent employer validation/industry endorsed skill standards of training curriculum.
- **Exempt providers as in accordance with Texas Education Code §132.002 and §132.003 are eligible and can be allowable on a case by case basis. The exempt schools must have two years of performance, and have a successful internal and/or external monitoring review for curriculum, financial stability and ADA compliance. Exempt providers would be subject to a pre-eligibility review by our external monitors.**

It was recommended that the Board of Directors give authorization to approve the policy described above.

D. Leases

Adult Education and Literacy

In February, the KIPP initial lease included classroom space in the evenings for the months of February and March in the amount of \$8,740 with an option for an extension through June 30, 2018. The Board received an extension to the original agreement at cost not to exceed \$17,860.

It was recommended that the Board of Directors approve ratification to accept the extension of the current KIPP Pleasant Grove campus at cost not to exceed \$17,860 through June 2018.

Mark York made the motion to accept the above four staff's recommendations. The motion passed with Gilbert Gerst seconding. Abstentions as declared above.

E. Quality Assurance and Oversight –

President Larrea mentioned the handout from Texas Workforce Commission (Report #18.06.0001).

General Discussion/Other Business

Adjourn 9:12 a.m.

Consent Item – B
Approval of Training Providers and Vendors

Training Provider	Course	Hours	Cost	Approved	Not Approved
El Centro College	Administrative Assistant and Secretarial Science	1920	\$6,273	X	
El Centro College	Associate of Applied Science Degree- Executive Asst/Executive Secretary	1968	\$7,235	X	
El Centro College	Certificate of Management	1248	\$2,416	X	
El Centro College	Conflict Management Specialist Certificate	544	\$1,593	X	
El Centro College	Office Management and Supervision	480	\$2,142	X	
El Centro College	Virtual Assistant Skills Achievement Award	176	\$1,296	X	

RECOMMENDATION: Board authorization to approve vendors' training programs, as presented above.

**Consent Agenda Item-C
Contracts and Purchases**

Job Access/Reverse Commute (JARC) Projects

The Job Access Reverse Commute (JARC) grants, approved in February 2018, will require a responsible and qualified project management consultant to ensure all parts of the grant are successfully completed. On March 23, 2018 a Request for Quotations was released and two responses were received. Staff has completed successful negotiations with the highest ranked bidder: JC Myers LLC.

RECOMMENDATION: Board ratification of the contract with Christie Myers, JC Myers LLC, for JARC project management consulting for one year with the option to extend the agreement for up to two additional one-year terms depending upon satisfactory performance, compliance with contractual obligations and availability of resources. The agreement period is May 7, 2018-May 6, 2019, in an amount not to exceed \$48,000 per year. Tools, transportation and workspace will be provided as deemed necessary to meet project objectives.

Texas Talent Connections Grant – WFSDallas has received a grant from the Office of the Governor and Texas Workforce Commission for \$98,945 to support internships in STEM occupations for Advanced Manufacturing. Upon receipt, staff request to contract with the Garland Chamber of Commerce to facilitate the internship project as well as tracking and reporting. Contractual funds of \$26,112 will be utilized for a part-time facilitator of chamber staff for up to 15 months from June 1, 2018 to August 31, 2019. Remaining funds will be used for purchase of tools, supplies and internship stipends.

RECOMMENDATION: Board authorization to contract with the Garland Chamber of Commerce for \$26,112 to facilitate the Texas Talent Connections Grant project, as described above.

Consent Item C
Contracts and Purchases

Computer Hardware and Software

WFSDallas released procurement on April 19, 2018 in order to purchase computer hardware and software needed for the Adult Education and Literacy program and for refresh and update workforce technology systems. The deadline for proposals was May 3, 2018.

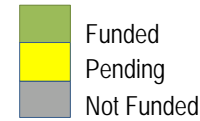
Four (4) responsive proposals to provide computer hardware and software were received from: **CCB Technology, Racine, WI; Coast to Coast Computer Products, Simi Valley, CA; GTS Technology Solutions Inc., Austin; and Qnet Information Services, Dallas.** Staff followed procurement policies and procedures for all items presented below.

The following bids were accepted:

Items	Actual	Vendor
Microsoft Office 2016 Standard License-1pc, Volume, Charity, Single, NP	\$ 5,416.45	Coast to Coast
ABSOLUTE SOFTWARE: Absolute DDS Premium	\$ 1,776.45	Coast to Coast
Faronics DeepFreeze Enterprise, new license	\$ 2,005.92	GTS Technology
Laptop	\$ 67,692.48	GTS Technology
Microsoft Surface Pro Tablet with LTE Advanced	\$ 2,857.30	PCM-G
Microsoft Surface Pro Tablets-i5 Intel Core, 256GB SSD, 8GB RAM	\$ 9,892.40	PCM-G
Surface Pro Signature Type Cover	\$ 1,225.50	PCM-G
Faronics DeepFreeze Cloud Connector Premium Renewal	\$ 6,915.09	Faronics
Faronics DeepFreeze Enterprise Renewal	\$ 3,585.60	Faronics
WatchGuard Total Security Suite Renewal, Firebox M300, 1 year	\$ 14,896.00	Qnet
WatchGuard Total Security Suite Renewal, Firebox M400, 1 year	\$ 2,910.00	Qnet
WatchGuard Total Security Suite Renewal, Firebox T10, 1 year	\$ 302.00	Qnet
Servers	\$ 86,244.42	CCB Technology
Server R530 upgrade		
*8 GB RDIMM, 2133MT/s Dual Rank, x8 Data Width, memory	\$ 2,272.00	Coast to Coast
*2 TB 7.2K RPM SATA 6Gbps 3.5in Hotplug	\$ 2,800.00	Coast to Coast
*Windows Server 2016 Standard Licenses	\$ 976.00	Coast to Coast
*Extend warranty on existing server for 3 years	\$ 5,659.44	CCB Technology
Wireless Keyboard & Mouse combo	\$ 4,664.80	GTS Technology
Monitor	\$ 5,621.60	GTS Technology
Monitor, Touch-screen	\$ 10,310.80	GTS Technology
Surface Book 2, i7, 16GB Memory, 512GB Storage	\$ 13,130.00	CCB Technology
Total	\$ 251,154.25	

RECOMMENDATION: Board authorization to approve the computer hardware and software vendors indicated above.

Consent Item – D
Endorsement of External Grants and Partnerships



Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality outcomes. These applications occupationally request partnership and/or financial support. The following applications/partnership presented to the Board for endorsement.

Partnership	Status	Program Overview
Texas Workforce Commission-Jobs and Education for Texans RFA	Pending	Richland College offers CTE courses in digital fundamentals and microcomputer control. It is projected to train 126 students as logic analyzers, which is an essential technology for many companies and essential to mastering complex digital circuitry and solid state machines. Partners include: Micropac, General Dynamics, Volt, Freeflight systems, and Maxim Integrated.
Texas Workforce Commission – Jobs and Education for Texans RFA	Pending	Richardson ISD offers CTE courses in advanced manufacturing and robotics for the high demand occupation, Machinist. The Advanced Manufacturing and Robotics program provides students with a solid foundation in using industry-based equipment, such as computer numerical control systems and NIMS certifications. Through the use of industry standard equipment and joint training with Richardson ISD and Richland faculty, students will be prepared for careers in manufacturing starting as machinists and moving to CNC and advanced programmers.

Previously Presented Pending Status

Funding Source/	Program Overview
Texas Workforce Commission Dual Credit Career and Technical Education Program	Eastfield College proposes to increase and expand opportunities in Heating, Ventilation, and Air Conditioning industry requesting \$182,535 for 50 dual credit students (partners include DISD Spruce High School, Seagoville High School, DISD, Garland, Mesquite and Sunnyvale ISD schools, and Five Star Heating and AC and other industry partners. Funding will enhance three existing dual credit programs in career and technical education.
Texas Workforce Commission Dual Credit Career and Technical Education Program	Cedar Valley College will partner with National Coalition of Certification Centers (NC3) and Trane have recommended strategic enhancement of our existing HVAC program in order to provide our dual-credit students with the necessary skills and credentials needed for high wage employment in the Heating/AC Mechanic field. CVC has requested \$225,000.
Texas Workforce Commission	Richland College Garland Campus submitted a Skills Development Grant to train 385 current workers and 37 new workers for a grant totaling \$761,697 with company partners that included some of the following: Atlas Copco, Barnsco, CSM Bakery, Micropac.
Texas Workforce Commission	Brookhaven College is partnering with Thomson Reuters to train 370 current workers and 123 new workers in business technical skills for a grant totaling \$910,800.
Texas Workforce Commission	El Centro College collaborates with Dean Management and Oak Farms Dairy to train 75 current workers requesting \$130,086.
	Eastfield College collaborates with the Bottling Group to offer 10 new hires and 102 current workers training with a request of \$190,344.
	Brookhaven College coordinating with Hillite International Automotive to provide training to 15 new hires and 252 current workers with a request of \$327,250.
City of Dallas	Cedar Valley College submitted an application for a 12-mnth Skills Development Fund grant project in the amount of \$1,101,294 to train 613 North Lake College and Cardinal Financial Services are submitting this request for a 12-month Skills Development Fund (SDF) grant project in the amount of \$395,675 to train 107 new employees (\$2,969/trainee) a total of 100 percent (100%) new jobs.

RECOMMENDATION: Board authorization to approve grant applications and partnership, as presented above.

