

President's Briefing - Item A
Authorization of Contracts, Partnerships and Agreements

Strategic Workforce Initiatives. Workforce Solutions Greater Dallas issued a Request for Proposals (RFP) for Strategic Workforce Initiatives for the Dallas Workforce System. The deadline for submission of proposals was January 13, 2009. The strategies targeted included:

- Rapid Re-employment of UI Claimants
- Veterans Employment Initiatives
- Innovative Older Youth Programs
- Ex-offender Employment Initiatives
- Current Worker Training
- Childcare Customer Education/Community Awareness for Quality
- Development and Implementation of a "Workflow System" for the Management of Services to TANF/Choices Customers

We received thirty (30) proposals in response to the Strategic Workforce Initiatives. Based on the evaluation results of the procurement, staff recommends negotiations with the highest scoring proposer for the TANF WorkFlow system and proposing entities scoring 70 and above for the remainder of the strategies procured. In efforts to outreach additional governor's cluster industries, staff recommends a one-month extension for the Request for Proposals for Strategic Workforce Initiatives for current worker projects only.

RECOMMENDATION: Board authorization of contracts as negotiated for the following proposers at a cost not to exceed amounts indicated below effective from January 21, 2009 through August 30, 2009 pending availability of funds. Staff will return with final contract amounts in February. In addition, Board authorization for a one-month extension of the existing RFP for Strategic Workforce Initiatives for current worker projects only.

Rapid Re-employment of UI Claimants

Proposing Entity	Proposing Entity's Cost	Score
Business Access LLC	\$270,000	80.80
Willis Human Resource Development Group	\$919,751	61.20
CE Technologies, Inc. dba National Business Services	\$257,046	40.40
IB Communication Skills	\$125,000	31.80

Veterans Employment Initiatives

Proposing Entity	Proposing Entity's Cost	Score
DFW Hospital Council	\$190,725	78.00
Corporate Acceleration Partners, Inc.	\$140,000	53.80
CE Technologies, Inc. dba National Business Services Alliance	\$360,000	52.40

Innovative Older Youth Programs

Proposing Entity	Proposing Entity's Cost	Score
Business Access LLC	\$71,400	84.60
Alameda Heights Outreach Foundation	\$232,395	80.80
SER-Jobs for Progress National, Inc.	\$261,557	79.00
Dallas Can! Academy Charter School	\$300,000	70.00
CE Technologies, Inc. dba National Business Services Alliance	\$360,000	49.60
Bakari Institute	\$61,500	44.00

Current Worker Training

Proposing Entity	Proposing Entity's Cost	Score
Dallas County Community College District (El Centro)	\$245,656.00	79.00
Roadway	\$98,006.10	72.20
CVS Pharmacy – (<i>pharmacy technician</i>)	\$49,686.00	70.20
Interstate Batteries	\$179,350.00	67.80
Parkland Health & Hospital System	\$124,025.00	62.40
Metrocrest Hospital Authority dba RHD Memorial Medical Center	\$44,467.50	62.40
Children's Medical Center Dallas	\$60,500.00	62.40
Green Oaks Behavioral Healthcare Service	\$6,655.00	62.40
CVS Pharmacy – (<i>pharmacist</i>)	\$54,383.00	62.00
Masco Builder Cabinet Group	\$287,671.75	48.00

Ex-Offender

Proposing Entity	Proposing Entity's Cost	Score
CE Technologies, Inc. dba National Business Services Alliance	\$360,000	50.40
Hogg Automotive Training Academy	\$1,260,119	38.20

Childcare Customer Education/Community Awareness for Quality

Proposing Entity	Proposing Entity's Cost	Score
Learning Designs, Inc.	\$107,298.63	63.0

Development and Implementation of a "Workflow System" for the Management of Services to TANF/Choices Customers

Proposing Entity	Proposing Entity's Cost	Score
ChildCareGroup, Inc.	\$198,046.17	85.20
Business Access LLC	\$69,250.00	74.00
Learning Designs, Inc.	\$140,833.00	57.60
Leadership Living, Inc.	\$109,697.00	50.80