



**WORKFORCE****SOLUTIONS**  
**G R E A T E R D A L L A S**

## **Board of Directors Meeting**

August 16, 2011

**Board of Directors Meeting  
August 16, 2011 - 7:30 AM**

***DART Board Room, 1401 Pacific Avenue, 1st Floor, Dallas, Texas 75202***

Call to Order—Patrick Aulson, Chairman

Public Comment

Declaration of Conflict of Interest

Chairman's Comments

**Audit Committee Report**

**Action**

- A. Acceptance of 2010 Annual Audit
- B. Ratification of Insurance Coverage

**Consent Agenda**

**Action**

- A. Review and Approval of June 21, 2011 Minutes
- B. Ratification of Additions to the Eligible Training Provider System List
- C. Approval of Other Customer Service Vendors
- D. Contracts
- E. Endorsement of External Grant Applications and Agreements
- F. Approval of Vendor Agreements and Purchases

**Means, Ends and Expectations**

**Discussion/Action**

- A. June Performance Analysis
- B. June Financial Statements and Expenditure Reports

**President's Briefing**

- A. Authorization of Contracts, Partnerships, and Agreements
- B. Policy
- C. Quality Assurance and Oversight
- D. Legislative Updates

**Action**  
**Action**  
**Action**  
**Action**

**Closed Session- Meeting with Board Attorney; Closed Meeting Pursuant to §551.071 of Texas Open Meetings Act**

**General Discussion/Other Business**

**Adjourn**

*The Board will adjourn the meeting; although this is still a public meeting, space is limited.*

**Strategic Planning Session, Part II**

- A. Revisit Mission
- B. Review Critical Issues
- C. Next Step

Persons with disabilities who plan to attend this meeting and who may need auxiliary aids, services, or special accommodations, should contact Workforce Solutions at 214-290-1000, two (2) working days prior to the meeting, so that appropriate arrangements can be made.

# **WORKFORCESOLUTIONS**

## **G R E A T E R   D A L L A S**

### Monthly Meeting Schedule

2011

#### *NEW Meeting Dates*

Please note meetings are now held on the 3rd TUESDAY of the month.

January 18, 2011	Summer Break
February 15, 2011	August 16, 2011
Spring Break	September 20, 2011
April 19, 2011	October 18, 2011
May 17, 2011	November 15, 2011* <i>Site TBA—DART Unavailable</i>
<b>June 21, 2011*</b> <i>Dallas Regional Chamber</i>	Winter Break

2012

#### *Proposed Meeting Dates*

January 17, 2012	Summer Break
February 21, 2012	August 21, 2012
Spring Break	September 18, 2012
April 17, 2012	October 16, 2012
May 15, 2012	November 20, 2012
June 19, 2012	Winter Break

*Unless otherwise noted, meetings will be held at the Dallas Area Rapid Transit (DART) Board Room, 1401 Pacific Avenue, First Floor.*



# **WORKFORCESOLUTIONS**

## **G R E A T E R D A L L A S**

### **Board of Directors**

Board officers: Pat Aulson, Chair  
Eddie Reeves, Vice Chair  
Linda Henrie, Ed.D., Treasurer  
Gilbert Gerst, Past Chair

Laurie Bouillion Larrea, President  
Connie Martinez, Secretary

#### **Representing Private Sector**

<b>Patrick J. Aulson</b> , Aulson Enterprises, Inc. <b>Kenneth Bernstein</b> , Ernst & Young LLP <b>Tré Black</b> , On-Target Supplies and Logistics <b>Kyllan Cody</b> , Methodist Charlton Med. Center <b>Cathy Kusaka Fraser</b> , Tenet Healthcare Corp <b>Gilbert Gerst</b> , Bank of Texas <b>Stephen Hargrove</b> , Hargrove Electric	<b>Gail Jackson</b> , Hilton Garden Inn, DFW Airport <b>Mark King</b> , Micropac Industries, Inc. <b>Vernon R. Proctor</b> , Mart, Inc. <b>Eddie Reeves</b> , Reeves Strategy Group <b>Tom Sadler</b> , Executive Press <b>Scott Smith</b> , AT&T
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#### **Representing Education and Adult Basic Education/Continuing**

**Linda Henrie, Ed.D.**, Mesquite ISD  
**Wright L. Lassiter, Jr., Ed.D.**, Dallas County Community College District  
**Kay Irlas**, Region 10 Education Service Center

#### **Community Based Organizations/ Organized Labor, including Child Care**

**Elaine Lantz**, UAW Local 2320  
**Jay Fox**, Baylor Health Care System  
**Martha Stowe**, Vickery Meadow Youth Development Foundation  
**Rod Cuevas**, Teamsters Local Union 745

#### **Economic Development, Employment Services, Literacy, Texas Department of Human Services and Rehabilitation**

**Andrew F. Brown**, United Way  
**James Oberwetter**, Dallas Regional Chamber  
**Jay Klingelhoffer**, Texas Workforce Commission  
**Rolinda Duran**, Texas Department of Assistive and Rehabilitative Services

## Summary Report of the Audit Committee

### 1. Acceptance of 2010 Audit

The Audit Committee met on Tuesday, July 26, 2011 at 7:30 a.m. at the Board offices. Members present included: Dr. Linda Henrie, Committee Chair and Board Treasurer, and committee members, Cathy Fraser, and Kenneth Bernstein. Staff members in attendance were Laurie Bouillion Larrea, President, and Mike Purcell, CFO. KPMG audit team members present were Stewart Berkinshaw, Manager, and Dee Niles Audit Partner.

KPMG has completed our 2010 Annual Audit and was pleased to report the following:

- Unqualified opinion
- No deficiencies in internal control
- No findings or questioned costs

**RECOMMENDATION:** Board authorization to approve the Audit Committee's recommendation to accept the 2010 Annual Audit.

### 2. Ratification of Insurance Coverage

McQueary Henry Bowles and Troy (MHBT) have proposed continued coverage for all Board insurance policies. This year, we are pleased to report a decrease of \$2,877 compared to the 2010-11 premiums, which includes a decrease in Workers Compensation premiums due to changing to ADP's carrier. Please find the table below:

Description of Coverage	2010-2011 Estimated Premium	2011-2012 Estimated Premium
<b>Property</b>	\$8,728	\$10,542
Total Insured Value	\$2,861,500	\$3,514,000
Rate	.30	.30
<b>Electronic Data Processing</b>	\$3,680	\$3,680
Total Insured Value	\$1,048,690	\$1,048,690
Rate	.35	.35
<b>Commercial General Liability</b>	\$14,374	\$11,400
Revenue	\$1,800,000	\$1,800,000
Area	\$153,921	\$141,910
Rate	7.35	6.33
<b>Automobile</b>	\$1,289	\$941
<b>Workers Compensation</b>	\$4,968	\$2,741 (ADP)
Payroll	\$1,604,599	\$1,549,014
Rate	.30	.18
<b>Umbrella</b>	\$2,344	\$2,202
<b>Executive Protection</b>	\$31,206	\$31,206
<b>Total Estimated Premium</b>	<b>\$65,589.00</b>	<b>\$62,712.00</b>

**RECOMMENDATION:** Board ratification to approve the Audit Committee's recommendation to approve modifications to the Board's insurance policies, as presented. Ryan Bowles with MHBT will present additional recommendations to enhance umbrella and D&O coverage.

# Consent Agenda August 16, 2011

- A. Review and Approval of June 21, 2011 Minutes – Board approval of minutes. Page 7
- B. Ratifications of Additions to the Eligible Training Provider System List – Board received 19 vendor applications to provide Workforce Investment Act training. After careful review, staff recommends approval of 13 of the training programs. Page 9.
- C. Approval of Other Customer Service Vendors – Board authorization to extend current vendor agreements for job search/career training workshops and assessment services for one year agreements. Page 11.
- D. Contracts- Page 12.  
Business Access - Board ratification to amend Business Access LLC agreement with additional funds not to exceed \$7,500 to add TAWB extension to the Board's web page and to provide technical support to Workforce Solutions Heart of Texas effective July 1, 2011.  
Rescare FY11 Contract - Board authorization to amend the existing Rescare contract for FY11 with additional WIA Adult and Dislocated Worker funds at cost not to exceed \$1,125,215 for ITAs and supportive services, effective July 1, 2011 through September 30, 2011.  
Childcaregroup FY 11 Contract – Board ratification to amend the existing CCG contract with additional funds in the amount of \$993,803 for direct care services.  
Deobligation/Reobligation of RIO Funds – Board authorization to de-obligate Urban League's RIO Contract in the amount of \$17,100 and re-obligate the funds to Rescare's existing contract.  
Arbor E&T, LLC d.b.a. Rescare Workforce Services Youth Amendment – Board authorization to amend the PY10 Rescare Youth Services contract by returning \$37,542 to cover costs of youth wages who participated in work experience activities through June 30, 2011.
- E. Endorsement of External Grant Applications and Agreements – Staff reviewed four grant applications: Texas Workforce Commission Skills Development Grant application (Richland College and Dallas County Manufacturers' Association), Texas Workforce Commission Self Sufficiency Fund application (HIS Bridgebuilders partnering with Omni Dallas Convention Center Hotel, El Centro College), two Administration of Children and Families grant applications from DOORS and Texas CAN! Staff recommend supporting these grant applications. Page 14.
- F. Approval of Vendor Agreements and Purchases – Board authorization to extend agreements for an additional 12-month period with existing vendors at the same cost and quality of services delivered. Page 15.

**RECOMMENDATION:** Board authorization to approve the consent agenda.

**Consent Item – A**  
**Review and Approval of June 21, 2011 Meeting Minutes**

<i>Directors Present</i>		<i>Directors Absent</i>
Patrick J. Aulson, Chairman	Jay Klingelhoffer	Kenneth Bernstein
Tre Black	Elaine Lantz	Andrew F. Brown
Kyllan Cody	Wright L. Lassiter, Jr., Ed.D	Rod Cuevas
Rolinda Duran	James Oberwetter	Jay Fox
Cathy Kusaka Fraser	Eddie Reeves, Vice Chairman	Gilbert Gerst
Steve Hargrove	Tom Sadler	Kay Irlas
Linda Henrie, Ed.D., Treasurer	Scott Smith	Gail Jackson
Mark King	Martha Stowe	Vernon Proctor

**MINUTES**

***Call To Order/Welcome***

Pat Aulson, Chairman, called the Board of Directors meeting to order at 7:42 a.m. and welcomed everyone in attendance. A quorum was present.

***Public Comment - None***

***Declaration of Conflict of Interest***

Dr. Wright Lassiter, Jr. – DCCCD  
 Eddie Reeves – Parkland Hospital

***Chairman's Comments- None***

***Consent Agenda***

**A. Review and Approval of May 17, 2011 Meeting Minutes**

**B. Ratification of Additions to the Eligible Training Provider System List**

WFSDallas received nineteen (19) vendor applications to provide Workforce Investment Act training. After careful review, staff recommended the addition of thirteen (13) training programs.

It was recommended that the Board ratify the thirty training programs. Programs not recommended will be encouraged to resubmit, unless the training program is not on the targeted occupations list.

**C. Approval of Other Customer Service Vendors**

Job Search/Career Transition Seminar, Workshop and Assessment Services

One proposal was submitted for the Job Search/Career Transition Seminar, Workshop and Assessment Services issued on February 2, 2010, from: **Darrell Andrews Enterprises, Bear, Delaware**, to provide Turning Passions Into Careers, Helping Unemployed Workers Develop Transferrable Skills and The Passion Mapping Seminar – Connecting Dreams To Education and Careers. The proposal did not meet the Board's required threshold (70 points or above) in consideration for adding to the list of Job Search/Career Transition Seminar, Workshop and Assessment Services Providers. Staff had no recommendation at this time.

**D. Contracts**

FY2011 ChildCareGroup Contract Amendment

ChildCareGroup currently has Workforce Investment Act Adult, Dislocated Worker and Youth funds in their FY2011 contract through June 30, 2011. To continue providing services to WIA customers, it is recommended to extend the existing funds through September 30, 2011. It was recommended that the Board authorize the amendment of ChildCareGroup's FY2011 contract to extend the existing WIA funds through September 30, 2011, effective July 1, 2011.

FY2011 Arbor E&T, LLC d.b.a Rescare Workforce Services Contract Amendment

In April, staff requested authorization to amend the existing FY2011 ResCare Workforce center contract with additional UIREA funds upon receipt of grant funds from the State. The grant was received this month.

It was recommended that the Board ratify the amendment to ResCare's FY2011 contract with additional UIREA funds in the amount of \$43,800 effective April 1, 2011.

**E. Endorsement of External Grant Applications and Agreements**

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality of outcomes. These applications occasionally request partnership and/or financial support. The following agreements and applications are presented to the board for endorsement this month and require no financial support from the board. *The following opportunity requested Board support:*

**Texas Workforce Commission, Skills Development Fund** – El Centro College is partnering with Doctors Hospital, Los Barrios Unidos Community Clinic, and Vibra Specialty Hospital to train 728 Healthcare workers (current workers and new hires). Training includes Advanced Neonatal Care, Analysis and Synthesis of Nursing, Applied Business Statistics, Billing/Coding for Clerks, Business Information Technology for a total request of \$1,024,564.