**MEANS, ENDS AND EXPECTATIONS
DETAIL EXPENDITURE REPORT
MARCH, 2018**

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
WIOA-YOUTH-PROGRAM	0616WOY000	6/30/2018	\$ 3,799,116.00	\$ 3,790,137.63	99.76%	80.00%	\$ 8,539.21	\$ 3,798,676.84	99.99%
WIOA-YOUTH-ADMIN	0616WOY000	6/30/2018	\$ 422,123.00	\$ 345,979.80	81.96%	80.00%	\$	\$ 345,979.80	81.96%
TOTAL YOUTH			\$ 4,221,239.00	\$ 4,136,117.43	97.98%	80.00%	\$ 8,539.21	\$ 4,144,656.64	98.19%
WIOA-ADULT-PROGRAM	0616WOA000	6/30/2018	\$ 3,783,071.00	\$ 3,724,034.68	98.44%	80.00%	\$ 59,036.32	\$ 3,783,071.00	100.00%
WIOA-ADULT-ADMIN	0616WOA000	6/30/2018	\$ 420,340.00	\$ 362,055.63	86.13%	80.00%	\$	\$ 362,055.63	86.13%
TOTAL ADULT			\$ 4,203,411.00	\$ 4,086,090.31	97.21%	80.00%	\$ 59,036.32	\$ 4,145,126.63	98.61%
WIOA-DISLOCATED -PROGRAM	0616WOD000	6/30/2018	\$ 3,344,288.00	\$ 3,058,615.91	91.46%	80.00%	\$ 285,672.09	\$ 3,344,288.00	100.00%
WIOA-DISLOCATED-ADMIN	0616WOD000	6/30/2018	\$ 371,586.00	\$ 216,334.18	58.22%	80.00%	\$	\$ 216,334.18	58.22%
TOTAL DISLOCATED WORKER			\$ 3,715,874.00	\$ 3,274,950.09	88.13%	80.00%	\$ 285,672.09	\$ 3,560,622.18	95.82%
TOTALS			\$ 12,140,524.00	\$ 11,497,157.83	94.70%	80.00%	\$ 353,247.62	\$ 11,850,405.45	97.61%
WIOA-YOUTH-PROGRAM	0617WOY000	6/30/2019	\$ 3,889,251.00	\$ 1,166,121.93	29.98%	75.00%	\$ 1,892,293.11	\$ 3,058,415.04	78.64%
WIOA-YOUTH-ADMIN	0617WOY000	6/30/2019	\$ 432,139.00	\$ 79,627.23	18.43%	75.00%	\$	\$ 79,627.23	18.43%
TOTAL YOUTH			\$ 4,321,390.00	\$ 1,245,749.16	28.83%	75.00%	\$ 1,892,293.11	\$ 3,138,042.27	72.62%
WIOA-ADULT-PROGRAM	0617WOA000-1	6/30/2019	\$ 3,870,392.00	\$ 1,245,483.45	32.18%	75.00%	\$ 1,787,219.37	\$ 3,032,702.82	78.36%
WIOA-ADULT-ADMIN	0617WOA000-1	6/30/2019	\$ 430,042.00	\$ 115,665.86	26.90%	75.00%	\$	\$ 115,665.86	26.90%
TOTAL ADULT			\$ 4,300,434.00	\$ 1,361,149.31	31.65%	75.00%	\$ 1,787,219.37	\$ 3,148,368.68	73.21%
WIOA-DISLOCATED -PROGRAM	0617WOD000-1	6/30/2019	\$ 3,118,131.00	\$ 808,483.93	25.93%	75.00%	\$ 1,815,762.46	\$ 2,624,246.39	84.16%
WIOA-DISLOCATED-ADMIN	0617WOD000-1	6/30/2019	\$ 346,458.00	\$ 5,872.18	1.69%	75.00%	\$	\$ 5,872.18	1.69%
TOTAL DISLOCATED WORKER			\$ 3,464,589.00	\$ 814,356.11	23.51%	75.00%	\$ 1,815,762.46	\$ 2,630,118.57	75.91%
WIOA-Rapid Response	0617WOR000	6/30/2018	\$ 67,684.00	\$ 63,189.00	93.36%	75.00%	\$ 4,495.00	\$ 67,684.00	100.00%
NDW-Texas Oil & Gas	0617-NDW000	12/31/2018	\$ 413,022.00	\$ 26,042.60	6.31%	69.23%	\$ 347,737.30	\$ 373,779.90	90.50%
NDW-DISASTER-HURRICANE HARVEY	0617-NDW001-1	9/30/2019	\$ 100,000.00	\$ 47,880.44	47.88%	33.33%	\$ 23,758.27	\$ 71,638.71	71.64%
TOTALS			\$ 12,667,119.00	\$ 3,558,366.62	28.09%	75.00%	\$ 5,871,265.51	\$ 9,429,632.13	74.44%

**MEANS, ENDS AND EXPECTATIONS
MONTHLY EXPENDITURE REPORT
MARCH, 2018**

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
WORKFORCE INNOVATION AND OPPORTUNITY ACT									
WIOA FORMULA FUNDS	0616 WIOA FUNDS	6/30/2017	\$ 12,140,524.00	\$ 11,497,157.83	94.70%	80.00%	\$ 353,247.62	\$ 11,850,405.45	97.61%
WIOA FORMULA FUNDS	0617 WIOA FUNDS	6/30/2018	\$ 12,667,119.00	\$ 3,558,366.62	28.09%	75.00%	\$ 5,871,265.51	\$ 9,429,632.13	74.44%
RESOURCE ADMINISTRATION	0618RAG000	9/30/2018	\$ 8,735.00	\$ 4,398.96	50.36%	50.00%	\$ -	\$ 4,398.96	50.36%
TRADE ACT SERCVICES-2018	0618TRA000	12/31/2018	\$ 1,595,580.00	\$ 208,011.55	13.04%	N/A	\$ 1,077,091.60	\$ 1,285,103.15	80.54%
Reemployment Services and Eligibility Assessmen	0618REA000	10/31/2018	\$ 711,119.00	\$ 71,107.06	10.00%	41.67%	\$ 568,900.94	\$ 640,008.00	90.00%
Totals			\$ 27,123,077.00	\$ 15,339,042.02	56.55%		\$ 7,870,505.67	\$ 23,209,547.69	85.57%
WAGNER-PEYSER EMPLOYMENT SERVICE									
EMPLOYMENT SERVICES	0618WPA000	12/31/2018	\$ 576,272.00	\$ 175,739.83	30.50%	50.00%	\$ -	\$ 175,739.83	30.50%
JAG Grant	0618WPB000	11/7/2018	\$ 97,500.00	\$ 36,413.89	37.35%	33.33%	\$ 57,812.80	\$ 94,226.69	96.64%
WCI- Child Care Conference	0618WCI000-2	9/30/2018	\$ 1,623.00	\$ -	0.00%	50.00%	\$ -	\$ -	0.00%
WCI- Foster Care Youth Conference	"	"	\$ 739.00	\$ -	0.00%	50.00%	\$ -	\$ -	0.00%
WCI- Red, White, and You+	"	"	\$ 32,000.00	\$ 31,768.78	99.28%	50.00%	\$ -	\$ 31,768.78	99.28%
WCI- TVLP Operating Grant Activities	"	"	\$ 8,584.00	\$ 4,291.94	50.00%	50.00%	\$ -	\$ 4,291.94	50.00%
WCI- Carrers in TX Industry Week/Youth Career F	"	"	\$ 50,000.00	\$ -	0.00%	50.00%	\$ -	\$ -	0.00%
Totals			\$ 766,718.00	\$ 248,214.44	32.37%		\$ 57,812.80	\$ 306,027.24	39.91%
FOOD STAMP EMPLOYMENT AND TRAINING									
Suppl. Nutrition Assistance Program	0618SNE000	9/30/2018	\$ 1,086,591.00	\$ 764,862.16	70.39%	50.00%	\$ -	\$ 764,862.16	70.39%
Totals			\$ 1,086,591.00	\$ 764,862.16	70.39%		\$ -	\$ 764,862.16	70.39%
TEMPORARY ASSISTANCE FOR NEED FAMILIES									
NONCUSTODIAL PARENT CHOICES PRGM	0618NCP000	9/30/2018	\$ 470,540.00	\$ 169,826.91	36.09%	46.15%	\$ 216,138.31	\$ 385,965.22	82.03%
TEMPORARY ASSISTANCE NEEDY FAMILIES	0618TAN000	10/31/2018	\$ 8,590,376.00	\$ 4,591,288.18	53.45%	46.15%	\$ 3,252,256.31	\$ 7,843,544.49	91.31%
Totals			\$ 9,060,916.00	\$ 4,761,115.09	52.55%		\$ 3,468,394.62	\$ 8,229,509.71	90.82%

