



WORKFORCESOLUTIONS

G R E A T E R D A L L A S

*President's Briefing—Item B
Texas Association of Workforce Boards Update*

Introduction and welcome of the new State Executive Director of our Texas Association.

*President's Briefing—Item C
Authorization of Contracts, Partnerships and Agreements*

I. Arbor E&T, LLC d.b.a. ResCare Workforce Services Contract

Staff continues to negotiate a third year contract with Arbor E&T, LLC for FY2011 (October 1, 2010 through September 30, 2011). The proposed terms of the original contract remain (indirect costs at 8% and with maximum profit in some funding streams at 7% with the exception of WIA at 5%). Profit is earned by meeting or exceeding the state required performance targets. Approximately 4% of the profit is payable for meeting the goal, 6% for exceeding, and the full 7% only when "best in class".

Grant	2008-2009 Actual	2009-2010 Actual	2011 Proposed Budget
Workforce Investment Act – Adult	\$6,079,054	\$4,981,696	\$2,700,000
Workforce Investment Act -Dislocated Worker	\$7,144,813	\$5,031,631	\$2,700,000
Supplemental Nutrition Assistance Program Employment & Training (SNAP E&T)	\$1,089,918	\$838,390	\$852,589
Supplemental Nutrition Assistance Program Employment & Training Able-Bodied Adults without Dependents (SNAP E&T ABAWD)	\$313,215	\$534,151	\$308,279
Temporary Assistant to Needy Families (TANF)	\$5,636,449	\$6,468,238	\$6,934,131
Project RIO	\$448,767	\$519,908	\$478,730
Non-Custodial Parent	\$264,691	\$427,500	\$427,500
Disability Navigator	\$49,671	\$61,670	\$69,750
Trade Adjustment Assistance	\$529,077	\$3,825,817	\$2,283,182**
Total Contract	\$21,555,655	\$22,689,001	\$16,754,161

Lime highlight—Workforce Investment Act funds continue to be negotiated to determine unspent and/or unobligated amounts as of October 1, 2010. Early estimates indicate approximately \$1,000,000 in additional WIA Adult and \$900,000 in WIA Dislocated Worker funds to be added upon year-end closing September 30, 2010. Additional funds will be added for both the carry-over and WIA funds yet to be received covering July 1, 2011– September 30, 2011 (Approximately \$1.2 million in WIA Adult and \$1.3 million in WIA Dislocated Worker).

\$654,804 has already been obligated in WIA Adult Individual Training Accounts (ITAs) to customers and \$801,223 has been obligated in WIA Dislocated Workers for ITAs.

Yellow highlight—funds are not received or specified by the Texas Workforce Commission.

Pink highlight—current financial information suggests adequate funds to complete the year and a potential to add carry-over dollars that MUST be expended prior to October 31, 2010. In addition to unspent funds, the contractor will not realize a portion of the accrued profit. We continue to negotiate with Arbor to determine the specific amounts.

** - Arbor obligations show that \$1,333,830 was previously obligated to Trade Affected Workers and will be paid from the contractual sum. All Trade funds are intended for direct costs to participants/pass-through funds.

RECOMMENDATION: Board authorization to contract with Arbor E&T, LLC dba ResCare Workforce Services Contract for the purpose of workforce center management delivering services to include but not limited to the Workforce Investment Act, Supplemental Nutrition Assistance Program Employment & Training, Supplemental Nutrition Assistance Program Employment & Training Able-Bodied Adults without Dependents, Temporary Assistance to Needy Families, Project RIO, Non-custodial Parent, Disability Navigator, and Trade Adjustment Assistance at an estimated value of \$16,754,161. Staff will continue to work with Arbor to determine if funds should be reprogrammed from TANF and SNAP resources up to and including the possible purchase of in-home learning sites from Business Access. Staff will return a final negotiated amount inclusive of carryover funds and prior obligations for ratification at our October Board meeting.

In addition, Staff requests amending the existing FY10 contract with Arbor E&T, LLC with additional funds for the UIREA program in the amount of \$266,046 and Disability Navigator in the amount of \$11,375.