It was recommended that the Board authorize support for the grant application as presented.

**Eddie Reeves made the motion to approve the consent agenda with Dr. Linda Henrie seconding. The motion passed with one abstention from Dr. Wright Lassiter.**

#### ***Means, Ends, and Expectations***

Laurie Larrea reviewed the May 2011 final release of the performance measures report and the expenditure report. We are meeting two measures, potential of meeting two measures, exceeding seven measures, at risk of failing one measure, and failing three measures.

#### ***President's Briefing***

##### **A. Authorization of Contracts, Partnerships, and Agreements**

###### Workforce Investment Act (WIA) Funds – Adult and Dislocated Worker

Workforce Investment Act (WIA) grants begin every year on July 1<sup>st</sup>. We received drastically reduced Fiscal Year 2012 planning estimates for Adult and Dislocated Worker from the State. We are currently in negotiation with ResCare to determine necessary operation and training costs to sustain them through September 30, 2011. All unspent funds will return to the Board on June 30, 2011. Analysis showed that there are adequate dollars to cover ITAs and supportive services previously obligated. The exact amount necessary for prior obligations was not available at this time but will be based upon customer enrollment and training fund utilization. A final amount will be returned to the Board for ratification in August. The following amounts are recommended for the 1<sup>st</sup> quarter July 1, 2011 – September 30, 2011 in WIA:

- \$373,809 in WIA Adult funds for operations.
- \$372,000 in WIA Dislocated Worker funds for operations.

It was recommended that the Board authorize the amendment of the FY2011 contract with Arbor E&T, LLC d.b.a ResCare Workforce Services at costs not to exceed \$745,809 as presented above for the 1<sup>st</sup> quarter (July 1, 2011 – September 30, 2011), effective July 1, 2011. In addition, ITA and support service funds will be obligated to ResCare as necessary and ratified by the Board in August.

###### Workforce Investment Act (WIA) Funds- Youth

The Texas Workforce Commission asked a few Boards to assist other local Boards who require some assistance for the first quarter of WIA. Boards were asked to contribute WIA youth funds in efforts to assist others. These funds will be returned to Dallas in Statewide funds beginning October 1<sup>st</sup>. The Dallas Board was able to assist with \$750,000 in available funds within the 2009 contract and available administrative dollars. The exact dollar amount will be returned to the Dallas Board after October 1<sup>st</sup>. Effective July 1<sup>st</sup>, \$750,000 will be re-designated from prior year unspent youth money to be utilized for WIA Adult and Dislocated Workers immediately. It was recommended that the Board authorize the amendment of the PY2010 contract with Arbor E&T, LLC d.b.a ResCare Youth Services to de-obligate \$400,000.

**Scott Smith made the motion to approve the above recommendation with Tre Black seconding. The motion passed.**

***General Discussion/Other Business*** – None

#### ***Adjourn***

The meeting adjourned at 8:35 am.

**Consent Agenda - Item B**  
**Ratification of Additions to the Eligible Training Provider System List**

**Eligible Training Provider System**

WFSDallas received nineteen (19) vendor applications to provide Workforce Investment Act training. After careful review, staff recommends the addition of thirteen (13) of the training programs:

**ITA VENDORS RECOMMENDED BY BOARD**

PROPRIETARY NAME/ADDRESS	COURSE	ONET CODE	COST	HOURS	COST PER CONTACT HOUR
TechSkills - Dallas 16301 Quorum Drive, Suite 140B Dallas, TX 75001	Information Systems Technology Engineer (ITSE)	15-1031	\$12,900	600	\$21.50
Hogg's Automotive Training Academy, Inc. 8290 S. Central Exp., Suite 101 Dallas, TX 75216	Basic Automotive Engine Diagnostics, Testing and Repair	49-3023	\$7,218	347	\$20.80
Kaplan College 12005 Ford Rd, Suite 100 Dallas, TX 75243	Dental Assistant	31-9091	\$9,595	720	\$13.33
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	HVAC Technician (Online)	49-9021	\$3,095	320	\$9.67
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Administrative Professional with Microsoft Office Specialist 2007 Training (Online)	15-1041	\$2,295	320	\$7.18
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Paralegal (Online)	43-6012	\$1,795	300	\$5.98
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	CompTIA A+ Certification Training (Online)	15-1071	\$1,695	150	\$11.30
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Web Database Developer (Online)	15-1071	\$2,195	267	\$8.22
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	AutoCAD 2011 (Online)	17-3099	\$2,395	150	\$15.97
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Webmaster (Online)	15-1041	\$1,795	150	\$11.97
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Microsoft Office Specialist 2007 (Online)	15-1041	\$1,895	240	\$7.90
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Microsoft Certified IT Professional (MCITP) Server Administrator (Online)	15-1071	\$1,895	240	\$7.90
Dental Assistant Institute 1204 Thomasville Court Garland, TX 75044	Dental Assisting	31-9091	\$3,900	140	\$27.86

**Recommendation:** Board ratification of the training programs listed above. Programs not recommended will be encouraged to resubmit, unless training program is not on the targeted occupations list.

**PROGRAMS NOT RECOMMENDED**

Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Administrative Medical Specialist - Billing & Coding (Online)	44-610	\$1,995	300	\$6.65
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Medical Administrative Assistant (Online - CS)	11-1021	\$1,210	200	\$6.05
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Medical Transcription and Editing (Online - CS)	29-2071	\$2,390	640	\$3.73
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Inpatient and Outpatient Medical Coding and Billing (Online - CS)	31-9094	\$2,300	640	\$3.59
Texas A&M University-Corpus Christi 6300 Ocean Dr. CE Corpus Christi, TX 78412-5854	Outpatient Medical Coding and Billing (Online - CS)	31-9094	\$1,935	570	\$3.39
Iverson Business School and Court Reporting 1600 E. Pioneer Parkway Suite, 200 Arlington, TX 76010	Pharmacy Technician	29-2071	\$9,890	950	\$10.41

**Consent Agenda – Item C**  
**Approval of Other Customer Service Vendors**

Job Search/Career Transition Workshops and Assessment Services

The Vendor agreements listed below for job search/career transition workshops and assessment services are one year agreements with an opportunity for renewal based upon successful performance. Staff recommends extending the existing Vendor agreements to continue providing job search/career transition workshops and assessment services:

Effective September 16, 2011 through September 15, 2012

- Taylor Smith Consulting, LLC – Agreement #CTS 09-35
- Whitmire Executive Solutions – Agreement #CTS 09-36

Effective October 21, 2011 through October 20, 2012

- Cgl Cartgroup International – Agreement #CTS 09-43
- Ellen Loomstein – Agreement #CTS 09-42
- IB Communication Skills – Agreement #CTS 09-40
- Mary Thrash dba Communication Mastery – Agreement #CTS 09-41
- New Paradigms Consortium, Inc. – Agreement #CTS 09-45
- Sittcom, Inc./Management Training Specialist – Agreement #CTS 09-46

<b>Recommendation:</b> Board authorization to amend the existing Vendor agreements listed above.
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**Consent Agenda – Item D**  
**Contracts**

**I. Business Access LLC Agreement Amendment**

Recently, Workforce Solutions Greater Dallas was chosen to host the Texas Association of Workforce Boards (TAWB) website for the next two years. The website will become an extension of the Board's web page. In addition, we extended virtual services to Workforce Solutions Heart of Texas to provide technical support for inclusion of approved training providers. Through our existing Business Access LLC agreement, innovative technological tools and trainings are available to extend and enhance customer services delivered within the workforce centers and virtual services beyond the Greater Dallas geographic area including beneficial partnerships with contiguous workforce areas or other regional partners.

**Recommendation:** Board ratification to amend Business Access LLC agreement with additional funds not to exceed \$7,500 to add TAWB extension to the Board's web page and provide technical support to Workforce Solutions Heart of Texas, effective July 1, 2011.

**II. FY11 Arbor E&T, LLC d.b.a. Rescare Workforce Services Amendment**

In June, the Board authorized the 1<sup>st</sup> quarter (July 1, 2011 – September 30, 2011) WIA Adult and Dislocated Worker funds to Rescare for operational costs. Rescare has requested additional funds to cover costs of ITAs, supportive services and staffing cost for Rapid Response services. After reviewing the request and our budget, additional funds were available to contract to Rescare in the amount of \$1,125,215. The \$1,125,215 consists of the following:

- \$400,000 for ITAs and \$45,000 for supportive services in WIA Adult funds;
- \$550,000 for ITAs and \$75,000 for supportive services in WIA Dislocated Worker funds; and
- \$55,215 for staffing cost in WIA Dislocated Worker (Rapid Response) funds.

In addition, a closeout amendment for Rescare may be necessary to cover expenses through September 30, 2011. Staff requests authorization to amend the existing contract if there are any lapse funds including unearned profit. The final amount will be brought back to the Board for ratification in October.

**Recommendation:** Board authorization to amend the existing Rescare contract with additional WIA Adult and Dislocated Worker funds at cost not to exceed \$1,125,215 for ITAs and supportive services, effective July 1, 2011 through September 30, 2011. In addition, authorization to amend Rescare's contract with additional funds if there are lapse funds available to cover expenses through September 30, 2011.

**III. FY11 ChildCareGroup Amendment**

A ratification of contract amendment to the existing ChildCareGroup (CCG) contract is necessary for the following items:

- Added \$914,286 for direct care to children who are deemed eligible and authorized for services by Department of Family and Protective Services (DFPS) through August 31, 2011. The Board's contract with TWC for FY2011 DFPS funds is an indefinite quantity/indefinite delivery contract.
- Added \$79,518 from recoupment funds from child care customers and providers during this contract period to the CCDF direct care budget to continue providing child care assistance.

**Recommendation:** Board ratification to amend the existing ChildCareGroup contract with additional funds in the amount of \$993,803 for direct care services as presented above.

#### **IV. Deobligation/Reobligation of Project RIO Funds**

In May, staff presented to the Board the reduced number of Project RIO customers to be served by Urban League of Greater Dallas and North Central Texas from 2,000 to 1,700. With this reduction, staff continued to negotiate with Urban League to reduce the awarded amount of \$200,000. Urban League voluntarily de-obligated \$17,100.

Staff requests that the de-obligated amount of \$17,100 be contracted to the existing Rescare contract for Project RIO services.

**Recommendation:** Board authorization to de-obligate Urban League's Project RIO contract in the amount of \$17,100 and re-obligate the funds to Rescare's existing contract.

#### **V. Arbor E&T, LLC d.b.a. Rescare Workforce Services Youth Amendment**

In June, the Board authorized an amendment to the PY2010 Youth contract with Rescare who voluntarily de-obligated \$400,000 after the Board received a request from TWC to assist other local Boards with WIA youth funds. After closing their June books, Rescare realized they did not include all invoices received for work experience activities that occurred in the month of June. Rescare has requested \$37,542 of the \$400,000 originally de-obligated to cover the costs of youth wages who participated in work experience activities.

**Recommendation:** Board authorization to amend the PY10 Rescare Youth Services contract by returning \$37,542 to cover costs of youth wages who participated in work experience activities through June 30, 2011.

**Consent Agenda – Item E**  
**Endorsement of External Grants and Agreements**

Federal and State external funding sources often require review and support from the local workforce development board. Board staff evaluates grants for cost reasonableness, appropriateness of program activities, employer demand, and quality of outcomes. These applications occasionally request partnership and/or financial support. The following agreements and applications are presented to the board for endorsement this month and require no financial support from the board. *The following opportunity requested Board support:*

***Texas Workforce Commission, Skills Development Fund –***

Richland College is partnering with the Dallas County Manufacturers Association (DCMA) for a training project of 8 manufacturing companies in the Garland metro area of Dallas County. This project includes new DCMA members and will train a workforce of 398 participants delivered within a 12 month period beginning September 1, 2011. The training plan is 92% technical skills with only 8% soft skills for a total request of 367,506

***Texas Workforce Commission, Self Sufficiency Fund –***

H.I.S. Bridgebuilders is partnering with Omni Dallas Convention Center Hotel, El Centro College and Workforce Solutions Greater Dallas in developing a training program that will consist of 160 hours of classroom and experiential training delivered over four weeks. The courses are: Introduction to Hospitality Industry, Job Search & Employment Skills, Introduction to Customer Service, Basic Safety Communications, and basic Internet. Upon completion of training, graduates will interview for jobs at Omni Hotel recruitment and the Omni has committed to hiring up to 120 graduates for their open positions. The grant request is \$362,207

***Administration of Children and Families -***

The Dallas One-stop Optimized Re-entry System (DOORS) developed a proposal that will provide a community-centered approach to serve 200 clients. The key components of the initiative include a standardized assessment to create a personalized family plan. In addition to enhanced case management, enhanced job placement, and enhanced job retention. DOORS will be seeking \$750,000 in funding to provide a community centered approach targeting families of formerly incarcerated persons, parents receiving or at risk of receiving TANF, and low income parents who are high school dropouts, non-custodial parents, and parents with disabilities.