**MEANS, ENDS AND EXPECTATIONS
MONTHLY EXPENDITURE REPORT
MARCH, 2018**

Contract Name	Contract #	End Date	Budget	Cumulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
CHILD CARE SERVICES									
CCF CCMS CHILD CARE	0618CCF000	12/31/2018	\$ 48,198,859.00	\$ 16,368,436.67	33.96%	40.00%	\$ 31,212,526.53	\$ 47,580,963.20	98.72%
CHILD CARE ATTENDANCE AUTOMATION	0618CAA000-1	11/30/2018	\$ 374,263.00	\$ 207,331.99	55.40%	50.00%	\$ 166,931.01	\$ 374,263.00	100.00%
CCM CCMS LOCAL INITIATIVE	0618CCM000-1	12/31/2018	\$ 9,079,355.00	\$ -	0.00%	40.00%	\$ 7,787,783.00	\$ 7,787,783.00	85.77%
CHILD CARE DFPS	0618CCP000	12/31/2018	\$ 5,065,200.00	\$ 3,601,265.62	71.10%	58.33%	\$ 1,463,934.38	\$ 5,065,200.00	100.00%
CHILD CARE QUALITY	0618CCQ000	10/31/2018	\$ 1,554,181.00	\$ 565,884.69	36.41%	46.15%	\$ 806,284.86	\$ 1,372,169.55	88.29%
Totals			\$ 64,271,858.00	\$ 20,742,918.97	32.27%		\$ 41,437,459.78	\$ 62,180,378.75	96.75%
STATE OF TEXAS									
ADULT EDUCATION AND LITERACY	0616AEL001-1	6/30/2018	\$ 7,639,470.00	\$ 7,324,023.17	95.87%	87.50%	\$ 315,446.83	\$ 7,639,470.00	100.00%
ADULT EDUCATION AND LITERACY	0616AELB01	6/30/2018	\$ 7,042,692.00	\$ 4,087,603.59	58.04%	75.00%	\$ 2,099,722.21	\$ 6,187,325.80	87.85%
AEL- PQI- Local Performance Improvement	0618PQI000	6/30/2018	\$ 70,000.00	\$ -	0.00%	50.00%	\$ 63,000.00	\$ 63,000.00	90.00%
Totals			\$ 14,752,162.00	\$ 11,411,626.76	77.36%		\$ 2,478,169.04	\$ 13,889,795.80	94.15%
GRAND TOTALS			\$ 117,061,322.00	\$ 53,267,779.44	45.50%		\$ 55,312,341.91	\$ 108,580,121.35	92.75%
PRIVATE									
DOL-LEAP GRANT	DOL	9/30/2018	\$ 500,000.00	\$ 44,612.52	8.92%	75.00%	\$ 411,215.74	\$ 455,828.26	91.17%
TEXAS VETERANS COMMISSION	TVC	9/30/2018	\$ 117,600.00	\$ 83,541.60	71.04%	50.00%	\$ -	\$ 83,541.60	71.04%
AARP-BACK TO WORK +50	AARP	1/31/2018	\$ 12,000.00	\$ 12,000.00	100.00%	100.00%	\$ -	\$ 12,000.00	100.00%
100K OPPORTUNITIES INITIATIVE	Starbucks/Schultz Foundation	5/11/2018	\$ 250,000.00	\$ 103,108.31	41.24%	83.33%	\$ 133,056.96	\$ 236,165.27	94.47%
RETAIL PIPELINE PROJECT (RETAIL PAYS)	Walmart Foundation	11/30/2019	\$ 1,771,576.00	\$ 5,251.14	0.30%	9.09%	\$ 534,206.64	\$ 539,457.78	30.45%
HCA PARTNERSHIP INITIATIVE	0603WDR000	OPEN	\$ 431,833.04	\$ 382,095.58	88.48%	N/A	\$ -	\$ 382,095.58	88.48%
Totals			\$ 3,083,009.04	\$ 630,609.15	20.45%		\$ 1,078,479.34	\$ 1,709,088.49	55.44%

Workforce Solutions Greater Dallas

Statements of Activities (Unaudited)

Period ended March 31, 2018 and December 31, 2017

	<u>03/31/2018</u> <u>(Unaudited)</u>	<u>12/31/2017</u> <u>(Unaudited)</u>
Revenues and other support:		
Revenues from grants and contracts	\$ 9,126,404	98,435,444
Other		66,284
Income from investments:		
Dividends & interest	4,711	16,810
Net realized/unrealized gain		109,995
Total revenues and other support	<u>9,131,115</u>	<u>98,628,533</u>
Expenses:		
Direct program services	6,537,167	95,052,911
Administration	860,606	3,326,480
Employee benefits		109,995
Total expenses	<u>7,397,773</u>	<u>98,489,386</u>
Change in unrestricted net assets	4,711	44,561
Unrestricted net assets, beginning of year	321,461	276,900
Total unrestricted net assets	<u>326,172</u>	<u>321,461</u>
Change in temporarily restricted net assets	1,728,631	184,586
Temporarily Restricted net assets, beginning of year	184,586	—
Total temporarily restricted net assets	<u>1,913,217</u>	<u>184,586</u>
Change in total net assets	1,733,342	229,147
Net assets, beginning of year	506,047	276,900
Net assets, end of year	<u>\$ 2,239,389</u>	<u>506,047</u>

Workforce Solutions Greater Dallas

Statements of Financial Position (Unaudited)

March 31, 2018 and December 31, 2017

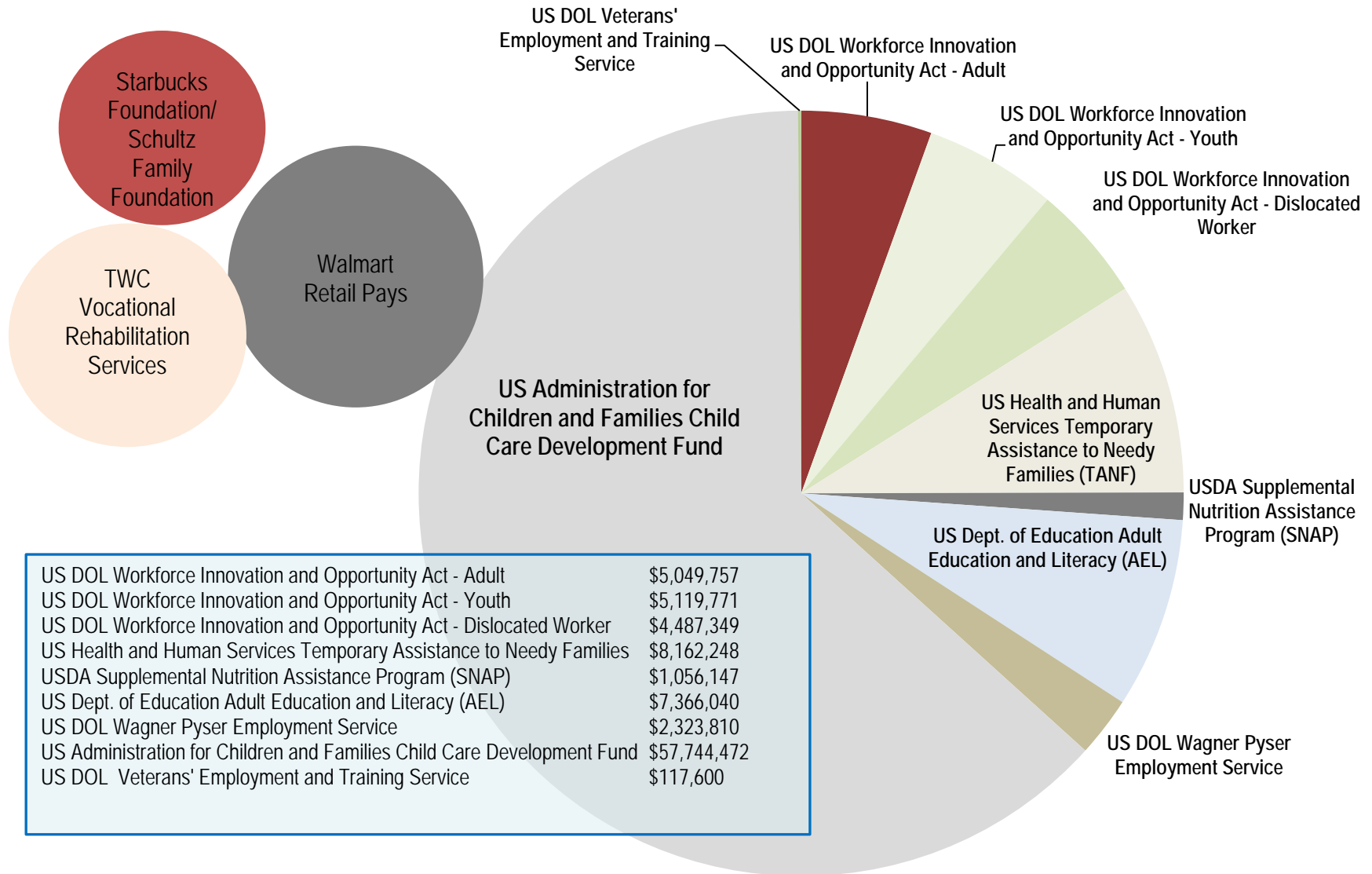
ASSETS	<u>3/31/2018</u>	<u>12/31/2017</u>
Cash	\$ 2,710,619	3,707,042
Grants receivable	7,737,748	10,783,445
Advances and other receivables	312,257	20,641
Prepaid expenses	30,449	548,319
Investment	611,120	611,120
Equipment, net	—	—
Total assets	<u>\$ 11,402,193</u>	<u>15,670,567</u>
LIABILITIES AND NET ASSETS		
Accounts payable and accrued liabilities	\$ 7,262,645	13,264,361
Employee benefits payable	611,120	611,120
Deferred revenue	1,289,039	1,289,039
Total liabilities	<u>9,162,804</u>	<u>15,164,520</u>
Net Assets		
Unrestricted net assets	326,172	321,461
Temporarily restricted net assets	1,913,217	184,586
Total net assets	<u>2,239,389</u>	<u>506,047</u>
Total liabilities and net assets	<u>\$ 11,402,193</u>	<u>15,670,567</u>