RECOMMENDATION: Board authorization to amend the existing FY10 contract with Arbor E&T contract with additional funds for the UIREA program in the amount of \$266,046 and Disability Navigator in the amount of \$11,375.

II. ChildCareGroup Contract

The Board's current contract with **ChildCareGroup** ends on September 30, 2010 and requires us to let a new contract for Fiscal Year 2011. Staff recommends contracting with CCG at cost not to exceed \$40,791,999. Please review the table below which outlines previous years' budgets compared to the proposed budget:

Category	2008-09 Actual Budget	2009-10 Actual Budget	Proposed Budget
Management and Operations of Childcare and Local Match	\$4,461,760	\$4,444,625	\$4,409,068 c/o \$35,557
Direct Care	\$35,286,883	\$36,398,966	\$36,269,931 c/o \$129,035
WIA Dislocated Worker	\$101,456	\$33,000	\$38,000
WIA Adult	\$309,229	\$47,500	\$48,000
WIA Youth	\$444,058	\$40,000	\$27,000
Total	\$40,603,386	\$40,964,091	\$40,956,591

In addition, the Board's contract with TWC for FY2011 Texas Department of Family and Protective Services (DFPS) funds is an indefinite quantity/indefinite delivery contract. These are pass through funds which allows ChildCare-Group to provide services to DFPS children enrolled in childcare.

RECOMMENDATION: Board authorization to contract with CCG in the amount of \$40,956,591 for the contract year, October 1, 2010 through September 30, 2011. Staff will make every effort to identify administrative carry-over to add \$35,557 in management costs and \$129,035 in direct care as funds are available. It is our goal to assist the ChildCareGroup to maintain their current infrastructure. In addition, board authorization to contract with ChildCareGroup for pass through funds necessary to deliver services to DFPS children enrolled in childcare.

Approval of Child Care Local Match Partners

The 2011 fiscal year total amount of local match required to access the federal child care funds is \$2,873,555. Staff request agreements with the following partners to secure local match funds in the amount of \$1,229,233 at this time. Staff continues to secure uncommitted funds and will bring additional partners for ratification in October. The table below represents the total amount of local match funds secured from the listed partners:

Local Match Partners	Local Amount	Federal Amount
Carrollton-Farmers Branch ISD	\$444,233	\$974,454
DCCCD-Eastfield College (Direct Care)	\$60,000	\$131,614
DCCCD-Eastfield College (Professional Development)	\$400,000	\$877,426
City of Dallas	\$325,000	\$712,909
Total	\$1,229,233	\$2,696,403

RECOMMENDATION: Board authorization to contract with CCG in the amount of \$1,229,233 for the management and operations of childcare and local match services. In addition, Board authorization to accept contributions for Local Match agreements as specified above with Carrollton-Farmers Branch, DCCCD-Eastfield College and the City of Dallas as part of the CCG FY11 contract.

III. Professional Services Contracts

The Board's contracts with current contractors listed below will expire September 30th and requires us to award new contracts. Staff are evaluating costs compared to the budget and grant amounts. Recommendations will be provided as a hand-out at the board meeting. The following professional services contracts are being considered for fiscal year 2011 (October 1, 2010 through September 30, 2011):

- o Qnet, Inc.
- o ComputerConnect Plus, Inc.
- o Learning Designs Inc.
- o Bell Janitorial

RECOMMENDATION: Board authorization to extend contracts with Qnet, Inc., ComputerConnect Plus, Inc., Learning Designs Inc., and Bell Janitorial through September 30, 2011. At this time negotiations have not been concluded and should be similar or reduced in value compared to the previous contract value. Contracts will be ratified at the October Board meeting.

IV. Innovative Technology Tools

Last month, the Board approved three vendors to provide innovative technology tools. Staff have met with each vendor and are very enthusiastic about the innovative opportunities with these online job seeker tools for Greater Dallas job seekers. Staff continues to negotiate with Kuder and the Quality Group. Staff recommends the ratification of the contract with Business Access totaling \$95,000 through September 30, 2011.

RECOMMENDATION: Board ratification of the contract amount with Business Access totaling \$95,000 through September 30, 2011. Additionally, staff will provide ratified contract amounts with Kuder Inc. and the Quality Group at the October Board meeting.