Texans CAN! Academy has developed a proposal that will model School to Work as a strategy to increase economic success of their students. Texans CAN! Academy is establishing the groundwork to implement the pathways to responsible fatherhood initiative with student fathers, expectant fathers and fathers of female students' children in this program that will serve 200 students with a budget of \$906,000. Outcomes of the initiative include improving the educational attainment, economic stability and employability of the 200 participants. In addition, the intensive case management model will increase the parenting skills, and the level of involvement with their children for the fathers in the program.

<b>RECOMMENDATION:</b> Board authorization to support grant applications as presented.
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*Consent Agenda Item – F*  
*Approval of Vendor Agreements and Purchases*

Vendor Services' List

Workforce Solutions Greater Dallas (WFSDallas) maintains a Vendors' list for availability of services, which results from the WFSDallas Request for Quotes (RFQ) for Vendor Services issued October 27, 2008. The RFQ is an open procurement process that allows for vendors' services and set pricing on the List for 12-months initially. After 12-months, WFSDallas retains the option to extend vendors' availability of services up to two additional 12-month periods contingent on satisfaction with services and set pricing.

The vendors below will reach either their initial 12-month period or first additional 12-month period by August 18, 2011; therefore, they will qualify for service extensions. Staff contacted vendors regarding the option to extend services for availability and all want to continue their services on the Vendors' list at same pricing levels approved last year. Staff have been pleased with the quality of services delivered by vendors.

Vendor Name

Vendor Service

Crest Painting, Dallas	Painting
Deaf Action Center, Dallas	Interpreting
New Generation Mechanical, LLC, Dallas	Environmental Control Systems
Special Delivery Service, Inc., Dallas	Courier

**RECOMMENDATION:** Board authorization of the above presented vendors for an additional 12-month period on the Approved Vendors' list to provide services on an as-needed basis.

# BOARD SUMMARY REPORT - CONTRACTED MEASURES

Year-to-Date Performance Periods\*

BOARD NAME: **DALLAS**

**FINAL RELEASE**  
As Originally Published 7/29/2011  
**JUNE 2011 REPORT**

Status Summary		With Positive Performance (+P):	Meeting Performance (MP):	With Negative Performance (-P):	% +P & MP											
Contracted Measures		8	4	3	80.00%											
Source	Measure	Status	% Current Target	Current Target	EOY Target	Current Perf.	Prior Year End	2 Years Ago YE	YTD Num	YTD Den	QTR 1	QTR 2	QTR 3	QTR 4	From	To
Notes																

## Reemployment and Employer Engagement Measures

TWC	Claimant Reemployment	-P	85.21%	58.00%	58.00%	49.42%	48.28%	60.02%	31,395	63,526	45.70%	49.74%	50.89%	51.95%	10/09	9/10
TWC	Claimant Reemployment within 10 Weeks	MP	96.48%	48.00%	48.00%	46.31%	43.31%	42.96%	18,518	39,983	48.16%	44.37%	46.17%		7/10	3/11
TWC	Staff-Created Job Openings Filled	+P	115.79%	75.00%	75.00%	86.84%	86.43%	95.21%	6,628	7,632	89.90%	84.86%	88.41%	84.43%	4/10	3/11
TWC	Market Share	+P	123.56%	19.31%	25.00%	23.86%	25.78%	26.05%	16,007	67,075	7.27%	11.82%	12.30%		10/10	6/11

## Common Measures - Outcomes

TWC	Staff Guided Entered Employment (State Reporting)	MP	95.43%	60.00%	60.00%	57.26%	60.27%	76.22%	3,134	5,473	55.40%	55.30%	60.54%	57.80%	10/09	9/10
LBB-NK	At Risk Employment Retention	+P	105.72%	72.00%	72.00%	76.12%	71.48%	76.23%	19,916	26,163	74.38%	74.81%	78.61%	76.75%	4/09	3/10
LBB-NK	Total Job Seekers Educational Achievement	-P	91.88%	82.00%	82.00%	75.34%	83.74%	84.99%	1,543	2,048	74.16%	72.95%	74.32%	78.14%	10/09	9/10
DOL-C	WIA Youth Placement in Employment/Education	MP	97.72%	58.00%	58.00%	56.68%	55.45%	58.20%	509	898	53.56%	53.10%	64.50%	54.77%	10/09	9/10
DOL-C	WIA Youth Attainment of Degree/Certificate	+P	107.58%	53.00%	53.00%	57.02%	46.40%	50.61%	455	798	51.15%	56.82%	60.83%	59.05%	10/09	9/10
DOL-C	WIA Youth Literacy/Numeracy Gains	+P	113.37%	35.00%	35.00%	39.68%	44.66%	47.28%	223	562	45.21%	43.51%	38.22%	28.72%	7/10	6/11

## Program Participation Measures

LBB-K 1	Avg Choices Single Parent Participation Rate	+P	109.72%	40.00%	40.00%	43.89%	41.07%	45.37%	915	2,100	39.08%	42.64%	49.96%		10/10	6/11
LBB-NK 1	Avg Choices Two Parent Participation Rate	MP	96.04%	55.00%	55.00%	52.82%	48.26%	62.00%	40	77	52.61%	46.81%	59.04%		10/10	6/11
LBB-K	Project RIO Served	-P	89.84%	4,919	6,403	4,419	6,153	5,632	-----	-----	1,802	1,828	2,242		10/10	6/11
TWC	Avg # Children Served Per Day - Combined	+P	108.07%	10,590	10,590	11,445	10,832	10,784	2,231,802	195	9,503	12,786	12,097		10/10	6/11
TWC 2,3	Avg # Children Served Per Day - ARRA	+P	112.74%	1,585	1,585	1,787	-----	-----	932,952	522	-----	-----	-----	-----	7/09	6/11

1. Choices Participation performance was not available when the May 2011 MPR was published due to problems with the HHSC TANF Warrant file. This issue was corrected and performance through May 2011 was published with the June 2011 MPR.

2. Assuming no changes in ARRA data which reduces the number of units of ARRA child care provided, TWC expects all Boards to meet or exceed their Average Number of Children Per Day - ARRA targets.

3. "EOY Target" on this measure is actually the End of Grant target that covers the entire ARRA Child Care grant period of July 2009 to June 2011.

\* Where YTD data is not available, Rolling or ARRA Grant Period data is indicated where possible. These instances are highlighted via shading/bold font in the 'From/To' columns.

# AT-A-GLANCE COMPARISON - BOARD CONTRACTED MEASURES

Percent of Target (Year-to-Date Performance Periods)

**FINAL RELEASE**  
As Originally Published 7/29/2011

**JUNE 2011 REPORT**

Green = +P	White = MP	Yellow = MP but At Risk	Red = -P																
Board	Reemployment and Employer Engagement				Common Measures - Outcomes						Program Participation Measures					Total Measures			
	Claimant Reemployment	Claimant Reemployment within 10 Wks	Staff-Created Job Openings Filled	Market Share	Staff-Guided EE (State)	At-Risk Employment Retention	Total Job Seekers Educ. Achievement	WIA Youth			Choices Participation		Project RIO Served	Avg # Children Served - Combined	Avg # Children Served - ARRA	+P	MP	-P	% MP & +P
								Placement In Employment or Education	Attainment of Degree or Certificate	Literacy & Numeracy Gains	Single Parent Part Rate	Two Parent Part Rate							
Alamo	92.02%	94.96%	102.95%	125.98%	101.11%	108.56%	106.70%	112.62%	154.75%	148.31%	123.48%	150.07%	103.94%	103.81%	113.85%	9	4	2	87%
Brazos Valley	88.69%	103.47%	112.65%	126.85%	117.43%	103.93%	109.15%	121.47%	124.96%	125.43%	96.62%	72.40%	142.95%	91.99%	118.37%	9	3	3	80%
Cameron	93.88%	95.52%	116.05%	151.10%	98.34%	109.38%	105.84%	129.31%	141.15%	197.29%	98.35%	112.75%	131.70%	87.34%	103.10%	9	4	2	87%
Capital Area	91.56%	98.62%	130.86%	121.86%	107.44%	106.50%	104.82%	127.36%	164.00%	222.23%	109.45%	113.65%	112.64%	96.60%	118.66%	11	3	1	93%
Central Texas	87.19%	85.17%	105.15%	111.69%	98.97%	103.24%	108.90%	147.78%	174.53%	204.09%	123.02%	110.78%	102.28%	106.08%	101.69%	9	4	2	87%
Coastal Bend	94.43%	96.56%	98.00%	129.88%	123.32%	110.26%	97.23%	126.00%	109.89%	117.91%	127.52%	125.60%	90.87%	100.52%	115.71%	9	4	2	87%
Concho Valley	94.30%	101.97%	134.35%	219.20%	102.13%	107.92%	114.21%	117.00%	148.25%	190.49%	83.05%	104.38%	121.23%	114.66%	122.73%	10	3	2	87%
Dallas	85.21%	96.48%	115.79%	123.56%	95.43%	105.72%	91.88%	97.72%	107.58%	113.37%	109.72%	96.04%	89.84%	108.07%	112.74%	8	4	3	80%
Deep East	95.54%	104.94%	117.97%	114.61%	104.90%	101.35%	108.21%	105.67%	132.66%	116.40%	91.25%	102.16%	129.27%	97.83%	120.67%	8	6	1	93%
East Texas	94.63%	101.56%	111.27%	138.01%	105.52%	106.35%	105.24%	111.24%	113.21%	160.00%	72.60%	70.69%	108.82%	97.18%	107.66%	10	2	3	80%
Golden Crescent	93.05%	101.86%	93.06%	121.78%	100.15%	105.97%	101.26%	103.03%	113.21%	71.43%	121.08%	164.31%	139.04%	95.00%	106.32%	7	5	3	80%
Gulf Coast	86.17%	97.32%	100.49%	135.00%	110.52%	104.99%	107.50%	97.26%	105.57%	109.11%	82.75%	83.89%	90.96%	97.93%	97.20%	5	6	4	73%
Heart of Texas	91.93%	93.35%	117.52%	138.09%	109.62%	105.51%	101.76%	129.31%	132.08%	114.29%	55.90%	32.18%	96.12%	100.82%	107.52%	8	3	4	73%
Lower Rio	96.33%	107.44%	119.89%	152.39%	102.39%	108.40%	102.24%	113.21%	102.38%	134.34%	122.80%	126.62%	130.34%	100.42%	95.56%	9	6	0	100%
Middle Rio	97.98%	95.32%	100.79%	135.60%	126.37%	101.15%	110.24%	127.03%	94.34%	190.49%	107.87%	76.80%	150.35%	91.19%	101.86%	7	5	3	80%
North Central	89.83%	91.10%	107.27%	117.18%	115.32%	105.22%	99.46%	103.00%	98.92%	137.94%	90.92%	94.45%	99.28%	105.68%	108.95%	7	4	4	73%
North East	92.22%	103.26%	99.07%	141.62%	102.67%	102.43%	103.68%	110.05%	133.64%	112.26%	89.30%	98.76%	138.20%	100.31%	111.41%	6	7	2	87%
North Texas	100.17%	99.47%	109.85%	138.03%	118.32%	106.12%	101.91%	111.74%	121.04%	151.26%	83.72%	115.13%	103.98%	102.66%	116.67%	9	5	1	93%
Panhandle	86.23%	104.88%	104.61%	121.13%	103.74%	105.35%	107.26%	142.86%	133.38%	142.86%	124.08%	134.13%	118.18%	103.58%	100.99%	9	5	1	93%
Permian Basin	96.97%	107.95%	123.93%	152.94%	111.49%	110.39%	111.99%	108.64%	115.77%	178.57%	50.47%	49.89%	77.23%	110.21%	110.12%	11	1	3	80%
Rural Capital	91.83%	98.63%	118.05%	108.18%	107.85%	109.12%	98.26%	119.53%	103.19%	166.66%	102.55%	121.20%	98.56%	101.52%	108.97%	8	6	1	93%
South Plains	100.67%	93.07%	97.88%	111.65%	102.47%	103.18%	105.57%	108.90%	140.08%	142.86%	69.25%	108.60%	111.84%	89.35%	108.71%	8	4	3	80%
South Texas	94.37%	100.06%	104.49%	107.88%	107.81%	113.04%	92.51%	113.22%	82.45%	206.49%	122.27%	121.45%	121.02%	89.29%	109.14%	9	2	4	73%
Southeast	96.32%	105.34%	122.12%	124.13%	103.31%	106.79%	112.88%	124.29%	142.66%	174.83%	97.30%	76.35%	115.28%	106.47%	103.15%	10	4	1	93%
Tarrant	87.81%	100.44%	128.56%	125.42%	107.98%	105.88%	98.87%	99.19%	98.62%	103.89%	99.00%	84.11%	90.13%	101.18%	115.76%	5	7	3	80%
Texoma	92.30%	90.65%	106.80%	135.76%	98.30%	106.04%	99.33%	105.07%	124.77%	103.17%	88.65%	80.80%	125.62%	127.42%	133.80%	8	3	4	73%
Upper Rio	88.97%	94.62%	107.26%	103.14%	110.85%	108.53%	106.43%	127.43%	136.32%	100.71%	110.47%	88.35%	120.89%	105.70%	107.03%	10	2	3	80%
West Central	97.68%	96.46%	105.90%	142.40%	103.06%	102.85%	99.57%	102.79%	100.11%	202.37%	73.58%	88.20%	99.85%	96.32%	119.49%	4	9	2	87%
+P	0	3	19	27	14	20	14	22	21	24	11	12	16	8	21	232			
MP	8	18	8	1	14	8	12	6	5	3	5	4	7	15	7	121			
-P	20	7	1	0	0	0	2	0	2	1	12	12	5	5	0	67			
% MP & +P	29%	75%	96%	100%	100%	100%	93%	100%	93%	96%	57%	57%	82%	82%	100%	84%			
From	10/09	7/10	4/10	10/10	10/09	4/09	10/09	10/09	10/09	7/10	10/10	10/10	10/10	10/10	7/09	From			
To	9/10	3/11	3/11	6/11	9/10	3/10	9/10	9/10	9/10	6/11	6/11	6/11	6/11	6/11	6/11	To			