FY2018 Current Allocations and Planning Estimates for FY2019

Dallas County	Allocations FY 2018	Planning Est. FY 2019	\$ Change	% Change
WIOA (Adult, Youth and Dislocated Worker)	\$ 12,086,413	\$ 14,581,844	\$ 2,495,431	20.6%
<i>*Adult</i>	\$ 4,300,434	5,049,757	\$ 749,323	17.4%
<i>*Youth</i>	\$ 4,321,390	5,119,771	\$ 798,381	18.5%
<i>*Dislocated Worker</i>	\$ 3,464,589	4,412,316	\$ 947,727	27.4%
Rapid Response	\$ 67,684	\$ 75,033	\$ 7,349	10.9%
Adult Education & Literacy	\$ 7,042,692	\$ 7,366,040	\$ 323,348	4.6%
Child Care*	\$ 58,447,157	\$ 57,744,472	(\$ 702,685)	-1.2%
SNAP E&T	\$ 1,086,591	\$1,056,147	(\$ 30,444)	-2.8%
Employment Services	\$ 2,288,285	\$2,323,810	\$ 35,525	1.6%
TANF - CHOICES	\$ 8,590,376	\$8,162,248	(\$ 428,128)	-5.0%
Total	\$89,609,198	\$91,309,594	\$1,700,396	1.9%

**Child Care decreased by (\$14,054) in Child Care Quality, (\$437,014) in Child Care Fund Contract, and (\$251,617) in Local Match.*

Workforce Solutions Greater Dallas Texas Model



WORKFORCE ECOSYSTEM

grow South



WORKFORCE SOLUTIONS GREATER DALLAS



NEIGHBOR UP
DALLAS



UNITED WAY OF
METROPOLITAN DALLAS



DALLAS
REGIONAL
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A Historic Coalition on Early Education

BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods*

BOARD NAME: **DALLAS**

FINAL RELEASE
As Originally Published 5/9/2018
MARCH 2018 REPORT

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP
Contracted Measures		7	10	2	89.47%

Source Notes	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
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Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment within 10 Weeks	MP	103.92%	55.32%	55.32%	57.49%	55.96%	57.09%	10,692	18,599	60.71%	54.08%			7/17	12/17
TWC	# of Employers Receiving Workforce Assistance	MP	96.69%	6,860	11,399	6,633	11,067	12,190	----	----	4,582	4,483			10/17	3/18

Program Participation Measures

TWC	Choices Full Work Rate - All Family Total	-P	86.68%	50.00%	50.00%	43.34%	49.66%	45.76%	206	470	45.67%	41.00%			10/17	3/18
TWC 1	Avg # Children Served Per Day - Combined	-P	109.34%	11,215	11,190	12,263	10,923	10,824	1,594,139	130	12,800	11,725			10/17	3/18

1. BCY18 targets were set prior to reaching the 1st year anniversary reauthorization. We are planning to adjust the targets based on BCY18 trends.

WIOA Outcome Measures

LBB-K	Employed/Enrolled Q2 Post Exit – C&T Participants	+P	109.38%	64.00%	64.00%	70.00%	70.28%	69.52%	38,484	54,976	70.23%	68.61%	71.19%		7/16	3/17
LBB-K	Employed/Enrolled Q2-Q4 Post Exit – C&T Participants	+P	105.69%	80.00%	80.00%	84.55%	85.76%	85.10%	35,200	41,630	85.30%	83.95%	84.53%		1/16	9/16
TWC	Median Earnings Q2 Post Exit – C&T Participants	+P	113.17%	\$4,648.00	\$4,648.00	\$5,259.97	\$5,169.14	\$4,904.25	n/a	37,576	\$5,023.96	\$5,412.19	\$5,438.45		7/16	3/17
LBB-K	Credential Rate – C&T Participants	+P	147.48%	48.00%	48.00%	70.79%	72.60%	64.09%	504	712	69.39%	72.24%	70.36%		1/16	9/16
DOL-C	Employed Q2 Post Exit – Adult	MP	95.14%	73.40%	73.40%	69.83%	76.89%	76.97%	412	590	71.37%	71.43%	65.87%		7/16	3/17
DOL-C	Employed Q4 Post Exit – Adult	MP	97.78%	70.60%	70.60%	69.03%	75.95%	78.80%	419	607	67.43%	67.32%	71.81%		1/16	9/16
DOL-C	Median Earnings Q2 Post Exit – Adult	+P	106.68%	\$4,420.00	\$4,420.00	\$4,715.45	\$5,898.79	\$7,077.66	n/a	406	\$4,631.00	\$5,589.54	\$3,996.33		7/16	3/17
DOL-C	Credential Rate – Adult	+P	116.31%	69.30%	69.30%	80.60%	78.14%	80.58%	216	268	81.69%	84.54%	76.00%		1/16	9/16
DOL-C	Employed Q2 Post Exit – DW	MP	97.06%	84.30%	84.30%	81.82%	85.71%	85.43%	108	132	84.85%	76.47%	81.25%		7/16	3/17
DOL-C	Employed Q4 Post Exit – DW	MP	95.41%	86.00%	86.00%	82.05%	84.97%	82.97%	128	156	91.43%	78.18%	80.30%		1/16	9/16
DOL-C	Median Earnings Q2 Post Exit – DW	+P	115.34%	\$7,990.00	\$7,990.00	\$9,216.00	\$8,531.67	\$8,145.00	n/a	106	\$7,837.33	\$9,333.29	\$9,683.95		7/16	3/17
DOL-C	Credential Rate – DW	MP	98.09%	77.00%	77.00%	75.53%	74.31%	73.98%	71	94	66.67%	77.42%	78.57%		1/16	9/16
DOL-C	Employed/Enrolled Q2 Post Exit – Youth	MP	99.49%	69.10%	69.10%	68.75%	75.36%	57.61%	286	416	68.89%	69.29%	67.89%		7/16	3/17

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods*

BOARD NAME: **DALLAS**

FINAL RELEASE
As Originally Published 5/9/2018
MARCH 2018 REPORT

Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes															

WIOA Outcome Measures

DOL-C	Employed/Enrolled Q4 Post Exit – Youth	MP	104.66%	67.60%	67.60%	70.75%	72.12%	67.65%	341	65.65%	72.51%	72.78%		1/16	9/16
									482						
DOL-C	Credential Rate – Youth	MP	104.98%	65.20%	65.20%	68.45%	73.26%	53.38%	115	67.39%	65.08%	72.88%		1/16	9/16
									168						

Note: In some cases historic data not available at time of original publication (such as when a new measure is created) has been added to the MPR retroactively to allow trend analysis.

AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

Percent of Target (Year-to-Date Performance Periods)