Measure	Category 1: Claimant Reemployment						Category 2: Choices Participation						Category 3: Child Care Admin Ops Expenditure Rate		Category 4: Change in Child Care Administrative Operations Expenditure Rate			
	Claimant Reemployment		Reemployment within 10 Weeks		Weighted Rank	Overall Ranking*	Single Parent Families		Two-Parent Families		Weighted Rank	Overall Ranking*	Current Perf.	Rank	BCY 10 Year End	Current Perf.	% Change.	Rank
	50%		50%				67%		33%									
Measure Weight	Current Perf.	Rank	Current Perf.	Rank			% Curr Tgt	Rank	% Curr Tgt	Rank								

**Quartile 1**

Brazos Valley	52.33%	7	50.63%	4	5.5	5	97.47%	3	78.75%	7	4.32	4	18.12%	5	18.40%	18.12%	-1.52%	3
Concho Valley	56.58%	3	59.12%	1	2	2	87.11%	7	113.87%	2	5.35	7	17.59%	4	20.78%	17.59%	-15.35%	1
Golden Crescent	53.97%	6	50.42%	5	5.5	5	114.80%	1	149.77%	1	1	1	21.49%	7	16.35%	21.49%	31.44%	7
Middle Rio	58.79%	2	47.30%	6	4	3	105.92%	2	82.61%	6	3.32	2	13.45%	2	13.49%	13.45%	-0.30%	4
North East	55.33%	5	50.72%	3	4	3	91.46%	4	98.94%	4	4	3	21.39%	6	19.85%	21.39%	7.76%	6
North Texas	59.10%	1	52.51%	2	1.5	1	87.27%	6	112.30%	3	5.01	6	17.19%	3	19.07%	17.19%	-9.86%	2
Texoma	55.38%	4	46.22%	7	5.5	5	90.63%	5	85.83%	5	5	5	12.57%	1	11.76%	12.57%	6.89%	5

**Quartile 2**

Deep East	56.37%	4	55.78%	3	3.5	3	93.28%	4	101.61%	4	4	4	18.10%	4	16.21%	18.10%	11.66%	4
Heart of Texas	55.16%	5	50.79%	7	6	7	63.44%	7	41.38%	7	7	7	18.51%	5	16.29%	18.51%	13.63%	5
Panhandle	51.74%	7	58.77%	2	4.5	5	116.88%	1	124.60%	1	1	1	15.15%	3	13.31%	15.15%	13.82%	6
South Plains	60.40%	1	52.51%	5	3	2	74.58%	6	107.09%	3	5.01	6	14.62%	2	15.31%	14.62%	-4.51%	1
South Texas	52.85%	6	52.59%	4	5	6	115.78%	2	114.73%	2	2	2	14.50%	1	13.67%	14.50%	6.07%	3
Southeast	57.79%	3	59.13%	1	2	1	98.10%	3	83.71%	6	3.99	3	19.53%	6	20.37%	19.53%	-4.12%	2
West Central	58.61%	2	51.05%	6	4	4	79.32%	5	90.84%	5	5	5	20.76%	7	18.08%	20.76%	14.82%	7

**Quartile 3**

Cameron	56.33%	4	48.14%	6	5	4	98.76%	5	109.73%	4	4.67	5	17.06%	5	14.45%	17.06%	18.06%	7
Capital Area	54.02%	6	50.36%	4	5	4	107.10%	3	109.98%	3	3	3	15.55%	3	15.23%	15.55%	2.10%	5
Central Texas	50.57%	7	44.56%	7	7	7	116.29%	2	107.66%	5	2.99	2	19.04%	7	23.58%	19.04%	-19.25%	2
Coastal Bend	56.66%	3	51.90%	3	3	3	119.21%	1	118.33%	1	1	1	14.82%	2	15.25%	14.82%	-2.82%	4
East Texas	56.78%	2	55.56%	2	2	2	78.02%	6	73.61%	6	6	6	18.21%	6	17.18%	18.21%	6.00%	6
Permian Basin	57.21%	1	60.30%	1	1	1	58.12%	7	50.90%	7	7	7	15.67%	4	16.40%	15.67%	-4.45%	3
Rural Capital	54.18%	5	49.68%	5	5	4	101.95%	4	115.77%	2	3.34	4	13.86%	1	18.26%	13.86%	-24.10%	1

**Quartile 4**

Alamo	55.21%	2	50.88%	1	1.5	1	117.07%	1	133.58%	1	1	1	8.92%	4	9.98%	8.92%	-10.62%	4
Dallas	49.42%	7	46.03%	4	5.5	5	107.32%	4	96.91%	3	3.67	4	7.63%	2	9.87%	7.63%	-22.70%	1
Gulf Coast	50.84%	6	45.36%	5	5.5	5	86.06%	7	86.85%	7	7	7	6.07%	1	5.33%	6.07%	13.88%	7
Lower Rio	57.80%	1	50.22%	2	1.5	1	116.82%	2	119.07%	2	2	2	8.44%	3	10.60%	8.44%	-20.38%	2
North Central	53.00%	3	44.25%	7	5	4	93.23%	6	95.70%	4	5.34	6	15.14%	7	13.70%	15.14%	10.51%	6
Tarrant County	50.93%	5	44.64%	6	5.5	5	99.27%	5	87.71%	6	5.33	5	12.48%	6	12.20%	12.48%	2.30%	5
Upper Rio	51.60%	4	47.73%	3	3.5	3	107.75%	3	91.18%	5	3.66	3	11.00%	5	12.72%	11.00%	-13.52%	3

\*(Based on Weighted Rank)

**MEANS, ENDS AND EXPECTATIONS  
DETAIL EXPENDITURE REPORT  
JUNE, 2011**

Contract Name	Contract #	End Date	Budget	Cummulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
WIA-YOUTH-PROGRAM	0609WIY000	6/30/2011	\$ 4,050,919.00	\$ 4,050,919.00	100.00%	100.00%	\$ -	\$ 4,050,919.00	100.00%
WIA-YOUTH-ADMIN	0609WIY000	6/30/2011	\$ 450,102.00	\$ 450,102.00	100.00%	100.00%	\$ -	\$ 450,102.00	100.00%
<b>TOTAL YOUTH</b>			<b>\$ 4,501,021.00</b>	<b>\$ 4,501,021.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 4,501,021.00</b>	<b>100.00%</b>
WIA-ADULT-PROGRAM	0609WIA000-2	6/30/2011	\$ 4,627,401.00	\$ 4,627,401.00	100.00%	100.00%	\$ -	\$ 4,627,401.00	100.00%
WIA-ADULT-ADMIN	0609WIA000-2	6/30/2011	\$ 514,155.00	\$ 514,155.00	100.00%	100.00%	\$ -	\$ 514,155.00	100.00%
<b>TOTAL ADULT</b>			<b>\$ 5,141,556.00</b>	<b>\$ 5,141,556.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 5,141,556.00</b>	<b>100.00%</b>
WIA-DISLOCATED (Includes RR)-PROGRAM	0609WID000-1	6/30/2011	\$ 4,572,398.00	\$ 4,572,398.00	100.00%	100.00%	\$ -	\$ 4,572,398.00	100.00%
WIA-DISLOCATED-ADMIN	0609WID000-1	6/30/2011	\$ 505,266.00	\$ 505,266.00	100.00%	100.00%	\$ -	\$ 505,266.00	100.00%
WIA-RAPID RESPONSE-DW	0609WID000-1	6/30/2011	\$ 300,000.00	\$ 300,000.00	100.00%	100.00%	\$ -	\$ 300,000.00	100.00%
<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 5,377,664.00</b>	<b>\$ 5,377,664.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 5,377,664.00</b>	<b>100.00%</b>
<b>TOTALS</b>			<b>\$ 15,020,241.00</b>	<b>\$ 15,020,241.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 15,020,241.00</b>	<b>100.00%</b>
WIA-YOUTH-PROGRAM	0610WIY000	6/30/2012	\$ 4,140,093.00	\$ 4,034,077.12	97.44%	80.00%	\$ -	\$ 4,034,077.12	97.44%
WIA-YOUTH-ADMIN	0610WIY000	6/30/2012	\$ 460,010.00	\$ 375,803.67	81.69%	80.00%	\$ -	\$ 375,803.67	81.69%
<b>TOTAL YOUTH</b>			<b>\$ 4,600,103.00</b>	<b>\$ 4,409,880.79</b>	<b>95.86%</b>	<b>80.00%</b>	<b>\$ -</b>	<b>\$ 4,409,880.79</b>	<b>95.86%</b>
WIA-ADULT-PROGRAM	0610WIA000	6/30/2012	\$ 4,047,818.00	\$ 3,502,971.63	86.54%	80.00%	\$ -	\$ 3,502,971.63	86.54%
WIA-ADULT-ADMIN	0610WIA000	6/30/2012	\$ 449,757.00	\$ 61,065.09	13.58%	80.00%	\$ -	\$ 61,065.09	13.58%
<b>TOTAL ADULT</b>			<b>\$ 4,497,575.00</b>	<b>\$ 3,564,036.72</b>	<b>79.24%</b>	<b>80.00%</b>	<b>\$ -</b>	<b>\$ 3,564,036.72</b>	<b>79.24%</b>
WIA-DISLOCATED (Includes RR)-PROGRAM	0610WID000	6/30/2012	\$ 4,860,179.00	\$ 3,107,758.61	63.94%	80.00%	\$ -	\$ 3,107,758.61	63.94%
WIA-DISLOCATED-ADMIN	0610WID000	6/30/2012	\$ 540,017.00	\$ 122,894.64	22.76%	80.00%	\$ -	\$ 122,894.64	22.76%
WIA-RAPID RESPONSE-DW	0610WID000	6/30/2012	\$ 500,000.00	\$ 140,713.04	28.14%	80.00%	\$ -	\$ 140,713.04	28.14%
<b>TOTAL DISLOCATED WORKER</b>			<b>\$ 5,900,196.00</b>	<b>\$ 3,371,366.29</b>	<b>57.14%</b>	<b>80.00%</b>	<b>\$ -</b>	<b>\$ 3,371,366.29</b>	<b>57.14%</b>
<b>WIA RAPID RESPONSE</b>	0610WRR	6/30/2011	<b>\$ 400,000.00</b>	<b>\$ 400,000.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 400,000.00</b>	<b>100.00%</b>
WIA-DISLOCATED -ADDN. ASSISTANCE	0610WAA000-1	6/30/2011	\$ 639,000.00	\$ 639,000.00	100.00%	100.00%	\$ -	\$ 639,000.00	100.00%
WIA-DISLOCATED- ADDN. ASSIST. ADMIN.			\$ 71,000.00	\$ 71,000.00	100.00%	100.00%	\$ -	\$ 71,000.00	100.00%
<b>TOTAL DW-ADDITIONAL</b>			<b>\$ 710,000.00</b>	<b>\$ 710,000.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 710,000.00</b>	<b>100.00%</b>
<b>TOTALS</b>			<b>\$ 16,107,874.00</b>	<b>\$ 12,455,283.80</b>	<b>77.32%</b>		<b>\$ -</b>	<b>\$ 12,455,283.80</b>	<b>77.32%</b>