FINAL RELEASE
As Originally Published 5/9/2018

MARCH 2018 REPORT

Green = +P White = MP Yellow = MP but At Risk Red = -P

Board	Reemployment and Employer Engagement		Participation		WIOA Outcome Measures															Total Measures			
			Choices Full Work Rate-All Family Total	Avg # Children Svd Per Day-Combined	C&T Participants				Adult				DW				Youth			+P	MP	-P	% MP & +P
	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q2-Q4 Post-Exit			Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Employ- ed Q2 Post-Exit	Employ- ed Q4 Post-Exit	Median Earnings Q2 Post-Exit	Credentia Rate	Empl/ Enrolled Q2 Post-Exit	Empl/ Enrolled Q4 Post-Exit	Credentia Rate						
Alamo	111.99%	110.73%	119.80%	107.44%	109.67%	105.91%	108.24%	142.33%	96.70%	102.99%	106.70%	184.61%	111.98%	98.29%	111.95%	118.43%	104.54%	106.85%	103.15%	13	5	1	95%
Borderplex	102.98%	109.51%	113.60%	101.00%	101.69%	103.73%	113.66%	147.42%	102.05%	88.86%	56.20%	100.30%	96.83%	95.25%	113.35%	114.52%	101.71%	101.61%	84.66%	6	10	3	84%
Brazos Valley	117.29%	110.30%	99.44%	95.96%	107.11%	101.99%	106.14%	158.81%	97.50%	113.98%	74.30%	140.97%	103.43%	98.52%	105.47%	118.22%	115.94%	106.45%	106.67%	12	6	1	95%
Cameron	113.12%	110.05%	101.74%	93.80%	113.22%	104.96%	118.13%	186.75%	108.69%	108.67%	77.05%	120.94%	111.42%	108.02%	159.12%	114.91%	95.43%	123.39%	107.73%	14	3	2	89%
Capital Area	107.56%	108.84%	113.84%	104.15%	111.64%	107.30%	123.24%	143.79%	102.01%	113.31%	119.39%	109.08%	94.84%	97.07%	105.29%	97.43%	95.32%	96.96%	126.19%	12	5	2	89%
Central Texas	109.72%	98.69%	114.62%	118.69%	101.45%	104.76%	110.87%	136.88%	107.85%	106.23%	138.82%	91.03%	89.22%	100.92%	146.69%	84.37%	91.47%	108.33%	103.88%	9	5	5	74%
Coastal Bend	120.04%	113.04%	102.50%	106.88%	107.31%	105.58%	110.11%	93.60%	110.03%	99.56%	108.57%	85.92%	115.58%	121.46%	127.32%	108.06%	119.30%	106.83%	95.15%	13	3	3	84%
Concho Valley	118.13%	106.12%	103.94%	97.88%	111.11%	106.43%	102.23%	173.60%	106.29%	94.50%	112.74%	104.97%	90.61%	103.95%	86.15%	111.74%	100.67%	110.73%	144.53%	10	6	3	84%
Dallas	103.92%	96.69%	86.68%	109.34%	109.38%	105.69%	113.17%	147.48%	95.14%	97.78%	106.68%	116.31%	97.06%	95.41%	115.34%	98.09%	99.49%	104.66%	104.98%	7	10	2	89%
Deep East	117.88%	113.06%	82.06%	95.63%	107.58%	103.65%	111.26%	146.40%	102.28%	107.79%	148.59%	99.96%	103.63%	111.41%	141.30%	100.50%	111.46%	103.20%	118.73%	11	7	1	95%
East Texas	104.94%	129.58%	90.32%	99.22%	110.77%	104.90%	113.10%	156.69%	96.59%	89.55%	123.01%	196.60%	95.79%	102.93%	111.79%	102.69%	104.15%	97.17%	122.91%	9	8	2	89%
Golden Cresce	137.19%	102.26%	136.62%	100.48%	111.86%	106.13%	105.23%	168.56%	97.18%	97.20%	101.92%	130.76%	90.48%	124.24%	139.65%	104.50%	117.92%	109.80%	112.53%	12	6	1	95%
Gulf Coast	122.14%	114.08%	83.12%	111.28%	102.34%	102.53%	110.45%	127.69%	100.86%	101.15%	121.70%	174.49%	106.50%	105.49%	112.83%	154.54%	102.57%	102.53%	84.68%	10	6	3	84%
Heart of Texas	105.58%	115.02%	93.02%	95.64%	107.81%	102.95%	105.46%	169.44%	103.94%	92.93%	71.98%	122.82%	84.50%	88.02%	116.87%	152.90%	95.29%	107.80%	114.63%	10	4	5	74%
Lower Rio	122.45%	114.07%	125.46%	94.79%	115.53%	102.93%	121.05%	177.67%	103.19%	102.87%	145.84%	110.67%	101.12%	108.81%	130.47%	111.51%	107.79%	103.18%	86.09%	12	5	2	89%
Middle Rio	105.70%	98.08%	93.44%	98.14%	108.94%	99.94%	111.38%	188.75%	108.33%	114.91%	90.32%	113.79%	107.99%	105.71%	147.32%	128.04%	87.09%	107.68%	89.29%	13	2	4	79%
North Central	100.48%	109.81%	103.34%	105.15%	106.33%	106.94%	113.95%	155.00%	98.94%	98.94%	105.21%	113.73%	99.08%	97.01%	110.07%	111.87%	127.78%	110.71%	120.33%	12	6	1	95%
North East	106.70%	99.50%	100.64%	102.90%	110.36%	105.24%	114.07%	143.38%	97.42%	105.89%	168.17%	124.51%	93.92%	97.79%	89.37%	115.59%	103.51%	124.06%	135.33%	11	5	3	84%
North Texas	113.43%	121.09%	119.44%	125.03%	110.33%	107.08%	113.14%	166.02%	95.81%	99.38%	87.93%	98.43%	92.49%	103.20%	88.87%	100.13%	103.49%	93.28%	145.33%	8	6	5	74%
Panhandle	119.56%	101.12%	115.32%	99.95%	111.61%	105.85%	113.97%	167.42%	93.82%	102.94%	121.38%	109.71%	118.30%	112.71%	131.98%	108.96%	120.21%	111.40%	147.07%	16	2	1	95%
Permian Basin	121.45%	117.45%	95.80%	94.22%	113.88%	108.04%	114.21%	153.44%	102.66%	119.78%	186.84%	114.83%	107.22%	107.98%	163.23%	99.12%	99.79%	127.87%	70.56%	13	4	2	89%
Rural Capital	105.51%	100.98%	110.32%	105.49%	113.28%	109.56%	113.94%	156.25%	106.48%	106.07%	137.38%	99.06%	97.64%	88.36%	115.96%	145.47%	90.53%	104.55%	97.77%	11	5	3	84%
South Plains	112.93%	116.38%	81.20%	99.81%	106.80%	102.40%	111.53%	132.58%	101.13%	99.03%	152.26%	102.98%	104.82%	107.38%	151.50%	125.57%	128.27%	114.44%	113.75%	13	5	1	95%
South Texas	106.92%	107.10%	106.78%	97.58%	101.97%	104.61%	97.80%	170.23%	100.98%	105.05%	75.90%	119.89%	107.57%	108.64%	104.25%	93.46%	72.85%	85.15%	126.41%	9	6	4	79%
Southeast	140.03%	116.63%	95.18%	95.04%	109.33%	102.90%	111.86%	81.48%	107.82%	93.54%	102.70%	71.33%	90.84%	92.16%	136.48%	176.74%	98.38%	94.84%	124.79%	8	5	6	68%
Tarrant	101.77%	102.66%	97.02%	120.13%	107.67%	107.14%	110.86%	167.15%	103.50%	99.70%	134.14%	110.59%	112.58%	102.59%	106.15%	107.78%	102.33%	101.30%	131.07%	10	8	1	95%
Texoma	102.29%	108.33%	137.54%	123.83%	109.88%	105.94%	119.94%	175.00%	105.31%	113.66%	101.20%	118.85%	101.74%	129.03%	117.32%	107.08%	105.73%	107.10%	97.90%	14	4	1	95%
West Central	115.77%	104.64%	105.57%	90.82%	107.31%	104.40%	104.20%	159.00%	84.85%	115.62%	101.03%	110.51%	93.77%	111.24%	150.07%	120.48%	88.90%	125.59%	0.00%	10	4	5	74%
+P	22	19	12	4	24	14	25	26	8	12	17	19	9	13	24	19	9	16	16	308			
MP	6	9	9	8	4	14	3	0	18	11	4	6	10	12	1	7	14	9	6	151			
-P	0	0	7	16	0	0	0	2	2	5	7	3	9	3	3	2	5	3	6	73			
% MP & +P	100%	100%	75%	43%	100%	100%	100%	93%	93%	82%	75%	89%	68%	89%	89%	93%	82%	89%	79%	86%			
From	7/17	10/17	10/17	10/17	7/16	1/16	7/16	1/16	7/16	1/16	7/16	1/16	7/16	1/16	7/16	1/16	7/16	1/16	1/16	From			
To	12/17	3/18	3/18	3/18	3/17	9/16	3/17	9/16	3/17	9/16	3/17	9/16	3/17	9/16	3/17	9/16	3/17	9/16	9/16	To			

Measure	Category 1: Claimant Reemployment						Category 2: WIOA Adult/DW		Category 3: Foster Youth						Category 4: Choices				
	Reemployment within 10 Weeks (% Target)		Reemployment within 10 Wks Wage Replacement		Avg Rank	Overall Rank*	% EE Related to Training		% of Youth Participants Who Are Foster Youth		% Change in Youth Participants Who Are Foster Youth				Choices Full Work Rate - All Family				
	Measure Weight	55%	45%				100%	45%	55%				100%						
Board	Current % Target.	Rank	Current Perf.	Rank			Current Perf.	Rank	Current Perf.	Rank	Foster Youth Served		Percent Change	Rank	Avg Rank	Overall Rank*	Current Perf.	Rank	
											Current	Prior Year							
Quartile 1																			
Brazos Valley	117.29%	3	80.35%	6	4.35	5	64.29%	5	1.72%	3	0	1	0.00%	4	3.55	6	49.72%	6	
Concho Valley	118.13%	2	86.89%	2	2	1	88.89%	2	0.00%	4	5	0	(Infinity)	1	2.35	1	51.97%	4	
Golden Crescent	137.19%	1	80.05%	7	3.7	3	51.35%	7	11.11%	2	1	1	0.00%	4	3.1	5	68.31%	2	
Middle Rio	105.70%	6	96.03%	1	3.75	4	75.00%	4	0.00%	4	1	0	(Infinity)	1	2.35	1	46.72%	7	
North East	106.70%	5	81.26%	5	5	6	56.52%	6	0.00%	4	0	0	0.00%	4	4	7	50.32%	5	
North Texas	113.43%	4	84.54%	3	3.55	2	76.00%	3	25.00%	1	0	2	0.00%	4	2.65	4	59.72%	3	
Texoma	102.29%	7	81.34%	4	5.65	7	90.48%	1	0.00%	4	2	0	(Infinity)	1	2.35	1	68.77%	1	
Quartile 2																			
Deep East	117.88%	4	81.17%	5	4.45	5	53.06%	5	8.16%	1	4	4	0.00%	4	2.65	3	41.03%	7	
Heart of Texas	105.58%	7	81.95%	4	5.65	7	100.00%	1	0.00%	5	0	0	0.00%	4	4.45	5	41.21%	6	
Panhandle	119.56%	3	78.88%	7	4.8	6	71.43%	3	5.97%	2	6	4	50.00%	3	2.55	2	57.66%	1	
Permian Basin	121.45%	2	92.70%	1	1.55	1	40.00%	7	0.00%	5	0	0	0.00%	4	4.45	5	47.90%	3	
South Texas	106.92%	6	90.68%	2	4.2	4	58.33%	4	0.00%	5	0	0	0.00%	4	4.45	5	53.39%	2	
Southeast	140.03%	1	80.44%	6	3.25	2	83.33%	2	1.45%	4	2	1	100.00%	2	2.9	4	47.59%	4	
West Central	115.77%	5	84.78%	3	4.1	3	50.00%	6	2.50%	3	5	1	400.00%	1	1.9	1	46.24%	5	
Quartile 3																			
Cameron	113.12%	2	92.03%	1	1.55	1	77.38%	4	0.98%	6	3	1	200.00%	3	4.35	7	50.87%	5	
Capital Area	107.56%	5	91.21%	2	3.65	4	82.50%	3	2.67%	4	4	5	-20.00%	4	4	4	56.92%	2	
Central Texas	109.72%	4	85.21%	4	4	5	87.50%	2	3.70%	3	2	3	-33.33%	5	4.1	5	57.31%	1	
Coastal Bend	120.04%	1	85.11%	5	2.8	2	75.00%	6	1.31%	5	15	2	650.00%	2	3.35	1	51.25%	4	
East Texas	104.94%	7	84.22%	7	7	7	50.00%	7	5.63%	1	4	8	-50.00%	6	3.75	3	45.16%	6	
Rural Capital	105.51%	6	85.11%	5	5.55	6	88.89%	1	0.00%	7	2	0	(Infinity)	1	3.7	2	55.16%	3	
South Plains	112.93%	3	87.92%	3	3	3	75.68%	5	5.41%	2	1	2	-50.00%	6	4.2	6	40.60%	7	
Quartile 4																			
Alamo	111.99%	3	85.83%	6	4.35	5	76.19%	4	3.01%	3	15	15	0.00%	4	3.55	3	59.90%	2	
Borderplex	102.98%	5	89.01%	2	3.65	3	61.54%	5	2.22%	5	2	2	0.00%	4	4.45	6	56.80%	3	
Dallas	103.92%	4	88.32%	3	3.55	2	59.44%	6	1.49%	6	8	6	33.33%	3	4.35	5	43.34%	6	
Gulf Coast	122.14%	2	82.49%	7	4.25	4	38.83%	7	6.52%	1	22	30	-26.67%	6	3.75	4	41.56%	7	
Lower Rio	122.45%	1	94.75%	1	1	1	88.97%	1	0.70%	7	1	2	-50.00%	7	7	7	62.73%	1	
North Central	100.48%	7	86.26%	5	6.1	7	83.53%	3	2.38%	4	10	4	150.00%	1	2.35	2	51.67%	4	
Tarrant County	101.77%	6	87.07%	4	5.1	6	86.57%	2	5.39%	2	16	11	45.45%	2	2	1	48.51%	5	
From	7/1/17		7/1/16				10/1/16		10/1/17				10/1/17				10/1/17		
To	12/31/17		12/31/16				6/30/17		3/31/18				3/31/18				3/31/18		

*(Based on Average Rank)

** Wage Replacement data is not available until the final release of the second month of each quarter. Until it is available, data from the prior quarter will continue to be used for scoring purposes.

ES 2020 Sector Strategy Report

May 2018

INFORMATION TECHNOLOGY

Lynn Hoffman, Senior Employer Service Manager
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- Governor Abbott will attend the **Cognizant HQ** grand opening / ribbon cutting on May 31, in Irving. Following a tour of the new training facility, Commissioner Hughs will facilitate a roundtable for employers seeking software developers to discuss their training and hiring needs.
- Staff networked with key technology providers at the **InnoTech Conference and Women in Tech Summit** in Irving on May 2.

INFRASTRUCTURE

Kent Andersen, Account Executive,
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- On March 28, eighteen (18) Association of General Contractors (AGC) members participated in the Road Construction Hiring Event at the Irving Workforce Center. The event was the first to specifically address the hiring needs of the Infrastructure industry.
- **Infrastructure Week May 14-18**, Workforce Solutions is conducting the 2nd **Highway Construction Hiring Event** targeting AGC members in the infrastructure industry. The event will take place at the Irving Convention Center on **May 15th from 3-6PM**.



ADVANCED MANUFACTURING

Steven Bridges, Account Executive
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- Workforce Solutions Greater Dallas was recently awarded a **\$98,945** grant through the Governor's Office and Texas Workforce Commission to provide **STEM internships for the Advanced Manufacturing Industry**. Employer partners such as Micropac Industries, Anderson Windows & Doors, Marlow Industries, Inc., Garrett Metal Detectors, Aloe Vera America Inc., and Dallas County Manufacturer's Association, collaborated on the proposal for the **Texas Talent Connections Grant**. This grant will provide funding for 19 interns from Garland ISD and Richland College during the 2018-2019 school year.

RETAIL

Lynn Hoffman, Senior Employer Service Manager
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- Staff met with DCCCD to discuss class availability expansion and other opportunities for service enhancement. Staff also met with **Penn Foster** to discuss similar issues. Bain Capital Double Impact, the impact investing strategy of Bain Capital, announced on May 1st, that it led an investor group to acquire Penn Foster, a provider of skills development and digital credentialing solutions for today's dynamic world of work. Based upon the meeting discussion, the acquisition will strengthen Penn Foster's ability to meet our needs.

UNEMPLOYMENT

IN DALLAS COUNTY

3.9%

REPORTING RATE **3.9%**

PREVIOUS MONTH RATE **3.9%**

PREVIOUS 12 MONTHS RATE **4.1%**

UNEMPLOYMENT RATE SUMMARY:

- ◊ THE UNEMPLOYMENT RATE 3.9% AS OF MARCH;
- ◊ THE NUMBER OF UNEMPLOYED RESIDENTS SHOWED ROUGHLY NO CHANGE FROM THE PREVIOUS MONTH AND DECREASE BY APPROXIMATELY 5% WITHIN THE LAST 12 MONTHS.

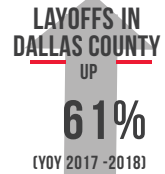
SOURCES: BUREAU OF LABOR STATISTICS, TLMR, TWC

DALLAS COUNTY LAYOFF SUMMARY:

- ◊ LAYOFFS INCREASED BY 61% YEAR OVER YEAR; 158 IN 2017 Q2, 255 IN 2018 Q2;
- ◊ 48% OF 2018 Q2 LAYOFFS CAN BE ATTRIBUTED TO THE MANUFACTURING INDUSTRY;
- ◊ MANUFACTURING ACCOUNTS FOR 8.9% OF EMPLOYEES, AND 3.8% OF ALL ESTABLISHMENTS

SOURCES: TWC

LAYOFFS IN DALLAS CO.



EMPLOYER ENGAGEMENT

EMPLOYER ATTENDANCE AT WORKFORCE-SPONSORED

JOB FAIRS

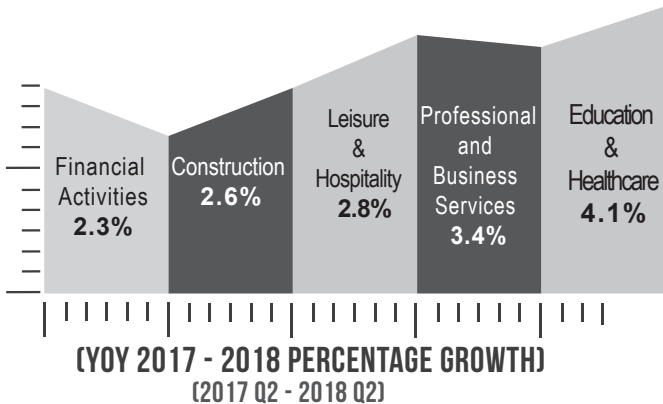
3,324



EMPLOYER ENGAGEMENT:

- ◊ EMPLOYERS ATTENDED A WORKFORCE-SPONSORED JOB FAIR 3,324 TIMES MAY 2017 TO MAY 2018 YEAR OVER YEAR;
- ◊ ATTENDANCE COULD BE ATTRIBUTED TO 100K JOBS CREATED IN THE REGION;
- ◊ DALLAS COUNTY IS ADDING OVER 40% OF NEWLY CREATED JOBS IN THE REGION.

SOURCES: WIT, & BLS



JOB ACTIVITY:

LARGEST GAIN ↑ (JOB COUNT)

Professional and Business Services

12,324

EMPLOYMENT TRENDS

LARGEST DECLINE ↓

Manufacturing

1,928

JOB GROWTH:

- ◊ AS OF FEB. REGIONAL JOB GROWTH UP 96K OVER YTD 2017
- ◊ DALLAS AREA RANKS 2ND IN JOB GROWTH AND JOBS ADDED IN THE COUNTRY

SOURCES: BLS, EMSI 2017.2, 2018.1, 2018.2

SECTOR SNAPSHOT

TECHNOLOGY SECTOR



SOURCES: EMSI, BUSINESS WISE, DRC

TECHNOLOGY SECTOR EMPLOYERS

- ◊ 12.8% of total employers in Dallas Co;
- ◊ Avg Employees: 19;
- ◊ Avg Average Earnings Per Job : \$107,875.19;
- ◊ Avg 2-yr projected growth: 2.5%.

COMPANY LAYOFFS/CLOSING	CITY	NOTICE #	# JOBS	COMPANY LAYOFFS/CLOSING	CITY	NOTICE #	# JOBS
Baker Metal Products-MR	Dallas	3/27/2018	22	Baker Metal Products, Inc.	Dallas	3/27/2018	44
Baker Metal Products-CT	Carrollton	3/27/2018	11				
Baker Metal Products-WB	Dallas	3/27/2018	2				

TOTAL

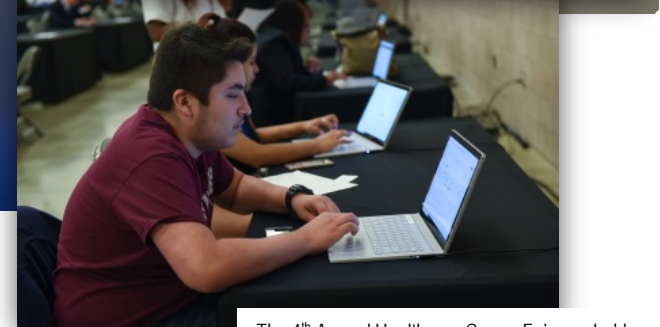
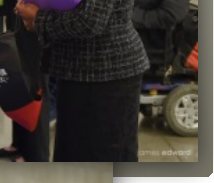
79

EMPLOYERS REPRESENTING OTHER 167 LAYOFFS WERE INCLUDED IN PREVIOUS REPORT

AREA LAYOFFS



Community Engagement Report – May 2018



On April 21st, the 1st ever JobLaunch.org Pop-up Job Fair happened at Redbird Mall. The event, sponsored by the Shultz Family Foundation, used social media and prize offers to entice young adults to find the mobile unit at Redbird Mall and participate in a scavenger hunt designed to improve their job preparedness. Thanks to Pizza Hut, UPS, MMC and Six Flags for their participation. Congrats to ResCare staff for their support of this unique project on a rainy Saturday.