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
JUNE, 2011**

Contract Name	Contract #	End Date	Budget	Cummulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>WORKFORCE INVESTMENT ACT</b>									
WIA FORMULA FUNDS	0609 WIA FUNDS	6/30/2011	\$ 15,020,241.00	\$ 15,020,241.00	100.00%	100.00%	\$ -	\$ 15,020,241.00	100.00%
WIA FORMULA FUNDS	0609 WIA FUNDS	6/30/2011	\$ 16,107,874.00	\$ 12,455,283.80	77.32%	0.00%	\$ -	\$ 12,455,283.80	77.32%
RESOURCE ADMINISTRATION	0611RAG001	9/30/2011	\$ 22,986.00	\$ 21,263.00	92.50%	75.00%	\$ -	\$ 21,263.00	92.50%
TRA-2011	0611TRA000-2	10/31/2011	\$ 4,020,924.00	\$ 2,494,133.94	62.03%	69.23%	\$ 1,334,103.00	\$ 3,828,236.94	95.21%
DISABILITY NAVIGATOR INITIATIVE (DPN)	0611DNI000	10/31/2011	\$ 72,000.00	\$ 36,841.33	51.17%	69.23%	\$ 26,672.67	\$ 63,514.00	88.21%
STATEWIDE ALTERNATIVE FUNDING FY10	0610WSA000-2	10/31/2011	\$ 270,904.00	\$ 936.24	0.35%	84.00%	\$ -	\$ 936.24	0.35%
UNEMPLOYMENT INSURANCE -IN REA	0611REA000	3/31/2012	\$ 48,667.00	\$ 46,990.08	96.55%	25.00%	\$ -	\$ 46,990.08	96.55%
<b>Totals</b>			<b>\$ 35,563,596.00</b>	<b>\$ 30,027,763.07</b>	<b>84.43%</b>		<b>\$ 1,360,775.67</b>	<b>\$ 31,388,538.74</b>	<b>88.26%</b>
<b>WAGNER-PEYSER EMPLOYMENT SERVICE</b>									
EMPLOYMENT SERVICES	0610WPA000	9/30/2011	\$ 805,333.00	\$ 741,430.51	92.07%	87.50%	\$ -	\$ 741,430.51	92.07%
EMPLOYMENT SERVICES	0611WPA000	12/31/2011	\$ 407,627.00	\$ 140,033.03	34.35%	60.00%	\$ -	\$ 140,033.03	34.35%
<b>Totals</b>			<b>\$ 1,212,960.00</b>	<b>\$ 881,463.54</b>	<b>72.67%</b>		<b>\$ -</b>	<b>\$ 881,463.54</b>	<b>72.67%</b>
<b>FOOD STAMP EMPLOYMENT AND TRAINING</b>									
SNAP E&T	0611SNE000	10/31/2011	\$ 1,097,377.00	\$ 772,168.53	70.36%	69.23%	\$ 176,776.33	\$ 948,944.86	86.47%
SNAP E&T-ABAWD ONLY	0611SNA000	10/31/2011	\$ 519,086.00	\$ 418,655.03	80.65%	69.23%	\$ 593.31	\$ 419,248.34	80.77%
<b>Totals</b>			<b>\$ 1,616,463.00</b>	<b>\$ 1,190,823.56</b>	<b>73.67%</b>		<b>\$ 177,369.64</b>	<b>\$ 1,368,193.20</b>	<b>84.64%</b>
<b>TEMPORARY ASSISTANCE FOR NEED FAMILIES</b>									
TANF NCPCEP	0611TAN001	9/30/2011	\$ 400,000.00	\$ 252,546.01	63.14%	76.92%	\$ 127,811.22	\$ 380,357.23	95.09%
TANF(CHOICES)	0611TAN000	10/31/2011	\$ 8,925,007.00	\$ 6,753,094.13	75.66%	69.23%	\$ 1,469,142.86	\$ 8,222,236.99	92.13%
<b>Totals</b>			<b>\$ 9,325,007.00</b>	<b>\$ 7,005,640.14</b>	<b>75.13%</b>		<b>\$ 1,596,954.08</b>	<b>\$ 8,602,594.22</b>	<b>92.25%</b>

**MEANS, ENDS AND EXPECTATIONS  
MONTHLY EXPENDITURE REPORT  
JUNE, 2011**

Contract Name	Contract #	End Date	Budget	Cummulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
<b>CHILD CARE SERVICES</b>									
CCF CCMS CHILD CARE	0611CCF000	10/31/2011	\$ 40,824,119.00	\$ 31,496,214.05	77.15%	69.23%	\$ 8,678,512.72	\$ 40,174,726.77	98.41%
CHILD CARE ATTENDANCE AUTOMATION	0611CAA000	9/30/2011	\$ 434,760.00	\$ 195,428.64	44.95%	62.50%	\$ 239,331.36	\$ 434,760.00	100.00%
CCM CCMS LOCAL INITIATIVE	0611CCM000	12/31/2011	\$ 6,303,336.00	\$ 2,450,358.55	38.87%	60.00%	\$ 3,781,069.13	\$ 6,231,427.68	98.86%
CHILD CARE DFPS	0611CCP000	8/31/2011	\$ 2,900,407.00	\$ 2,532,502.14	87.32%	83.33%	\$ 367,904.86	\$ 2,900,407.00	100.00%
<b>Totals</b>			<b>\$ 50,462,622.00</b>	<b>\$ 36,674,503.38</b>	<b>72.68%</b>		<b>\$ 13,066,818.07</b>	<b>\$ 49,741,321.45</b>	<b>98.57%</b>
<b>STATE OF TEXAS</b>									
PROJECT RIO	0611RIO000	10/31/2011	\$ 616,178.00	\$ 313,566.65	50.89%	69.23%	\$ 228,747.51	\$ 542,314.16	88.01%
TEXAS BACK-TO-WORK INITIATIVE	0610BTW000-5	2/29/2012	\$ 3,920,814.00	\$ 1,819,332.55	46.40%	70.37%	\$ 2,058,941.58	\$ 3,878,274.13	98.92%
<b>Totals</b>			<b>\$ 4,536,992.00</b>	<b>\$ 2,132,899.20</b>	<b>47.01%</b>		<b>\$ 2,287,689.09</b>	<b>\$ 4,420,588.29</b>	<b>97.43%</b>
<b>GRAND TOTALS</b>			<b>\$ 102,717,640.00</b>	<b>\$ 77,913,092.89</b>	<b>75.85%</b>		<b>\$ 18,489,606.55</b>	<b>\$ 96,402,699.44</b>	<b>93.85%</b>
<b>PRIVATE</b>									
TEXAS VETERANS COMMISSION	TVC	9/30/2011	\$ 122,664.00	\$ 89,537.55	72.99%	75.00%	\$ -	\$ 89,537.55	72.99%
HCA PARTNERSHIP INITIATIVE	0603WDR000	OPEN	\$ 431,833.04	\$ 382,095.58	88.48%		\$ -	\$ 382,095.58	88.48%
ENERGY EFF.& RE TRAINING GRANT		4/30/2011	\$ 20,000.00	\$ 18,956.00	94.78%	100.00%	\$ -	\$ 18,956.00	94.78%
<b>Totals</b>			<b>\$ 574,497.04</b>	<b>\$ 490,589.13</b>	<b>85.39%</b>		<b>\$ -</b>	<b>\$ 490,589.13</b>	<b>85.39%</b>

**MEANS, ENDS AND EXPECTATIONS  
DETAIL EXPENDITURE NOTES  
JUNE, 2011**

Contract Name	Contract #	End Date	Budget	Cummulative Expenses	% Expended	% Expected	Obligations	Total Expenses + Obligations	% Expenses Obligations
RECOVERY ACT-CHILD CARE DIRECT CARE	0609XCC000-2	6/30/2011	\$ 15,890,010.26	\$ 15,890,010.26	100.00%	100.00%	\$ -	\$ 15,890,010.26	100.00%
REC ACT-CHILD CARE DIRECT CARE-ADM	0609XCC000-2	6/30/2011	\$ 162,900.74	\$ 162,900.74	100.00%	100.00%	\$ -	\$ 162,900.74	100.00%
			<b>\$ 16,052,911.00</b>	<b>\$ 16,052,911.00</b>	<b>100.00%</b>	<b>100.00%</b>	<b>\$ -</b>	<b>\$ 16,052,911.00</b>	<b>100.00%</b>
RECOVERY ACT-CHILD CARE QUALITY IMPR.	0609XCQ000-3	7/31/2011	\$ 4,879,971.00	\$ 4,879,971.00	100.00%	95.65%	\$ -	\$ 4,879,971.00	100.00%
RECOVERY ACT-WIA ALTERNATIVE -STATEWII	0610XSA000-3	6/30/2011	\$ 242,203.00	\$ 242,203.00	100.00%	100.00%	\$ -	\$ 242,203.00	100.00%
RECOVERY ACT-NEG-OJT	0610XEG000	6/30/2012	\$ 722,718.00	\$ 172,775.21	23.91%	50.00%	\$ 503,618.76	\$ 676,393.97	93.59%
<b>TOTALS</b>			<b>\$ 21,897,803.00</b>	<b>\$ 21,347,860.21</b>	<b>97.49%</b>		<b>\$ 503,618.76</b>	<b>\$ 21,851,478.97</b>	<b>99.79%</b>

**Workforce Solutions Greater Dallas**  
**Statements of Financial Position (Unaudited)**  
**June 30, 2011 and December 31 2010**

	<b>06/30/2011</b>	<b>12/31/2010</b>
<b>Assets</b>	<b>(Unaudited)</b>	<b>(Audited)</b>
Cash	\$ 1,594,403	1,916,908
Grants receivable	7,130,047	13,324,744
Advances and other receivables	675,512	97,379
Prepaid expenses	173,216	188,652
Investment	282,002	282,002
Equipment, net	362,668	362,668
Total assets	<u>\$ 10,217,848</u>	<u>16,172,353</u>
<b>Liabilities and Net Assets</b>		
Accounts payable and accrued liabilities	\$ 8,696,883	14,651,501
Employee Benefits Payable	282,002	282,002
Deferred revenue	1,046,585	1,046,496
Total liabilities	<u>10,025,470</u>	<u>15,979,999</u>
Unrestricted net assets	192,378	192,354
Commitments and contingencies		
Total liabilities and net assets	<u>\$ 10,217,848</u>	<u>16,172,353</u>

**Workforce Solutions Greater Dallas**

Statements of Activities (Unaudited)

Period ended June 30, 2011 and December 31, 2010

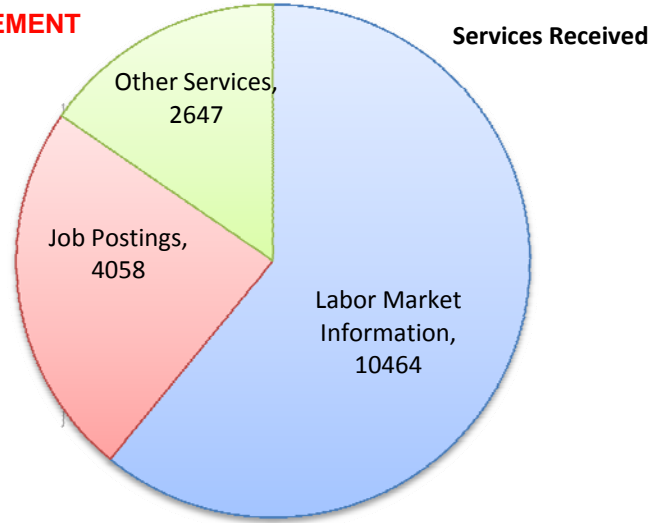
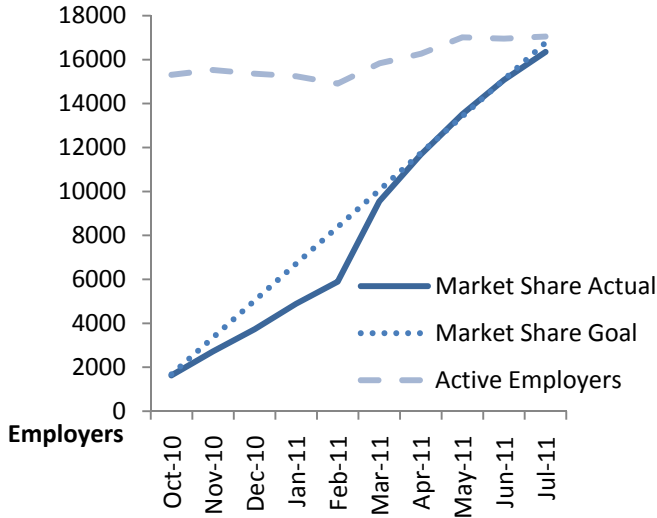
	<u>06/30/2011</u> <u>(Unaudited)</u>	<u>12/31/2010</u> <u>(Audited)</u>
Revenues and other support:		
Revenues from grants and contracts	\$ 49,943,134	108,132,367
Other	101,859	149,935
Income from Investments:		
Dividends	—	5,004
Net realized/unrealized gain (loss)		73,532
Total revenues and other support	<u>50,044,993</u>	<u>108,360,838</u>
Expenses:		
Direct program services	48,439,799	105,482,393
Administration	1,605,194	3,019,337
Employee Benefits		73,532
Total expenses	<u>50,044,993</u>	<u>108,575,262</u>
Change in unrestricted net assets	24	(214,424)
Net assets, beginning of year	<u>192,354</u>	<u>406,778</u>
Net Unrestricted assets, end of year	<u>\$ 192,378</u>	<u>192,354</u>

# EMPLOYER SERVICES REPORT\*

July 2011

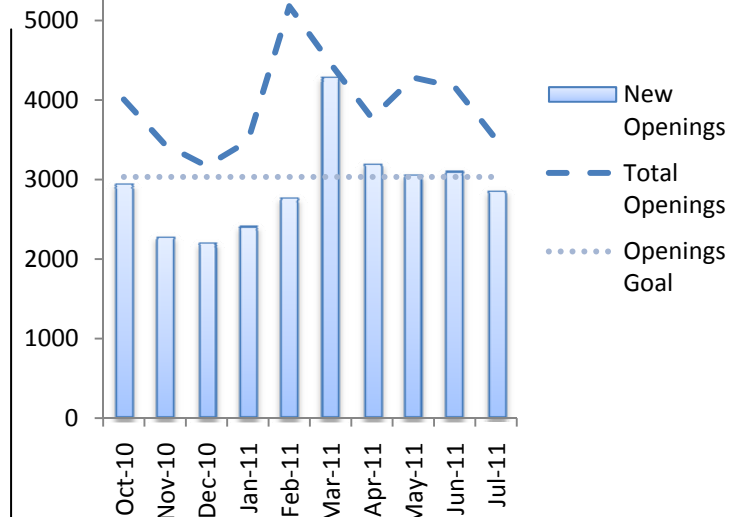
Dashboard:	Employer Engagement	Job Openings Posted	Job Seekers Hired	Layoffs	Employer Satisfaction Survey
%	81%	80%	87%	239% higher than last year	3.09
YTD	16,354	29,063	24,332		(5.0 Scale)
Yearly Goal	20,124	36,401	27,889		

## EMPLOYER ENGAGEMENT

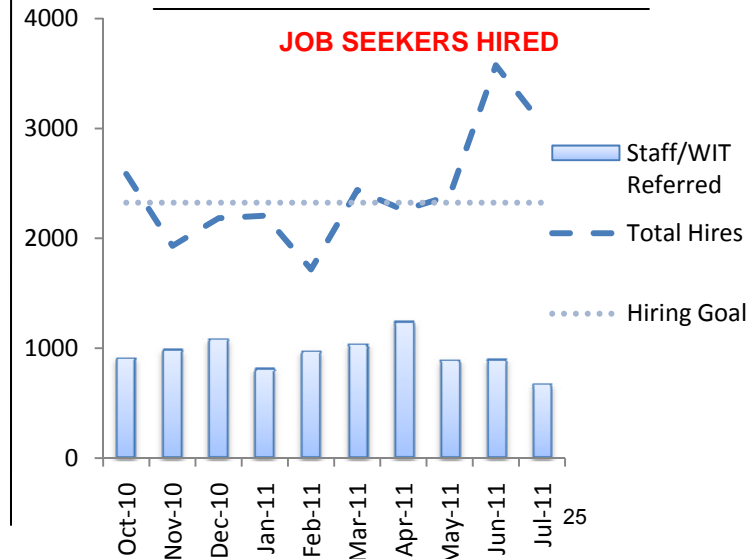


June/July "New" Employers (largest companies)	Industry Classifications
Advanced Health & Rehab of Garland	Healthcare
CFN Services, Inc.	Healthcare
Mesfer Healthcare	Healthcare
Bread Winners Café	Restaurant
Carrington Colman	Law Office
Dean Dairy Holdings	Dairy Production
Denali Construction Services	Construction
Alford Media Services	Special Events
Hua Hsing Chinese Schools	Education
Maverick Capital General	Financial Services
Candid Home Health Care Services	Healthcare
Y-C Nurseries	Landscaping
Murray Goldenberg	Textiles
Air Performance Mechanical	Construction
Calvary Health Care	Healthcare
New Employers Added	
<b>JULY - 2011</b>	<b>487</b>
<b>JUNE - 2011</b>	<b>571</b>
<b>BCY - 2011</b>	<b>4,453</b>
<b>BCY - 2010</b>	<b>6,091</b>

## JOB OPENINGS POSTED



## JOB SEEKERS HIRED



\*based on WorkinTexas.com (WIT) data

## RAPID RESPONSE

COMPANY LAYOFFS/CLOSINGS	INDUSTRY	DATE RECEIVED	# EE's AFFECTED	REQUESTED SERVICES
Enterprise Concrete Products	Construction	6/6/11	15	Yes
Sourcecorp International	Consulting	6/6/11	48	Yes
Comtex Communications/Spectrum	Telecommunications	6/10/11	19	Yes
Texas Youth Commission	Government	6/16/11	7	Yes
Celestica Corporation	Consulting	6/17/11	92	Yes
Dallas Area Rapid Transit (DART)	Transportation	7/13/11	50	Yes
Capgemini – Nokia – Siemens	Telecommunication	7/14/11	28	Yes
ACI Glass Product	Construction	7/15/11	93	Yes
Sears Holdings – Product Rebuild	Manufacturing	7/26/11	59	Yes
Kehe Food Distributors, Inc.	Distribution	7/28/11	10	Yes
Pilgrim's Pride	Food Manufacturing	7/29/11	1016	Yes
SuperMedia	Marketing	7/29/11	2	No
CitiGroup	Financial	8/4/11	80	Yes
Bank of America	Financial	8/4/11	4	Yes

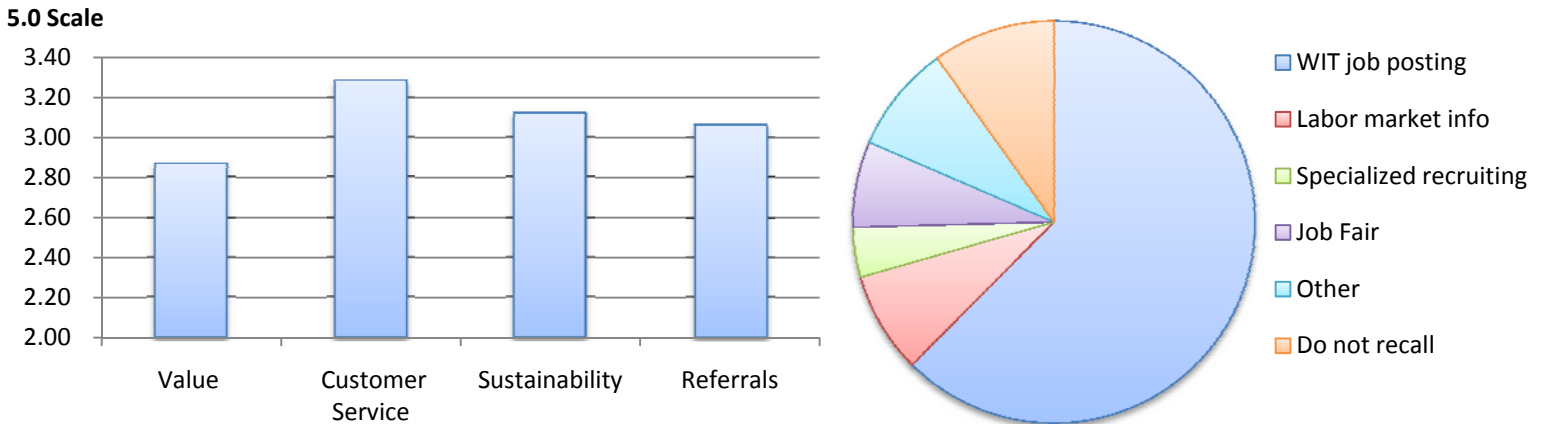
### ANNUAL COMPARISONS

Year	2008	2009	2010	2011
# Affected	11,572	10,011	2,598	4,475
# Notices Received	105	119	52	50

**Total: 1,523**

# of affected July 2010: 1,320
# of affected July 2011: 4,475
Represents an increase of 239%

## EMPLOYER CUSTOMER SATISFICATION SURVEY



**Total Average Score: 3.09 (154 responses of 2300 surveyed)**  
**3.02 (previous survey score, June)**

Value: Usefulness of Resources Offered  
 Customer Service: Professionalism, Scope of Knowledge  
 Sustainability: Likelihood of Using Services Again  
 Referrals: Likelihood of Recommendations to Colleagues

# President's Briefing August 16, 2011

## A. Authorization of Contracts, Partnerships and Agreements

- I. Youth Procurement – Staff released procurement May 24, 2011 for Year-Round Youth Services with an emphasis on alternative education, demand of business, hard-to-serve youth, and improved performance. The recommendations are provided with staff recommending to negotiate Year-Round Youth Contracts with DCCCD Richland College, ResCare Workforce Services, SER-Jobs for Progress National, and Gulf Coast Trades Center. Page 28.

**RECOMMENDATION:** Board authorization for staff to negotiate Year-Round Youth Services with Dallas County Community College District – Richland College, Arbor E&T, LLC dba Rescare Workforce Services, SER Jobs for Progress National, and Gulf Coast Trades in rank order to begin October 1, 2011. Staff estimates a cumulative negotiation of \$3,548,966 to serve approximately 1,981 youth throughout Dallas County.

- II. Management of Child Care Services – Staff released a procurement on June 7, 2011 for the procurement of management of child care services. The Board received two proposals from ChildCareGroup and Launchability. Staff requests authorization to begin negotiations with ChildCareGroup with a recommended contract amount presented for board approval in September. Page 28.

**RECOMMENDATION:** Board authorization to enter into negotiations with ChildCareGroup for the management/operation of FY2012 child care services, including local match FY services not to exceed \$4,319,116 pending final communication from TWC listing final performance targets.

- III. Approval of Local Match Partners – 2012 Fiscal year total amount of local match required to access federal child care funds is \$2,825,113. Staff requests agreements with City of Dallas and Irving ISD for a total of \$760,000. Page 29.

**RECOMMENDATION:** Board authorization to accept contributions for Local Match agreements as specified above with the City of Dallas and Irving ISD.

- IV. Texas Veterans Commission Grant – The Board received a grant from the Texas Veterans Commission totaling \$100,000. Staff requests that the funds be awarded to Rescare who will offer transportation support services to 277 Veterans. Page 30.

**RECOMMENDATION:** Board authorization to amend the existing FY11 Rescare contract with Texas Veterans Commission funds at cost not to exceed \$100,000 for transportation services to 277 veterans effective July 1, 2011 through June 30, 2012.

- V. Employer-Specific Rapid Reemployment Services – Staff released a procurement on July 5, 2011 for Employer-Specific Rapid Reemployment Services. The board received one response from Executive Focus. Page 30.

**RECOMMENDATION:** Board ratification of contract with Executive Focus to provide employer-specific rapid reemployment services from July 28, 2011 through October 14, 2011 at a cost not to exceed \$100,000.

- VI. Workshop Conversion to ELearning - On June 30, 2011, Workforce Solutions Greater Dallas released a Request for Quotations (RFQ) to current workshop providers offering the opportunity to convert an approved classroom-based curriculum to a pre-recorded, self-directed webinar format accessible to online job seekers. Workshop providers could submit two curriculums from the following five (5) topic areas: job search strategies, resume preparation, interviewing skills, debt reduction/financial management and coping with stress and adapting to change. Page 30.

**RECOMMENDATION:** Board authorization for staff to contract for up to four (4) pre-recorded, self-directed webinars, a cost of \$5,000 for each workshop with a total cost not to exceed \$20,000

- B. Policy – Staff recommends the approval of the Support Services Policy, Incentive Policy for WIA Youth Participants, and the Travel Policy. Page 32.

**RECOMMENDATION:** Board authorization to approve the policies as presented.

- C. Quality Assurance and Oversight – Staff reports on several monitoring visits including type/scope of review, issues noted and results. Page 33
- D. Legislative Updates – Staff reports on legislative updates. Page 37

*President's Briefing Item A*  
*Authorization of Contracts, Partnership, and Agreements*

**I. Youth Procurement**

Workforce Solutions Greater Dallas released a Request for Proposals (RFP) on May 24, 2011 for Year-Round Youth Services to align with the federal fiscal year period (October 1, 2011 – September 30, 2012). The deadline for proposals in response to the RFP was June 22, 2011. Consideration for funding under the RFP placed emphasis on four main areas: **alternative education, demand of business, hard-to-serve youth and improved performance**. The Board received nine (9) proposals in response to the Year-Round Youth Services RFP. The proposals were distributed to readers, evaluated, scored and ranked. Four (4) proposals received an overall score meeting the Board's threshold of 70 points or above to provide services via a comprehensive youth development system. Staff is requesting to negotiate with up to four proposers scoring 70 points or above, pending availability of funds.

The recommendations provided below will assist the Board in targeting the hardest to serve youth population while connecting youth to high growth employment and future career opportunities. The planning allocation for Program Year 2011 reflects a slight increase in youth funding over the current year, contracting approximately \$3.5 million in WIA youth funds. **We will negotiate in the order recommended and only through the money available for services that may not include full contracts with all four organizations.** Please note the table below that details proposing organizations, services levels, proposed funding levels, scores and recommended funding levels (based on an equitable distribution of funds to serve the poverty population in Dallas County).

Rank Order	Organization	Out of School Youth	In-School Youth	Proposed 9-month Budget	Proposal Score	Recommended Funding Level	Workforce Service Area
1	DCCCD Richland College	330	20	\$1,173,893	86.0	\$963,179	NE and SE Dallas County
2	ResCare Workforce Services	650	250	\$1,743,480	79.3	\$1,737,094	City of Dallas & Remaining Dallas County
3	SER-JOBS for Progress National	644	71	\$1,574,631	77.7	\$699,728	NW and SW Dallas County
4	Gulf Coast Trades Center	16	0	\$168,660	76.6	\$148,965	Special Project
5	SERCO of Texas	1050	450	\$2,959,566	67.2		
6	WNI/Unique HR	1200	300	\$1,882,479	65.0		
7	Dallas Works USA	600	200	\$2,624,139	57.0		
8	Big Brothers Big Sisters Lone Star	675	325	\$3,223,938	56.0		
9	Urban League of Greater Dallas	225	75	\$817,014	47.3		

**RECOMMENDATION:** Board authorization for staff to negotiate Year-Round Youth Services contracts with Dallas County Community College District – Richland College, Arbor E&T, LLC d/b/a Rescare Workforce Services, SER-JOBS for Progress National, Inc. and Gulf Coast Trades Center in rank order to begin October 1, 2011. Staff estimates a cumulative negotiation of \$3,548,966 to serve approximately 1,981 youth throughout Dallas County.