The 4th Annual Healthcare Career Fair was held at the Irving Convention Center on April 19th. 336 Jobseekers, and 74 employers attended. There were 147 interviews, 17 job offers and 4 hires.

UPCOMING EVENTS

Infrastructure Week - May 14-18, 2018
Highway Construction Hiring Event
Irving Convention Center
May 15, 2018 3pm – 6pm

**2018
 Job
 Fair
 Calendar**

MAY 2018
 Infrastructure Career Fair – 5/15
JUNE 2018
 Young Adult Summer Hiring Event – 6/7

AUGUST 2018
 Dallas County Judge’s Annual
 Logistics Job Fair – 8/23
SEPTEMBER 2018
 D23 Goes2Work – TBD
 Voc. Rehab. Week Hiring Events
 9/24-9/28

NOVEMBER 2018
 Hiring Red, White and You
 Gilley’s – 11/8
DECEMBER 2018
 CD33 Hiring Event – 12/3

Means, Ends, and Expectations – Item D
Legislative Update

Budget/Appropriations

The budget-slashing rescissions package that OMB Director Mick Mulvaney has been crafting is expected to be released early next week. According to Hill sources, it will consist of cuts between \$10 billion and \$11 billion in unspent money -- not from the omnibus, which is funding the government now. The package is unlikely to pass in the Senate even if it doesn't require 60 votes like all other spending packages. After the White House submits its proposal, Congress has 45 days to consider the request before it dies. During that time, the funding is automatically frozen and agencies cannot spend it. It is likely that this will only be the first round of rescissions – as Mulvaney has said he plans to propose more cuts in the fall.

Prosper Act The Promoting Real Opportunity, Success, and Prosperity through Education Reform Act (**PROSPER Act**), the higher education reauthorization bill, was passed in committee five months ago. In January, Senate (HELP) Chair Lamar Alexander indicated markup of the bill would begin in May; however, action would depend on Senator Patty Murray Committee Ranking Member. Murray has indicated there may not be sufficient time to get it on the calendar as elections approach.

HUD Secretary Proposes Rent Increases/Work Requirements On April 25, Housing and Urban Development (HUD) Secretary Ben Carson announced a major overhaul of the rental-housing system which would triple rent for the poorest households and make it easier for housing authorities to impose work requirements. The plan includes a proposal to increase the share of rent that low-income households must pay without assistance and give public housing authorities the option to impose work requirements. Under the proposal, recipients would have to contribute 35 percent of their gross income or 35 percent of their income from working 15 hours a week at the federal minimum wage.

H-1B Visas Immigration authorities are focusing on requirements and conditions for H-1B visas, which many employers in the tech industry use to hire skilled talent from other countries. On April 4, U.S. Citizenship and Immigration Services (USCIS) sent a letter to the Senate Judiciary Committee announcing plans to stop allowing spouses of H-1B visa holders to apply for work permits, which reverses a 2015 rule that made spouses eligible for permits to work in the U.S. These changes are in response to President Donald Trump's "Buy American, Hire American" executive order, issued last year, which seeks to reduce fraud and abuse of work visas and encourage companies to develop domestic workforces.

House Education and the Workforce Committee On April 26, the House Education and the Workforce Subcommittee on Health, Employment, Labor, and Pensions, held the hearing "Worker-Management Relations: Examining the Need to Modernize Federal Labor Law" to discuss modernizing federal labor law and whether worker centers should be classified as labor organizations. Chairman Walberg talked about the history and current state of the National Labor Relations Act (NLRA), and the need to update the law to better accommodate employees and employers in today's workforce. The Committee will continue to explore ways to update federal labor laws to grant workers the freedoms and protections they deserve. [Click here to access the information about the hearing.](#)

*President's Briefing-Item A
Action Pursuant to the Closed Session*

*President's Briefing-Item B
2017-2020 Plan – 2018 Plan Update*

WFSDallas is the workforce system for the Dallas region. We ensure the development and implementation of an employer-directed system, building the talent supply to meet economic development opportunities for the community.

WFSDallas invests approximately \$100M annually, leveraging a combination of government and private resource. These funds provide a broad range of services that address workforce issues to include skills training scholarships, adult education/language skills, apprenticeship, internships, hiring events, counseling and instruction in job preparedness. Supportive services available include: training supplies, uniforms, equipment, technology, childcare for working parents and transportation assistance. Our service area includes all of Dallas County (cities of Dallas, Garland, Grand Prairie, Irving and Mesquite as well as, 26 cities) with a combined 2017 estimated population of 2.7 million.

2017-2020 Progress Update

In 2017, our strategic plan targeted two customers:
opportunity youth and underemployed current workers

Meaningful services to these populations would have the greatest impact on full employment, middle skill training, and living wages. Actions to date to meet objectives include:

Engage Opportunity Youth

100K Initiative Entering our 2nd year, planning our 4th event

Youth engagement
Up 46% since 2015



Texas Talent Connections - Governor's grant for paid internships in GISD
Summer Earn and Learn for youth with disabilities - 2nd year

Underemployed Current Workers

Upskilling retail workers to Supervisors/Managers

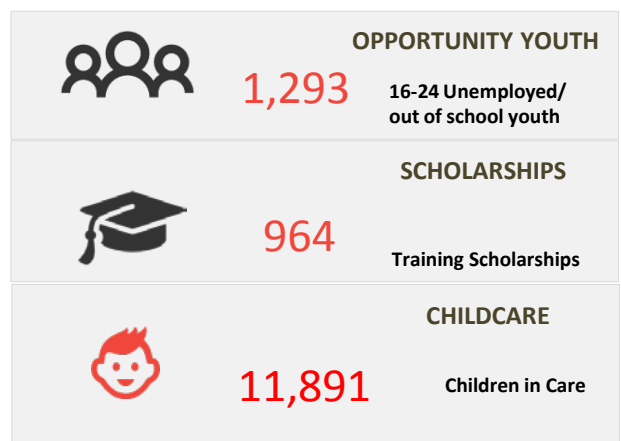
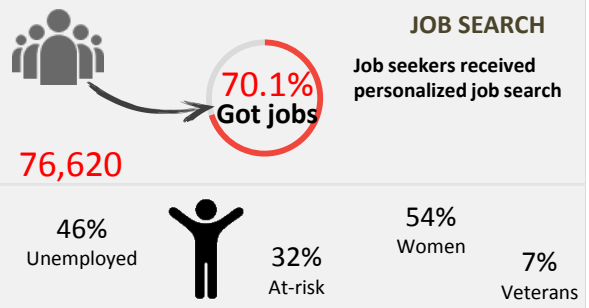


Current worker*
participation up 384%
since 2015

Building career pathways-education and training leading to careers

Education and skills training for youth, offenders, and individuals with disabilities (TWC Vocational Rehabilitation)

*Includes Dallas County Community College Skills Development Fund.



Workforce Solutions Greater Dallas has identified the following targeted occupations for Dallas County. These occupations will assist Dallas County employers by providing a well-trained and higher-skilled workforce. This List may be modified as necessary to ensure that training continues to meet the needs of the Dallas workforce.