**II. Management of Child Care Services**

Workforce Solutions Greater Dallas released a Request for Proposals (RFP) on June 7, 2011 for the procurement of Management of Child Care Services in Dallas County for Fiscal Year 2012 (October 1, 2011 – September 30, 2012). The deadline for proposals in response to the RFP was close of business on July 6, 2011. Consideration for funding under the RFP placed emphasis on **demonstrated performance including organizational capacity/qualifications, operational plan/program design, innovation, financial management and cost for services.**

The Board received two proposals from: **ChildCareGroup** (our current provider) and **LaunchAbility**, both of Dallas. The proposals were distributed to readers, evaluated, scored and ranked. The **ChildCareGroup** proposal score only met the Board's threshold of 70 percent or above to provide management of child care services, including responsibility for local match services. The **ChildCareGroup** proposed \$4,319,116 for management of child care services. Please note that the dollars for management of local match services are not reflected in the proposed amount for management of child care services.

Staff is requesting authorization to negotiate with **ChildCareGroup** to address any concerns in the operational plan/program design and to reduce proposed budget costs when deemed necessary, pending availability of funding. The contract's anticipated start date is October 1, 2011.

The planning allocation for Fiscal Year 2012 reflects approximately \$52,320,047 for management of child care services, including local match services, provided we can secure local dollars to match federal funds. This represents a 10% increase over prior year funding. These are estimated figures **for planning purposes only** with the final figures to be negotiated upon the final release of the Fiscal Year 2012 childcare funds from the Texas Workforce Commission. Please note the table below for proposing organizations' cost for services, evaluation results and total score.

Proposer	Cost	Organization Qualifications (60)	Program Design (70)	Innovation (20)	Financial (50)	Total Score (200)
ChildCareGroup	\$4,319,116	54.4	59.2	18.4	38.6	170.6
LaunchAbility	\$93,053	34.2	43.2	8.8	33.8	120

**RECOMMENDATION:** Board authorization to enter into negotiations with **ChildCareGroup** for the management/operation of Fiscal Year 2012 child care services, including local match services not to exceed \$4,319,116 pending final communication from TWC listing final performance targets.

### III. Approval of Child Care Local Match Partners

The 2012 fiscal year total amount of local match required to access the federal child care funds is \$2,825,113. Staff request agreements with the following partners to secure local match funds in the amount of \$760,000 at this time. Staff continues to secure uncommitted funds and will bring additional partners for ratification in September. The table below represents the total amount of local match funds secured from the listed partners:

Local Match Partners	Local Amount	Federal Amount
City of Dallas	\$460,000	\$915,721
Irving ISD	\$300,000	\$597,209
<b>Total</b>	<b>\$760,000</b>	<b>\$1,512,930</b>

**RECOMMENDATION:** Board authorization to accept contributions for Local Match agreements as specified above with the City of Dallas and Irving ISD.

#### IV. Texas Veterans Commission Grant

The Board received a grant in the amount of \$100,000 from the Texas Veterans Commission on July 25, 2011 to assist veteran's who may not be eligible for services under other existing programs. Staff request that the funds be awarded to Rescare who will offer supportive transportation services to 277 veterans for up to 8 weeks at a maximum of \$30 per week according with the Board's policy.

**RECOMMENDATION:** Board authorization to amend the existing FY11 Rescare contract with Texas Veterans Commission funds at cost not to exceed \$100,000 for transportation services to 277 veterans effective July 1, 2011 through June 30, 2012.

#### V. Employer-Specific Rapid Reemployment Services

Workforce Solutions Greater Dallas released a Request for Proposals (RFP) on July 5, 2011 for Employer-Specific Rapid Reemployment Services soliciting on-site transition center services for a pending large lay-off event. The RFP requested transition center services from July 14, 2011 through October 14, 2011 for up to 400 soon-to-be-displaced workers. The goal of the procurement was to engage a firm or firms to address the needs of the displaced workers: to provide orientation, training seminars, job coaching, and other initial services that will expedite the reemployment of the effected workforce. The deadline for proposals was July 12, 2011.

The procurement sought proven outplacement service models that provide effective and efficient rapid reemployment services to recently dislocated and/or soon-to-be-displaced workers in the Dallas community. Consideration for funding under the RFP emphasized **overall responsiveness, quality of program design, staffing credentials and qualifications, demonstrated experience in working with the targeted population and proficiency in grant management of federal programs and cost for services.**

The Board received one (1) proposal in response to the RFP from: **Executive Focus, Dallas**. The proposal was distributed to readers, evaluated, and scored. The proposal met the Board's threshold of 70 percent or above to provide services to displaced workers.

Since only one proposal was received, it was necessary to request approval of **non-competitive procurement certification** by the Texas Workforce Commission (TWC), which was granted effective July 28, 2011, for services not to exceed \$247,587. The size of the pending displacement has now been reduced and a contract has been negotiated with **Executive Focus** to provide services for approximately 150 dislocated workers at a cost not exceed \$100,000.

**RECOMMENDATION:** Board ratification of contract with **Executive Focus** to provide employer-specific rapid reemployment services from July 28, 2011 through October 14, 2011 at cost not to exceed \$100,000.

#### VI. Workshop Conversion to e-Learning Project

On June 30, 2011, Workforce Solutions Greater Dallas released a Request for Quotations (RFQ) to current workshop providers offering the opportunity to convert an approved classroom-based curriculum to a pre-recorded, self-directed webinar format accessible to online job seekers from the [WFSDallas.com](http://WFSDallas.com) portal. Workshop providers could submit two curriculums from the following five (5) topic areas: job search strategies, resume preparation, interviewing skills, debt reduction/financial management and coping with stress and adapting to change. The deadline for proposals in response to the RFQ was July 7, 2011.

The objective of the procurement was to enhance and expand services available through the [WFSDallas.com](http://WFSDallas.com) portal thereby making quality services more widely available to the job-seeker public. The selected vendors will be required to work with Business Access in transitioning their curriculum to an e-learning format that will be available to job seeker customers 24 hours/day for up to one year from the date of contract approval. Consideration for funding under the RFQ placed emphasis on **overall responsiveness, quality of curriculum outline, and competitive pricing for services**

Eight (8) vendors submitted proposals in response to the Workshop Conversion to e-Learning Project RFO (see attachment for current vendors' offerings and evaluation results). Although five topic areas were available, proposals were submitted for only four topics. The top scoring proposers in the four topic areas are: **Consumer Credit Counseling of Greater Dallas, Inc.** (Debt Reduction/Financial Management); **Business Access, LLC** (Interviewing Skills and Job Search Strategies) and **ACCESS! Seminars & Consulting Services** (Resume Preparation). Staff has negotiated with all vendors and all have agreed to Board's offering of not to exceed \$5,000 for each workshop service (conversion and 12-month use fee inclusive).

**RECOMMENDATION:** Board authorization for staff to contract with **Consumer Credit Counseling of Greater Dallas, Inc.**, **Business Access, LLC** and **ACCESS! Seminars & Consulting Services** for pre-recorded, self-directed webinars at a cost of \$5,000 for each workshop with a total cost not to exceed \$20,000.

**Vendors' Rankings Workshop Conversion to e-Learning and Webinar  
Use Privileges for 12-months**

**Debt Reduction/Financial Management**

Rank Order	Vendor	Quotation Amount for Workshop Conversion and Use Privileges for 12 mos.	Total Score
1	Consumer Credit Counseling of Greater Dallas, Inc.	\$5,000 (English and Spanish)	92.7
2	JH Talley & Associates, P.C.	\$15,000	83.3
3	Punaluu Data, LLC	\$29,520	78.3

**Interviewing Skills\***

Rank Order	Vendor	Quotation Amount for Workshop Conversion and Use Privileges for 12 mos.	Total Score
1	Business Access, LLC	\$12,500	75.8
2	ACCESS! Seminars & Consulting Services	\$29,500	75.7
3	Exceed Resources Inc.	\$14,500	73.3
4	Whitmire Executive Solutions	\$44,350	70.0
5	Succeeding at Work	\$3,114.75	67.5
6	New Paradigms Consortium Inc.	\$14,160	66.7
7	Cartgroup Consultants International, LLC	\$63,500	62.3

**Job Search Strategies**

Rank Order	Vendor	Quotation Amount for Workshop Conversion and Use Privileges for 12 mos.	Total Score
1	Business Access, LLC	\$12,500	75.8

**Resume Preparation**

Rank Order	Vendor	Quotation Amount for Workshop Conversion and Use Privileges for 12 mos.	Total Score
1	ACCESS! Seminars & Consulting Services	\$27,500	75.7
2	Exceed Resources Inc.	\$14,500	73.3
3	Whitmire Executive Solutions	\$44,350	70.0
4	Succeeding at Work	\$3,114.75	67.5
5	New Paradigms Consortium Inc.	\$14,160	66.7
6	Cartgroup Consultants International, LLC	\$63,500	62.3

**Coping with Stress and Adapting to Change\***

Rank Order	Vendor	Quotation Amount for Workshop Conversion and Use Privileges for 12 mos.	Total Score
	No Submissions		

\*IB Communications Skills withdrew after submission proposals for Interviewing Skills and Coping with Stress and Adapting to Change.

**President's Briefing Item—B  
Policy**

**Support Services Policy**

Board authorized a modification to the Support Services Policy increasing weekly transportation rate from \$30/week to \$45/week at the April Board meeting. After several months of operation, it was determined that the rate of use if continued would cause a budget shortfall. Staff was compelled to return to \$30/week effective July 15, 2011 to avoid over expenditure of grants.

**Incentive Policy for WIA Youth Participants**

As in accordance with WD Letter #27-08, change 1, local boards must develop guidelines for the provision of incentives. **WFSDallas only provides nonmonetary incentives to eligible WIA participants.** Non-momentary incentives are awarded only if participants have exceeded the minimum requirements of a program, employer, educational institution or training provider- i.e. the participants must achieve or exceed goals that are not considered requirements of participation. Non-monetary incentives may be awarded for: job retention, successful completion of training services, attainment of educational goals, and participation in workforce services outside of program provisions.

Issuing non-monetary incentives must be tied to the size and nature of the achievement for which they are awarded, and scaled to inspire participants to work toward the associated achievements. Incentive data must be entered in TWIST with start and end dates of accomplishment. The following incentives are allowable:

Benchmark Incentive	Maximum Incentive Amount
Attainment of GED or HS Diploma	Gift card \$100.00
Employment 1 <sup>st</sup> quarter following exit date	Gift card \$100.00
Successful completion of training services	Gift card \$100.00
Successful completion of other education goals	Gift card \$50.00

**Travel Policy**

In accordance with Texas Comptroller of Public Accounts, WFSDallas will amend the existing travel policy to comply with revised travel rates. On Tuesday, June 28, 2011, the Texas Comptroller of Public Accounts announced that the maximum state mileage rate for travel will increase from the rate of 51 cents per mile to 55.5 cents per mile, effective for the period July 1, 2011, through December 31, 2011. The new rate is consistent with the mileage rate recently adopted by the Internal Revenue Service. The Comptroller publishes travel reimbursement rates at <https://fmx.cpa.state.tx.us/fm/travel/travelrates.php>.

<b>RECOMMENDATION:</b> Board ratification of the support services policy, as presented. In addition, board authorization to approve the two additional policies as presented.
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***Quality Assurance and Oversight, President's Briefing - Item C***  
***WORKFORCE SOLUTIONS GREATER DALLAS MONITORING RESULTS***

Date / Contractor	Type and Scope of Review	Issues Noted	Results
June 2011  <b>The Child Care Group</b>	<b>Program Review</b> of Childcare including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Parent share if cost</li> <li>• Appropriate documentation</li> <li>• Data Integrity</li> <li>• Relative Care Information</li> </ul>	Made recommendations related to the following areas: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Parent share if cost</li> <li>• Appropriate documentation</li> <li>• Data Integrity</li> </ul>	Contractor response received and forwarded to the external monitor for review.
June 2011  <b>ResCare Workforce Services</b>	<b>Program Review</b> of Workforce Investment Act (WIA) Youth including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Individual Service Strategy</li> <li>• Youth Component</li> <li>• Co-enrollment</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Case Closure</li> <li>• Follow-up services</li> <li>• Performance outcome tab</li> <li>• Employment Outcome Tab</li> <li>• TWIST data entry</li> </ul>	Made recommendations related the following areas: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Individual Service Strategy</li> <li>• Youth Component</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Case Closure</li> <li>• Follow-up services</li> <li>• Performance outcome tab</li> <li>• Employment Outcome Tab</li> <li>• TWIST data entry</li> </ul>	Contractor response received and forwarded to the external monitor for review.
June 2011  <b>ResCare Workforce Services</b>	<b>Program Review</b> of the Supplemental Nutritional Assistance Program (SNAP) and Re-Integration of Ex-Offenders (RIO) programs including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Individual Employment Plan</li> <li>• Allowable Activities</li> <li>• Participation</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Non-Cooperation</li> <li>• Employment Outcome Tab</li> </ul>	Made recommendations to the following areas: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Individual Employment Plan</li> <li>• Allowable Activities</li> <li>• Participation</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Non-Cooperation</li> <li>• Employment Outcome Tab</li> </ul>	Contractor response received and forwarded to the external monitor for review.

Shaded areas briefed in previous report

***Quality Assurance and Oversight, President's Briefing - Item C***  
***WORKFORCE SOLUTIONS GREATER DALLAS MONITORING RESULTS***

<b>Date / Contractor</b>	<b>Type and Scope of Review</b>	<b>Issues Noted</b>	<b>Results</b>
June 2011  <b>ResCare Workforce Services</b>	<b>Follow-Up Program Review</b> of the Choices program including: <ul style="list-style-type: none"> <li>• Assessment</li> <li>• Allowable Activities</li> <li>• Participation</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Non-Cooperation</li> <li>• Post-Employment Services</li> <li>• Employment Outcome Tab</li> <li>• TWIST Data Entry</li> </ul>	Made recommendations related to the following areas: <ul style="list-style-type: none"> <li>• Assessment</li> <li>• Allowable Activities</li> <li>• Participation</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Non-Cooperation</li> <li>• Post-Employment Services</li> <li>• Employment Outcome Tab</li> <li>• TWIST Data Entry</li> </ul>	Awaiting contractor response.
June 2011  <b>Urban League of Greater Dallas and North Central Texas</b>	<b>Program Review</b> of the On-the-Job Training (OJT) program including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Employment Plan</li> <li>• Orientation</li> <li>• OJT Training Plan</li> </ul>	Made recommendations related to the following areas: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Employment Plan</li> <li>• Orientation</li> <li>• OJT Training Plan</li> </ul>	Contractor response received and forwarded to external monitor for review.
May 2011  <b>ResCare Workforce Services</b>	<b>Program Review</b> of the American Recovery and Reconciliation Act (ARRA) Temporary Assistance to Needy Families (TANF) summer youth employment program including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Orientation</li> <li>• Support Services</li> </ul>	Made recommendation related to the following areas: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Orientation</li> </ul> Support Services	Contractor response received and forwarded to the external monitor for review.
May 2011  <b>ResCare Workforce Services</b>	<b>Final Determination Program Review</b> of the Trade Adjustment Assistance (TAA) program including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Waiver</li> <li>• Training</li> <li>• Support Services</li> <li>• TWIST Data Entry</li> </ul>	Made recommendation that the contractor reimburse the Board for questioned costs.	Awaiting contractor payment.

Shaded areas briefed in previous report

***Quality Assurance and Oversight, President's Briefing - Item C***  
***WORKFORCE SOLUTIONS GREATER DALLAS MONITORING RESULTS***

<b>Date / Contractor</b>	<b>Type and Scope of Review</b>	<b>Issues Noted</b>	<b>Results</b>
May 2011  <b>ResCare Workforce Services</b>	<b>Final Determination Program Review</b> of the Choices Non-Custodial Parent Project including: <ul style="list-style-type: none"> <li>• Support Services</li> </ul>	Made recommendation that the contractor reimburse the Board \$590.00 for questioned costs.	Awaiting contractor payment.
April 2011  <b>ResCare Workforce Services</b>	<b>Program Review</b> of the Choices program including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Family Employment Plans and Work Requirements</li> <li>• Allowable Activities</li> <li>• Participation</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Non-Cooperation</li> <li>• Post-Employment Services,</li> <li>• Employment Outcome Tab</li> <li>• TWIST Data Entry</li> </ul>	Made recommendations related to the following areas: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Assessment</li> <li>• Allowable Activities</li> <li>• Participation</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Non-Cooperation</li> <li>• Post-Employment Services</li> <li>• Employment Outcome Tab</li> <li>• TWIST Data Entry</li> </ul>	Contractor response received and forwarded to external monitor for review.
April 2011  <b>ResCare Workforce Services</b>	<b>Financial Review</b> of Indirect Costs including: <ul style="list-style-type: none"> <li>• Documentation</li> <li>• Proposed Rates</li> <li>• Financial data supporting rate,</li> <li>• Approximate amount costs incurred under federal awards</li> <li>• Organizational structure</li> </ul>	Made recommendations related to the following: <ul style="list-style-type: none"> <li>• Track allowable and unallowable indirect costs through the chart-of-account re-structuring</li> <li>• Provide evidence that costs associated with certain items were voluntarily eliminated</li> <li>• Demonstrate that allocations between admin and program services are comparable with percentages used and based on function.</li> </ul>	Contractor response received and forwarded to external monitor for review.
March 2011  <b>ResCare Workforce Services</b>	<b>Program Review</b> of the Texas Back to Work Initiative including: <ul style="list-style-type: none"> <li>• Agreements</li> <li>• Eligibility</li> <li>• TWIST Data Entry</li> <li>• Other areas – TANF eligibles</li> </ul>	Made recommendations related to the following areas: <ul style="list-style-type: none"> <li>• Employer agreement signed and in place within 30 days of hire date</li> <li>• TWIST Date Entry – O*net and CIP codes</li> <li>• Review of applicable WD letters</li> </ul>	Contractor response received and forwarded to external monitor for review.

Shaded areas briefed in previous report

***Quality Assurance and Oversight, President's Briefing - Item C***  
***WORKFORCE SOLUTIONS GREATER DALLAS MONITORING RESULTS***

<b>Date / Contractor</b>	<b>Type and Scope of Review</b>	<b>Issues Noted</b>	<b>Results</b>
January 2011  <b>ResCare Workforce Services</b>	<b>Program review</b> of Trade Adjustment Act and Trade and Globalization, Adjustment Assistance Act contract including: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Waiver</li> <li>• Assessment</li> <li>• Reemployment and Training Plan</li> <li>• Training</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Denial of Training</li> <li>• Job Search Allowance</li> <li>• Relocation Services</li> <li>• Performance Outcome Tab</li> <li>• Employment Outcome Tab</li> <li>• TWIST Data Entry</li> </ul>	Made recommendations related to the following areas: <ul style="list-style-type: none"> <li>• Eligibility</li> <li>• Waiver</li> <li>• Assessment</li> <li>• Reemployment and Training Plan (REP)</li> <li>• Training</li> <li>• Case Management</li> <li>• Support Services</li> <li>• Performance Outcome Tab</li> <li>• Employment Outcome Tab</li> <li>• TWIST Data Entry</li> </ul>	Contractor response received and forwarded to external monitor for review. Final Determination issued 5/26/11. Awaiting contractor reimbursement.

**President's Briefing Item –D**  
**Legislative Updates**

### **Debt Ceiling**

On August 2<sup>nd</sup>, Congress passed a debt limit and deficit reduction package (S 365) which President Obama signed hours before the government default deadline set by the Department of Treasury. The legislation increases the debt ceiling by at least \$2.1 trillion and cuts spending by as much as \$2.4 trillion over 10 years. The bulk of the cuts will be made through a new joint congressional committee, with equal numbers of Republican and Democratic members, which will recommend legislation to trim future deficits by at least \$1.2 trillion. If the committee fails to meet its objectives, automatic cuts would reduce defense and non-defense spending equally, while sparing some entitlements.

The final debt deal contains many provisions that were contained in House Speaker John Boehner's (OH) plan (S 627). Discretionary spending will be capped for FY12 and FY13, effectively freezing it at current levels. The joint committee is directed to find between \$1.2 trillion and \$1.5 trillion in additional savings by November 23. The House and Senate will have to vote on the committee's proposals by December 23 and, if the savings are not enacted, the automatic cuts would be triggered.

### **Pell Grants**

The Pell grant program for low-income college students will be continued for another two years. The Debt Ceiling legislation paid for the extension by ending a subsidized loan program for graduate students. Congressional appropriators will still need to close a \$1.3 billion short-fall to preserve the maximum current grant of \$5,550, which may be difficult given the deal's imposition of caps on discretionary funding. The agreement will pay for most of the program's costs by eliminating both the in-school interest subsidy for graduate students, saving \$18.1 billion, as well as repayment incentives for students who pay their loans on a timely basis, saving \$3.5 billion. Out of that \$21.6 billion savings, \$17 billion would go to the Pell grant program and \$4.6 billion would go to deficit reduction.

### **WIA Re-Authorization**

On June 9th, the Senate Committee on Health, Education, Labor and Pensions (HELP) began releasing discussion drafts of the proposed Workforce Investment Act Reauthorization Bills starting with Title I (Governance and Infrastructure) and Title II (One-Stop Delivery System, Job Training Formulas, and National Programs). Senators Murray (WA), Harkin (IA), Enzi (WY) and Isakson (GA) have been working for the past two years on a bi-partisan effort to renew the bill. The bill preamble states that the key goal of this reauthorization proposal is to improve, align, and coordinate employment, education, training, and vocational rehabilitation services.

The HELP Committee was scheduled to begin mark-ups on June 29, however, that did not happen. An anticipated August mark-up has also been postponed. Key Senate staff working on the bill for the HELP Committee have expressed frustration regarding proposals for changes in the bill's language. The major issue appears to be disagreements over the composition of the state WIBs, and apparently, the issue has delayed the markup three times already with no imminent solution. Few Republicans on the Committee are supportive of the bill at this point and it is absolutely essential that it is viewed as a bipartisan bill in order to gain Senate floor time, a prospect that has dimmed considerably over the last few weeks.

### **President Obama at Skills for America's Future Manufacturing Event**

On June 8, President Obama spoke at Northern Virginia Community College Alexandria Campus to highlight the importance of training and preparing the American workforce to compete for manufacturing jobs across the country. In his speech, the President announced the expansion of the Skills for America's Future initiative to improve cooperation between businesses and community college to promote workforce development. In his remarks, President Obama stressed the importance of Congress reauthorizing the Workforce Investment Act (WIA), to "build on this progress with new and innovative approaches to job training." He also announced that the National Association of Manufacturers will help 500,000 students get post-secondary certificates in the next five years to help them find jobs in the manufacturing sector.

# Partner Information



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## **NEWS RELEASE**

Contact: Sue Walker, VP Economic Development  
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### **Richardson ED Partnership Wins Statewide Workforce Award** *2011 Workforce Excellence Award presented by Texas Economic Development Council*

*Richardson, Texas. Monday, May 2, 2011.* For two years, the Annual Richardson Job Fair has connected qualified applicants with hiring companies to bring more jobs to the Richardson area. Now, it has won an award. The Richardson Economic Development Partnership - a partnership between the Chamber and the city of Richardson - received the 2011 Workforce Excellence Award from the Texas Economic Development Council (TEDC) in April. The award recognizes the exceptional contributions of Texas communities which have implemented successful workforce initiatives.

Criteria for the award included:

- Innovativeness
- Transferability
- Community Commitment and Leverage
- Measured Objectives
- Secondary Benefits

The annual job fair has attracted nearly 3,000 job candidates during the past two years and has connected them to more 75 local companies seeking qualified candidates for employment. It was estimated that several hundred people found jobs as a result of the job fair.

A strong element in REDP's winning nomination was the community commitment and leverage through partnerships with Richland College, one of the Dallas County community colleges, and Workforce Solutions of Greater Dallas, the local workforce board as established by the Texas Workforce Commission.

“The participation of Richland College and Richardson’s local Workforce Solutions office has been a key component in producing this successful job fair,” according to Sue Walker, VP of Economic Development, who submitted the nomination.

Richland College's Career Services staff reviewed and critiqued resumes for the job seekers.

Workforce Solutions brought in almost a dozen staff to assist in registering all of the job seekers and providing information on their services to both employers and job seekers. In addition, the local Workforce Solutions director, Jill Werner, and the business development staff marketed the event to their database of companies and to job seekers in the Richardson/Dallas County area.

“Job fairs are not unique, but in this time of economic uncertainty, rather than sitting by and doing nothing, we wanted to make an effort to help people find jobs. Our local employers were hiring and looking for talent in the Richardson area, and bringing them together proved to be a winning project,” said Ms. Walker.

#### **About the Richardson ED Partnership**

Since 1984, the Richardson ED Partnership, a joint initiative between the City of Richardson and the Richardson Chamber of Commerce, is dedicated to building a vibrant and thriving local economy, by attracting new investment and jobs, through marketing and recruitment efforts and by working with existing employers.

#### **About Richland College Career Services**

Richland College, one of the key campuses of the Dallas County Community College system, is located on the southern border of Richardson and Dallas and is an active partner with the REDP in supporting economic development efforts and the business community. Career Services serves as a resource for credit and non-credit students, alumni of Richland College and residents of Dallas County.

#### **About Workforce Solutions of Greater Dallas**

Workforce Solutions Greater Dallas is the local organization mandated to implement a system of services that complement economic development - as a resource for employers to access the quality employees they need, and training individuals to be successfully employed. Workforce Solutions administers a broad range of programs to address local workforce issues with business-directed objectives, including job training, workplace education, child care and educational initiatives to provide the necessary support for every citizen of Dallas County to be successful at work. The Richardson office is located at 1222 E. Arapaho Road, Richardson, Texas 75081, 972.234.5391

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