Occupational Title	SOC Code	Dallas Employment	Dallas Mean Wage	Occupational Title	SOC Code	Dallas Employment	Dallas Mean Wage
Health Care				Education/Training			
Respiratory Therapists	29-1126	1,430	\$ 28.52	Teacher Spec. (Math, Science, ESL)	251032 251042	41,310	\$ 26.44
Registered Nurse*	29-1141	28,820	\$ 35.41	Construction/Industrial Production			
Medical & Clinical Lab Techs	29-2012	1,970	\$ 20.02	Construction Managers	11-9021	3,620	\$ 44.55
Diagnostic Medical	29-2032	510	\$ 36.00	Brickmasons & Blockmasons	47-2021	590	\$ 20.19
Radiologic Technologists	29-2034	2,430	\$ 27.77	Cement Masons & Concrete	47-2051	2,490	\$ 16.58
Emergency Medical Technicians	29-2041	1,380	\$ 21.89	Operating Engineers & Other	47-2073	3,110	\$ 19.52
Pharmacy Technicians	29-2052	4,300	\$ 16.21	Electricians	47-2111	8,410	\$ 21.35
Surgical Technologists	29-2055	1,280	\$ 23.25	Plumbers, Pipefitters*	47-2152	5,350	\$ 20.88
Licensed Practical Nurse*	29-2061	7,380	\$ 23.02	Highway Maintenance Workers	47-4051	470	\$ 16.97
Medical Coding (limited spaces)	29-2071	2,530	\$ 22.05	Auto Body & Related Repairers	49-3021	1,840	\$ 22.66
Dental Assistants	31-9091	4,760	\$ 17.83	Auto Service Techs & Mechanics*	49-3023	5,020	\$ 19.94
Medical Equipment Preparers	31-9093	550	\$ 18.04	Diesel/Bus/Truck Mech*	49-3031	3,630	\$ 23.08
Advanced Manufacturing/Engineering/Semiconductor				HVAC Mechanics & Installers*	49-9021	3,970	\$ 23.86
Surveyors	17-1022	300	\$ 30.59	Maintenance & Repair Workers	49-9071	15,930	\$ 18.08
Engineers*	17-2000	19,020	\$ 43.76	Aircraft Structure Assemblers	51-2011	520	\$ 20.92
Electrical Engineers*	17-2071	2,470	\$ 47.72	Composite Bonding Assemblers	51-2099	1,920	\$ 13.60
Mechanical Engineers*	17-2141	2,340	\$ 51.22	CNC Machine Operator	51-4011	1,060	\$ 19.97
Drafters, & Engineering Techs*	17-3000	10,800	\$ 27.26	Machinists*	51-4041	2,090	\$ 19.13
Electrical & Electronics Techs*	17-3023	3,200	\$ 29.55	Welder & Cutter*	51-4121	5,130	\$ 18.63
Information Technology/Telecommunications				Quality Control Technician	51-9061	7,490	\$ 18.65
Computer & Info. Syst. Mgr.	11-3021	5,260	\$ 75.05	Crane and Tower Operators	53-7021	1,050	\$ 24.59
Computer Systems Analysts	15-1121	13,590	\$ 45.85	Business Management & Administration			
Computer Programmers	15-1131	5,440	\$ 43.56	General & Operations Managers	11-1021	25,260	\$ 71.72
Software Developers & Apps	15-1132	15,720	\$ 52.04	Business Operations Specialists, All	13-1199	12,050	\$ 40.46
Web Developers	15-1134	1,670	\$ 38.40	Accountants & Auditors	13-2011	23,950	\$ 39.32
Database Administrators	15-1141	2,610	\$ 44.22	Paralegals & Legal Assistants	23-2011	3,410	\$ 31.72
Network & Systems Admin	15-1142	6,280	\$ 43.02	First-Line Supervisors of Retail Sales	41-1011	12,160	\$ 23.25
Computer User Support	15-1151	12,170	\$ 25.97	Book/Accounting Clerk	43-3031	20,860	\$ 20.46
Computer Network Support	15-1152	4,260	\$ 38.60	Customer Service Representatives	43-4051	49,560	\$ 17.93
Computer Occupations, All Other	15-1199	3,810	\$ 45.32	Secretary*	43-6014	21,870	\$ 18.74
Graphic Designers	27-1024	2,580	\$ 27.00	Trucking			
Computer Maint Tech	49-2011	4,270	\$ 18.81	Logistics Managers	11-3071	1,610	\$ 45.95
Public Safety				Tractor-Trailer Truck Drivers*	53-3032	27,490	\$ 22.52
Corrections Officer*	33-3012	2,810	\$ 21.18	Industrial Forklift Operators*	53-7051	11,030	\$ 14.29

*Occupations added to the list are recommended in yellow with occupations to be removed are indicated in red.

Please find weblinks for additional labor market information:

<http://www.bls.gov/oco>

<http://careerinfonet.com>

<http://www.workintexas.com>

<http://www.tracer2.com>

RECOMMENDATION: Board authorization to approve the 2018 Plan Update inclusive of the modifications to the 2018-2019 Targeted Occupations List, as presented.

President's Briefing Item – C
Authorization of Contracts, Partnerships and Agreements

Retail Pay\$

WFSDallas received a proposal from Penn Foster to support the efforts of the Walmart project, Retail Pay\$. Penn Foster proposes a customized and interoperable digital learning platform which includes a broad portfolio of soft skills, certificate and apprenticeship programs, an accredited high school completion program as well as pre-apprenticeship curriculum and services for work-based learning across a range of occupational areas.

RECOMMENDATION: Board authorization to contract with Penn Foster, pending successful negotiations. The final contract amount will be ratified at the August board meeting.

Amendment to Existing Contract

It is necessary to amend the existing contract with *Qnet, Inc. (Technology Services)* to cover costs of technology and installation services for the Pleasant Grove office and the addition of Vocational Rehabilitation offices at the Irving workforce center. Staff requests adding \$60,000 to Qnet's existing contract through September 30, 2018.

RECOMMENDATION: Board authorization to amend Qnet, Inc. existing contract adding \$60,000 as presented above.

Adult Education and Literacy (AEL)

In December 2017, we were notified by the Texas Workforce Commission that we were moving to the next phrase of the procurement process, negotiations. We were asked to clarify two budget items at that time. To date, we still have not received the new grant from TWC. The new program year for AEL begins July 1, 2018. Board staff has begun the negotiation process with Consortium partners (Dallas County Community College District, Irving ISD, ResCare Workforce Services, Richardson ISD, and Wilkinson Center) to determine dollar amounts and performance measures. Contracts will be awarded based upon successful negotiations and contingent upon receipt of the grant.

RECOMMENDATION: Board authorization to give the President authorization to take action for contracts with the Dallas County AEL Consortium Partners (DCCCD, Irving ISD, ResCare Workforce Services, Richardson ISD and Wilkinson Center) contingent upon receipt of TWC grant and successful negotiations. Final contract amounts will be presented for ratification in August.

President's Briefing Item – D
Policies – Child Care

Upon review of the current childcare policies, staff recommends the following modifications:

1) Parent Share of Cost (PSOC)

Assessment – assess at the initial and annual eligibility determination or when a change to income or family size has decreased resulting in a lower PSOC.

Methodology – determined by a sliding fee scale that is based on family size and gross family income, and the number of children receiving child care assistance.

Temporary Reduction – a temporary reduction for parents who have temporary extenuating circumstances that jeopardizes the family's self-sufficiency and may temporarily reduce the assessed parent share of cost if warranted by the circumstances.

Reimbursement to the child care provider when the parent fails to pay their PSOC-the collection of parents' share of cost is the responsibility of the child care provider. WFSDallas will not reimburse child care providers when the parent fails to pay their share of cost.

- 2) **Maximum Reimbursement Rate** - Child care providers will be reimbursed at the Board's maximum rate or the providers published rate, whichever is lower. Transportation for to and from home or public school will be paid as long as it does not exceed the Boards Maximum Rate.
- 3) **Standard Deduction for Self-Employment** - A standard deduction of 40 percent from gross monthly receipts will be applied to cover the cost of operating the business when income is from self-employment. Self-employment income from gross receipts includes the value of all goods and services sold from one's own business, professional enterprise or partnership. Should a parent believe their expenses exceed the standard deduction, the parent must provide documentation to be used in itemizing the expenses.
- 4) **General Eligibility** – A child is considered to be residing with the parent when the child is living with and physically present with the parent during the time period for which child care services are being requested or received. (TWC Child Care Services rule §809.2 (20).
- 5) **Provider Published Rate Costs** - Child Care providers shall not charge the difference between the published rate and the Board's maximum rate.
- 6) **CCAA Violations** - Parents must report lost cards and request a replacement card. Z-days due to not having a card will be removed from the absence count, up to 10 days. Additional days may be removed from the absences count with approval as long as the parent has reported timely that the card was not received, or there are other extenuating circumstances. Z-days caused by POS or other system issues may be removed from the absence count with approval. After four lost cards within eligibility period, any Z days due to non-recording will be counted as an absence.
- 7) **Maintenance of a Wait List** - Parents may apply in person, via the telephone or through an online application. Applicants go through a pre-screening process to determine if they meet the basic eligibility requirements. If they are eligible, they are entered onto the waiting list. Once a funding slot becomes available, children are placed by priority and wait/date order. Parents must call every 60 days to keep their information updated and to acknowledge the continued need for child care assistance. If they miss the required timeframe to update their status, they will be purged from the list. Parents who are ineligible are sent a notification outlining the reason for the ineligibility.

RECOMMENDATION: Board authorization to approve the policy modifications as presented above.

*President's Briefing Item – E
Leases*

Discussion

Quality Assurance and Oversight – President’s Briefing – Item F

- Review final with no issues
- Pending final review
- Review final with issues

February 2017 Gulf Coast Trades DC.05-17.GC WIOA Youth		Program Review of Youth- WIA/WIOA. Recommendations were made relating to the following areas: Eligibility, Youth Eligibility, Youth Program Design, Youth Components/Elements, Case Management, Support Services, Employment, TWIST, and Data Entry. Status: Contractor response was incomplete and will request for additional information.
January 2017 ChildCareGroup Childcare		Fiscal Review of Child Care Services. Recommendations were made relating to the following areas: Expenditure disbursements and procurements. Status: Pending Contractor re-payment of \$47,047. Contractor proposing stand-in costs. Pending review by staff to close.
May 22-30, 2017 ResCare TAA DC.06-17.TAA.RC		Program Review of TAA. Recommendations were made relating to the following areas: Reemployment and training plan, training, and case management. Status: Contractor issued response. Pending review by monitor.
July 2017 ResCare SNAP E&T DC.08-17.SNAP.RC		Program Review of SNAP. Recommendations were made relating to the following areas: Case management. Status: Contractor issued response. Pending Contractor corrective action response.
July 2017 ResCare NCP DC.07-17.NCP.RC		Program Review of NCP. Recommendations were made relating to the following areas: Intake, case management, TWIST data entry. Status: Report closed. No further action.
September 2017 ResCare DC 09-17 WIOA Adult		Program Review of WIOA – Adult. Recommendations were made relating to the following areas: Adult service priority, individualized career services, activities reported in counselor notes, support services, and information in TWIST. Status: Report issued. Pending contractor response.
CCG DC01.18		Program Review of Child Care Services. Recommendations were made relating to the following areas: eligibility, parent share of cost, and data integrity. Status: Report issued. Pending contractor response.